



High complexity.
Consistent execution.
Group Review 2009



# High complexity. Consistent execution.

Schindler is a global provider of mobility solutions. Each day, it transports 900 million people with its elevators and escalators – rapidly, efficiently, and in accordance with their diverse needs.

Its offerings range from cost-effective solutions for low-rise residential buildings to sophisticated access and transport management concepts for skyscrapers.

Schindler moves people and materials, and connects vertical and horizontal transport systems through intelligent mobility solutions driven by green and user-friendly technologies.



Schindler Group Review 2009

# Our products and services

#### Passenger elevators

For any individual need in the market, Schindler provides an appropriate elevator solution. Starting with low-rise requirements focusing on basic transportation needs at affordable costs, through mid-rise applications for the residential and commercial market segments, and finally on to the high requirements in the high-rise segment for buildings up to 500 meters.

#### Freight elevators

For small and large volumes, and light- or heavy-duty freight.

#### Escalators and moving walks

Escalators for all applications, from shopping malls, offices, hotels, and entertainment centers, to busy airports, subways, and railway stations. Moving walks – inclined and horizontal – for efficient transportation in public areas.

#### Modernization

Elevator and escalator modernization products.

#### Services

The next technician is always within reach, worldwide, 24 hours a day.



### Milestones



Milestones



#### Ladies and Gentlemen

Have you also noticed? We are increasingly surrounded by experts and critics who know how things should be done. Indeed, the number of people who believe they know better is growing – particularly in those circles that have never been on the front line, getting their hands dirty. It must be fascinating for these individuals in their ivory towers to debate the responsibilities of third parties – whose performance is measured daily in the markets – and to legislate on them. They probably do so quite comfortably because this entails fewer risks than if they had to face up to the reality in person. Meanwhile, those of us who are uninformed and unknowledgeable (dubbed the "useful idiots" by Lenin) are slowly but surely being suffocated by corporate governance rules, International Financial Reporting Standards and the omnipresent wrath of regulators. In view of this, and on behalf of all listed companies weighed down by these rules and requirements, I never cease to utter the following prayer: "Dear Lord, please protect us and ensure that for every new law that is passed, two have to be abolished ..."

Despite the inevitable impacts of the financial crisis and the regulatory burden mentioned above, Schindler performed well in the reporting year. Net profit rose slightly (+3%) compared to the previous year and cash flow — our most important performance indicator — even rose by 10.9% to CHF 813 million, thus reaching a record level. The EBIT margin in our core business also improved significantly (+13.7%) from 10.2% to 11.6%. Furthermore, our company has no debt and the equity ratio of Schindler Holding Ltd. stands at around 80%, while net liquidity totals almost CHF 2 billion. With key figures such as these, we should be well positioned to succeed even in a less favorable environment and should be able to confidently approach the challenges that the new decade will bring.

After reporting a substantial loss last year, ALSO has now achieved an operational turnaround. In fact, it has generated a profit of CHF 15 million after the amortization of intangible assets (previous year: CHF –11 million). The strengthening of the management team and new IT systems should enable it to consolidate this success in 2010 and to build on it going forward.

The volume of orders received in our core business declined – one negative factor that cannot simply be overlooked. However, the extent of the decline was in line with the industry average and is also partly attributable to the fact that an important successor product in our range will only be launched on the market at the end of 2010. In other words: our orders received for 2009 were generated while we were only running on six out of eight cylinders.

The major challenge we will face over the next decade relates, however, to the fact that 60% or more of our core business is now executed in the Mumbai-Seoul-Hong Kong triangle. Our operating environment has altered completely within a brief period of time and we must accept this migration of growth, even if it is painful to acknowledge that our domestic markets are stagnating. As an independent company, we are not the plaything of fate and we have learned how to deal with adversity over the last 135 years. Like my predecessor, the late Franz Muheim – a member of the Swiss Council of States – used to say, the "normative power of reality" must be incorporated into business strategies rather than being suppressed. We will therefore focus our products primarily on these new markets and adapt our wishes accordingly – rather than the reverse.

Our acquisition in Saudi Arabia, which was concluded shortly before Christmas, is a further example of the flexibility that we must preserve in order to create long-term value, even if it is becoming increasingly difficult to establish an independent presence in new markets.

We would like to express our considerable thanks to our employees. The Board of Directors and our shareholders have witnessed the extraordinary efforts they made right through to the final hours of 2009. A combination of expert knowledge, integrity, perseverance and teamwork helped to raise our performance above the benchmark in 2009. This is not only a source of pride but also gives us reason to be confident about the future.

| 1  | 2   | 3  |
|--|---|--|
| Schindler in brief  2 Schindler in brief | To the shareholders  17 Statement of the Board of Directors   | Elevators & Escalators  24 Business review  30 Important orders  |
| 4  | 5   | 6  |
| ALSO 47 Business review                  | Corporate Citizenship 51 Wide-ranging corporate commitments 53 "Green" elevators 54 Schindler Award | Overview of financial results  57 Summary financial statements Group 58 Summary financial statements     Schindler Holding Ltd. 59 Key figures Group 63 Key figures Elevators & Escalators 64 Key figures ALSO 65 Key figures Schindler Holding Ltd. 66 Key figures registered share/     participation certificate 68 Financial calendar 69 Important addresses |
| 7  | 0   |  |

7

**Financial Statements Group** 

Financial Statements
Schindler Holding Ltd.

**Corporate Governance** 

0

www.schindler.com

### 1 2 3 4 5 6 7 8 9 0

## Schindler in brief

Schindler in brief

#### Group

Founded in Switzerland in 1874, the Schindler Group employs around 43 000 staff worldwide and comprises two core areas of business: Elevators & Escalators, which contributed 65% of sales in 2009, and ALSO, an ICE distributor in Europe. The parent company Schindler Holding Ltd. is listed on the SIX Swiss Exchange.

#### **Elevators & Escalators**

As one of the leading global manufacturers of elevators, escalators, and moving walks, with a network of over 1 000 branches spanning every continent, Schindler develops, plans, produces, and installs mobility solutions in accordance with customer requirements. A comprehensive service offering ensures the smooth functioning of these installations throughout their service life of around 30 years. Customized solutions are available for the modernization and replacement of units.

#### **ALSO**

Schindler owns 64% of ALSO Holding AG, which is listed on the SIX Swiss Exchange. The ALSO Group is one of Europe's leading distribution and logistics companies for information technology and consumer electronics (ICE). ALSO is active in the following European countries: under the name of ALSO in Switzerland and Germany, and under the name of GNT in Finland, Norway, Estonia, Latvia, and Lithuania.

#### **Strategic orientation**

"Leadership through Service" is the company's vision in the elevators and escalators business, since 30 million individuals worldwide use Schindler products every hour. We want to ensure that our customers and passengers can rely on high-quality mobility solutions and services at all times.

Two factors are essential in order to achieve this: first, the strengthening of Schindler's global presence and the related expansion of its service network in the individual markets. The company is thus able to exploit different global growth cycles, to smooth out currency risks, to reduce response times thanks to its proximity to customers and, at the same time, to increase the productivity of its services. The second prerequisite is a clear focus on its core competencies in the elevators and escalators business in order to outperform the competition in an increasingly price-sensitive market through cost leadership.

Schindler works constantly in order to secure this competitive advantage. All processes are therefore continuously optimized, manufacturing depth is reduced by focusing exclusively on strategic core competencies, and the range of product families is reduced to a reasonable number. At the same time, Schindler focuses continuously on developing leading products featuring the latest technology. Examples of recent innovation include the first

Schindler in brief

patent for elevators without a machine room, the Miconic 10 hall call destination system, its successor, the Schindler ID, incorporating personalized access control, the Schindler 7000 global high-rise elevator, the fully synthetic aramid rope and modern traction belt technology. In 2009, an entirely new concept for managing the transit of passengers through the building was rolled out, a third generation hall call destination system, Port Technology, which has generated tremendous interest in the user community.

Schindler will systematically pursue the aforementioned strategy in order to further expand its leading position, thus generating added value for its shareholders and increasing its market capitalization.

Further information on ALSO's strategy is available in the ALSO Annual Report.

#### We create value



<sup>1</sup> In 2008, market capitalization decreased by 36% as a result of the financial crisis, although earnings per share increased; see the top of page 5 for details.

Schindler in brief

#### **Key figures 2009**

| Group                               |        |                    |       |                      |
|-------------------------------------|--------|--------------------|-------|----------------------|
| In million CHF                      | 2009   | 2008               | Δ %   | Δ % local currencies |
| Orders received                     | 12 865 | 14 479             | -11.1 | -7.8                 |
| Operating revenue                   | 12 691 | 14 027             | -9.5  | -5.9                 |
| Operating profit (EBIT)             | 974    | 889                | +9.6  |                      |
| Net profit                          | 653    | 634                | +3.0  |                      |
| Cash flow <sup>1</sup>              | 813    | 733                | +10.9 |                      |
| Return on shareholders' equity in % | 28.7   | 30.8               |       |                      |
| Consolidated shareholders' equity   | 2 521  | 2 036 <sup>2</sup> |       |                      |
| Order backlog                       | 6 341  | 6 396              | -0.9  | -2.6                 |
| Personnel at year-end (number)      | 43 437 | 45 063             | -3.6  |                      |

<sup>&</sup>lt;sup>1</sup> Net profit + depreciation/amortization +/- change in provisions <sup>2</sup> Retrospective adjustment in the financial statements 2009 (see Financial Statements Group, note 2.2, page 11)

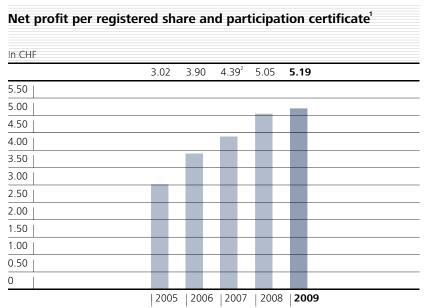
| Elevators & Escalators       |       |       |      |                         |
|------------------------------|-------|-------|------|-------------------------|
| In million CHF               | 2009  | 2008  | Δ%   | ∆ % local<br>currencies |
| Orders received              | 8 418 | 9 259 | -9.1 | -5.6                    |
| Operating revenue            | 8 281 | 8 761 | -5.5 | -1.8                    |
| Operating profit (EBIT) in % | 11.6  | 10.2  |      |                         |

| ALSO                         |       |       |       |                      |
|------------------------------|-------|-------|-------|----------------------|
| In million CHF               | 2009  | 2008  | Δ%    | Δ % local currencies |
| Orders received              | 4 447 | 5 220 | -14.8 | -11.7                |
| Operating revenue            | 4 410 | 5 266 | -16.3 | -12.8                |
| Operating profit (EBIT) in % | 0.9   | 0.5   |       |                      |

| Dividends proposed by the Board of Directors of Schindler Holding Ltd. |      |      |
|--|------|------|
| In CHF   | 2009 | 2008 |
| Registered share   | 2.00 | 2.00 |
| Participation certificate  | 2.00 | 2.00 |

Subject to approval by the General Meeting, the dividend will be paid on March 22, 2010.

Schindler in brief



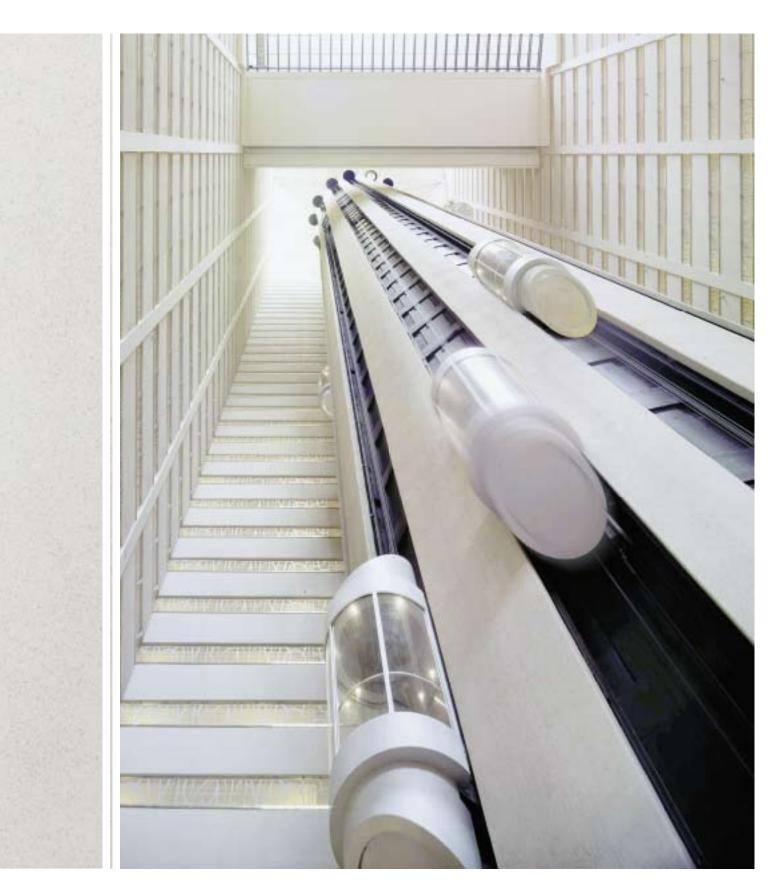
<sup>&</sup>lt;sup>1</sup> Adjusted after 10:1 split on March 27, 2006 <sup>2</sup> Before antitrust fines

#### Organization

| Board of Directors S   | ichindler Ho   | olding Ltd.  |
|--|--|--|
| Status December 31, 2009   |  |  |
| Alfred N. Schindler<br>Luc Bonnard<br>Prof. Dr. Pius Baschera<br>Dr. Hubertus von Grünberg<br>Prof. Dr. Karl Hofstetter<br>Lord Charles Powell<br>Dr. Alexander Schaub<br>Rolf Schweiger<br>Dr. Jenö C. A. Staehelin<br>Dr. Klaus W. Wellershoff | Chairman Vice Chairman Member | Member of the Executive Committee of the Board<br>Member of the Executive Committee of the Board   |
| Management Comm  | nittees  |  |
| ,  |  |  |
| Elevators & Escalators Jürgen Tinggren, President Miguel A. Rodríguez, Deput Erich Ammann Dr. Rudolf W. Fischer Michael Füllemann Dr. Christoph Lindenmeyer Silvio Napoli Jakob Züger  | y President  | ALSO Thomas C. Weissmann, President Laisvunas Butkus Michael Dressen Lucas Kuttler Marc Schnyder Maija Strandberg Urs Windler Peter Zurbrügg |



Always on the go? Ready for the show.



#### It never stops. It's a way of life.

"The New York Marriott Marquis is at the hub of exciting Times Square and Broadway theaters, one of the busiest places in the world. Every day, thousands of guests and visitors enter the hotel – and our elevators' built-in traffic management system quickly gets them where they're going."

Michael J. Stengel, Market Vice President, Area General Manager, NYC Marriott Hotels; USA



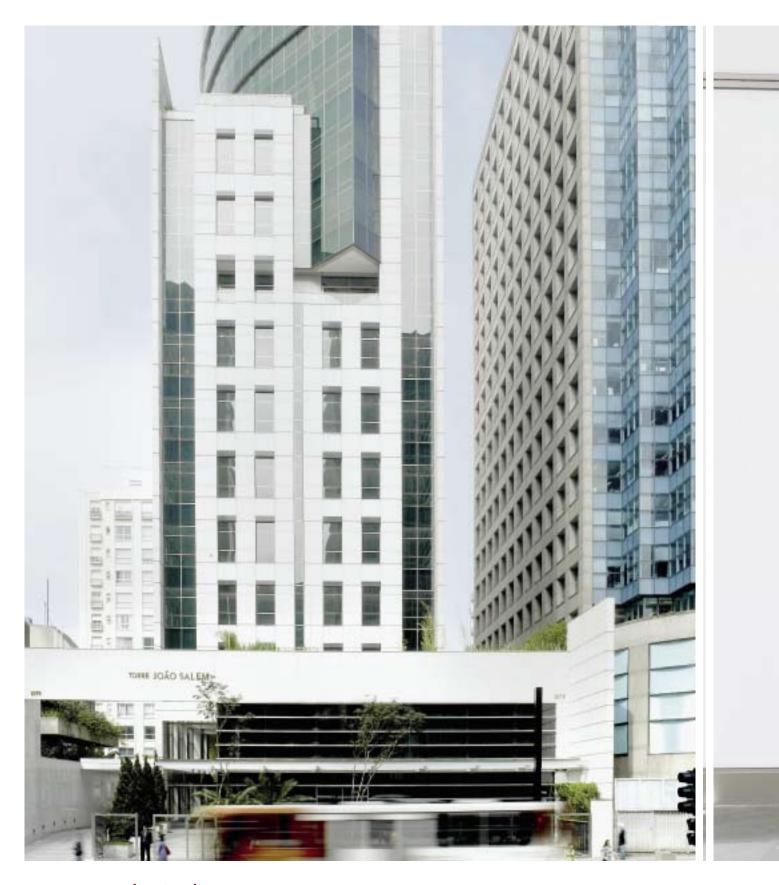
Pushing the limits further? Always there for those in need.



#### All for one. One for all.

"Reliability and availability are essential at our hospital in Mestre. Every second counts. In extreme circumstances, everything must be precisely synchronized and must function perfectly – elevators included."

Onofrio Lamanna, Medical Director, Hospital of Angel; Mestre, Italy



A tough job? Not for the fainthearted.



#### **Tough guy. Can handle anything.**

"Our elevators must be able to work flat out and then some. They have to be robust and safe. That's the only way they can fulfill the demands that we put on them every day."

Milton Gattaz, Commercial Director, Torre João Salem, Gattaz Engenharia Ltda; São Paulo, Brazil



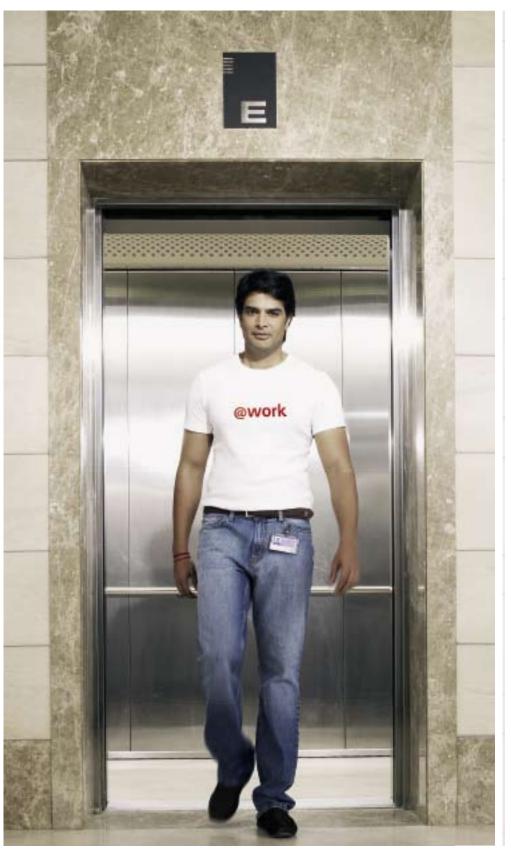
Indispensable? Never in the way.



#### Setting the pace. Staying in the background.

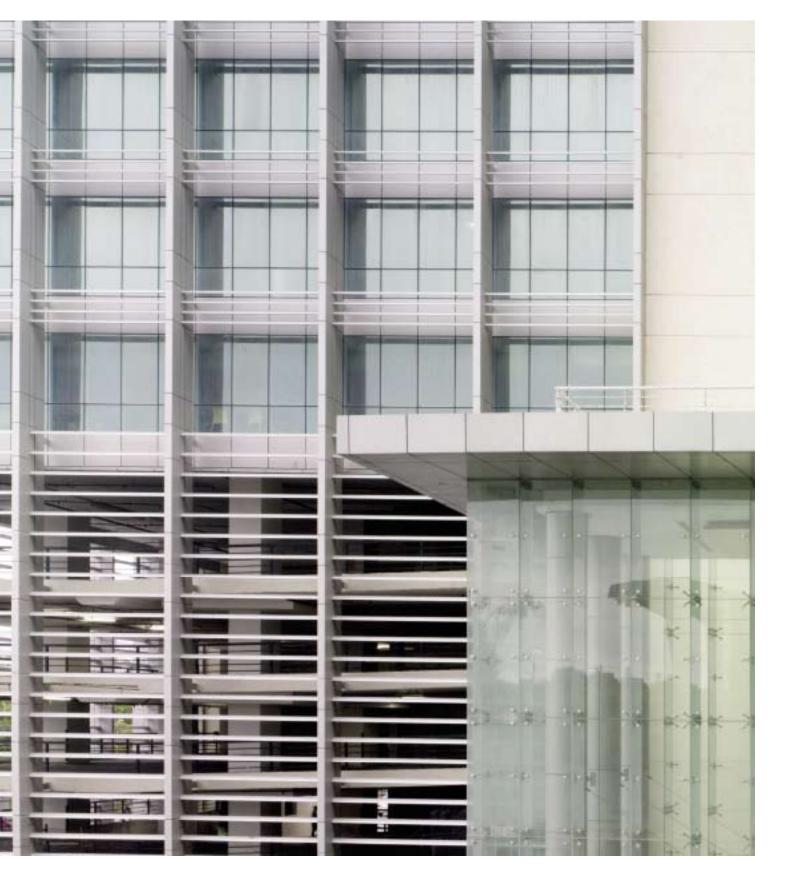
"I use our elevators every day without a thought. They are there whenever I need them; they take me where I want to go. Yes, I take them for granted. I couldn't do without them. I depend on them. They're a bit like a referee should be; always in the game, but never in the way."

Marta Guillén García, Building Engineer Mutua Madrileña Imobiliaria/Real Estate Company; Madrid, Spain





Shape the future? With people at the center.



#### A product for the masses. Tailored to the individual.

"What we make today must last for years. We carefully analyze customer needs and trends, and we apply that knowledge to our most modern technology. It goes without saying that energy efficiency has high priority."

Uday Kulkarni, Managing Director Schindler India Pvt Ltd., on the realization of the iThink Techno Campus project; Mumbai, India

```
1 2 3 4 5 6 7 8 9
```

# Statement of the Board of Directors



To the shareholders

#### Marked improvement in operating performance

#### Difficult economic environment

Most regions around the globe saw their economies contract during the reporting year. This led to a marked slowdown in construction activity and to rising vacancy rates in several countries. Many clients adopted a cautious approach due, in particular, to tighter financing conditions. During the final months of the reporting year, there were, however, signs that the economy was beginning to stabilize, although it would be premature to regard this as the start of a sustained recovery.

Despite the difficult environment, Schindler succeeded in further improving its performance. In the elevators and escalators business, Schindler gradually adapted capacity and costs in line with the fall in demand for new installations. At the same time, it realized savings when purchasing materials and improved processes and efficiency. In addition, the measures introduced at ALSO one year ago proved effective. As a result, net profit rose by 3% to CHF 653 million compared to the previous year.

#### **Group key figures**

#### Orders received and order backlog

Consolidated orders received totaled CHF 12 865 million, a decrease of 11,1% from the previous year's figure of CHF 14479 million (–7.8% in local currencies). ALSO accounted for around half of this decline, which was partly attributable to the closure of the companies in Sweden and Poland at end-2008.

The consolidated order backlog at end-2009, which mainly stems from the elevators and escalators business, totaled to CHF 6341 million and was virtually unchanged compared to the previous year (CHF 6396 million).

#### **Operating revenue**

Consolidated operating revenue fell by 9.5% to CHF 12 691 million (previous year: CHF 14 027 million). In local currencies, operating revenue decreased by 5.9%. ALSO accounted for around two-thirds of this decline, which was partly attributable to the closure of the companies in Sweden and Poland at end-2008. Overall, a negative foreign exchange impact of CHF 508 million was recorded.

Relative to December 31, 2008, as at December 31, 2009, the scope of the consolidation was expanded to include a few relatively small local companies in Europe. The effect of these companies on consolidated operating revenue and consolidated net profit is distinctly less than 1%. In addition, in China, the holding Suzhou Schindler Elevator Co. Ltd. was increased from 92% to 100% and in Schindler (China) Elevator Co. Ltd. from 96.4% to 100%.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

#### **Operating profit**

The Group grew its consolidated operating profit (EBIT) to CHF 974 million, representing an increase of 9.6%. This pleasing development reflects the prompt measures implemented in the elevators and escalators business as well as at ALSO to counter the effects of the economic downturn.

#### Net income from financing and investing

Net income from financing and investing was CHF –70 million (previous year: CHF –11 million). The financial result was very negatively impacted by the foreign exchange result (primarily due to operational hedging activities). At the same time, Schindler reported a reduction in net interest expenses compared to the previous year.

#### **Net profit**

Net profit totaled CHF 653 million, thus exceeding the figure for the previous year by 3%. In the reporting year, restructuring costs and special amortization charges of CHF 44 million, after taxes, were recorded.

#### **Personnel numbers**

Staff turnover and restructuring measures led to a 3.6% reduction in personnel to 43 437 employees compared to end-2008. In the core business, the number of employees decreased by 2.9% to 41 962 (previous year: 43 226). ALSO had 1 475 employees, compared to 1 837 in the previous year.

#### Improved performance in the core business

#### **Orders received**

Orders received in the elevators and escalators business decreased by 9.1% to CHF 8418 million compared to the previous year. In local currencies, a reduction of 5.6% was recorded. A pleasing increase of 7% in orders received was reported in the fourth quarter compared to the same period of the previous year.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

The global recession led to a strong downturn in construction activity in several countries. Spain, the USA, the UK, Australia and a number of Eastern European countries were particularly affected by this trend, which mainly had a negative impact on the new installations business. Thanks to its competitive products and services, Schindler was once again selected as a partner for a number of notable major projects in the reporting year. For example, Schindler installations will feature in the new airports in Berlin and Kolkata, as well as being used on the high seas in two new cruise ships built by Fincantieri. The operators of the Mumbai and Istanbul metro systems are also placing their trust in the quality of Schindler products, while visitors that enter the Expo Boulevard of the 2010 World Exhibition in Shanghai will be able to use one of the 105 Schindler escalators installed in the exhibition site.

In the modernization business, the order intake did not quite match the strong performance in the previous year. One of the most important orders to be awarded in Europe during the reporting year – the modernization of the elevators at the headquarters of Deutsche Bank in Frankfurt am Main, Germany – was won by Schindler.

A pleasing performance was also reported in the maintenance business, which experienced further growth in all market regions in the reporting year.

#### **Operating revenue and operating profit**

Operating revenue totaled CHF 8281 million, a decline of 5.5% compared to 2008. Negative foreign exchange impacts were the main driver of this decrease. In local currencies, operating revenue fell by only 1.8%.

Operating profit improved by 7.5% to CHF 962 million, representing a very pleasing performance. As a result, the operating margin rose to 11.6% (previous year: 10.2%). This underscores the effectiveness of the measures that were initiated at an early stage, such as the adjustment of capacity, systematic cost controls and increases in productivity. The related restructuring costs before taxes totaled around CHF 45 million for the reporting period.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

The different reporting structure and elimination effects may cause individual values and percentages to differ slightly from those reported by ALSO.

#### **ALSO** returns to profitability

In the reporting year, ALSO generated net sales of CHF 4410 million (previous year: CHF 5266 million) and the margin was 0.9% (previous year: 0.5%). Despite posting a loss of CHF 11 million in the previous year, ALSO achieved a net profit of CHF 15 million in the reporting period thanks to the measures that were implemented. For the discontinuation of the GNT brand name, ALSO recorded a special amortization charge of CHF 11 million after taxes.

#### **Changes in the Management Committees**

#### **Elevators & Escalators**

The existing zone responsibilities in Schindler's core business were reorganized with effect from January 1, 2010:

Europe was divided into two zones – North and South – to strengthen the organization and better serve these markets. Thomas Oetterli, the former Head of the Swiss subsidiary Schindler Aufzüge AG, was appointed Head of Europe-North, and Didier Gaudoux, the former Vice President of Europe South Air Liquide, took over as the Head of Europe-South.

Miguel A. Rodríguez, the former Head of the entire Europe zone, is now managing the Global Business area.

#### **ALSO**

To enhance its ability to meet the challenges posed by the difficult economic environment, ALSO strengthened its Group Management and appointed Lucas Kuttler, the former Group CIO of Schindler, to the newly created post of Chief Operating Officer with effect from July 1, 2009.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

#### **Schindler Holding Ltd.**

#### **Dividend and capital structure**

Schindler Holding Ltd. closed the financial year 2009 with a net profit of CHF 491 million (previous year: CHF 428 million). The payment of a dividend of CHF 2.00 per registered share and per participation certificate will be proposed to the next General Meeting on March 15, 2010.

#### Repurchase program

The program to repurchase a maximum of 10% of outstanding registered shares and participation certificates, which commenced on January 3, 2007, was completed on December 31, 2009.

At the General Meeting of Schindler Holding Ltd. on March 16, 2009, it was decided that the 674 500 registered shares and 647 500 participation certificates that had been repurchased would be cancelled. The corresponding capital reduction took place on May 25, 2009.

In December 2009, the Board of Directors decided to launch a new program to repurchase a maximum of 10% of the total nominal capital of Schindler Holding Ltd.

#### **Outlook**

#### **Elevators & Escalators**

Thanks to its enhanced performance, continuing innovations and attractive product range, Schindler will be able to approach the challenges in the market from a position of strength.

Construction activity is likely to stabilize in most markets in the course of 2010, while growth is expected in China and India in particular.

The decline in orders received in the new installations business will have an impact on operating revenue and profit in the next 12 to 18 months. To compensate for part of the decline in volumes, restructuring costs of approximately CHF 60 million, before taxes are expected in 2010.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

#### **ALSO**

ALSO anticipates that Group net sales will remain unchanged at approximately CHF 4.5 billion and – excluding any unforeseeable events – expects net profit to increase significantly in 2010.

#### Group

Assessments of how the economy may develop are always clouded by uncertainty. Going forward, Schindler will therefore focus on adapting rapidly to economic change and on maintaining a high level of liquidity, stable cash flow and a good level of productivity in both the elevators and escalators business and in ALSO.

Following the above-mentioned restructuring costs and excluding any unforeseeable events, Schindler expects a slightly lower net profit in 2010.

#### Schindler thanks its clients and employees

The global downturn in construction activity presented Schindler's employees with a number of challenges during the reporting year. The demands placed on them were greater than ever before and they had to accomplish their work in a difficult environment. Thanks to their considerable efforts and expertise, they have delivered a good result in spite of the recession. The Board of Directors and both Management Committees would like to thank them for their valuable contribution. They would also like to thank all of the Group's clients and business partners around the globe for their continuing loyalty over the years.

Alfred N. Schindler Chairman of the Board of Directors Luc Bonnard Vice Chairman of the Board of Directors

# Elevators & Escalators

# 1 2 **3**4 5 6 7 8 9

### **Business review**

Flevators & Escalators

#### **General market trends**

The difficult economic environment led to a strong downturn in construction activity in several markets. Schindler was, however, able to significantly increase both its operating profit and operating margin due to its excellent order backlog at the start of 2009 and its decision to adapt capacity and costs at an early stage, as well as process improvements.

#### **Europe**

The economic slowdown impacted construction activity in almost all European countries. The residential construction market was most significantly affected – especially in Spain, Portugal, the United Kingdom and a number of Eastern European countries. At the same time, the economic stimulus packages introduced by governments across Europe helped to prevent a further decline in the commercial construction sector in particular. The modernization business was not as severely impacted. The maintenance and repair sector reacted in a less cyclical manner, reflecting the nature of the business. Pricing pressure continued across all areas.

#### North, Central, and South America

The North American economy suffered considerably as a result of the recession. However, the downturn in demand affected the different construction sectors to varying degrees. The credit markets remained tight, hindering the development of commercial building activities. In Brazil, macroeconomic conditions and the country's efforts to combat the financial crisis helped to mitigate the impacts of the economic turmoil more rapidly than expected — leading to a recovery in construction activity. Most other Latin American economies started to grow again in the second half of 2009 compared to the same period in 2008.

#### Asia/Pacific

After a slow start to the year, the elevators and escalators markets in Asia/Pacific began to recover in the second half of 2009. The economic stimulus packages of most governments led to a surge in infrastructure projects.

#### East, Middle East, India, and Africa

The global economic slowdown had a minimal impact on the construction sectors in countries within the region, with the exception of Russia and Dubai (United Arab Emirates). Schindler managed to reinforce its market position in the highly competitive markets in EMIA.

Elevators & Escalators

#### Pleasing performance in a difficult environment

#### **Europe**

#### **Successful product lines**

Despite a significant decline in construction activity, Schindler reported a satisfactory level of sales in the new installations business in Europe apart from in severely affected markets. The Schindler 3300 product line contributed significantly to this good performance. Schindler was awarded various landmark contracts in the commercial sector, such as an order to supply the Brandenburg Airport in Berlin, Germany, as well as various civil engineering projects, including metro stations in Italy (Rome, Turin and Naples).

Schindler successfully maintained its position in the modernization business. It achieved good results, particularly with the Schindler 6300 product line, as well as its complete range of competitive modernization solutions. Schindler was awarded a number of modernization orders, including the contract for Green Towers – the head office of Deutsche Bank in Frankfurt am Main, Germany. This project represents the largest renovation of a high-rise building in Europe at present and will involve the implementation of numerous innovative and future-oriented measures relating to environmental sustainability criteria. Schindler is supporting this pioneering project – which will set new environmental standards in its field – with its state-of-the-art elevator technology.

In the maintenance business, Schindler intensified its employee training programs and focused on maintaining close relations with its customers and on supplying high-quality service offerings.

#### Access for All - Schindler Award 2010

The Schindler Award 2010 – one of Europe's leading architecture competitions – was launched during the reporting period. Students of architecture are invited to submit visionary design concepts for the development of part of the grounds used for the Berlin Olympic Games in 1936. The central theme of the competition is "Access for All" – a design philosophy that focuses on inclusiveness and barrier-free mobility for people of all ages and capabilities.

For further details, please refer to page 54.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

Elevators & Escalators

#### North, Central, and South America

### North America: large order backlog ensures good level of capacity utilization

The new installations business was affected by the economic downturn but a large order backlog at the end of 2008 helped to maintain a relatively steady level of new installation work. The Schindler 330A hydraulic elevator which is targeted at the low-rise market continued to perform well. In the modernization business, demand for the state-of-the-art Schindler ID access control system strengthened. The orders placed for Schindler ID technology included a contract for the modernization of 23 elevators at the high-rise Four Embarcadero Center in San Francisco, as well as other major orders for buildings in Miami, Florida, and Jersey City in New Jersey.

In spite of the market contraction, Schindler remained a preferred supplier in the escalator market. This partly reflects its ability to meet the "Buy America" standards – which are especially important to institutional customers – through its award-winning factory in Clinton, North Carolina.

#### North America: strengthening of the service business

Schindler launched its comprehensive Service Excellence program in North America, which includes an increased emphasis on employee training and professionalism, as well as the introduction of new service technology. The resulting levels of customer satisfaction had a positive impact on the service portfolio. Schindler secured various orders, including a maintenance contract for 124 elevators at the campus of Louisiana State University.

#### Latin America: success in all business areas

In Brazil, sales of new installations were better than anticipated at the start of the year, although it was not possible to sustain the high levels achieved in 2008. Towards the end of 2009, an enhanced model of the Schindler 3300 elevator with a higher nominal speed was introduced. This product will further strengthen Schindler's competitiveness in the residential market. The modernization business developed well and the service business continued to grow, reflecting the pleasing level of sales in 2007 and 2008.

In the other Latin American countries, the residential construction market started to recover in the second half of 2009, while the commercial market remained weak throughout the reporting period.

Elevators & Escalators

#### Asia/Pacific

Schindler further strengthened its leading position in the escalators and high-rise elevators business.

#### **Growth in China**

Advances were reported in the residential market thanks to the successful introduction of the Schindler 3300AP elevator product line. The contracts awarded to Schindler in the region include orders for large residential projects such as Beijing Natural City, Zhejiang Golden Dragon Property and Foshan Grand Riviera.

Several landmark projects in the commercial sector will be equipped with Schindler 7000 high-rise elevators and escalators, including Shanghai Greenland Lu Wan CBD, Shenyang Zhong Hui and Chongqing Metro No 1 and No 3.

Schindler also supplied 105 escalators and various elevators for the main venues of the 2010 World Exhibition in Shanghai, including the main entrance and the access route to China's showpiece pavilion, as well as the exhibition sites of many other nations.

#### **Strong performance in other markets**

In Southeast Asia, Schindler secured a number of unique contracts featuring the Schindler 7000 high-rise elevator, including Marina Bay Financial Center, phase 2, in Singapore, the Che Kung Temple Station residential development in Hong Kong and the Kuala Lumpur Convention Center, Lot C, in Malaysia, as well as the Ssangrim Office Building and D-Cube City in South Korea. In Australia, Schindler continued to consolidate its market leadership, securing orders for notable projects such as Canberra International Airport, which will be supplied with 24 escalators and eight elevators, and 485 Adelaide Street, which will be equipped with seven high-rise elevators.

Despite fierce competition in all key markets across Asia, Schindler continued to grow its service portfolio thanks to measures including the introduction of new service offerings and technology that enable it to satisfy diverse customer requirements even more effectively.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

Elevators & Escalators

#### East, Middle East, India, and Africa

#### **Growth in India**

Schindler achieved growth in a competitive environment and opened a number of new branches. It secured several major orders, including contracts for the two airports in Kolkata and Chennai. The contract for Kolkata Airport is the largest order to be awarded within the elevator industry in India in the last decade. In addition, Schindler was awarded a large modernization contract for the Sachivalaya Complex by the Government of Gujarat.

### Strengthening of market position in the Gulf and important contracts in Turkey

Schindler now has its own rapidly growing subsidiary in the United Arab Emirates and owns stakes in local companies in Qatar and Bahrain. It secured several major orders, including contracts for Zayed University in Abu Dhabi and the Al Ain Mall in Al Ain. In Turkey, Schindler won a number of important contracts for construction projects in both the public and private sector. For example, it will supply 272 escalators and 67 elevators for the Kadiköy-Kartal metro system in Istanbul, thus contributing to enhanced urban mobility.

#### Leadership in key markets in Africa

Urbanization trends in Africa are driving the upturn in the construction industry in the region. Schindler has a leading position in markets such as Morocco, Kenya, Zimbabwe, Botswana, Sudan and South Africa. The Schindler 3300 and Schindler 5400 elevator product lines have proved successful in these countries.

#### Russia: launch of the Schindler 3300 elevator

Of all the EMIA markets, Russia's construction industry was worst hit by the global recession in 2009. Despite significantly weaker market conditions, the launch of the Schindler 3300 elevator proved successful and provided Schindler with a good basis for future growth.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

Flevators & Escalators

#### **Outlook**

Even though the first signs of an economic recovery are becoming visible, major challenges still lie ahead. Banks are faced with mounting credit losses, unemployment is likely to continue rising and various governments have incurred unexpected budget deficits.

#### **Europe**

The new installations market will remain under pressure during 2010 at least. In certain countries, however, a modest recovery in construction activity is expected to start in the second half of 2010, while other markets may only experience an upturn from 2011 onwards. Schindler has a competitive product range and will actively capture any opportunities to further strengthen its market position across Europe.

#### North, Central, and South America

While economic and financial conditions are improving in North America, Schindler expects construction to continue trending downwards well into 2010, especially in the construction of offices. The positive impact on growth of the various economic stimulus packages will be visible in particular in the area of infrastructure projects. In Latin America, the construction industry is likely to recover further in 2010. Schindler will capture growth opportunities and consolidate its strong position.

#### Asia/Pacific

The market rebound in China and the successful introduction of the Schindler 3300AP elevator will form the basis for future growth. Schindler intends to further strengthen its position in the high-rise elevators and escalators business throughout the region.

#### East, Middle East, India, and Africa

Schindler believes that the emerging markets will achieve a strong performance in the coming years and is confident that with its proven product range and its investments in the business, it will be able to participate in this growth.

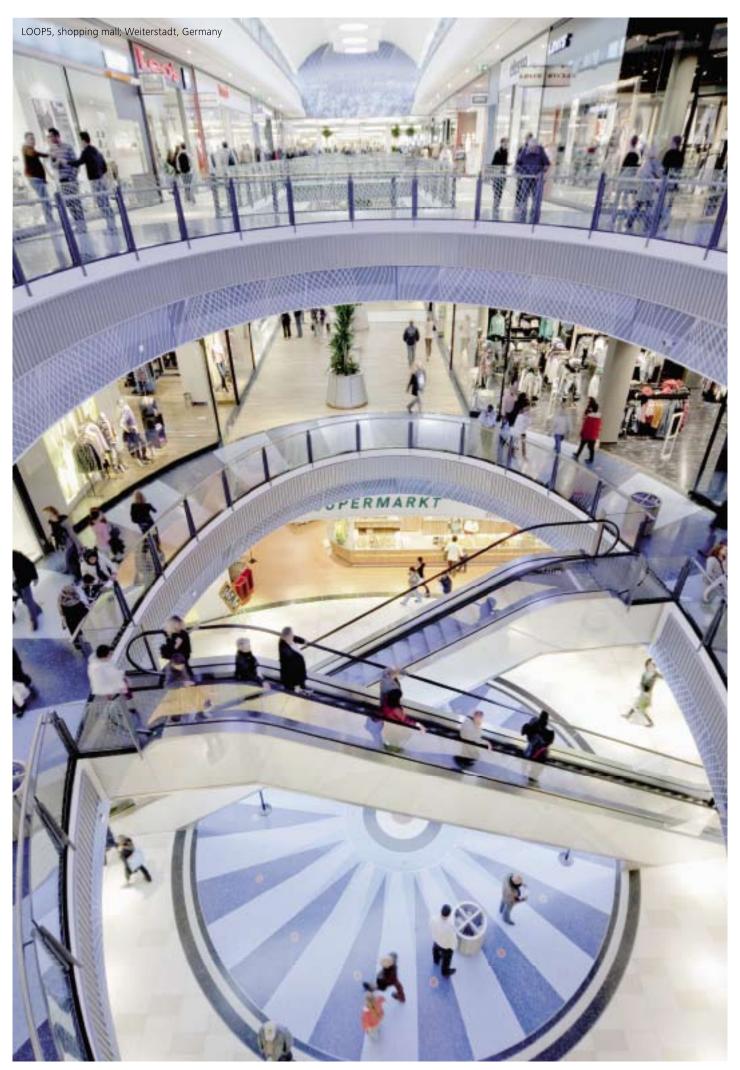
# Important orders

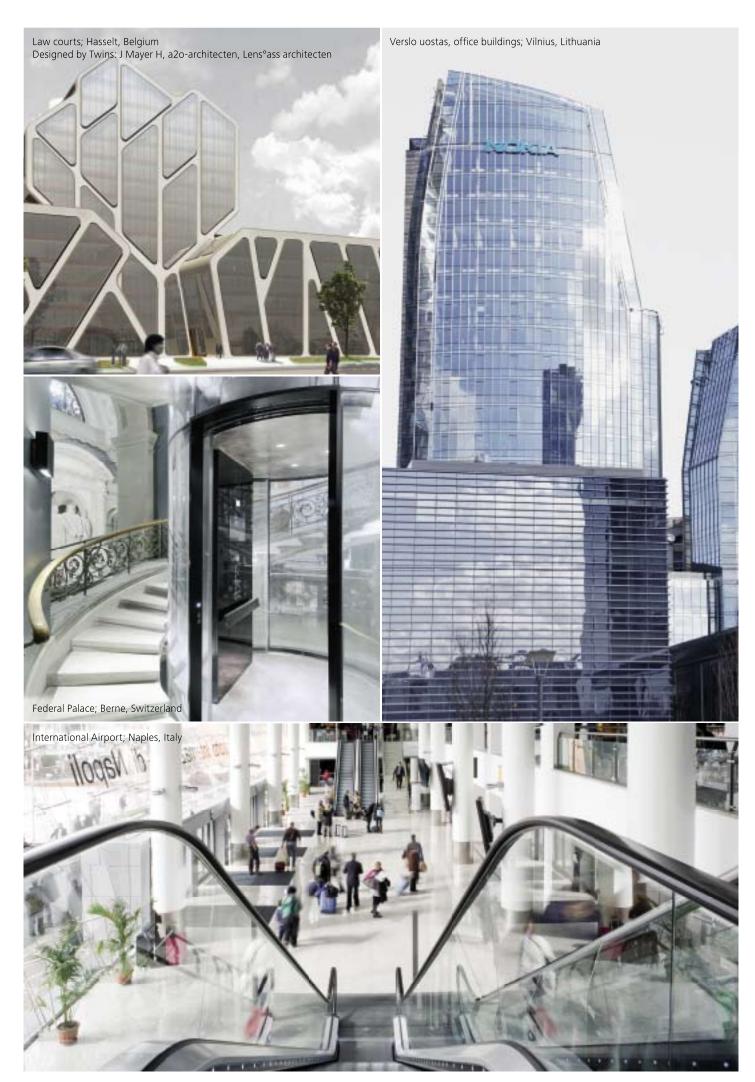
Elevators & Escalators

| Europe       |  |   |
|--------------|--|---|
| Albania      | East Gate Tirana, shopping mall, Tirana                          | 5 elevators, including 2 Schindler 5400 and 3 Schindler 2600; as well as        |
|              |  | 4 Schindler 9300 AE escalators and 8 Schindler 9500 moving walks                |
| Austria      | Brauerei Liesing area, Vienna                                    | 28 elevators, including 10 Schindler 5300, 6 Schindler 5400, 10 Schindler 3300, |
|              |  | and 1 Schindler 2400; as well as 7 Schindler 9300 AE escalators                 |
|              | Julius-Tandler-Platz 3, office building, Vienna                  | Modernization of 14 elevators   |
|              | Mountain De Lux, residential buildings, Salzburg                 | 14 Schindler 3300 elevators   |
| Belgium/     | Médiacité, shopping mall, Liège                                  | 19 elevators, including 9 Schindler 5400, 8 Schindler 3300, and                 |
| uxembourg    |  | 2 Schindler 2400; as well as 22 Schindler 9300 escalators and                   |
|              |  | 2 Schindler 9500 moving walks   |
|              | North Light, office building, Brussels                           | 15 elevators, including 7 Schindler 7000, 3 Schindler 2400, and 1 Schindler 540 |
|              | Bara-De Lijn, residential buildings, Brussels                    | 17 Schindler 3300 elevators   |
| Bosnia and   | Importanne Centar, shopping mall, Sarajevo                       | 14 elevators, including 11 Schindler 5400 and 3 Schindler 3400; as well as      |
| lerzegovina  |  | 4 Schindler 9300 escalators   |
| Croatia      | Arena Lanište, shopping mall, Zagreb                             | 10 elevators, including 8 Schindler 5300 and 2 Schindler 5400; as well as       |
|              |  | 8 Schindler 9300 escalators and 15 Schindler 9500 moving walks                  |
|              | Naselje Perivoj, residential buildings, Samobor                  | 9 Schindler 3300 elevators  |
|              | Radisson Hotel, Dubrovnik  | 6 Schindler 5400 elevators  |
| zech Republi | ic Justiční Palác, office buildings, Brno                        | 19 Schindler 5400 elevators and 10 Schindler 9300 escalators                    |
| •            | Fórum, shopping mall, Liberec                                    | 10 elevators, including 5 Schindler 5400, 4 Schindler 2600, and                 |
|              |  | 1 Schindler 2400, as well as 14 Schindler 9300 AE escalators and                |
|              |  | 7 Schindler 9500 moving walks   |
|              | Fórum, shopping mall, Ústí nad Labem                             | 15 elevators, including 9 Schindler 5400, 1 Schindler 5300, 2 Schindler 3300,   |
|              |  | 2 Schindler 2400 and 1 Schindler 2600; as well as 10 Schindler 9300 escalators  |
|              |  | and 2 Schindler 9500 moving walks   |
| rance        | Ministry of Finance, office buildings, Paris                     | Maintenance contract for 1137 elevators   |
|              | Pinault Printemps Redoute (PPR) Group, commercial buildings,     |   |
|              | Paris  | Maintenance contract for 122 elevators and 59 escalators                        |
|              | Régie Immobilière de la Ville de Paris (RIVP), residential       |   |
|              | buildings, Paris   | Modernization of 19 elevators and maintenance contract for 286 elevators        |
| Germany      | Airport Berlin Brandenburg International (BBI), Berlin           | 69 elevators, 28 Schindler 9300 escalators, 16 Schindler 9500 moving walks,     |
|              |  | and 4 lifting platforms   |
|              | Deutsche Bank AG, office building, Frankfurt                     | 12 elevators and 1 lifting platform, as well as modernization of 21 elevators   |
| -            | Kraftwerk GKM, power station, Mannheim                           | 6 elevators   |
| lungary      | Europeum Marriott, hotel and shopping mall, Budapest             | 8 elevators, including 6 Schindler 5400 and 2 Schindler 2600; as well as        |
|              |  | 4 Schindler 9300 escalators   |
| -            | Nánási Garden, residential buildings, Budapest                   | 9 Schindler 3300 elevators  |
| Iceland      | Nordurbakki 11–13, residential buildings, Hafnarfjordur          | 6 Schindler 3300 elevators  |
|              | Fródengi 1–11, residential building, Reykjavik                   | 6 Schindler 3300 elevators  |
| Italy        | Infrastructure projects for the government: Garibaldi metro      |   |
|              | station, Naples; metro B1 line, Rome; high speed railway,        |   |
|              | Tiburtina station, Rome; Porta Susa railway station, Turin       | 56 elevators and 167 Schindler 9300 escalators                                  |
|              | C.A.S.E. reconstruction project, residential buildings, L'Aquila | 159 elevators, including 56 Schindler 3100                                      |
|              | Complesso Integrato Columbus, hospital, Rome                     | Modernization of 10 elevators, including 8 Schindler 5400,                      |
|              | , 3  | 5 with Miconic 10 and Schindler ID  |

Elevators & Escalators

| Europe      |  |   |
|-------------|--|---|
| Lithuania   | Gedimino 9, shopping mall, Vilnius                               | 4 Schindler 5400 elevators and 11 Schindler 9300 escalators   |
|             | Verslo uostas, office buildings, Vilnius                         | 16 elevators, including 4 Schindler 7000 with Miconic 10 and Schindler ID,  |
|             |  | 5 Schindler 5400, all with Miconic 10 and 3 with Schindler ID, and  |
|             |  | 7 Schindler 5300  |
|             | Green Hall, office building, Vilnius                             | 4 Schindler 5400 elevators with Miconic 10  |
| Netherlands | Stadionkwartier, residential buildings, Eindhoven                | 19 elevators, including 6 Schindler 3300 and 13 Schindler 5400  |
|             | IKEA, Barendrecht  | 6 Schindler 2600 elevators  |
|             | Meubelplein Ekkersrijt, shopping mall, Son en Breugel            | 11 elevators, including 5 Schindler 5400 and 6 Schindler 2600; as well as   |
|             |  | 4 Schindler 9300 escalators   |
| Norway      | St. Olavs Hospital, Trondheim                                    | 18 Schindler 2500 elevators   |
| Poland      | Bonarka City Center, shopping mall and entertainment center,     |   |
|             | Kraków   | 22 Schindler 9300 AE escalators and 8 Schindler 9500 moving walks   |
|             | Cuprum Arena, shopping mall and entertainment center, Lubin      | 12 elevators, including 8 Schindler 5400 and 4 Schindler 2600; as well as   |
|             |  | 20 Schindler 9300 AE escalators   |
| -           | Port Łódź, shopping mall and entertainment center, Łódź          | 13 elevators, including 7 Schindler 5400, 4 Schindler 2600, and 2 Schindler 2400  |
|             |  | as well as 14 Schindler 9300 AE escalators and 4 Schindler 9500 moving walks  |
| Portugal    | CS Hotels, hotels and residential buildings, Algarve and Lisbon  | 115 elevators, including 60 Schindler 3300, 21 Schindler 5300,  |
|             |  | 16 Schindler 3400, and 15 Schindler 5400  |
|             | Estoril Sol Residence, hotel, Estoril                            | 12 elevators, including 8 Schindler 5400 and 4 Schindler 5300   |
|             | IKEA, Loures   | 16 elevators, including 15 Schindler 2400; as well as   |
|             |  | 2 Schindler 9300 escalators and 1 Schindler 9500 moving walk  |
| Slovakia    | Reconstruction and extension of the M.R. Štefánik airport        | 17 elevators, including 14 Schindler 5400, 3 Schindler 2600,  |
|             | terminal, Bratislava   | all with Lobby Vision; as well as 13 Schindler 9300 AE escalators   |
|             | Cassovar Business Center, phase 1, shopping mall, office and     | 11 elevators, including 7 Schindler 5400 and 4 Schindler 5300; as well as   |
|             | commercial building, Košice                                      | 2 Schindler 9300 AE escalators  |
| Slovenia    | Palača Urbanc, shopping mall, Ljubljana                          | 2 Schindler 5400 elevators and 10 Schindler 9300 AE escalators  |
|             | Tuš Koper, shopping mall, Koper                                  | 9 elevators, including 3 Schindler 2600, 5 Schindler 2400, and 1 Schindler 5400,  |
|             |  | as well as 8 Schindler 9300 AE escalators   |
|             | Sper Extension 5, shopping mall, Ljubljana                       | 4 elevators, including 2 Schindler 2400, and 2 Schindler 2600; as well as   |
| -           |  | 12 Schindler 9300 AE escalators   |
| Spain       | Barrio de la Fortuna, extension of subway line 11, Madrid        | 3 Schindler 5400 elevators and 8 Schindler 9300 escalators  |
|             | Renfe, train stations, different cities                          | Maintenance contract for 197 elevators and 408 escalators   |
|             | El Corte Inglés, shopping mall, A Coruña                         | 8 elevators, including 5 Schindler 2600 and 3 Schindler 2400; as well as  |
|             | 3 7 11 3 7   | 18 Schindler 9300 escalators and 6 Schindler 9500 moving walks  |
| Sweden      | Sollentuna Centrum, shopping mall, Stockholm                     | 14 elevators, including 6 Schindler 5400 and 8 Schindler 2400   |
| Switzerland | Toni-Areal, university, culture and residential building, Zurich | 22 elevators, including 9 Schindler 5400, 1 Schindler 5300, 4 Schindler 3300,   |
|             | ,  | and 8 Schindler 2600  |
|             | Uetlihof, office building, Zurich                                | 5 elevators, including 1 Schindler 5300 and 4 Schindler 2600; as well as  |
|             | , J,   | 14 Schindler 9300 AE escalators; modernization of 5 elevators   |
|             | Bank J. Safra, Geneva  | Modernization of 3 elevators  |
| United      | The London 2012 Olympic Park, London                             | 51 elevators, including 24 Schindler 5400, 1 Schindler 5300 and 26 elevators  |
| Kingdom     |  | from the Schindler 2000 product line; as well as 10 Schindler 9300 escalators   |
|             | European Bank for Reconstruction and Development (EBRD),         | 200 p. Cada and a contract of the contract of |
|             | office building, London  | Modernization of 9 elevators  |
|             | East India Docks, office building, London                        | Modernization of 35 elevators   |





| Arizona       | Maricopa County Courthouse, Phoenix                               | 19 elevators and 4 Schindler 9300 escalators                                     |
|---------------|---|--|
| California    | Four Embarcadero Center, office building, San Francisco           | Modernization of 23 elevators and maintenance contract for 23 elevators          |
| Connecticut   | Travelers Insurance Co., office building, Hartford                | Modernization of 6 elevators   |
| Florida       | Sheraton Yankee Clipper Hotel, Fort Lauderdale                    | Modernization of 9 elevators   |
|               | 701 Brickell, office building, Miami                              | Modernization of 21 elevators  |
|               | Macy's South, retail stores, various cities                       | Maintenance contract for 229 elevators   |
|               | Florida Marlins Stadium, Miami                                    | 26 elevators, including 8 Schindler 400A; as well as 12 Schindler 9300 escalator |
|               | Earlington Connector, metro, Miami                                | 5 elevators and 8 Schindler 9700 escalators                                      |
| Illinois      | Horseshoe Casino, Hammond   | Maintenance contract for 17 elevators and 12 escalators                          |
|               | HSBC Chicago North, commercial building, Mettawa                  | Maintenance contract for 11 elevators  |
| Louisiana     | Louisiana State University, Baton Rouge                           | Maintenance contract for 124 elevators and 6 escalators                          |
| Maryland      | Gaylord National Resort & Convention Center, Oxon Hill            | Maintenance contract for 36 elevators and 10 escalators                          |
|               | Maryland Stadium Authority, Baltimore                             | Maintenance contract for 32 elevators and 7 escalators                           |
| Massachusetts | Dan Farber Cancer Institute, hospital and office building, Boston | Modernization of 8 elevators   |
| Minnesota     | Humphrey Terminal Skyway at Minneapolis –                         |  |
|               | Saint Paul International Airport, Minneapolis                     | 6 Schindler 9500 moving walks, 2 Schindler 9300 escalators, and                  |
|               |   | 2 hydraulic elevators  |
| Nevada        | Flamingo Bridges, casino, Las Vegas                               | Maintenance contract for 6 elevators and 12 escalators                           |
| New Jersey    | Newport Tower, office building, Jersey City                       | Modernization of 20 elevators  |
| New York      | 120 Park Avenue, commercial building, New York                    | Maintenance contract for 12 elevators and 4 escalators                           |
|               | New World Mall, shopping mall, Long Island                        | 5 elevators and 10 Schindler 9300 escalators                                     |
| Oklahoma      | Devon World Headquarters, Oklahoma City                           | 34 elevators, including 28 Schindler 7000, 13 Schindler 400A, and                |
|               |   | 3 Schindler 330A; as well as 2 Schindler 9300 escalators                         |
| Pennsylvania  | Hollywood Casino, Grantville                                      | Maintenance contract for 10 elevators and 4 escalators                           |
|               | North Shore Connector, metro, 3 stations, Pittsburgh              | 8 elevators  |
| Tennessee     | Metro Nashville Airport, Nashville                                | 2 Schindler 400A MRL elevators, 4 Schindler 9300 escalators, and                 |
|               |   | 6 Schindler 9500 moving walks  |
| Texas         | AT&T, office building, San Antonio                                | Modernization of 11 elevators  |
|               | Four Leaf Towers, residential buildings, Houston                  | Modernization of 14 elevators  |
| Washington    | Washington Metropolitan Area Transit Authority (WMATA),           |  |
|               | Dupont Circle Station and Foggy Bottom-GWU Station,               |  |
|               | Washington, D.C.  | 6 Schindler 9700 escalators and 3 Schindler 400A elevators                       |

| C         | International Aireant Educates                                     | 14 - I 10 - C-l- i II 2304 II  |
|-----------|--|--|
| Canada    | International Airport, Edmonton                                    | 14 elevators, including 10 Schindler 330A; as well as                            |
|           | Ni Ellic ii Ci Ni Elli   | 4 Schindler 9300 AE escalators and 8 Schindler 9500 moving walks                 |
|           | Niagara Falls Convention Center, Niagara Falls                     | 5 Schindler 330A elevators and 2 Schindler 9300 escalators                       |
|           | Expansion of City Centre Airport, Toronto                          | 3 Schindler 330A elevators and 5 Schindler 9300 escalators                       |
|           | St. Joseph's Hospital, Hamilton                                    | 7 Schindler 330A elevators   |
|           | Bell Tower, office building, Edmonton                              | Modernization of 10 high-rise elevators  |
| Argentina | Banco de la Provincia de Buenos Aires, bank and office building,   |  |
|           | Mar del Plata  | 4 Schindler 9300 AE escalators   |
|           | Edificio Congreso 1, 622, residential building, Buenos Aires       | 3 Schindler Neolift elevators  |
|           | Edificio Obra Social del Seguro, office building, Buenos Aires     | 4 Schindler Neolift elevators  |
|           | InterContinental Nordelta Buenos Aires Hotel, Residences & Spa,    |  |
|           | residential buildings and hotel, Nordelta, Buenos Aires            | 12 elevators, including 10 Schindler 5400 and 2 Schindler 5300                   |
| Brazil    | Eco Berrini, office building, São Paulo                            | 25 elevators, including 14 Schindler 7000 with Miconic 10, 2 Schindler 5300,     |
|           |  | 2 Schindler 3300, 6 Schindler 300 L, and 1 hydraulic elevator                    |
|           | Manhattan Square, office and residential buildings, Salvador       | 39 elevators, including 37 Schindler 300 L and 2 Schindler 3300; as well as      |
|           |  | 1 Schindler 9300 AE escalator  |
|           | Le Parc Residential Resort, residential buildings, Salvador        | 55 elevators, including 54 Schindler 300 L and 1 Schindler 3300                  |
|           | Caixa Econômica Federal, bank and commercial building,             |  |
|           | São Paulo  | Modernization of 2 Schindler 300 L elevators and 16 elevators with Miconic 10    |
|           | Banco Safra, bank and commercial building, São Paulo               | Modernization of 8 Schindler 500 L elevators with Miconic 10 and                 |
|           |  | 2 Schindler 300 L elevators  |
|           | Edificio Martinelli, office building, São Paulo                    | Modernization of 12 elevators  |
| Chile     | Bi-Centenario Hospital, Santiago de Chile                          | 17 elevators, including 11 Schindler 5400 AP and 6 Schindler Neolift             |
|           | Edificio Plaza Cordillera, commercial buildings, Santiago de Chile | 10 Schindler 5400 AP elevators with Miconic 10                                   |
|           | Edificio de la Construcción, commercial building, Puerto Montt     | 4 Schindler 5400 AP elevators with Miconic 10                                    |
| Mexico    | Malecón Cancún, shopping mall, hotel, office, commercial and       |  |
|           | residential building, Cancún                                       | 20 elevators, including 11 Schindler Neolift, 3 Schindler EuroLift,              |
|           |  | 5 Schindler 5300, and 1 Schindler 330 A; as well as 13 Schindler 9300 escalators |
|           | Samara, shopping mall, hotel, office and commercial buildings,     |  |
|           | Mexico City  | 32 elevators, including 8 Schindler EuroLift and 24 Schindler 7000               |
| Venezuela | Casa Propia, office building, Barquisimeto                         | 5 Schindler 7000 elevators and 10 Schindler 9300 escalators                      |
|           | Ciudad Center, office buildings, Caracas                           | 18 Schindler Neolift elevators   |
|           | Plaza Mayor, residential buildings, Barquisimeto                   | 10 Schindler Neolift elevators   |
|           | Sanitas, hospital, Caracas   | 10 Schindler Neolift elevators   |









| Asia/Pacif |   |   |  |
|------------|---|---|--|
| Australia  | Canberra International Airport, Canberra                        | 24 elevators, including 11 Schindler 5400, 1 Schindler 5300, 5 Schindler 3100   |  |
|            |   | and 7 elevators from the Schindler 2000 product line; as well as                |  |
|            |   | 8 Schindler 9300 AE escalators  |  |
|            | Westfield, shopping mall, Sydney                                | 5 Schindler 2400 elevators and 42 Schindler 9300 AE escalators                  |  |
|            | IKEA, Melbourne, Sydney and Brisbane                            | Maintenance contract for 24 elevators and 8 escalators                          |  |
|            | Hooker House, 175 Pitt Street, office building, Sydney          | Modernization of 8 elevators with Miconic 10 and Schindler ID                   |  |
|            | Royal North Shore Hospital, Sydney                              | 16 Schindler 5400 elevators and 5 elevators from the Schindler 2000 product lin |  |
| hina       | Tong Yan San Tsuen, residential buildings, Hong Kong            | 53 elevators, including 51 Schindler 3300 AP and 2 Schindler 5400               |  |
|            | Che Kung Temple Station, residential buildings, Hong Kong       | 28 elevators, including 21 Schindler 7000 and 7 Schindler 5400                  |  |
|            | Ma On Shan Area 77, residential buildings, Hong Kong            | 25 Schindler 3400 elevators   |  |
|            | New Civil Aviation Department headquarters at Chek Lap Kok,     | 20 elevators, including 15 Schindler 5400; as well as                           |  |
|            | office building, Hong Kong                                      | 4 Schindler 9300 AE escalators  |  |
|            | Yau Tong Estate Redevelopment, phase 4, shopping mall,          |   |  |
|            | Hong Kong   | 11 elevators and 33 Schindler 9300 AE escalators                                |  |
|            | Lohas Park, package 2, phase 3, residential buildings,          |   |  |
|            | Tseung Kwan O, Hong Kong  | 18 Schindler 7000 elevators   |  |
|            | Prince Building, office building, Hong Kong                     | Modernization of 15 elevators with Schindler ID                                 |  |
|            | Expansion of Tseung Kwan O Hospital, Hong Kong                  | 14 elevators, including 10 Schindler 7000 and 1 Schindler 5400; as well as      |  |
|            |   | 8 Schindler 9300 AE escalators  |  |
|            | Sheung Wan Urban Council Complex, government building,          |   |  |
|            | Hong Kong   | Modernization of 9 elevators  |  |
|            | Hanglung City Plaza, office building, Shenyang                  | 31 elevators, including 27 Schindler 7000                                       |  |
|            | China Pavilion, Expo Boulevard, 2010 Expo Park, Shanghai        | 90 Schindler 9300 AE escalators, 2 Schindler 9700 escalators, and               |  |
|            |   | 3 Schindler 9500 moving walks   |  |
|            | Luwan CBD Complex, shopping mall, hotel, office and             | 51 elevators, including 25 Schindler 7000 and 26 Schindler 5400 AP; as well a   |  |
|            | residential buildings, Shanghai                                 | 34 Schindler 9300 AE escalators   |  |
|            | Qinghe New Town, commercial and residential buildings, Beijing  | g 135 elevators, including 129 Schindler 300 C and 6 Schindler 5400 AP;         |  |
|            |   | as well as 12 Schindler 9300 AE escalators                                      |  |
|            | Beautiful Vision, residential buildings, Shengyang              | 129 elevators, including 87 Schindler 3300 AP and 41 Schindler 300C             |  |
|            | Grand Rivera, residential buildings, Foshan                     | 140 Schindler 3300 AP elevators   |  |
|            | New World Costume Market, Wuxi                                  | Maintenance contract for 55 elevators and 104 escalators                        |  |
| ndonesia   | Living World, shopping mall, Tangerang                          | 22 Schindler 9300 AE escalators   |  |
|            | Gedung Vihara Buddha Tzu Chi Indonesia, community building,     |   |  |
|            | Jakarta   | 13 elevators, including 2 Schindler 3300 AP and 11 Schindler 5400               |  |
|            | Tamara Centre Building, office and commercial building, Jakarta | Modernization of 6 elevators  |  |
| Corea      | Ssangrim, office building, Seoul                                | 15 elevators, including 12 Schindler 7000 and 3 Schindler 5400 MRL;             |  |
|            |   | as well as 2 Schindler 9300 escalators  |  |
|            | D-Cube City, shopping mall, Seoul                               | 60 Schindler 9300 escalators  |  |
|            | Shinsegae Kyongbang, shopping mall, Seoul                       | 45 Schindler 9300 escalators  |  |
|            | Metro line 5, Seoul   | 26 Schindler 9300 escalators  |  |
|            | Hoehyun 2 <sup>nd</sup> Office, office building, Seoul          | 14 elevators, including 12 Schindler 7000 and 3 Schindler 5400 MRL; as well a   |  |
|            |   | 2 Schindler 9300 escalators   |  |
|            | Yongin U-Tower, office and commercial building, Gyeonggi        | 12 elevators, including 9 Schindler 7000, 2 Schindler 5400, and                 |  |
|            |   | 1 freight elevator; as well as 6 Schindler 9300 escalators                      |  |

| Malaysia    | Kuala Lumpur Convention Center, Lot C, shopping mall and        | 32 elevators, including 28 Schindler 7000 and 2 Schindler 5400;                  |  |
|-------------|---|--|--|
|             | office buildings, Kuala Lumpur                                  | as well as 8 Schindler 9300 AE escalators  |  |
|             | Glomac Tower, office building, Kuala Lumpur                     | 15 elevators, including 12 Schindler 7000 and 3 Schindler 5400                   |  |
|             | St. Mary Residences, residential buildings, Kuala Lumpur        | 18 elevators, including 14 Schindler 7000 and 4 Schindler 5400                   |  |
|             | Suria KLCC Retail Centre, shopping mall, Kuala Lumpur           | Modernization of 25 elevators  |  |
|             | Istana Negara, residential building, Kuala Lumpur               | 14 elevators, including 8 Schindler 3400; as well as                             |  |
|             | istana Negara, residentiai banding, Nadia Edifipai              | 2 Schindler 9300 AE escalators   |  |
|             | Alam Avenue, commercial buildings, Petaling Jaya                | 14 Schindler 3300 AP elevators   |  |
| lew Zealand | Mount Eden Prison, Auckland                                     | 12 elevators, including 5 Schindler 5400 and 7 Schindler 2500                    |  |
|             | Britomart East, office buildings, Auckland                      | 13 elevators, including 8 Schindler 5400 with Schindler ID, 2 Schindler 5400 MRL |  |
|             | sinoma e zase, omice sanomigo, nacinama                         | 1 Schindler 5400 and 2 Schindler 3300 AP; as well as                             |  |
|             |   | 2 Schindler 9300 AE escalators   |  |
|             | Christchurch Civic Center, office building, Christchurch        | 3 Schindler 5400 elevators and modernization of 3 Schindler 5400 elevators;      |  |
|             |   | as well as 2 Schindler 9300 AE escalators  |  |
| hilippines  | 999 Shopping Mall, Manila                                       | 2 Schindler 5400 elevators and 14 Schindler 9300 AE escalators                   |  |
|             | Manila Hotel, phase 2, Manila                                   | Modernization of 6 elevators   |  |
|             | Bangko Sentral Ng Pilipinas, office building, Manila            | Modernization of 5 elevators   |  |
| ingapore    | Marina Bay Financial Center, phase 2, office building           | 42 elevators, including 34 Schindler 7000 and 3 Schindler 5400;                  |  |
| J.          |   | as well as 4 Schindler 9300 AE escalators  |  |
|             | Serangoon Central Mall, shopping mall                           | 16 elevators, including 6 Schindler 5400; as well as                             |  |
|             | . 11 3  | 61 Schindler 9300 AE escalators  |  |
|             | CREATE – Campus for Research Excellence And Technology          | 20 elevators, including 7 Schindler 7000 and 13 Schindler 5400;                  |  |
|             | Enterprise  | as well as 2 Schindler 9300 AE escalators  |  |
|             | Mi Casa Condominium, residential building                       | 20 elevators, including 18 Schindler 3400  |  |
|             | Fragrance, Kerong Lane, residential houses                      | 15 Schindler 3100 elevators  |  |
| Гаiwan      | Carrefour Nanzih Store, shopping mall, Kaohsiung                | 12 Schindler 9500 moving walks   |  |
|             | Kee Tai Xi Zhi, residential building, Taipei                    | 9 Schindler 3300 AP elevators  |  |
|             | Jin Wei Center, office building, Taipei                         | Modernization of 10 elevators  |  |
| Thailand    | Park Ventures, hotel and office building, Bangkok               | 22 elevators, including 12 Schindler 7000 and 10 Schindler 5400;                 |  |
|             |   | as well as 4 Schindler 9300 AE escalators  |  |
|             | The Ideo Condominium at Sathorn Taksin, Soi Sukhumvit 38,       |  |  |
|             | Soi Sukhumvit 103, Ratchaprarob and On-Nuch,                    |  |  |
|             | residential buildings, Bangkok                                  | 29 elevators, including 11 Schindler 7000 and 18 Schindler 3400                  |  |
|             | The Smart Condominium at Rama 2, residential buildings, Bangkok | 17 Schindler 3300 AP elevators   |  |
|             | The Novotel Platinum Hotel, Bangkok                             | 12 elevators, including 4 Schindler 7000 and 8 Schindler 5400 as well as         |  |
|             |   | 10 Schindler 9300 AE escalators  |  |
|             | Supreme, shopping mall and office building, Bangkok             | 6 Schindler 5400 elevators and 8 Schindler 9300 AE escalators                    |  |
|             | Siam Square Car Park, block L, Bangkok                          | 6 Schindler 5400 elevators and 10 Schindler 9300 AE escalators                   |  |
| /ietnam     | Saigon M&C Tower, office building, Ho Chi Minh City             | 25 elevators, including 18 Schindler 7000 and 6 Schindler 5400;                  |  |
|             |   | as well as 10 Schindler 9300 AE escalators                                       |  |
|             | Hanoi Habico Tower, office building, Hanoi                      | 22 elevators, including 16 Schindler 7000 and 5 Schindler 5400;                  |  |
|             | -   | as well as 12 Schindler 9300 AE escalators                                       |  |
|             | Police Ministry Headquarters, office building, Hanoi            | 10 Schindler 7000 elevators  |  |





| Eaunt   | Zaharat El Ohour recidential buildings Ohour City                                    | 29 Schindler 2100 elevators   |
|---------|--|---|
| Egypt   | Zaharat El Obour, residential buildings, Obour City                                  | 38 Schindler 3100 elevators  5 Schindler 7000 elevators and 4 Schindler 9300 escalators |
|         | City Stars, office building A8, Cairo  |   |
|         | Ocean Blue, hotel and resort, Ain Sokhna   | 35 Schindler 3300 elevators   |
|         | Hyatt Heights, residential buildings, New Cairo  Crown Plaza, hotel, Sharm el-Sheikh | 24 Schindler 3100 elevators   |
|         | Crown Fidza, noter, Sharm er-Sheikh  | 15 elevators, including 2 Schindler 5400 and 13 Schindler 3400                          |
| ndia    | Kolkata Airport  | 24 elevators, including 10 Schindler 100 P and 14 Schindler 5400;                       |
|         |  | as well as 20 Schindler 9300 escalators and 16 Schindler 9500 moving walks              |
|         | Chennai Airport  | 41 Schindler 5400 elevators and 12 Schindler 9300 AE escalators                         |
|         | Delhi metro (DAMEL)  | 53 Schindler 9700 escalators  |
|         | Sachivalaya Complex, commercial building, Ahmedabad                                  | Modernization of 29 Schindler 5400 elevators  |
|         | Lanco Hills, commercial buildings, Hyderabad   | 34 Schindler 5400 elevators   |
|         | HDIL, residential building, Mumbai   | 63 Schindler Easy elevators   |
|         | Naman, commercial building, Mumbai   | 12 elevators, including 4 Schindler 7000, 6 Schindler 5400,                             |
|         |  | and 2 Schindler 3300 AP   |
|         | Godrey IT Park II, Mumbai  | 21 Schindler 5400 elevators   |
| srael   | Ichilov Cardiologic Hospital, Tel Aviv   | 12 Schindler 7000 elevators   |
|         | G Tel Aviv Tower, residential building, Tel Aviv                                     | 4 Schindler 7000 elevators  |
|         | Karden Office Tower, commercial building, Tel Aviv                                   | 7 elevators, including 5 Schindler 7000 and 2 Schindler 5400                            |
|         | Flextronics Industrial, commercial building, Migdal Haemek                           | 7 elevators, including 2 Schindler 2400 and 5 Schindler 2600                            |
| Kenya   | Delta Corner, commercial building, Westlands, Nairobi                                | 8 Schindler 5400 elevators  |
|         | Delta Centre, commercial building, Upperhill, Nairobi                                | 5 Schindler 5400 elevators  |
| .ebanon | Cedars 3, residential building, Achrafieh  | 2 Schindler 100 P MRL elevators   |
|         | Monteverde Hills, residential buildings, Mansourieh                                  | 3 Schindler 3300 elevators  |
|         | Hotel Invesco, Maameltein  | 3 elevators, including 1 Schindler 3300 and 1 Schindler 100 P MRL                       |
|         | Snow Loft, residential buildings, Kfarzebian   | 9 Schindler 3300 elevators  |
|         | Haigazian University, Hamra  | 1 Schindler 3300 elevator   |
| Morocco | Mohamed V Airport, Terminal 1, Casablanca  | 10 Schindler 5400 elevators, 4 Schindler 2600 elevators,                                |
|         |  | 25 Schindler 9300 AE escalators and 4 Schindler 9500 moving walks                       |
|         | Janat Azaitoun, residential buildings, Marrakech                                     | 60 Schindler 3300 elevators   |
|         | Bahia Golf Beach, residential building, Benslimane                                   | 48 Schindler 3300 elevators   |

| Russia      | Greenwich, shopping mall, Ekaterinburg                         | 15 elevators, including 3 Schindler 5400, 10 Schindler 3300,                   |
|-------------|--|--|
|             |  | and 2 Schindler 2600; as well as 26 Schindler 9300 escalators                  |
| ienegal     | Blaise Diagne International Airport, Terminal 1, Ndiass, Dakar | 7 Schindler 5400 elevators and 6 Schindler 9300 escalators                     |
| outh Africa | The Zone, shopping mall, Johannesburg                          | 12 Schindler 5400 AP MRL elevators and 10 Schindler 9300 escalators            |
|             | Sandton Eye, shopping mall, hotel, office and residential      |  |
|             | building, Johannesburg   | 11 elevators, including 7 Schindler 5400 AP MRL, 3 Schindler 5400, and         |
|             |  | 1 Schindler 2400; as well as 4 Schindler 9300 AE escalators                    |
|             | The Villa Mall, shopping mall, Pretoria                        | 17 elevators, including 15 Schindler 5400 AP MRL and 2 Schindler 2400;         |
|             |  | as well as 36 Schindler 9300 AE escalators                                     |
|             | Crystal Towers, office building, apartments and hotel,         |  |
|             | Cape Town  | 14 Schindler 5400 AP MRL elevators   |
|             | Lynnwood Bridge, office buildings, Pretoria                    | 12 Schindler 5400 AP MRL elevators and 2 Schindler 9300 AE escalators          |
|             | Mall of the North, shopping mall, Pretoria                     | 15 Schindler 5400 AP MRL elevators   |
|             | Brits Hospital, Pretoria                                       | 12 elevators, including 8 Schindler 5400, 2 Schindler 5400 AP MRL, and         |
|             |  | 2 Schindler 2500   |
| Turkey      | Kadıköy-Kartal metro, various stations, Istanbul               | 67 elevators, including 59 Schindler 2400 and 8 Schindler 5400;                |
|             |  | as well as 272 escalators, including 268 Schindler 9300 AE and 4 Schindler 970 |
|             | Kartal law courts, Istanbul                                    | 99 elevators, including 50 Schindler 3300 AP, 32 Schindler 5400,               |
|             |  | and 17 dumbwaiters; as well as 48 Schindler 9300 AE escalators                 |
|             | Ağaoğlu My City, residential building, Istanbul                | 60 Schindler 3300 elevators  |
|             | Tepe Prime, office buildings, Ankara                           | 16 elevators, including 15 Schindler 5400 AP; as well as                       |
|             |  | 4 Schindler 9300 AE escalators   |
|             | Skyport, residential building, Istanbul                        | 8 elevators, including 5 Schindler 5400 AP and 3 Schindler 3300                |
|             | Demirören Mall, shopping mall, Istanbul                        | 14 Schindler 9300 AE escalators  |
|             | Kuzu Construction-Spradon Quartz, residential building,        |  |
|             | Istanbul   | 39 elevators, including 15 Schindler 5400 and 24 Schindler 3300                |
| United Arab |  |  |
| Emirates    | Zayed University, Abu Dhabi                                    | 42 elevators, including 22 Schindler 5400, 19 Schindler 2400, and              |
|             |  | 1 Schindler 2600; as well as 4 Schindler 9300 escalators                       |
|             | Al Ain Mall, shopping mall, Al Ain                             | 10 Schindler 5400 elevators, 22 Schindler 9300 escalators and                  |
|             |  | 4 Schindler 9500 moving walks  |
|             | Shining Tower, office and residential building, Abu Dhabi      | 16 elevators, including 10 Schindler 7000 and 6 Schindler 5400                 |





### **ALSO**

### **Business review**

#### **ALSO Group**

#### CHF 15 million in profit despite special amortization charge

In a weak market environment and despite a special amortization charge of CHF 15 million for the discontinuation of the GNT brand name, ALSO succeeded in eliminating the previous year's loss of CHF –11 million and generated a net profit of CHF 15 million.

The global financial crisis had a significant impact in Europe in 2009 and the IT sector was particularly affected. In all of the countries served by ALSO, the value of industry sales declined compared to the previous year.

Consolidated net sales from ALSO's continuing operations decreased by 9% (–5% in local currencies) to CHF 4410 million (2008: CHF 4851 million), reflecting weak market conditions and a selective sales policy. ALSO decided to discontinue the use of the GNT brand name at end-2009, resulting in a one-off amortization charge of CHF 15 million.

As a result, the operating profit from continuing operations declined by 28% to CHF 40 million, compared to CHF 56 million in the previous year. Excluding this amortization charge, the operating profit from continuing operations would have been only marginally below the previous year despite a marked fall in net sales and would have increased as a percentage of net sales.

Overall, ALSO delivered a net profit of CHF 15 million for 2009. Thanks to the targeted management of current assets, total assets declined by CHF 65 million to CHF 812 million. The equity ratio rose to 24%.

The different reporting structure and elimination effects may cause individual values and percentages to differ slightly from those reported by ALSO.

#### Significant improvement in Switzerland/Germany market segment

The demand for IT products in the Switzerland/Germany market segment declined by 10–15% in value terms compared to the previous year. ALSO succeeded in offsetting the fall in net sales in Switzerland with increases in Germany and, at CHF 3 066 million, maintained total net sales at the previous year's level. Thanks to improvements in margins and systematic cost management, ALSO grew its operating profit by 26%.

#### **Good performance in Northern/Eastern Europe market segment**

In value terms, the demand for IT products in the Northern/Eastern Europe market segment was impacted by the downturn of the Baltic markets and a sharp decline in Finland. Net sales in this market segment (excluding Sweden and Poland) fell by 22% to CHF 1344 million (2008: CHF 1731 million). As a result of the systematic adjustment of cost structures as well as the optimized realization of prices, ALSO was able to partly offset the decline in margins.

#### **Renewal of ERP systems**

From 2010, ALSO will gradually harmonize its IT platforms throughout the Group to achieve a sustained reduction in IT operating costs. In the first phase of this initiative from 2010 to 2012, the GNT companies will be migrated to an SAP platform. This step will involve a high level of capital expenditure during this period. In the second phase commencing in 2012, it is planned that the subsidiaries in Switzerland and Germany will also be migrated.

#### **Outlook**

#### **ALSO Group**

A sluggish economic recovery is expected in 2010. However, the outlook for the IT industry appears somewhat more positive. Private consumption is unlikely to grow in view of high and still rising unemployment and may stagnate at 2009 levels. However, companies are likely to begin renewing their now very outdated IT infrastructures in the course of 2010. Overall, the industry expects to achieve growth in 2010 – at least in terms of unit volumes.

ALSO will focus on achieving further improvements in earnings and on strengthening its market position in Europe in the current year. ALSO anticipates that Group net sales will remain unchanged at approximately CHF 4.5 billion and – excluding any unforeseeable events – expects net profit to increase significantly in 2010.

For further information, please refer to ALSO's annual report.

```
1 2 3
4 5 6
7 8 9
```

### Corporate Citizenship

## Wide-ranging corporate commitments



Corporate Citizenship

Each day, Schindler elevators and escalators across all continents transport over 900 million people, as well as a range of goods. The company's long-term business success depends to a significant extent on its ability to meet the need for safe, comfortable, and efficient mobility solutions in a market-oriented and profitable manner. The more successfully Schindler can achieve this, the greater are the benefits for its customers, employees, shareholders, and other key stakeholders. Schindler's corporate citizenship activities illustrate how the company assumes its role within society and fulfills its responsibilities towards various stakeholders and the environment.

#### A dedicated corporate citizenship website

Schindler reported on its environmental performance in the field of product ecology for the first time in its Annual Report 2000. It went one step further in 2005 by extending its reporting to include data on operational ecology, as well as details of the corporate principles and values that guide it in its business activities. Explanations about the ways in which it assumes its social responsibility complete this information.

To avoid any unnecessary impact on the environment through the use of paper and transportation, Schindler decided to publish this detailed and regularly updated information exclusively on a specially designed website: www.schindler.com/corporatecitizenship

The following topics are examined in detail on the site:

#### **Environment**

Elevators and escalators are designed to have an average service life of 30 years. From a product ecology perspective, the main environmental impact occurs during the operation of the elevators due to their long service life – and not as a result of the actual manufacturing of the products. The primary objective when developing new elevators and escalators is therefore to improve their energy and material efficiency in comparison with the models that are being replaced.

Operational ecology performance indicators reveal that almost 60% of the company's environmental impact is attributable to the fleet of over 12 000 service vehicles in use globally. Particular attention is therefore being paid to reducing fuel consumption by optimizing scheduled journeys and by selecting more environmentally friendly models when purchasing new vehicles.

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

Corporate Citizenship

#### Safety

The safety of our around 43 000 employees, as well as over 900 million passengers who use Schindler products each day, is the core element of our corporate responsibility. Consequently, our quality and safety standards are not restricted to our products: they apply to the entire company. A comprehensive internal and external risk and safety management system was therefore established at an early stage, since Schindler does not wish to – and cannot – make any compromises in the field of safety.

#### **Employees**

Schindler believes that highly motivated employees are a prerequisite to fulfill customer needs and thus guarantee business success. The company therefore aims to be the employer of choice in its industry. A number of different measures have been developed to attract and retain the best employees and to further develop their skills, including the provision of a healthy and safe workplace, annual training and development opportunities, and efforts to support the political, cultural, or charitable commitments of staff.

#### Values and social responsibility

Schindler's vision is "Leadership through Service." The Schindler name is thus synonymous with customer service and uncompromising integrity.

In 1997, Schindler became the first company in the European elevator industry to introduce a Code of Conduct, which requires its management and employees in around 130 countries worldwide to act in an ethical manner and in accordance with applicable legislation. The implementation of, and compliance with, the Code of Conduct is monitored by dedicated Compliance Officers, who have a direct reporting line to the Audit Committee appointed by the Chairman of the Board of Directors.

Schindler subsequently signed the Partnering Against Corruption Initiative (PACI) established by the World Economic Forum (WEF), which is aimed at preventing all forms of corruption and bribery worldwide.

### "Green" elevators

Corporate Citizenship

Energy consumption is rising continuously. Reducing the amount of energy we use is therefore one of the greatest challenges of our time and is reflected by the trend towards the construction of "green" buildings. Elevator energy consumption is therefore a topic of growing interest among property developers and real estate managers.

Schindler began conducting comprehensive studies as early as 1999, which proved that the energy consumed during the operational phase of its products has the greatest impact on their environmental performance. This knowledge and the systematic procedures that resulted from it have since been applied to the product development process.

#### **Environmentally friendly Schindler elevators**

The consideration of ecological requirements in the production of elevators is best illustrated by the Schindler 7000 high-rise elevator, which is used in skyscrapers and other high-rise buildings throughout the world.

When manufacturing this product, Schindler assigns priority to materials which have a lower environmental impact than those used in earlier product lines and which can also be disposed of in an ecologically sound manner. In the case of the Schindler 7000 high-rise elevator, large energy savings have been achieved through the development of significantly lighter components, the optimization of the energy levels required to light the elevator cars and for other electronic standby functions, and the recuperation of energy while the elevator is running. In addition, Schindler's revolutionary hall call destination system optimizes travel within the building while, at the same time, substantially reducing journey times for passengers at peak periods.

An environmental fact sheet containing detailed data is available upon request. It demonstrates that the Schindler 7000 high-rise elevator makes a valuable contribution towards environmentally responsible conduct in the context of internal mobility.

Further information is available at: www.schindler.com/corporatecitizenship

### Schindler Award

Corporate Citizenship

#### Access for all - Schindler Award

#### Barrier-free mobility for all people

The Schindler Award was launched in 2003 under the patronage of the Schindler Group. The competition is open to students of architecture throughout Europe, who are invited to submit design concepts based on the central theme "Access for All."

The competition aims to raise awareness of accessibility issues among young architects by encouraging them to think beyond form, light and materials and to focus on the needs of all the people who will eventually use the structures and spaces they design. The objective is to bring about targeted improvements to buildings, railroad stations, airport terminals, hospitals, etc. – in other words, to provide enhanced mobility for all people, irrespective of their age, state of health or physical capabilities.

The Schindler Award offers an excellent opportunity for the next generation of architects throughout Europe to have their designs judged by a professional jury. Any students who are in their final year of study for a bachelor's degree or who are enrolled on a master's course at a European university or school of architecture may enter the competition.

#### Schindler Award 2010 - Olympic Park Berlin

Schindler has been accepting applications from students who wish to participate in the 2010 competition since September 2009.

The jury selected the area surrounding the "Waldbühne" woodland arena in Berlin as the competition site in consultation with the Berlin Senate. The challenge facing the young architects is to transform the area on the western periphery of the Olympic Park Berlin into an attractive, barrier-free park for sports and leisure. The students must redesign the site, comprising sports facilities, an open-air arena and a parking area, and incorporate a new, barrier-free access route from a nearby suburban railway station.

Further information on the Schindler Award 2010, as well as previous competitions (Brussels 2003/2004, Paris 2005/2006 and Vienna 2007/2008) can be found on the website: www.schindleraward.com











```
1 2 3
4 5 6
7 8 9
```

## Summary financial statements Group

| Profit and loss statement              |        |        |        |        |       |  |  |
|--|--------|--------|--------|--------|-------|--|--|
| In million CHF                         | 2009   | 2008   | 2007   | 2006   | 2005  |  |  |
| Operating revenue                      | 12 691 | 14 027 | 13 835 | 11 106 | 8 870 |  |  |
| Total operating cost                   | 11 717 | 13 138 | 13 005 | 10 380 | 8 236 |  |  |
| Operating profit                       | 974    | 889    | 830    | 726    | 634   |  |  |
| Antitrust fines                        |        |        | 293    |        |       |  |  |
| Financing activities                   | -64    | -12    | -51    | -25    | -60   |  |  |
| Investing activities                   | -6     | 1      | -      | 10     | -2    |  |  |
| Profit before taxes                    | 904    | 878    | 486    | 711    | 572   |  |  |
| Taxes                                  | 251    | 244    | 208    | 200    | 171   |  |  |
| Net profit                             | 653    | 634    | 278    | 511    | 401   |  |  |
| Shareholders of Schindler Holding Ltd. | 625    | 615    | 254    | 488    | 377   |  |  |
| Minority interests                     | 28     | 19     | 24     | 23     | 24    |  |  |

| Balance sheet December 31                     |       |        |       |       |       |  |  |  |
|---|-------|--------|-------|-------|-------|--|--|--|
| In million CHF                                | 2009  | 2008   | 2007  | 2006  | 2005  |  |  |  |
| Current assets                                | 5 103 | 4 956  | 4 927 | 4 917 | 3 909 |  |  |  |
| Non-current assets                            | 1 977 | 1 855¹ | 2 214 | 2 359 | 2 140 |  |  |  |
| Total assets                                  | 7 080 | 6 811  | 7 141 | 7 276 | 6 049 |  |  |  |
| Current liabilities                           | 3 466 | 3 726  | 3 827 | 3 744 | 3 004 |  |  |  |
| Non-current liabilities                       | 1 093 | 1 0491 | 1 232 | 1 355 | 1 160 |  |  |  |
| Total liabilities                             | 4 559 | 4 775  | 5 059 | 5 099 | 4 164 |  |  |  |
| Total shareholders' equity                    | 2 521 | 2 0361 | 2 082 | 2 177 | 1 885 |  |  |  |
| Shareholders equity of Schindler Holding Ltd. | 2 412 | 1 925¹ | 1 957 | 2 060 | 1 749 |  |  |  |
| Minority interests                            | 109   | 111    | 125   | 117   | 136   |  |  |  |
| Total liabilities and shareholders' equity    | 7 080 | 6 811  | 7 141 | 7 276 | 6 049 |  |  |  |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment in the financial statements 2009 (see Financial Statements Group, note 2.2, page 11)

| Cash flow statement                 |       |       |      |      |      |  |  |
|-------------------------------------|-------|-------|------|------|------|--|--|
| In million CHF                      | 2009  | 2008  | 2007 | 2006 | 2005 |  |  |
| Cash flow from operating activities | 1 052 | 1 062 | 602  | 476  | 347  |  |  |
| Cash flow from investing activities | 215   | -525  | -11  | -288 | 11   |  |  |
| Cash flow from financing activities | -624  | -264  | -511 | -319 | -296 |  |  |
| Translation exchange differences    | 22    | -45   | -28  | -3   | 35   |  |  |
| Change in cash and cash equivalents | 665   | 228   | 52   | -134 | 97   |  |  |

## 1 2 3 4 5 6 7 8 9 Overview of financial results

### Summary financial statements Schindler Holding Ltd.

| Profit and loss statement                              |      |      |      |      |      |  |  |  |
|--|------|------|------|------|------|--|--|--|
| In million CHF   | 2009 | 2008 | 2007 | 2006 | 2005 |  |  |  |
| Income from Group companies                            | 553  | 520  | 398  | 325  | 270  |  |  |  |
| Other revenue  | 26   | 44   | 546  | 26   | 30   |  |  |  |
| Total revenue  | 579  | 564  | 944  | 351  | 300  |  |  |  |
| Write-down, value adjustment, and change to provisions | 54   | 82   | 28   | 72   | 76   |  |  |  |
| Other expenses   | 34   | 54   | 42   | 46   | 47   |  |  |  |
| Total expenses   | 88   | 136  | 70   | 118  | 123  |  |  |  |
| Net profit for the year                                | 491  | 428  | 874  | 233  | 177  |  |  |  |

| Balance sheet December 31                  |       |       |       |       |       |
|--|-------|-------|-------|-------|-------|
| In million CHF                             | 2009  | 2008  | 2007  | 2006  | 2005  |
| Current assets                             | 1 135 | 1 219 | 1 052 | 711   | 759   |
| Non-current assets                         | 1 604 | 1 604 | 1 615 | 1 274 | 1 328 |
| Total assets                               | 2 739 | 2 823 | 2 667 | 1 985 | 2 087 |
| Debentures                                 | _     | 300   | 300   | 300   | 600   |
| Other liabilities                          | 553   | 528   | 404   | 408   | 332   |
| Total liabilities                          | 553   | 828   | 704   | 708   | 932   |
| Share capital                              | 7     | 7     | 7     | 7     | 7     |
| Participation capital                      | 5     | 5     | 5     | 5     | 5     |
| Retained earnings                          | 1 683 | 1 555 | 1 077 | 1 032 | 966   |
| Net profit for the year                    | 491   | 428   | 874   | 233   | 177   |
| Total shareholders' equity                 | 2 186 | 1 995 | 1 963 | 1 277 | 1 155 |
| Total liabilities and shareholders' equity | 2 739 | 2 823 | 2 667 | 1 985 | 2 087 |

| Dividend payment           |      |      |      |      |      |
|----------------------------|------|------|------|------|------|
| In million CHF             | 2009 | 2008 | 2007 | 2006 | 2005 |
| Registered shares          | 144¹ | 141  | 114  | 93   | 65   |
| Participation certificates | 97¹  | 97   | 78   | 66   | 46   |
| Total dividend payment     | 241¹ | 238  | 192  | 159  | 111  |

<sup>&</sup>lt;sup>1</sup> Proposal by the Board of Directors

#### **Dividend policy**

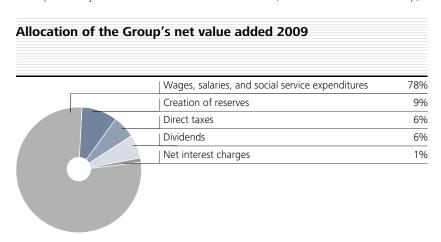
The dividend policy approved and communicated by the Board of Directors is earnings-related and provides for a payout ratio of 35% to 45% of the consolidated net profit (excluding minority interests) (see also page 67).

### Key figures Group

| Group  |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|
| In million CHF                                       | 2009   | 2008   | 2007   | 2006   | 2005   |
| Orders received                                      | 12 865 | 14 479 | 14 116 | 11 720 | 9 445  |
| Operating revenue                                    | 12 691 | 14 027 | 13 835 | 11 106 | 8 870  |
| EBITDA <sup>1</sup>                                  | 1 124  | 1 018  | 958    | 848    | 751    |
| in %   | 8.9    | 7.3    | 6.9    | 7.6    | 8.5    |
| EBITA <sup>2</sup>                                   | 1 028  | 926    | 865    | 758    | 657    |
| in %   | 8.1    | 6.6    | 6.3    | 6.8    | 7.4    |
| EBIT <sup>3</sup>                                    | 974    | 889    | 830    | 726    | 634    |
| in %   | 7.7    | 6.3    | 6.0    | 6.5    | 7.1    |
| Antitrust fines                                      |        |        | 293    |        |        |
| Net income from financing and investing activities   | -70    | -11    | -51    | -15    | -62    |
| Profit before taxes                                  | 904    | 878    | 486    | 711    | 572    |
| Net profit   | 653    | 634    | 278    | 511    | 401    |
| in %   | 5.1    | 4.5    | 2.0    | 4.6    | 4.5    |
| Net profit before antitrust fines                    |        |        | 571    |        |        |
| in %   |        |        | 4.1    |        |        |
| Net profit of shareholders of Schindler Holding Ltd. | 625    | 615    | 254    | 488    | 377    |
| Cash flow <sup>4</sup>                               | 813    | 733    | 391    | 623    | 490    |
| Capital expenditure                                  | 103    | 120    | 103    | 112    | 98     |
| Order backlog  | 6 341  | 6 396  | 6 752  | 6 024  | 5 005  |
| Personnel at year-end (number)                       | 43 437 | 45 063 | 45 208 | 43 679 | 40 385 |
| Total shareholders' equity                           | 2 521  | 2 0365 | 2 082  | 2 177  | 1 885  |
| Equity ratio in %                                    | 35.6   | 29.9   | 29.2   | 29.9   | 31.2   |

<sup>&</sup>lt;sup>1</sup> EBITDA: Operating profit + depreciation/amortization

<sup>&</sup>lt;sup>5</sup> Retrospective adjustment in the financial statements 2009 (see Financial Statements Group, note 2.2, page 11)



<sup>&</sup>lt;sup>2</sup> EBITA: Operating profit + depreciation

<sup>&</sup>lt;sup>3</sup> EBIT: Operating profit

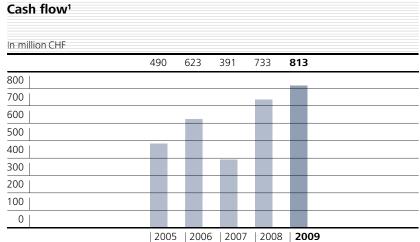
<sup>&</sup>lt;sup>4</sup> Cash flow: Net profit + depreciation/amortization +/- change in provisions

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

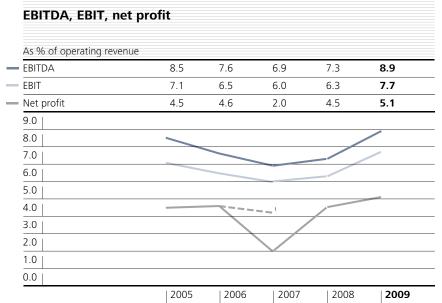
The Group's total value added is the increase in value achieved by the whole Group within a certain period of time.

The net value added is calculated by subtracting the value of goods and services drawn on by other companies, as well as depreciations, from overall Group income.

The distribution of the Group's net value added shows how employees, the governments, the company itself, the shareholders, and other providers of finance participate in this economically relevant amount.

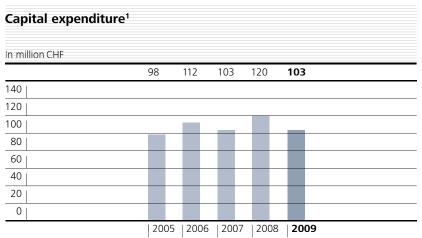




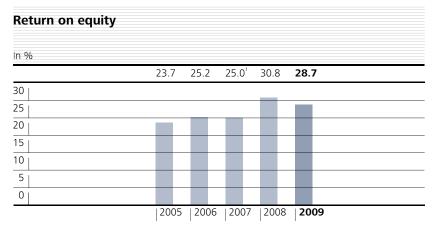


<sup>&</sup>lt;sup>1</sup> Before antitrust fines

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |

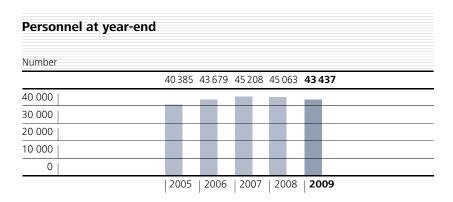


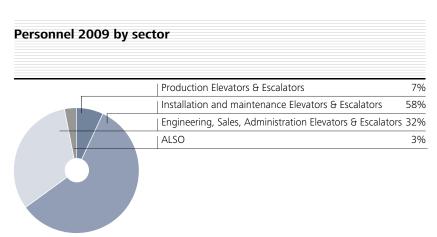
<sup>1</sup> Including investment properties



<sup>&</sup>lt;sup>1</sup> Before antitrust fines

| 1 | 2 | 3 |
|---|---|---|
| 4 | 5 | 6 |
| 7 |   | 9 |
|   |   |   |



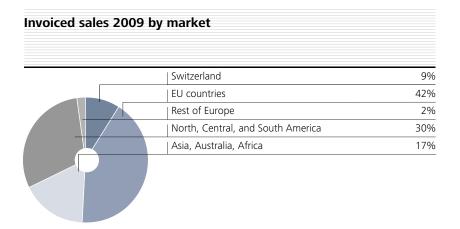


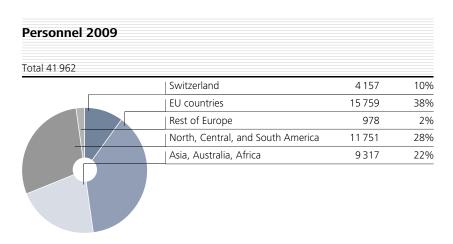
### Key figures Elevators & Escalators

| Elevators & Escalators         |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|
| In million CHF                 | 2009   | 2008   | 2007   | 2006   | 2005   |
| Orders received                | 8 418  | 9 259  | 9 023  | 8 417  | 7 447  |
| Operating revenue              | 8 281  | 8 761  | 8 752  | 7 829  | 6 890  |
| EBITDA <sup>1</sup>            | 1 081  | 1 007  | 917    | 831    | 745    |
| in %                           | 13.1   | 11.5   | 10.5   | 10.6   | 10.8   |
| EBITA <sup>2</sup>             | 992    | 926    | 832    | 747    | 654    |
| in %                           | 12.0   | 10.6   | 9.5    | 9.5    | 9.5    |
| EBIT <sup>3</sup>              | 962    | 895    | 802    | 717    | 632    |
| in %                           | 11.6   | 10.2   | 9.2    | 9.2    | 9.2    |
| Order backlog                  | 6 200  | 6 291  | 6 602  | 5 911  | 4 980  |
| Research and development       | 109    | 100    | 109    | 111    | 110    |
| Personnel at year-end (number) | 41 962 | 43 226 | 43 221 | 41 632 | 39 762 |

<sup>&</sup>lt;sup>1</sup> EBITDA: Operating profit + depreciation/amortization

<sup>&</sup>lt;sup>3</sup> EBIT: Operating profit





<sup>&</sup>lt;sup>2</sup> EBITA: Operating profit + depreciation

### Key figures ALSO

Overview of financial results

| ALSO                           |       |       |       |       |       |
|--------------------------------|-------|-------|-------|-------|-------|
| In million CHF                 | 2009  | 2008  | 2007  | 2006  | 2005  |
| Orders received                | 4 447 | 5 220 | 5 093 | 3 303 | 1 998 |
| Operating revenue              | 4 410 | 5 266 | 5 083 | 3 277 | 1 980 |
| EBITDA <sup>1</sup>            | 70    | 40    | 66    | 37    | 27    |
| in %                           | 1.6   | 0.8   | 1.3   | 1.1   | 1.4   |
| EBITA <sup>2</sup>             | 63    | 29    | 58    | 31    | 24    |
| in %                           | 1.4   | 0.6   | 1.1   | 0.9   | 1.2   |
| EBIT <sup>3</sup>              | 40    | 24    | 54    | 29    | 23    |
| in %                           | 0.9   | 0.5   | 1.1   | 0.9   | 1.2   |
| Personnel at year-end (number) | 1 475 | 1 837 | 1 987 | 2 047 | 623   |

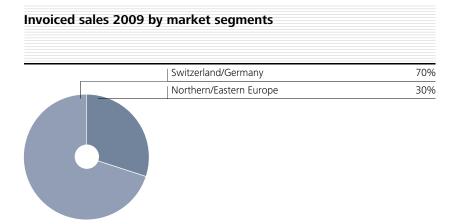
In the annual financial statements for 2006, the GNT Group is only included for four months (first-time consolidation as from September 1, 2006).

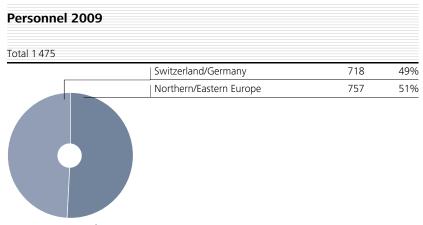
The different reporting structure and elimination effects may cause individual values and percentages to differ slightly from those reported in the ALSO Annual Report.

| Key figures of the continuing operations | s (excluding the closed companies) |       |       |
|--|------------------------------------|-------|-------|
| Operating revenue                        | 4 410                              | 4 851 | 4 599 |
| EBIT <sup>3</sup>                        | 40                                 | 56    | 69    |
| in %                                     | 0.9                                | 1.2   | 1.5   |
| Personnel at year-end (number)           | 1 473                              | 1 658 | 1 765 |

<sup>&</sup>lt;sup>1</sup> EBITDA: Operating profit + depreciation/amortization

<sup>&</sup>lt;sup>3</sup> EBIT: Operating profit





<sup>&</sup>lt;sup>2</sup> EBITA: Operating profit + depreciation

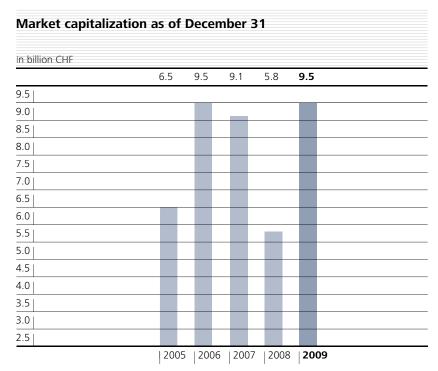
### Key figures Schindler Holding Ltd.

| Schindler Holding Ltd.  |       |       |       |       |       |
|-------------------------|-------|-------|-------|-------|-------|
| In million CHF          | 2009  | 2008  | 2007  | 2006  | 2005  |
| Share capital           | 7     | 7     | 7     | 7     | 7     |
| Participation capital   | 5     | 5     | 5     | 5     | 5     |
| Shareholders' equity    | 2 186 | 1 995 | 1 963 | 1 277 | 1 155 |
| Debentures              | _     | 300   | 300   | 300   | 600   |
| Net profit for the year | 491   | 428   | 874   | 233   | 177   |
| Dividend payment        | 241¹  | 238   | 192   | 159   | 111   |

<sup>&</sup>lt;sup>1</sup> Proposal by the Board of Directors



# Key figures registered share/ participation certificate



| Registered share                        |            |            |            |            |           |
|---|------------|------------|------------|------------|-----------|
| In CHF                                  | 2009       | 2008       | 2007       | 20061      | 2005      |
| Number of registered shares outstanding | 71 776 700 | 72 451 200 | 73 568 200 | 73 568 200 | 7 356 820 |
| thereof in treasury stock               | 1 271 425  | 2 002 896  | 1 799 250  | 829 123    | 102 222   |
| Nominal value                           | 0.10       | 0.10       | 0.10       | 0.10       | 1.00      |
| Price high                              | 79.40      | 87.10      | 84.50      | 76.00      | 530.00    |
| Price low                               | 45.80      | 42.00      | 65.50      | 52.00      | 425.00    |
| Price year-end                          | 78.35      | 47.05      | 73.00      | 76.00      | 519.50    |
| P/E ratio December 31                   | 15.1×      | 9.3×       | 35.8×      | 19.5×      | 17.2×     |

<sup>&</sup>lt;sup>1</sup> After 10:1 split on March 27, 2006

| Participation certificate          |            |            |            |            |           |
|------------------------------------|------------|------------|------------|------------|-----------|
| In CHF                             | 2009       | 2008       | 2007       | 2006¹      | 2005      |
| Number of certificates outstanding | 48 609 400 | 49 256 900 | 50 936 400 | 51 416 400 | 5 141 640 |
| thereof in treasury stock          | 120 826    | 964 458    | 1 633 177  | 1 153 433  | 52 956    |
| Nominal value                      | 0.10       | 0.10       | 0.10       | 0.10       | 1.00      |
| Price high                         | 80.60      | 87.90      | 85.85      | 77.80      | 526.00    |
| Price low                          | 47.10      | 41.30      | 66.00      | 52.10      | 423.00    |
| Price year-end                     | 79.65      | 48.10      | 73.00      | 76.65      | 521.00    |
| P/E ratio December 31              | 15.3×      | 9.5×       | 35.8×      | 19.7×      | 17.3×     |

<sup>&</sup>lt;sup>1</sup> After 10:1 split on March 27, 2006

| Information per registered share and participation certificate |                   |       |       |       |       |  |
|--|-------------------|-------|-------|-------|-------|--|
| In CHF   | 2009              | 2008  | 2007  | 2006  | 2005  |  |
| Net profit <sup>1</sup>  | 5.19              | 5.05  | 2.04  | 3.90  | 3.02  |  |
| Cash flow <sup>1</sup>   | 6.75              | 6.02  | 3.14  | 4.98  | 3.92  |  |
| Shareholders' equity at year-end <sup>1</sup>                  | 20.27             | 16.21 | 16.16 | 16.75 | 14.17 |  |
| Gross dividend <sup>1</sup>                                    | 2.00 <sup>2</sup> | 2.00  | 1.60  | 1.30  | 0.90  |  |
| Pay-out ratio in %   | 38.5              | 39.6  | 36.4³ | 33.3  | 29.8  |  |
| Market capitalization (in million CHF)                         | 9 495             | 5 778 | 9 089 | 9 532 | 6 501 |  |

<sup>&</sup>lt;sup>1</sup> The figures for 2005 are adjusted for the 10:1 split on March 27, 2006

<sup>&</sup>lt;sup>3</sup> Before antitrust fines

| Ticker and security number |                  |                           |  |
|----------------------------|------------------|---------------------------|--|
|                            | Registered share | Participation certificate |  |
| Bloomberg                  | SCHN             | SCHP                      |  |
| Reuters                    | SCHN.S           | SCHP.S                    |  |
| Valor                      | 002463821        | 002463819                 |  |
| ISIN                       | CH0024638212     | CH0024638196              |  |

Both the registered shares and the participation certificates are traded on the SIX Swiss Exchange. The participation certificates have the same rights as the registered shares with the exception of attendance at the Annual General Meeting and voting rights.

#### Significant shareholders

At the end of 2009, registered shares of Schindler Holding Ltd. were held by 4443 shareholders (previous year: 4197).

On the same date, the Schindler and Bonnard families, together with parties related to these families, held within the scope of a shareholders' agreement 51 026 502 registered shares of Schindler Holding Ltd., corresponding to 71.1% of the voting rights of the share capital entered in the Commercial Register.

<sup>&</sup>lt;sup>2</sup> Proposal by the Board of Directors

### Financial calendar

| Financial calendar                               |                       |             |
|--|-----------------------|-------------|
|  | 2010                  | 2011        |
| Annual results media conference                  | February 18           | February 17 |
| Ordinary General Meeting Schindler Holding Ltd.  | March 15              | March 15    |
| First trading date ex-dividend                   | March 17 <sup>1</sup> |             |
| Date of Schindler Holding Ltd. dividend payment  | March 22 <sup>1</sup> |             |
| Publication of Interim Report as of March 31     | April 23              | April       |
| Publication of Interim Report as of June 30      | August 17             | August 16   |
| Publication of Interim Report as of September 30 | October 26            | October     |

<sup>&</sup>lt;sup>1</sup> Subject to approval of a dividend payment by the General Meeting of Schindler Holding Ltd.

### Important addresses

For further information about our company, our products, and our services, please contact one of the following addresses:

### Schindler

Schindler Holding Ltd.
Seestrasse 55
6052 Hergiswil
Switzerland
Telephone +41 41 632 85 50
Fax +41 41 445 31 34

Schindler Management Ltd.
Zugerstrasse 13
6030 Ebikon
Switzerland
Telephone +41 41 445 32 32
Fax +41 41 445 31 34
email@schindler.com

www.schindler.com

### **Corporate Communications**

Barbara Schmidhauser
Chief Communications Officer
Schindler Management Ltd.
6030 Ebikon
Switzerland
Telephone +41 41 445 30 60
Fax +41 41 445 31 44
barbara.schmidhauser@ch.schindler.com

### **Investor Relations**

Barbara Zäch

Investor Relations Manager Schindler Management Ltd. 6030 Ebikon Switzerland Telephone +41 41 445 30 61 Fax +41 41 445 31 44 barbara.zaech@ch.schindler.com

Stephan Jud
Head of Treasury
Schindler Management Ltd.
6030 Ebikon
Switzerland
Telephone +41 41 445 31 19
Fax +41 41 445 45 30
stephan.jud@ch.schindler.com

### **Elevators & Escalators**

Europe, Middle East, India, and Africa Schindler Management Ltd. Zugerstrasse 13 6030 Ebikon Switzerland Telephone +41 41 445 32 32

+41 41 445 31 34

USA and Canada
Schindler Elevator Corporation
20 Whippany Road
PO Box 1935
Morristown, NJ 07962-1935
USA
Telephone +1 973 397 65 00
Fax +1 973 397 36 19
www.us.schindler.com

### **Latin America**

Latin America Operations Paseo de la Reforma 350–8° Piso Col. Juárez 06600 México, D.F. Mexico Telephone +5255 5080 1400/12

+5255 5207 33 36

### Asia/Pacific

Schindler Management Asia/Pacific Ltd. 40 Wenshui Road Shanghai 2000 72 P. R. China Telephone +86 21 5665 0991 Fax +86 21 6630 3392

### **ALSO**

ALSO Holding AG Seestrasse 55 6052 Hergiswil Switzerland Telephone +41 41 630 37 37 Fax +41 41 266 18 70 www.also.com

The Annual Report of the Schindler Group for 2009 consists of the Group Review and the Financial Statements and Corporate Governance.

The original German language version is binding. English, French, Spanish and Chinese translations of the Group Review are also available. The Financial Statements and Corporate Governance are published in German and English only.

### Overall responsibility, concept, and text

Schindler Management Ltd. Corporate Communications Ebikon, Switzerland

**Concept and graphic design** Interbrand Zurich, Switzerland

**Typesetting, prepress, and printing** NZZ Fretz AG Schlieren, Switzerland

**Image photography** OnRequest Images







### A first meeting. The start of a friendship.

"I met him with his herd about five years ago in Isola, a hamlet on the 'Silsersee', high up in the Engadin. All the time that I was sketching him and his goats, he was continually watching me and I was never sure whether he was going to attack me. Over time and with some gentle persuasion we came to understand each other better and better."

"Der König von Isola"; Ueli Lüthi, Artist; Borgonovo, Switzerland www.luethi-kunstmaler.ch





"Providing shopping pleasure for more than 15 000 visitors a day is a lot harder than it looks. The display must be tantalizing, the movement effortless, and there must be something for everyone. With their smooth functioning and continuous availability, Schindler installations play an essential role in creating a real shopping experience. That makes visitors happy. And it makes us happy, too."

Miguel del Río Rodríguez, Manager, Espacio Buenavista Shopping Center, Multi Mall Management Spain; Oviedo, Spain



High complexity.
Consistent execution.
Financial Statements and
Corporate Governance
2009



| 1   | 2  | 3                                     |
|---|--|---------------------------------------|
| Schindler in brief  | To the shareholders  | Elevators & Escalators                |
|   |  |                                       |
|   |  |                                       |
| /1  | Б  | 6                                     |
| 4   | $\supset$  | O                                     |
| ALSO  | Corporate Citizenship  | Overview of financial results         |
|   |  |                                       |
|   |  |                                       |
| 7   | 8  | 9                                     |
|   | O  |                                       |
| Financial Statements Group  4 Consolidated profit and loss statement 5 Consolidated statement of comprehensive income 6 Consolidated balance sheet 8 Consolidated cash flow statement 9 Statement of shareholders' equity 10 Notes to the consolidated financial statements 84 Report of the statutory auditors | Financial Statements Schindler Holding Ltd.  87 Profit and loss statement 88 Balance sheet before appropriation of profits 89 Notes to the financial statements 105 Appropriation of profits 106 Main Group companies 110 Report of the statutory auditors | Corporate Governance As from page 113 |
|   | 0  |                                       |

www.schindler.com



### Consolidated profit and loss statement

| W 0.15   |            |        | 0,    | 2000   | 0.6   |
|--|------------|--------|-------|--------|-------|
| In million CHF   | Notes      | 2009   | %     | 2008   | %     |
| Operating revenue  | 3          | 12 691 | 100.0 | 14 027 | 100.0 |
| Material cost  |            | 6 437  | 50.7  | 7 641  | 54.5  |
| Personnel cost   | 4          | 3 402  | 26.8  | 3 522  | 25.1  |
| Other operating cost                                       | 5          | 1 718  | 13.5  | 1 876  | 13.4  |
| Depreciation and amortization                              | 16, 17, 18 | 150    | 1.2   | 129    | 0.9   |
| Change of provision  | 27         | 10     | 0.1   | -30    | -0.2  |
| Total operating cost                                       |            | 11 717 | 92.3  | 13 138 | 93.7  |
| Operating profit   |            | 974    | 7.7   | 889    | 6.3   |
| Financial income   | 6          | 45     | 0.3   | 114    | 0.8   |
| Financial expenses   | 7          | 109    | 0.9   | 126    | 0.9   |
| Investing activities                                       | 8          | -6     | 0.0   | 1      | 0.0   |
| Profit before taxes  |            | 904    | 7.1   | 878    | 6.2   |
| Income taxes   | 9          | 251    | 2.0   | 244    | 1.7   |
| Net profit   |            | 653    | 5.1   | 634    | 4.5   |
| Of which:  |            |        |       |        |       |
| Shareholders of Schindler Holding Ltd.                     |            | 625    | 4.9   | 615    | 4.4   |
| Minority interests   |            | 28     | 0.2   | 19     | 0.1   |
| Net profit (earnings) per share and                        |            |        |       |        |       |
| participation certificate in CHF                           |            |        |       |        |       |
| Undiluted earnings per share and participation certificate | 10         | 5.26   |       | 5.15   |       |
| Diluted earnings per share and participation certificate   | 10         | 5.25   |       | 5.14   |       |

## Consolidated statement of comprehensive income



| Comprehensive income                           | 1                                      | 88   | 625                  | 714   | 28                    | 742                             |
|--|--|--|----------------------|---|-----------------------|---------------------------------|
| Taxes other comprehensive income               |  | _  | _                    | _   |                       | =                               |
| realized through the profit and loss statement | _                                      | _  |                      | _   | _                     | _                               |
| not realized                                   | -3                                     | _  |                      | -3  | _                     | -3                              |
| Financial assets available for sale:           |  |  |                      |   |                       |                                 |
| Hedging transactions                           | 4                                      | _  |                      | 4   | -1                    | 3                               |
| Changes in value of financial instruments      | -                                      | 88   |                      | 88  | 1                     | 89                              |
| Other comprehensive income:                    |  |  |                      |   |                       |                                 |
| Net profit                                     |  |  | 625                  | 625   | 28                    | 653                             |
| 2009 In million CHF                            | Translation<br>exchange<br>differences | Changes<br>in value<br>of financial<br>instruments | Retained<br>earnings | Shareholders'<br>equity of<br>Schindler<br>Holding Ltd. | Minority<br>interests | Total<br>shareholders<br>equity |

| 2008   |  |  |                      |   |                       |                                  |
|--|--|--|----------------------|---|-----------------------|----------------------------------|
| In million CHF                                 | Translation<br>exchange<br>differences | Changes<br>in value<br>of financial<br>instruments | Retained<br>earnings | Shareholders'<br>equity of<br>Schindler<br>Holding Ltd. | Minority<br>interests | Total<br>shareholders'<br>equity |
| Net profit                                     |  |  | 615                  | 615   | 19                    | 634                              |
| Other comprehensive income:                    |  |  |                      |   |                       |                                  |
| Changes in value of financial instruments      | -1                                     | -300   |                      | -301  | -7                    | -308                             |
| Hedging transactions                           | _                                      | -  |                      | _   | 1                     | 1                                |
| Financial assets available for sale:           |  |  |                      |   |                       |                                  |
| not realized                                   | 7                                      | _  |                      | 7   | _                     | 7                                |
| realized through the profit and loss statement | -4                                     | -  |                      | -4  | =                     | -4                               |
| Taxes other comprehensive income               | _                                      | -  | _                    | _   | _                     |                                  |
| Comprehensive income                           | 2                                      | -300   | 615                  | 317   | 13                    | 330                              |



### Consolidated balance sheet

| Assets                               |       |            |       |            |       |          |       |
|--------------------------------------|-------|------------|-------|------------|-------|----------|-------|
| In million CHF                       | Notes | 31.12.2009 | %     | 31.12.2008 | %     | 1.1.2008 | %     |
| Current assets                       |       |            |       |            |       |          |       |
| Cash and cash equivalents            |       | 1 919      | 27.1  | 1 254      | 18.4  | 1 026    | 14.3  |
| Marketable securities                | 11    | 257        | 3.6   | 565        | 8.3   | 260      | 3.6   |
| Accounts receivable                  | 12    | 1 707      | 24.1  | 1 714      | 25.2  | 1 933    | 27.0  |
| Taxes receivable                     |       | 63         | 0.9   | 55         | 0.8   | 64       | 0.9   |
| Net assets of construction contracts | 13    | 460        | 6.5   | 567        | 8.3   | 660      | 9.2   |
| Inventories                          | 14    | 595        | 8.5   | 605        | 8.9   | 789      | 11.0  |
| Prepaid expenses and accrued income  |       | 101        | 1.4   | 178        | 2.6   | 190      | 2.7   |
| Non-current assets held for sale     | 15    | 1          | 0.0   | 18         | 0.3   | 5        | 0.1   |
| Total current assets                 |       | 5 103      | 72.1  | 4 956      | 72.8  | 4 927    | 68.8  |
| Non-current assets                   |       |            |       |            |       |          |       |
| Property, plant, and equipment       | 16    | 480        | 6.8   | 471        | 6.9   | 502      | 7.0   |
| Investment properties                | 17    | 21         | 0.3   | 21         | 0.3   | 29       | 0.4   |
| Intangible assets                    | 18    | 834        | 11.8  | 780        | 11.4  | 945      | 13.2  |
| Investments in associated companies  | 20    | 178        | 2.4   | 169        | 2.5   | 233      | 3.3   |
| Long-term financial assets           | 21    | 192        | 2.7   | 161        | 2.4   | 258      | 3.6   |
| Deferred taxes                       | 22    | 140        | 2.0   | 128        | 1.9   | 154      | 2.1   |
| Employee benefits                    | 23    | 132        | 1.9   | 125¹       | 1.8   | 115¹     | 1.6   |
| Total non-current assets             |       | 1 977      | 27.9  | 1 855      | 27.2  | 2 236    | 31.2  |
| Total assets                         |       | 7 080      | 100.0 | 6 811      | 100.0 | 7 163    | 100.0 |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see Statement of shareholders' equity, page 9, and note 2.2, page 11)

| Liabilities and shareholders' equity           |       |            |       |            |       |          |       |
|--|-------|------------|-------|------------|-------|----------|-------|
| In million CHF                                 | Notes | 31.12.2009 | %     | 31.12.2008 | %     | 1.1.2008 | %     |
| Liabilities                                    |       |            |       |            |       |          |       |
| Current liabilities:                           |       |            |       |            |       |          |       |
| Financial debts                                | 26    | 174        | 2.4   | 526        | 7.7   | 375      | 5.2   |
| Accounts payable                               | 24    | 1 013      | 14.3  | 1 142      | 16.8  | 1 285    | 17.9  |
| Taxes payable                                  |       | 125        | 1.8   | 85         | 1.3   | 91       | 1.3   |
| Net liabilities of construction contracts      | 13    | 764        | 10.8  | 664        | 9.7   | 637      | 8.9   |
| Accrued expenses and deferred income           | 25    | 1 236      | 17.5  | 1 160      | 17.0  | 1 240    | 17.3  |
| Provisions                                     | 27    | 154        | 2.2   | 149        | 2.2   | 199      | 2.8   |
| Total current liabilities                      |       | 3 466      | 49.0  | 3 726      | 54.7  | 3 827    | 53.4  |
| Non-current liabilities:                       |       |            |       |            |       |          |       |
| Financial debts                                | 26    | 245        | 3.4   | 257        | 3.8   | 434      | 6.1   |
| Provisions                                     | 27    | 319        | 4.5   | 268        | 3.9   | 213      | 3.0   |
| Deferred taxes                                 | 22    | 199        | 2.8   | 2041       | 3.0   | 229¹     | 3.2   |
| Employee benefits                              | 23    | 330        | 4.7   | 320        | 4.7   | 360      | 5.0   |
| Total non-current liabilities                  |       | 1 093      | 15.4  | 1 049      | 15.4  | 1 236    | 17.3  |
| Total liabilities                              |       | 4 559      | 64.4  | 4 775      | 70.1  | 5 063    | 70.7  |
| Shareholders' equity                           |       |            |       |            |       |          |       |
| Share capital and participation capital        | 28    | 12         | 0.2   | 12         | 0.2   | 12       | 0.2   |
| Share premiums                                 |       | 17         | 0.2   | 5          | 0.1   | 54       | 0.8   |
| Treasury stock                                 |       | -91        | -1.3  | -199       | -2.9  | -228     | -3.2  |
| Changes in value of financial instruments      |       | 5          | 0.1   | 4          | 0.1   | 2        | 0.0   |
| Translation exchange differences               |       | -549       | -7.7  | -637       | -9.4  | -337     | -4.7  |
| Retained earnings                              |       | 3 018      | 42.6  | 2 7401     | 40.2  | 2 4721   | 34.5  |
| Shareholders' equity of Schindler Holding Ltd. |       | 2 412      | 34.1  | 1 925      | 28.3  | 1 975    | 27.6  |
| Minority interests                             |       | 109        | 1.5   | 111        | 1.6   | 125      | 1.7   |
| Total shareholders' equity                     |       | 2 521      | 35.6  | 2 036      | 29.9  | 2 100    | 29.3  |
| Total liabilities and shareholders' equity     |       | 7 080      | 100.0 | 6 811      | 100.0 | 7 163    | 100.0 |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see Statement of shareholders' equity, page 9, and note 2.2, page 11)



### Consolidated cash flow statement

| In million CHF   | Notes | 2009  | 2008  |
|--|-------|-------|-------|
| Net profit   |       | 653   | 634   |
| Depreciation and amortization                              |       | 150   | 129   |
| Change of provisions                                       |       | 10    | -30   |
| Other items with no effect on liquidity                    |       | 20    | 80    |
| Contributions to pension funds                             |       | -26   | -34   |
| Change of remaining net working capital                    |       | 245   | 283   |
| Cash flow from operating activities                        |       | 1 052 | 1 062 |
| Additions to:  |       |       |       |
| Property, plant, and equipment                             |       | -103  | -113  |
| Investment properties                                      |       | -     | -7    |
| Intangible assets  |       | -34   | -15   |
| Investments in associated companies                        |       | -5    | -10   |
| Marketable securities                                      |       | -     | -280  |
| Long-term financial assets                                 |       | -116  | -51   |
| Disposals of:  |       |       |       |
| Property, plant, and equipment                             |       | 7     | 16    |
| Investment properties                                      |       | -     | 4     |
| Intangible assets  |       | -     | 1     |
| Marketable securities                                      |       | 398   | _     |
| Long-term financial assets                                 |       | 24    | 24    |
| Non-current assets held for sale                           |       | 56    | _     |
| Additions/disposals of investments in affiliated companies | 29    | -1    | -1    |
| Purchase of minority interests/                            |       |       |       |
| purchase price obligation GNT                              |       | -11   | -93   |
| Cash flow from investing activities                        |       | 215   | -525  |
| Financial debt borrowed                                    |       | 7     | 258   |
| Repayment 3½% debenture due 2.6.2009                       |       | -300  | _     |
| Other financial debt repaid                                |       | -69   | -129  |
| Additions treasury stock                                   |       | -24   | -189  |
| Disposals treasury stock                                   |       | 25    | 7     |
| Dividends of Schindler Holding Ltd. paid                   |       | -238  | -192  |
| Dividends paid to minority shareholders                    |       | -25   | -19   |
| Cash flow from financing activities                        |       | -624  | -264  |
| Translation exchange differences                           |       | 22    | -45   |
| Change in cash and cash equivalents                        |       | 665   | 228   |
| Opening balance cash and cash equivalents                  |       | 1 254 | 1 026 |
| Closing balance cash and cash equivalents                  |       | 1 919 | 1 254 |
| Cash flow from operating activities includes:              |       |       |       |
| Income taxes paid  |       | 210   | 227   |
| Interests paid   |       | 43    | 76    |
| Interests received   |       | 31    | 54    |
| Dividends received from associated companies               |       | 3     | 6     |

## Statement of shareholders' equity

|  |                   |                |                   |                         | Changes               |                      | Shareholders'             |                       |                    |
|--|-------------------|----------------|-------------------|-------------------------|-----------------------|----------------------|---------------------------|-----------------------|--------------------|
|  | Share<br>and PC   | Cl             | T                 |                         | in value of           | D-4-1                | equity of                 | N Alice a collect     | Total share        |
| In million CHF                               | and PC<br>capital | Share premiums | Treasury<br>stock | exchange<br>differences | financial instruments | Retained<br>earnings | Schindler<br>Holding Ltd. | Minority<br>interests | holders'<br>equity |
| January 1, 2008, before adjustment           | 12                | 54             | -228              | 2                       | -337                  | 2 454                | 1 957                     | 125                   | 2 082              |
| Application IFRIC 14 <sup>1</sup> :          |                   |                |                   |                         |                       |                      |                           |                       |                    |
| Employee benefits                            |                   |                |                   |                         |                       | 22                   | 22                        | _                     | 22                 |
| Deferred taxes                               |                   |                |                   |                         |                       | -4                   | -4                        | -                     | -4                 |
| January 1, 2008, after adjustment            | 12                | 54             | -228              | 2                       | -337                  | 2 472                | 1 975                     | 125                   | 2 100              |
| Net profit                                   |                   |                |                   |                         |                       | 615                  | 615                       | 19                    | 634                |
| Other comprehensive income                   |                   |                |                   | 2                       | -300                  |                      | -298                      | -6                    | -304               |
| Comprehensive income                         |                   |                |                   | 2                       | -300                  | 615                  | 317                       | 13                    | 330                |
| Dividends                                    |                   |                |                   |                         |                       | -192                 | -192                      | -19                   | -211               |
| Elimination of treasury stock                |                   | -54            | 204               |                         |                       | -150                 | -                         | _                     | _                  |
| Additions/disposals treasury stock           |                   | 1              | -175              |                         |                       |                      | -174                      | _                     | -174               |
| Options for participation plans (fair value) |                   | 4              |                   |                         |                       |                      | 4                         | =                     | 4                  |
| Change in minority interests                 |                   |                |                   |                         |                       | -5                   | -5                        | -8                    | -13                |
| December 31, 2008                            | 12                | 5              | -199              | 4                       | -637                  | 2 740                | 1 925                     | 111                   | 2 036              |
| Net profit                                   |                   |                |                   |                         |                       | 625                  | 625                       | 28                    | 653                |
| Other comprehensive income                   |                   |                |                   | 1                       | 88                    | _                    | 89                        | _                     | 89                 |
| Comprehensive income                         |                   |                |                   | 1                       | 88                    | 625                  | 714                       | 28                    | 742                |
| Dividends                                    |                   |                |                   |                         |                       | -238                 | -238                      | -25                   | -263               |
| Elimination of treasury stock                |                   |                | 103               |                         |                       | -103                 | _                         | _                     | _                  |
| Additions/disposals treasury stock           |                   | 2              | 5                 |                         |                       |                      | 7                         | _                     | 7                  |
| Options for participation plans (fair value) |                   | 10             |                   |                         |                       |                      | 10                        | -                     | 10                 |
| Change in minority interests                 |                   |                |                   |                         |                       | -6                   | -6                        | -5                    | -11                |
| December 31, 2009                            | 12                | 17             | -91               | 5                       | -549                  | 3 018                | 2 412                     | 109                   | 2 521              |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)



# Notes to the consolidated financial statements

### 1 Activities of the company

In its core business Elevators & Escalators (65% of consolidated operating revenue), Schindler, as the world's largest supplier of escalators and second largest supplier of elevators, is active in the business areas production, installation, maintenance and modernization with local companies in the most important markets worldwide. In 2009, turnover in this segment was CHF 8.3 billion.

Schindler owns 64% of ALSO Holding AG, which is listed on the SIX Swiss Exchange. The ALSO Group is one of Europe's leading distribution and logistics companies for information technology and consumer electronics (ICE). ALSO is active in the following European countries: under the name of ALSO in Switzerland and Germany, and under the name of GNT in Finland, Norway, Estonia, Latvia, and Lithuania. Net sales of the ALSO Group in 2009 were CHF 4.4 billion.

### 2 Accounting policies

### 2.1 Principles of preparation

The accounting and reporting principles applied to these consolidated financial statements comply with Swiss Corporation Law as well as with the International Financial Reporting Standards (IFRS). The annual financial statements are prepared according to the historical cost principle, with transactions being recognized and reported in the period when they occur. Departures from this principle are specifically stated. The reporting periods of all affiliated companies end on December 31.

### 2.2 Main changes to the methods of recognition and valuation/ restatement

The Group introduced certain new and revised IFRS and Interpretations of the International Financial Reporting Interpretations Committee (IFRIC) from January 1, 2009, or retrospectively from January 1, 2008. The most important changes, and their effects on the consolidated annual financial statements, are described below. Application of all of the changes and interpretations did not have any material effects on the capital, financial, income, or cash flow situation.

- IFRS 7 Financial Instruments: Disclosures. Improving Disclosures about Financial Instruments (Amendment) expands the disclosure of financial instruments. Financial instruments that are measured at their fair values must be categorized into three hierarchical levels. The information about the liquidity risks has also been amended. The new elements are contained in note 32.2.
- IFRS 8 Operating Segments redefines segment reporting and replaces IAS 14 Segment Reporting. The standard requires companies to provide explanatory information about the operational segments, the products and services offered, the countries in which they are active, and about important customers. The new standard results in various modifications to the segment reporting, which are described in note 34.
- –IAS 1 Revised Presentation of Financial Statements particularly differentiates more clearly between changes in shareholders' equity that have the nature of profit or loss, and changes that result from transactions with shareholders. Accordingly, effects with the nature of profit or loss must be disclosed in a separate statement of comprehensive income, while changes in shareholders' equity that result from transactions with shareholders must be disclosed in the normal statement of shareholders' equity. Both statements in this form are new and mandatory elements of annual financial statements according to IFRS.
- –IAS 23 Revised Borrowing Costs makes it mandatory to capitalize borrowing costs and other costs that arise in connection with the borrowing of funds, and which are directly attributable to a qualified asset. According to the former accounting principles of the Group, these costs were recognized through profit or loss under interest expenses. They are now an element of costs.
- -IFRIC 14 Prepayments of a Minimum Funding Requirement (Amendment) augments the Interpretation IFRIC 14 which was introduced in the last reporting year and which redefines the amount to be capitalized (if any) for plans with prescribed minimum contributions. According to this interpretation, employer contribution reserves no longer counted in every case as assets, but only when the future service cost correspondingly exceeded the future employer contributions. Based on this interpretation, already capitalized employer contribution reserves of Swiss companies no longer qualified as assets. These reserves less deferred taxes were retrospectively charged to shareholders' equity without recognition in profit or loss as at December 31, 2006. The original interpretation was corrected with the effect that the employer contribution reserves of defined-benefit plans are evaluated separately with regard to capitalization. The changes in the interpretation can already be applied for the current reporting period (mandatory application as from 1.1.2011). The items that were derecognized in the previous reporting year without recognition in profit or loss are therefore recapitalized (see Statement of shareholders' equity, page 9). This has no effect on profit or loss for the reporting year or the previous year.



–IFRIC 16 – Hedges of a Net Investment in a Foreign Operation is concerned with the recognition of hedging transactions associated with foreign currency risks that result from the hedging of net investments in foreign Group companies. There are, however, currently no such hedging relationships.

Listed below are further amendments and interpretations which have come into force in the reporting period but which have no practical relevance for the consolidated financial statements:

- IAS 32 Financial Instruments: Presentation and IAS 1 Presentation of Financial Statements: Puttable Financial Instruments and Obligations Arising on Liquidation (Amendment)
- -IFRS 1 First-time Adoption f International Financial Reporting Standards and IAS 27 – Consolidated and Separate Financial Statements: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate (Amendment)
- IFRS 2 Share-based Payment: Vesting Conditions and Cancellations (Amendment)
- -Improvements to IFRSs 2008 (where operative from 2009)
- -IFRIC 9 and IAS 39 Financial Instruments: Recognition and Measurement: Embedded Derivatives (Amendment)
- −IFRIC 13 − Customer Loyalty Programmes
- -IFRIC 15 Agreements for the Construction of Real Estate
- -IFRIC 18 Transfers of Assets from Customers

### 2.3 Published standards, interpretations, and amendments not yet applied

New and revised standards and interpretations that are relevant for Schindler and whose effects are currently being evaluated:

- -IFRS 3 Revised Business Combinations (becomes operative from 2010) contains a further development of the purchase method for business combinations. Material changes relate to the measurement of minority interests, the recognition of successive company purchases, and the treatment of conditional components of the purchase price and the auxiliary costs of the purchase.
- IFRS 9 Financial Instruments (becomes operative from 2013) newly regulates areas of the accounting for financial instruments, including simplification of the existing rules for measurement. As from January 1, 2013, financial instruments must be measured either at fair value or at amortized costs of purchase by the effective interest method. Further issues that are also addressed include opting for measurement with fair values, reclassification, and investments in shareholders' equity instruments.

- IAS 24 Revised Related Party Disclosures (becomes operative from 2011) particularly contains a more comprehensive definition of related parties.
   This can have corresponding effects on the evaluation of the occurrence of transactions with related parties.
- –IAS 27 Revised Consolidated and Separate Financial Statements (becomes operative from 2010) contains changed rules for the purchase and sale of minority interests without loss of control, and for accounting for the loss of control over a subsidiary should this occur.

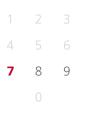
Further new and revised standards and interpretations of no practical relevance:

- IFRS 1 First-time Adoption of International Financial Reporting Standards:
   Structural Amendment (becomes operative from 2010)
- IFRS 1 First-time Adoption of International Financial Reporting Standards: Additional Exemptions for First-time Adopters (Amendment) (becomes operative from 2010)
- IFRS 2 Share-basedPayment: Group Cash-settled Share-based Payment (Amendment) (becomes operative from 2010)
- IAS 32 Financial Instruments: Presentation: Classification of Rights Issues (Amendment) (becomes operative from 2011)
- IAS 39 Financial Instruments: Recognition and Measurement: Eligible Hedged Items (becomes operative from 2010)
- -Improvements to IFRSs for the years 2008 and 2009 (where operative from 2010)
- IFRIC 17 Distributions of Non-cash Assets to Owners (becomes operative from 2010)
- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments (becomes operative from 2011)

Application of these changes and interpretations is not expected to have any material effects on the capital, financial, income, or cash flow situation. Schindler will apply the new rules for the first time as of the dates stated in the respective standards.

### 2.4 Most important estimates

The annual financial statements based on IFRS contain assumptions and estimates that affect the figures contained in this report. The necessary analyses and evaluations are continuously reviewed and adapted if necessary. However, the true results may differ from these estimates. Comments on the most important areas follow below.



Intangible assets/goodwill: Intangible assets (normally the service portfolio) that are purchased in acquisitions are measured at fair value. In many cases, however, such fair values cannot be observed as market prices but have to be determined by reference to models using various parameters that are based on estimates. This ultimately also applies to the goodwill that is recognized, since the purchase price allocation normally consists mainly of the portfolio value and goodwill. In addition, with regard to intangible assets with an indefinite useful life, as well as goodwill, further medium- and long-term estimates are necessary as part of the annual impairment test. These comprise internal planning data (cash flows, growth rates, etc.) as well as parameters obtained externally (discount rates).

Deferred tax assets: Deferred tax assets are in some cases determined on the basis of far-reaching estimates. The forecasts that are made for this purpose cover a time period of several years, and include amendments to, and interpretations of, existing tax laws and ordinances as well as changes in tax rates.

Provisions: Provisions are created for a variety of possible events. By their nature, provisions contain a greater degree of estimates than other balance sheet items and can therefore cause a greater or lesser cash drain depending on how the respective situation materializes.

Employee benefits: The status of various defined benefit plans depends on actuarial assumptions, some of which are of a long-term nature and may not correspond to reality. Furthermore, for the amortization of excessively large actuarial differences, the remaining working life of the employees must be determined. Both the status used for the calculation, and the amortization of any difference, contain estimated values which may have an effect on the capital, financial and income situation of the Group.

### 2.5 Fair values

The fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. Fair values are determined by reference to quoted prices, or by means of recognized measurement methods (e.g. option price models, DCF model). The fair value is always determined by means of a model when no quoted prices in an active market are available.

### 2.6 Scope of consolidation

The consolidated financial statements include the annual financial statements of Schindler Holding Ltd., Hergiswil, Switzerland, and of all companies which Schindler Holding Ltd. controls (affiliated companies).

Relative to December 31, 2008, as at December 31, 2009, the scope of the consolidation was expanded to include a few relatively small local companies in Europe. The effect of these companies on consolidated operating revenue and consolidated net profit is distinctly less than 1%. In addition, in China, the holding in Suzhou Schindler Elevator Co. Ltd. was increased from 92% to 100% and in Schindler (China) Elevator Co. Ltd. from 96.4% to 100%.

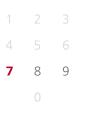
The main Group companies (affiliated and associated companies), including the company name, headquarters address, and share held, are listed on pages 106 to 109.

### 2.7 Method of consolidation

The consolidated accounts are based on the annual financial statements of the individual affiliated companies, all of which follow uniform measurement and reporting practices prescribed by the Group. These companies are controlled directly or indirectly by Schindler Holding Ltd., a share of more than 50% of the voting rights being normally required. The assets, liabilities, income, and expenses of all affiliated companies are recognized to 100% by the full consolidation method, minority interests being reported separately. All Group-internal relationships and transactions, including unrealized profits between affiliated companies, are completely eliminated in the consolidated financial statements.

Companies acquired in the reporting period are included in the consolidated financial statements from the date on which their business activities become controlled by the Group. Companies that are sold are included until the date of transfer of control to the purchaser.

Investments in Group companies with voting rights between 20% and 50% are classified as investments in associated companies and accounted for according to the equity method.



### 2.8 Acquisitions and goodwill

Business combinations are handled according to the purchase method. The costs of acquisition are composed of the price paid plus the directly allocatable costs of the transaction, which are normally immaterial. The acquired net assets are composed of the identifiable assets, liabilities, and contingent liabilities, and are recognized at fair value. The identifiable assets also particularly include those of an intangible nature. This applies mainly to maintenance contracts, customer lists, supplier relationships, licenses, patents, brand names, and similar rights. The residual value of acquisition costs and interest in net assets is recognized as goodwill. Minority interests in participations of less than 100% are recognized in the balance sheet according to their share in the fair value of the acquired net assets.

Adjustments to the goodwill and fair value of the net assets are recognized in the assets and liabilities of the acquired company in its functional currency. Hence, goodwill and intangible assets in particular are recognized in those cash-generating units that are expected to benefit from the acquisition and/or to generate future cash flows.

Changes in the percentage holding in affiliated companies (purchase or sale) are recognized as transactions in shareholders' equity provided that control continues. On the other hand, if parts of an affiliated company are sold which cause a loss of control, the difference between the selling price and the net assets plus cumulative translation differences is reported as operating profit in the consolidated profit and loss statement. A complete sale of affiliated companies is handled similarly.

The goodwill and/or identifiable intangible assets at fair value of associated companies are recognized under investments in associated companies. Amortization and any impairment are recognized in the profit and loss statement under investing activities. In case of the partial or complete sale of investments in associated companies, the difference between the selling price and the net assets plus cumulative translation differences is reported in investing activities.

### 2.9 Translation of foreign currency

The functional currency of affiliated companies is the currency that is customary in the local economic area. Transactions in foreign currencies are translated at the respective spot rate. Exchange gains and losses resulting from such transactions, as well as those from the adjustment of foreign currency assets and liabilities at the balance sheet date, are recognized through profit or loss as income or expense respectively.

Within the consolidation, the annual financial statements of the foreign companies in foreign currencies are translated into Swiss francs as follows:

- Balance sheet at year-end exchange rates
- Profit and loss statement at the annual average exchange rates
- -Cash flow statement at the annual average exchange rates

Exchange differences that result from calculation of the Group result at average and year-end exchange rates, and from changes in exchange rates between the start of the year and the end of the year, are reported in the statement of comprehensive income. In the case of a sale of a company, the exchange differences are recognized through the profit and loss statement.

The following exchange rates have been applied for the most significant foreign currencies concerned:

|                |       |    |          | 2009    |          | 2008    |
|----------------|-------|----|----------|---------|----------|---------|
|                |       |    | Year-end | Average | Year-end | Average |
|                |       |    | rate     | rate    | rate     | rate    |
| Eurozone       | EUR   | 1  | 1.48     | 1.51    | 1.49     | 1.58    |
| USA            | USD   | 1  | 1.03     | 1.08    | 1.06     | 1.08    |
| United Kingdom | GBP   | 1  | 1.66     | 1.68    | 1.53     | 1.99    |
| Brazil         | BRL 1 | 00 | 59.17    | 54.10   | 45.30    | 59.63   |
| China          | CNY 1 | 00 | 15.08    | 15.83   | 15.49    | 15.49   |



### 2.10 Financial assets

### 2.10.1 Principles of classification and measurement

The financial assets are divided into the following categories:

- At fair value through profit or loss: financial assets that are held for trading or were designated for this category on first recognition. Financial assets held for trading are acquired principally for the purpose of generating a profit from short-term fluctuations in price
- Held-to-maturity: non-derivative financial assets with fixed or determinable payments and fixed duration which Schindler intends to, and can, hold to maturity
- -Loans ad receivables: non-derivative financial assets with fixed or determinable payments that are not listed in an active market
- -Available for sale: all other financial assets.

All financial assets are first measured at fair value. Except for financial assets at fair value through profit or loss, the fair value also includes the costs of the transaction. All purchases and sales are recognized at trade date, i.e. at the date at which the commitment to purchase or sell the asset is entered into.

Derivatives with a positive replacement value are by definition assigned to the category at fair value through profit or loss.

After their initial recognition, and depending on their category, financial assets are measured as follows:

- At fair value through profit or loss: at fair value. Should the fair value not be readily available, it must be calculated using recognized valuation methods.
   All changes in value are reported in the financial result (financial income or expense) for the respective reporting period.
- Held-to-maturity and loans and receivables: at amortized costs using the effective interest method
- -Available fo sale: at fair value. all unrealized changes in value are recognized in the statement of comprehensive income, with the exception of interest which was based on the effective interest method, and foreign currency fluctuations on financial debt instruments. On sale, impairment, or other derecognition, the accumulated gains or losses that were recognized in shareholders' equity since the date of purchase are transferred to the financial result (financial income or expense) for the current reporting period.

Financial assets are derecognized when Schindler gives up its control over them, i.e. when the rights associated with them are sold or expire.

### 2.10.2 Impairment of financial assets

Whenever there are indications of a possible impairment, the carrying amounts of financial assets that are not measured at fair value through profit or loss are tested for objective substantial indications of impairment (e.g. serious financial difficulties of the debtor, insolvency proceedings of the debtor, etc.) to identify a concrete need for value reduction. For assets in the available-for-sale category, material or sustained price reductions are indicators of potential impairment. Price reductions are considered material if they amount to 20% or more. Sustained price reductions are price reductions that last for at least six months. Any impairment expense is recognized through profit or loss.

### 2.10.3 Cash and cash equivalents and securities

Cash and cash equivalents include cash on hand, deposits, and time deposits with an original maturity of maximum three months.

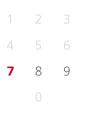
Readily saleable titles including time deposits with a term of three to twelve months, or a residual term of up to twelve months, are recognized as marketable securities. By contrast, company shares held long term, and time deposits with a residual term of more than twelve months, are recognized as securities in long-term financial assets.

The marketable securities consist mainly of safe investments in the form of bonds and capital-protected units.

### 2.10.4 Accounts receivable

Trade accounts receivable, as well as other receivables, do not bear interest and are reported at nominal values less adjustments necessary for commercial reasons.

Adjustments are based on Group-internal guidelines, according to which revaluation of individual values must be undertaken first. Systematic additional value adjustments of between 10% and 100% are made on the residual balances according to the age of the receivable.



### 2.10.5 Hedge accounting

To hedge the interest and foreign currency risks resulting from its operational activities, financial transactions, and investments, Schindler makes use of derivative financial instruments. For a hedge to be recognized as a hedging transaction, a hedging relationship must fulfill various criteria relating to documentation, probability of occurrence, effectiveness of the hedging instrument, and reliability of the measurement.

Most hedging relationships that represent effective hedges both economically and within the scope of the Group strategy do not fulfill the criteria for recognition as hedging transactions. Changes in the fair values of related hedging instruments are reported immediately as financial income or financial expense in the profit and loss statement.

For the recognition of hedging transactions, three different sorts of hedging relationship apply:

- A hedge of the cash flows from an anticipated transaction or fixed obligation (cash flow hedge)
- A hedge of the fair value of a recognized asset or liability (fair value hedge);
   or
- -A hedge of a net investment in a foreign Group company

### 2.10.5.1 Cash flow hedge

Fluctuations in value of hedging instruments forming part of a cash flow hedge are recognized in the statement of comprehensive income. If the hedged underlying transaction results in recognition of an asset or a liability, the fluctuations in value that are recognized in shareholders' equity through the statement of comprehensive income are included in the corresponding carrying amount. Conversely, if the underlying transaction results directly in expense or income, the cumulative fluctuations in value are derecognized immediately through the profit and loss statement. Elements of value fluctuations that do not affect the hedging transaction are recognized directly in the financial result.

### 2.10.5.2 Fair value hedge

Fluctuations in the fair values of financial instruments are hedged selectively by means of so-called fair value hedges. In such cases, within the scope of the hedged risk, a market valuation is made of both the underlying and the hedging transaction for their effect on profit or loss.

**2.10.5.3** Hedging of net investments in foreign Group companies If the hedging relates to net investments in foreign operations, the fluctuations in value of the hedging transaction that are recognized in shareholders' equity are only included in the profit or loss statement if the company is sold.

### 2.11 Financial liabilities

Financial liabilities particularly include trade accounts receivable, liabilities to banks, other liabilities, liabilities from finance leases, and derivative financial liabilities.

Financial liabilities are separated into two categories. They are classified either as at fair value through profit or loss or as other financial liabilities.

**2.11.1 Financial liabilities at fair value through profit or loss** At their initial recognition and subsequently, these financial liabilities are measured at fair value. The transaction costs directly identifiable to the purchase of these liabilities are not recognized. Derivatives with a negative replacement value are by definition assigned to the category at fair value through profit or loss.

### 2.11.2 Other financial liabilities

Other financial liabilities mainly comprise financial debts, which are valued at their (discounted) costs. Long-term financial liabilities are measured by the effective interest method. In addition to actual interest payments, interest expense includes annual compound interest and pro rata transaction costs.

Financial and other guarantees are reported as contingent liabilities and only carried in the balance sheet as a provision if a cash drain is probable.



### 2.12 Construction contracts, inventories

Construction contracts are recognized in the balance sheet by the percentage of completion method. The respective percentage of completion is determined by contract-related progress measurement. In the balance sheet – after offsetting down payments from customers – work in progress is reported as net assets or net liabilities from construction contracts.

Inventories are recognized at the lower of the cost of purchase or cost of net disposal value, cost of purchase or cost being calculated either according to FIFO or by the average method. Production overheads are included in the inventories. Items with low turnover are revalued. Technically obsolete items are fully written off.

### 2.13 Non-current assets held for sale and associated liabilities

These items comprise individual assets and liabilities held for sale, as well as assets and liabilities from discontinued operations. These are all those assets of a business area that are associated with discontinuation of a major line of business, or balance sheet items or disposal groups that comprise at least one non-current asset plus any associated liabilities that will be realized by a sales transaction and no longer by continued use. The reclassification only takes place when management has decided on the sale and begun seeking purchasers. In addition, the object or disposal group must be saleable. In principle, the transaction should take place within one year. Long-term assets or disposal groups that are classified as for sale are no longer systematically amortized. Should their value need to be adjusted, this takes place by means of impairment.

In the profit and loss statement of the reporting period, and of the comparable period of the previous year, income and expenses from discontinued operations are reported separate from normal income and expenses down to the level of profit after taxes. The resulting profit or loss (after taxes) is reported separately in the profit and loss statement.

### 2.14 Property, plant, and equipment/Investment properties

Property, plant, and equipment, and investment properties, are valued at purchase value less cumulative depreciation. Borrowing costs of qualified assets are capitalized.

Depreciation of property, plant, and equipment takes place according to the linear method over the useful life of the items. Land is not systematically depreciated. The recoverable amount of property, plant, and equipment is tested if events or changed circumstances indicate that their carrying amounts may be overvalued. If the impairment test shows the carrying amount to exceed the recoverable amount, the carrying amount is impaired to the recoverable amount. Impairment losses are recognized under depreciation and amortization and reported separately (notes 16 and 17).

Real estate not used for operational purposes is recognized as investment property, and carried in the balance sheet and depreciated according to the same criteria as real estate used for operational purposes. Investment property includes real estate (land and/or buildings or parts thereof) that is held for the purpose of generating rental income and/or for an undefined future purpose. The fair value of the investment properties is presented separately in note 17. The fair value is determined by recognized methods on the basis of estimates.

Maintenance costs are capitalized if they extend the useful life, or expand the production capacity, of an asset. Non-value-adding costs of maintenance and repairs are recognized immediately as expenses in the profit and loss statement.



The estimated useful lives in years of the major classes of property, plant, and equipment are as follows:

|                     | Years |
|---------------------|-------|
| Buildings           | 20–40 |
| Equipment, machines | 5–10  |
| Furniture           | 10    |
| IT equipment        | 3–5   |
| Vehicles            | 5–10  |

### 2.15 Intangible assets

Items carried as intangible assets are goodwill, maintenance contracts acquired from third parties, customer lists, supplier relationships, licenses, patents, brand names and similar rights, and software.

All intangible assets with finite useful lives are amortized linearly over an amortization period that normally does not exceed five to fifteen years. They are also tested for impairment whenever there are indications of impairment. Intangible assets with an indefinite useful life are not systematically amortized but are tested for impairment annually, or whenever there are indications of impairment.

Impairment losses are recognized as amortization and reported separately. Reversal of an impairment expense from an earlier period for intangible assets – except goodwill – is possible.

### 2.16 Provisions

Provisions are only recognized in the balance sheet if Schindler has a sufficiently probable obligation to a third party that has arisen from a past event, and if a reliable estimate of the obligation can be made. Existing provisions are reassessed as at the balance sheet date.

Long-term provisions are discounted at the risk-adjusted interest rate. The time-related increase in the present value is recognized in profit and loss as interest expense.

Restructuring provisions are only recognized if the respective costs can be reliably determined by reference to a plan, and there is a corresponding obligation resulting from a contract or communication.

Contingent liabilities that will probably result in an obligation are also recognized in the balance sheet under provisions.

### 2.17 Deferred taxes

Deferred taxes are recognized in accordance with the liability method. With this method, the impact on income taxes from temporary differences arising from differences between Group values and the corresponding tax basis is recorded as either non-current liability or non-current asset, using the actual or the expected total tax rates. The relevant tax rates are the actual local tax rates. The change in deferred tax assets and liabilities is recognized as income tax in the profit and loss statement and statement of comprehensive income.

Deferred tax liabilities are calculated on all taxable temporary differences. By contrast, deferred tax assets, including assets for unused tax-loss carry-forwards and expected tax credits, are only recognized if it is probable that future taxable profits will be available against which the asset can be utilized.



### 2.18 Employee benefits

Various employee benefit plans exist within the Group, which are individually tailored to suit the local conditions in their respective countries. They are financed either by means of contributions to legally independent pension/insurance funds, or by recognition as employee benefit liabilities in the financial statements of the respective Group companies.

For defined contribution benefit plans the costs to be recognized for the reporting period are the agreed contributions of the employer.

In the case of defined benefit plans, the costs to be recognized for the reporting period are determined by external actuaries using the projected unit credit method. The liabilities are backed by assets which are managed separately from the assets of the Group by autonomous employee benefit funds (funded benefit plans). By contrast, plans that do not have their own assets (unfunded benefit plans) are backed by corresponding liabilities in the balance sheet.

For defined benefit plans with separate capital (separately funded), the under- or over-coverage of the cash value of the rights by the capital at fair values is reported in the balance sheet according to IFRIC 14 as a liability or an asset. The amount recognized takes into account any unrecognized actuarial gains or losses or outstanding rights. Any assets resulting from surpluses in defined benefit plans are limited to the value of the maximum future savings from reduced contributions. Liabilities are fully provisioned.

Actuarial gains and losses result mainly from changes in actuarial assumptions, or from differences between actuarial assumptions and actual values. Actuarial adjustments that exceed the so-called corridor of 10% are debited or credited to employee benefit costs over the average remaining working life of the insured employees (provided that the criteria for capitalization are fulfilled). The effects of amendments to plans are recognized until the benefits become available to the employees.

Other employee benefits (e.g. service anniversary awards) are valued by the method described above and recognized in the balance sheet under employee benefits, with any actuarial gains being recognized immediately.

### 2.19 Capital participation plans

A capital participation plan comprising a shares plan and an options plan for managerial and other employees of the Group has been in existence since 2000. In addition, in 2008 a Long Term Incentive Plan was introduced to provide long-term performance incentives for the members of the Management Committee Elevators & Escalators and other managers.

The share-based payment is settled with shares or participation certificates of Schindler Holding Ltd. from its own treasury stock which the Group normally holds for the foreseen amount. In consequence, no additional shares or participation certificates are issued. All options allow only the purchase of shares or participation certificates respectively and are not settled with cash and cash equivalents.

The amount of the share-based payments is determined from their fair values as of the date of allocation, and as of the same date, or over the time period up to occurrence of the entitlement, the amount is charged to operating profit through personnel cost and recognized as an increase in share-holders' equity. Cash and cash equivalents received from the exercise of allocated instruments are recognized as a change in shareholders' equity.

### 2.20 Own equity instruments

The treasury stock of shares and participation certificates is reported as a reduction in shareholders' equity. The costs of their purchase, realized profits or losses on their sale, and other changes in their number or amount, are recognized in shareholders' equity.

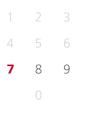
### 2.21 Income

### 2.21.1 Operating revenue and realization of profits

Income from construction contracts is determined from the change in the percentage of completion and recognized in the profit and loss statement as operating revenue.

Revenues from other customer contracts, particularly services, are recognized as billings or operating revenue on the date when they are performed. Discounts, sales taxes, and other reductions in the proceeds from the sale are deducted.

Foreseeable losses on customer contracts are recognized as provisions (see also note 27).



### 2.21.2 Interest income

Interest income is accrued to the respective period taking into account the outstanding amount and the applicable rate of interest. The applicable rate of interest is that rate of interest that discounts the estimated future cash flows over the life of the financial asset to the net carrying amount of the asset.

### 2.22 Leasing

Property, plant, and equipment acquired by means of leasing contracts under which reward and risk are largely transferred to the Group are classified as finance leases. Such assets are recognized in both property, plant, and equipment, and financial liabilities, at the lower of fair value and the net present value of future lease payment obligations. Assets in finance leases are depreciated over the shorter of their expected useful life or contract duration. Unrealized gains on sale and leaseback transactions that fulfill the definition of a finance lease are recognized as a liability and amortized through profit or loss over the term of the lease.

Payments resulting from operating leasing are recognized linearly as operating expenses and correspondingly charged directly to the profit and loss statement.

### 2.23 Research and development

Job-related development costs are capitalized as work in progress; other research and development costs are fully expensed to the profit and loss statement in the period in which they occur. Development costs for new products are not capitalized, since the experience shows that a future economic benefit can only be proven after successful market introduction.

| 1 | 2 |   |
|---|---|---|
| 4 | 5 | 6 |
| 7 | 8 | 9 |
|   |   |   |

### 2.24 Segment reporting

The operating business segments of the Group correspond to the organizational units that report to the management of the Group and based on which performance is evaluated and resources allocated. Since the internal and external reporting are based on the same principles of valuation, the need for reconciliation of the management reporting figures to the financial reporting figures does not arise (see note 34).

| 3 Operating revenue  |        |        |
|--|--------|--------|
| In million CHF   | 2009   | 2008   |
| Billings   | 12 825 | 13 941 |
| Sundry operating revenue                                     | 23     | 33     |
| Change in balance of work in progress                        | -159   | 52     |
| Capitalized own production of property, plant, and equipment | 2      | 1      |
| Total operating revenue                                      | 12 691 | 14 027 |

A total of CHF 4182 million (previous year: CHF 4656 million) of the operating revenue was calculated according to the percentage of completion method.

### 4 Personnel cost and headcount

| 4.1 Personnel cost                 |       |       |
|------------------------------------|-------|-------|
| In million CHF                     | 2009  | 2008  |
| Salaries and wages                 | 2 742 | 2 792 |
| Cost of defined contribution plans | 91    | 96    |
| Social charges                     | 569   | 634   |
| Total personnel cost               | 3 402 | 3 522 |

Depending on the function, the compensation usually includes the base salary, variable salary components, social benefits, and other payments. All Schindler companies follow the compensation policy of the Group, according to which the income situation, comparability, and individual performance are taken into consideration for. Schindler pursues a policy of performance premiums and bonus payments wherever these are justifiable. For managerial employees, the variable components play an important role in the total compensation.

| 4.2 Headcount         |        |        |
|-----------------------|--------|--------|
| Number                | 2009   | 2008   |
| Average headcount     | 44 086 | 45 204 |
| Personnel at year-end | 43 437 | 45 063 |

| 5 Other operating cost                               |       |       |
|--|-------|-------|
| In million CHF                                       | 2009  | 2008  |
| Special cost (production, installation, maintenance) | 555   | 618   |
| Employee-related expenses                            | 266   | 312   |
| Rent, leasing  | 194   | 199   |
| Maintenance and repairs                              | 85    | 82    |
| Energy supply, consumables, and packing material     | 142   | 169   |
| Insurance, fees, and capital taxes                   | 95    | 95    |
| General administration and advertising               | 281   | 281   |
| Other operating expenses                             | 164   | 165   |
| Other income   | -64   | -45   |
| Total other operating cost                           | 1 718 | 1 876 |

Research and development costs of CHF 109 million (previous year: CHF 100 million) have been charged to the consolidated profit and loss statement.

Other income includes contributions to advertising expenses by suppliers, and income from other periods, as well as accounting gains from the sale of affiliated companies, property, plant, and equipment, investment properties, and financial assets held for sale. These gains are reported before taxes, provisions, or contractually agreed expenses, etc.

| 6 Financial income                   |      |      |
|--------------------------------------|------|------|
| In million CHF                       | 2009 | 2008 |
| Interest                             | 33   | 57   |
| Net gain/loss on foreign exchange    | _    | 57   |
| At fair value through profit or loss | 12   | _    |
| Total financial income               | 45   | 114  |

| 7 Financial expenses                        |      |      |
|---|------|------|
| In million CHF                              | 2009 | 2008 |
| Interests                                   | 45   | 79   |
| Increase in the present value of provisions | 12   | 12   |
| Net gain/loss on foreign exchange           | 41   | _    |
| Amortization of loan                        | -    | 4    |
| At fair value through profit or loss        | -    | 17   |
| Impairments available for sale              | -    | 3    |
| Other financial expenses                    | 11   | 11   |
| Total financial expenses                    | 109  | 126  |

The foreign exchange result mainly comprises valuation differences on operational hedging transactions. Other financial expenses mainly comprise bank charges and country-specific financial transaction costs.

| 8 Income from investments                       |      |      |
|---|------|------|
| In million CHF                                  | 2009 | 2008 |
| Income from investments in associated companies | -3   | 4    |
| Amortization of intangible assets               | -3   | -3   |
| Total investing activities                      | -6   | 1    |

| 9 Income taxes                               |      |      |
|--|------|------|
| In million CHF                               | 2009 | 2008 |
| Current income taxes of the reporting period | 265  | 221  |
| Current income taxes of previous periods     | 3    | 9    |
| Deferred income taxes                        | -17  | 14   |
| Total income taxes                           | 251  | 244  |

| Reconciliation of income taxes                               |      |    |      |    |
|--|------|----|------|----|
| In million CHF   | 2009 | %  | 2008 | %  |
| Profit before taxes  | 904  |    | 878  |    |
| Weighted average income tax rate in % of profit before taxes |      | 27 |      | 28 |
| Expected income tax expense                                  | 245  |    | 246  |    |
| Tax effects of:  |      |    |      |    |
| Setup/use of unrecognized tax loss carryforwards             | -2   |    | -3   |    |
| Non-taxable income/non-deductible expense                    | -3   |    | -8   |    |
| Non-deductible withholding taxes                             | 14   |    | 12   |    |
| Other factors  | -3   |    | -3   |    |
| Effective income taxes                                       | 251  |    | 244  |    |
| Effective income taxes in % of profit before taxes           |      | 28 |      | 28 |

The weighted average tax rate is calculated using expected income tax rates of the individual companies in each jurisdiction.

| 10 Earnings per share and participation certificate                            |             |             |
|--|-------------|-------------|
| In CHF   | 2009        | 2008        |
| Net profit (share of Schindler Holding Ltd. shareholders)                      | 625 000 000 | 615 000 000 |
| Number of shares and participation certificates                                | 120 386 100 | 121 708 100 |
| Less number of treasury stock (weighted average)                               | -1 544 105  | -2 250 169  |
| Outstanding number of shares and participation certificates (weighted average) |             |             |
| for calculation  | 118 841 995 | 119 457 931 |
| Basic earnings per share and participation certificates                        | 5.26        | 5.15        |
| Diluted net profit   | 625 000 000 | 615 000 000 |
| Diluted number of shares and participation certificates                        | 119 099 615 | 119 670 713 |
| Diluted earnings per share and participation certificates                      | 5.25        | 5.14        |

The basic earnings per share are calculated as follows: net profit divided by the weighted average number of outstanding shares and participation certificates.

The dilution takes into account the possible effect of the employee participation programs at Schindler Holding Ltd.

| 11 Marketable securities    |      |      |
|-----------------------------|------|------|
| In million CHF              | 2009 | 2008 |
| Securities                  | 239  | 326  |
| Time deposits               | 18   | 239  |
| Total marketable securities | 257  | 565  |

| 12 Accounts receivable                         |       |       |
|--|-------|-------|
| In million CHF                                 | 2009  | 2008  |
| Supplies and services, gross                   | 1 683 | 1 666 |
| Allowance for doubtful accounts                | -156  | -134  |
| Supplies and services, net                     | 1 527 | 1 532 |
| Associated companies and other related parties | 17    | 24    |
| Other accounts receivable                      | 163   | 158   |
| Total accounts receivable                      | 1 707 | 1 714 |

Sold accounts receivable of CHF 103 million (previous year: CHF 135 million) have not been derecognized because the collection risk remains within the Group.

| 1 | 2 |   |
|---|---|---|
| 4 | 5 | 6 |
| 7 | 8 | 9 |
|   |   |   |

| 13 Construction contracts                 |        |        |
|---|--------|--------|
| In million CHF                            | 2009   | 2008   |
| Work in progress                          | 1 021  | 1 143  |
| Down payments from customers              | -561   | -576   |
| Net assets of construction contracts      | 460    | 567    |
| Work in progress                          | 801    | 812    |
| Down payments from customers              | -1 565 | -1 476 |
| Net liabilities of construction contracts | -764   | -664   |

| 14 Inventories                    |      |      |
|-----------------------------------|------|------|
| In million CHF                    | 2009 | 2008 |
| Raw material and trading material | 503  | 500  |
| Semifinished and finished goods   | 81   | 91   |
| Down payments to suppliers        | 11   | 14   |
| Total inventories                 | 595  | 605  |

The inventories include write-downs of CHF 116 million (previous year: CHF 111 million) for technically obsolete and slow-moving items.

# 15 Non-current assets held for sale

Based on strategic considerations, as at December 31, 2008, a parcel of land with buildings, and a parcel of land without buildings, were reported under non-current assets held for sale. The parcel of land with buildings was sold in January 2009. The realized gain of CHF 39 million is reported under other income.

|   | Onematical          | Omerational           | Equipment       | Other |       |
|---|---------------------|-----------------------|-----------------|-------|-------|
| In million CHF                          | Operational<br>land | Operational buildings | and<br>machines | PPE   | Tota  |
| Net book values 2009                    |                     |                       |                 |       |       |
| December 31, 2008                       | 37                  | 171                   | 138             | 125   | 471   |
| Additions                               | 2                   | 18                    | 35              | 49    | 104   |
| Disposals                               | -                   | -1                    | -1              | -4    | -6    |
| Depreciation                            | -                   | -17                   | -40             | -38   | -95   |
| Impairment                              | -                   | -1                    | _               | -     | -1    |
| Reclassifications                       | -                   | 4                     | 3               | -7    | _     |
| Translation exchange differences        | 2                   | -4                    | 7               | 2     | 7     |
| December 31, 2009                       | 41                  | 170                   | 142             | 127   | 480   |
| Of which lease                          | -                   | -                     | 11              | 3     | 14    |
| Fire insurance values                   |                     |                       |                 |       | 2 142 |
| Overview as of January 1, 2009          |                     |                       |                 |       |       |
| Cost                                    | 47                  | 396                   | 571             | 441   | 1 455 |
| Accumulated depreciation and impairment | -10                 | -225                  | -433            | -316  | -984  |
| Net book values                         | 37                  | 171                   | 138             | 125   | 471   |
| Overview as of December 31, 2009        |                     |                       |                 |       |       |
| Cost                                    | 51                  | 400                   | 569             | 445   | 1 465 |
| Accumulated depreciation and impairment | -10                 | -230                  | -427            | -318  | -985  |
| Net book values                         | 41                  | 170                   | 142             | 127   | 480   |

<sup>&</sup>lt;sup>1</sup> of which finance lease: CHF 1 million

The net book values of the property, plant, and equipment do not contain any capitalized borrowing costs.

Other property, plant, and equipment includes IT equipment, furniture, vehicles, and assets under construction. Assets under construction amounted to CHF 22 million in the reporting year (previous year: CHF 30 million).

Gains and losses from the sale of assets are recognized as other income or other expense. In the reporting year, a gain of CHF 1 million (previous year: CHF 7 million) occurred.

| In million CHF                          | Operational<br>land | Operational buildings | Equipment<br>and<br>machines | Other<br>PPE | Total  |
|---|---------------------|-----------------------|------------------------------|--------------|--------|
| Net book values 2008                    |                     |                       |                              |              |        |
| December 31, 2007                       | 42                  | 188                   | 157                          | 115          | 502    |
| Additions                               | 2                   | 10                    | 33                           | 70           | 115¹   |
| Disposals                               | -3                  | -3                    | -1                           | -2           | -9     |
| Depreciation                            | =                   | -13                   | -37                          | -39          | -89    |
| Impairment                              | _                   | -                     | -3                           | _            | -3     |
| Change scope of consolidation           | _                   | -1                    | -                            | -1           | -2     |
| Reclassifications                       | =                   | 2                     | 1                            | -3           | _      |
| Translation exchange differences        | -4                  | -12                   | -12                          | -15          | -43    |
| December 31, 2008                       | 37                  | 171                   | 138                          | 125          | 471    |
| Of which lease                          | _                   | 3                     | 13                           | 5            | 21     |
| Fire insurance values                   |                     |                       |                              |              | 1 905  |
| Overview as of January 1, 2008          |                     |                       |                              |              |        |
| Cost                                    | 54                  | 429                   | 622                          | 479          | 1 584  |
| Accumulated depreciation and impairment | -12                 | -241                  | -465                         | -364         | -1 082 |
| Net book values                         | 42                  | 188                   | 157                          | 115          | 502    |
| Overview as of December 31, 2008        |                     |                       |                              |              |        |
| Cost                                    | 47                  | 396                   | 571                          | 441          | 1 455  |
| Accumulated depreciation and impairment | -10                 | -225                  | -433                         | -316         | -984   |
| Net book values                         | 37                  | 171                   | 138                          | 125          | 471    |

<sup>&</sup>lt;sup>1</sup> of which finance lease: CHF 2 million

| In million CHF   | 2009 | 2008 |
|--|------|------|
| Net book values  |      |      |
| January 1  | 21   | 29   |
| Additions  | -    | 7    |
| Disposals  | -    | _    |
| Depreciation   | _    | _    |
| Reclassifications to non-current assets held for sale        | -    | -14  |
| Translation exchange differences                             | _    | -1   |
| December 31  | 21   | 21   |
| Overview as of January 1                                     |      |      |
| Cost   | 129  | 139  |
| Accumulated depreciation and impairment                      | -108 | -110 |
| Net book values  | 21   | 29   |
| Overview as of December 31                                   |      |      |
| Cost   | 53   | 129  |
| Accumulated depreciation and impairment                      | -32  | -108 |
| Net book values  | 21   | 21   |
| Fire insurance values  | 73   | 66   |
| Net book values of investment properties under finance lease | _    |      |
| Fair values  | 53   | 63   |
| Rental income  | 1    | 1    |
| Operating expenses:  |      |      |
| Real estate with rental income                               | 1    | _    |
| Real estate without rental income                            | 2    | 3    |

The net book values of the investment properties do not contain any capitalized borrowing costs.

The fair values of the investment properties were determined from case to case by either internal or external experts based on market data by means of recognized valuation methods (discounted cash flow method, comparative value method). The externally valued investment properties have a fair value of 11 million, the internally calculated fair values amount to CHF 42 million.

There are no restrictions on the salability of the investment properties carried in the balance sheet. There are also no significant contractual obligations to buy, construct, repair, maintain, or improve investment properties.

| 18 Intangible assets                    |          |       |            |       |
|---|----------|-------|------------|-------|
|   |          |       | Other      |       |
|   |          | Brand | intangible |       |
| In million CHF                          | Goodwill | names | assets     | Total |
| Net book values 2009                    | 526      | 4.5   | 220        | 700   |
| December 31, 2008                       | 536      | 15    | 229        | 780   |
| Additions                               |          |       | 34         | 34    |
| Amortization                            |          |       | -39        | -39   |
| Impairment                              | _        | -15   |            | -15   |
| Change scope of consolidation           |          |       | 3          | 3     |
| Translation exchange differences        | 73       | _     | -2         | 71    |
| December 31, 2009                       | 609      |       | 225        | 834   |
| Overview as of January 1, 2009          |          |       |            |       |
| Cost                                    | 536      | 15    | 465        | 1 016 |
| Accumulated amortization and impairment | _        | _     | -236       | -236  |
| Net book values                         | 536      | 15    | 229        | 780   |
|   |          |       |            |       |
| Overview as of December 31, 2009        |          |       |            |       |
| Cost                                    | 609      | 15    | 508        | 1 132 |
| Accumulated amortization and impairment | _        | -15   | -283       | -298  |
| Net book values                         | 609      | _     | 225        | 834   |
| Net book values 2008                    |          |       |            |       |
| December 31, 2007                       | 661      | 17    | 267        | 945   |
| Additions                               | _        | _     | 15         | 15    |
| Disposals                               | _        | _     | -1         | -1    |
| Amortization                            | _        | _     | -36        | -36   |
| Impairment                              | _        | _     | -1         | -1    |
| Change scope of consolidation           | _        | _     | 2          | 2     |
| Translation exchange differences        | -125     | -2    | -17        | -144  |
| December 31, 2008                       | 536      | 15    | 229        | 780   |
|   |          |       |            |       |
| Overview as of January 1, 2008          |          |       |            |       |
| Cost                                    | 661      | 17    | 502        | 1 180 |
| Accumulated amortization and impairment | =        | =     | -235       | -235  |
| Net book values                         | 661      | 17    | 267        | 945   |
| Overview as of December 31, 2008        |          |       |            |       |
| Cost                                    | 536      | 15    | 465        | 1 016 |
| Accumulated amortization and impairment | _        | _     | -236       | -236  |
| Net book values                         | 536      | 15    | 229        | 780   |

**Financial Statements Group** 

In the reporting year, ALSO decided to discontinue use of the brand name GNT some time in 2010. This decision caused an impairment of the brand name of CHF 15 million.

### 19 Impairment test

#### 19.1 Measurement method

The value to be used for the impairment test is determined on the basis of the discounted cash flow method. For use in the model, future cash flows, discount rates, and other parameters are determined based on various assumptions. The basis for the test is the forecast for the reporting year and the medium-term plan for the following three years. To make these estimates, significant assumptions and valuations are necessary. The factors such as volumes, selling prices, sales growth, material costs, personnel costs, and operating costs, as well as capital expenditure, market conditions, and other economic factors, are based on assumptions which management regards as reasonable.

# 19.2 Goodwill items

The impairment test of goodwill was performed in the third quarter of the reporting year on the basis of the figures forecast by the cash-generating units for 2009 and their plan data for 2010 to 2012. The assumptions used in the calculation reflect the average long-term expected growth rate of the operational business in the respective region and are based on the growth strategy and growth dynamic of the Group.

Based on the enterprise values calculated by the discounted cash flow method, no value adjustments are required. Even if the cash flow forecasts were based on zero growth, the carrying amount would not exceed the realizable value (exception: GNT Group). An increase in the assumed discount rate of one percentage point would not change the results of the impairment test. The following assumptions were used in the calculations:

| Goodwill 2009                            |                |          |             |             |
|--|----------------|----------|-------------|-------------|
|  |                |          | Bas         | e data used |
|  | Book value at  | Interest | Growth      | Inflation   |
| In million CHF                           | 31.12.2009     | rate     | rate (real) | rate        |
| Germany (C. Haushahn GmbH & Co.)         | 162            | 11.3%    | 1.8%        | 2.0%        |
| Brazil (Elevadores Atlas Schindler S.A.) | 327            | 24.8%    | 0.0%        | 4.5%        |
| China (Schindler [China] Elevator Co. L  | td.) <b>11</b> | 11.1%    | 0.0%        | 1.9%        |
| Czech Republic (ELETEC Vytahy s.r.o.)    | 13             | 15.1%    | 0.0%        | 2.0%        |
| Japan (Mercury Ascensore Ltd.)           | 20             | 10.5%    | 0.0%        | 1.0%        |
| GNT Group                                | 64             | 10.1%    | 4.7%        | 2.0%        |
| Miscellaneous                            | 12             |          |             |             |
| Total                                    | 609            |          |             |             |

A change in the base data used, e.g. a sustained deterioration in the gross margin with unchanged balance sheet and cost structure, would result in an impairment of goodwill of the GNT Group.

| Goodwill 2008                              |                          |                  |                       |                   |
|--|--------------------------|------------------|-----------------------|-------------------|
|  |                          |                  |                       | e data used       |
| In million CHF                             | Book value at 31.12.2008 | Interest<br>rate | Growth<br>rate (real) | Inflation<br>rate |
| Germany (C. Haushahn GmbH & Co.)           | 163                      | 11.3%            | 1.8%                  | 2.0%              |
| Brazil (Elevadores Atlas Schindler S.A.)   | 251                      | 17.6%            | 0.0%                  | 4.0%              |
| China (Schindler [China] Elevator Co. Ltd. | ) 11                     | 7.6%             | 2.5%                  | 4.0%              |
| Czech Republic (ELETEC Vytahy s.r.o.)      | 13                       | 13.4%            | 1.2%                  | 3.0%              |
| Japan (Mercury Ascensore Ltd.)             | 22                       | 8.5%             | 2.0%                  | 1.0%              |
| GNT Group                                  | 64                       | 11.2%            | 6.2%                  | 2.0%              |
| Miscellaneous                              | 12                       |                  |                       |                   |
| Total                                      | 536                      |                  |                       |                   |

| 20 Investments in associated cor | mpanies  |          |            |                                       |
|----------------------------------|----------|----------|------------|---------------------------------------|
| In million CHF                   | Share in | Goodwill | Intangible | Total<br>investments<br>in associated |
|                                  | equity   | Goodwiii | assets     | companies                             |
| Net book values                  |          |          |            |                                       |
| December 31, 2007                | 159      | 45       | 29         | 233                                   |
| Additions                        | 1        | -        | 9          | 10                                    |
| Amortization                     | _        | _        | -3         | -3                                    |
| Share of net profit              | 4        | _        | _          | 4                                     |
| Dividends received               | -6       | _        | _          | -6                                    |
| Value changes recognized         |          |          |            |                                       |
| directly in shareholders' equity | -4       | _        | _          | -4                                    |
| Translation exchange differences | -45      | -15      | -5         | -65                                   |
| December 31, 2008                | 109      | 30       | 30         | 169                                   |
| Additions/capital increase       | 5        | =        | =          | 5                                     |
| Amortization                     | =        | =        | -3         | -3                                    |
| Share of net profit              | -3       | _        | _          | -3                                    |
| Dividends received               | -3       | _        | _          | -3                                    |
| Translation exchange differences | 10       | 4        | -1         | 13                                    |
| December 31, 2009                | 118      | 34       | 26         | 178                                   |

The translation exchange differences are recognized in the statement of comprehensive income.

| 1 | 2 |   |
|---|---|---|
| 4 | 5 | 6 |
| 7 | 8 | 9 |
|   |   |   |

| Cumulative values of the associated companies |      |      |
|---|------|------|
| In million CHF                                | 2009 | 2008 |
| Operating revenue (share)                     | 242  | 293  |
| Share of net profit                           | -3   | 4    |
| Balance sheet values:                         |      |      |
| Current assets                                | 127  | 121  |
| Non-current assets                            | 174  | 118  |
| Current liabilities                           | 113  | 82   |
| Non-current liabilities                       | 70   | 48   |
| Shareholders' equity                          | 118  | 109  |

The values of the associated companies mainly comprise the interests in Hyundai Elevator Co. Ltd., South Korea. The values are based on the financial statements of those companies, or on their latest available forecasts or quarterly figures for the reporting year. Should there be material differences relative to the valuation rules of the Group, the values in the local financial statements are adapted.

The data used for Hyundai are based on the figures published by the company and adapted to IFRS. The current carrying amount of the investment as at December 31, 2009, is CHF 133 million (previous year: CHF 124 million). The fair value of the Hyundai shares at the end of 2009 was CHF 95 million (previous year: CHF 95 million). This value is based on a share price of KRW 58 000 and an exchange rate of 0.0009 (previous year: KRW 65 000 and 0.0008 respectively).

| 21 Long-term financial assets                           |      |      |
|---|------|------|
| In million CHF  | 2009 | 2008 |
| Loans to associated companies and other related parties | 4    | 6    |
| Securities  | 127  | 114  |
| Time deposits with a duration exceeding 12 months       | 18   | _    |
| Other long-term financial assets                        | 43   | 41   |
| Total long-term financial assets                        | 192  | 161  |

| Total    |                            | 21   | -                           | 21          |
|----------|----------------------------|------|-----------------------------|-------------|
| GBP      | up to 4.0%                 | 14   | -                           | 14          |
| EUR      | up to 1.5%                 | 7    | _                           | 7           |
| Currency | Effective<br>interest rate | 2011 | Maturity<br>2012<br>to 2014 | Total       |
|          | _                          |      | ln m                        | nillion CHF |

# 22 Deferred taxes

| 22.1 Net book values  |      |                |
|---|------|----------------|
| In million CHF  | 2009 | 2008           |
| Deferred taxes based on temporary differences:                      |      |                |
| Current assets  | 59   | 33             |
| Property, plant, and equipment/Investment properties                | -10  | -10            |
| Provisions  | 65   | 71             |
| Employee benefits   | 8    | 6 <sup>1</sup> |
| Intangible assets   | -114 | -85            |
| Tax loss carryforwards  | 5    | 7              |
| Other temporary differences   | -72  | -98            |
| Total net book values   | -59  | -76            |
| Thereof recognized in the balance sheet as deferred tax liabilities | -199 | -204           |
| Thereof recognized in the balance sheet as deferred tax assets      | 140  | 128            |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

No material additional tax liabilities due to dividend payments from Group companies are expected.

#### 22.2 Statement of changes in net deferred tax assets and liabilities

| In million CHF                              | 2009 | 2008             |
|---|------|------------------|
| January 1                                   | -76  | -75 <sup>1</sup> |
| Setup and reversal of temporary differences | 17   | -14              |
| Translation exchange differences            | -    | 13               |
| December 31                                 | -59  | -76              |

 $<sup>^{\</sup>rm I}$  Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

## 22.3 Unrecognized deferred tax assets

Deferred tax assets, including assets for unused tax loss carryforwards and expected tax credits, are only recognized if it is probable that future profits will be available against which the assets can be offset for tax purposes.

Deferred tax assets on temporary differences that were not capitalized amount to CHF 94 million (previous year: CHF 82 million).

| 22.4 Tax loss carryforwards                          |      |      |
|--|------|------|
| In million CHF                                       | 2009 | 2008 |
| Total tax loss carryforwards                         | 217  | 225  |
| Includes tax loss carryforwards in deferred taxes of | -15  | -23  |
| Total unused tax loss carryforwards                  | 202  | 202  |
| Of which expiring:                                   |      |      |
| within one year                                      | _    |      |
| in two to five years                                 | 33   | 36   |
| in more than five years                              | 169  | 166  |
| Tax effect of unconsidered tax loss carryforwards    | 53   | 55   |

Income taxes and an analysis of the effective income tax rate are contained in note 9.

## 23 Employee benefit plans

| 23.1 Defined benefit plans 2009             |        |          |        |
|---|--------|----------|--------|
| In million CHF                              | Funded | Unfunded | Total  |
| Net assets at fair value                    | 1 942  |          | 1 942  |
| Present value of defined benefit obligation | -2 020 | -344     | -2 364 |
| Financial surplus/shortfall                 | -78    | -344     | -422   |
| Unrecognized actuarial loss                 | 206    | 18       | 224    |
| Total net book value 2009                   | 128    | -326     | -198   |
| Amount reported as employee benefits:       |        |          |        |
| under assets                                |        |          | 132    |
| under liabilities                           |        |          | -330   |

| 23.2 Defined benefit plans 2008             |        |          |                  |
|---|--------|----------|------------------|
| In million CHF                              | Funded | Unfunded | Total            |
| Net assets at fair value                    | 1 812  |          | 1 812¹           |
| Present value of defined benefit obligation | -1 965 | -346     | -2 311           |
| Financial surplus/shortfall                 | -153   | -346     | -499             |
| Unrecognized actuarial loss                 | 276    | 28       | 304              |
| Total net book value 2008                   | 123    | -318     | -195             |
| Amount reported as employee benefits:       |        |          |                  |
| under assets                                |        |          | 125 <sup>1</sup> |
| under liabilities                           |        |          | -320             |

 $<sup>^{\</sup>rm I}$  Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

The net plan assets do not contain any shares or participation certificates of Schindler Holding Ltd. The Group does not utilize any assets (property, plant, and equipment, or investment properties) of the benefit plans.

| 23.3 Pension cost for defined benefit plans |      |        |  |  |
|---|------|--------|--|--|
| In million CHF                              | 2009 | 2008   |  |  |
| Current service cost                        | 59   | 43     |  |  |
| Interest cost                               | 94   | 89     |  |  |
| Expected return on plan assets              | -99  | -87    |  |  |
| Actuarial gains/losses                      | 13   | 80     |  |  |
| Effect of the asset ceiling (IAS 19.58b)    | 20   | -50    |  |  |
| Pension expenses                            | 87   | 75     |  |  |
| Actual return on plan assets                | 7.7% | -12.5% |  |  |

| 23.4 Change in net assets at fair value |       |                |
|---|-------|----------------|
| In million CHF                          | 2009  | Funded<br>2008 |
| January 1                               | 1 812 | 2 114¹         |
| Expected return                         | 99    | 87             |
| Actuarial gains/losses                  | 41    | -352           |
| Employee contributions                  | 27    | 25             |
| Employer contributions                  | 65    | 69             |
| Benefits paid                           | -103  | -93            |
| Translation exchange differences        | 1     | -38            |
| December 31                             | 1 942 | 1 812          |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

As at the date of this report, and based on current actuarial opinion, we expect only a slight increase in employer contributions in 2010.

#### 23.5 Change in present value of defined benefit obligation 2009 2008 Funded Unfunded Unfunded In million CHF Total Funded Total -2 406 January 1 -1 965 -346 -2 311 -2 025 -381 Current service cost -48 -11 -59 -37 -43 Interest cost -77 -17 <del>-</del>75 -14 -89 -94 -25 -27 -25 **Employee contributions** -27 -5 35 2 37 Actuarial gains/losses 8 3 Benefits paid 103 21 124 93 25 118 Translation exchange differences -1 69 28 97 1 December 31 -2 020 -344 -2 364 -1 965 -346 -2 311

| 23.6 Multiyear comparison                           |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|
| In million CHF                                      | 2009   | 2008   | 2007   | 2006   | 2005   |
| Net assets at fair value                            | 1 942  | 1 812¹ | 2 092  | 2 028  | 1 868  |
| Present value of defined benefit obligation         | -2 364 | -2 311 | -2 406 | -2 435 | -2 314 |
| Financial surplus/shortfall                         | -422   | -499   | -314   | -407   | -446   |
| Experience adjustments on plan assets at fair value | 41     | -352   | -28    | 85     |        |
| Experience adjustments on present value of          |        |        |        |        |        |
| defined benefit obligations                         | 3      | 37     | 60     | -54    |        |
|   |        |        |        |        |        |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

# 23.7 Health care plans

The post-employment health care plans relate mainly to the USA. The effects of a change in the assumed cost trend rates for health care would have been insignificant.

| 23.8 Asset allocation of investments as of December 31 |       |       |  |
|--|-------|-------|--|
| Weighted average in %                                  | 2009  | 2008  |  |
| Equity   | 27.2  | 25.8  |  |
| Bonds  | 29.8  | 35.1  |  |
| Real estate  | 24.4  | 22.2  |  |
| Cash and cash equivalents                              | 3.1   | 4.8   |  |
| Other  | 15.5  | 12.1  |  |
| Total  | 100.0 | 100.0 |  |

| 23.9 Basis of actuarial calculations |      |      |
|--------------------------------------|------|------|
| Weighted average in %                | 2009 | 2008 |
| Technical interest rate              | 3.25 | 3.50 |
| Expected return on assets            | 4.50 | 4.50 |
| Increase in salaries/wages           | 2.00 | 2.00 |
| Increase in pensions                 | 0.50 | 0.50 |

The expected return on assets is based on long-term market expectations and actuarial opinions that take into account the asset allocation as well as closely observing and monitoring current developments. Given the long-term nature of the various categories of investment, an expected return of 4.5% can still be used for calculation purposes.

| 24 Accounts payable                            |       |       |
|--|-------|-------|
| In million CHF                                 | 2009  | 2008  |
| Supplies and services                          | 718   | 797   |
| Associated companies and other related parties | 12    | 12    |
| Social security institutions                   | 56    | 55    |
| Indirect taxes and capital taxes               | 149   | 165   |
| Other accounts payable                         | 78    | 113   |
| Total accounts payable                         | 1 013 | 1 142 |

| 25 Accrued expenses and deferred income    |       |       |
|--|-------|-------|
| In million CHF                             | 2009  | 2008  |
| Personnel cost                             | 452   | 420   |
| Late cost                                  | 113   | 93    |
| Invoiced service contracts                 | 319   | 325   |
| Other accrued expenses and deferred income | 352   | 322   |
| Total accrued expenses and deferred income | 1 236 | 1 160 |

# **26 Financial debts**

| 26.1 Current financial debts                           |      |      |
|--|------|------|
| In million CHF   | 2009 | 2008 |
| Overdrafts   | 22   | 31   |
| ALSO program for sale of receivables                   | 80   | 121  |
| Accounts payable to shareholders                       | 61   | 59   |
| Current portion of non-current financial debts:        |      |      |
| of bank loans  | 8    | 14   |
| of financial leases                                    | 3    | 3    |
| 3½% debenture 1999–2009, nominal value CHF 300 million | -    | 298  |
| Total current financial debts                          | 174  | 526  |

| 26.2 Non-current financial debts                          |      |      |
|---|------|------|
| In million CHF  | 2009 | 2008 |
| 4.64% bank loans 2008–2013, nominal value EUR 100 million | 148  | 149  |
| Other bank loans and private placements                   | 80   | 76   |
| Finance leases  | 11   | 15   |
| Other non-current financial debts                         | 6    | 17   |
| Total non-current financial debts                         | 245  | 257  |
| Thereof CHF portion                                       | 28%  | 29%  |

The individual companies complied with all debt covenants.

| 26.3 Maturity and average interest rate on financial debt |            |  |            |  |  |
|---|------------|--|------------|--|--|
| In million CHF  | Book value | 2009<br>Effective<br>interest<br>rate in % | Book value | 2008<br>Effective<br>interest<br>rate in % |  |
| Within one year   | 174        | 3.2  | 526        | 4.6  |  |
| Within two to five years                                  | 241        | 5.3  | 243        | 5.0  |  |
| More than five years                                      | 4          | 4.7  | 14         | 10.1                                       |  |
| Total financial debts                                     | 419        | 4.4  | 783        | 4.8  |  |

| 27 Provisions                    |                        |                       |   |  |                     |       |
|----------------------------------|------------------------|-----------------------|---|--|---------------------|-------|
| In million CHF                   | Loss job<br>provisions | Restructuring<br>cost | Product<br>liabilities<br>and<br>warranties | Self-insurance<br>and general<br>nominated<br>provisions | Other<br>provisions | Total |
| Current provisions               | 23                     | 32                    | 72  | 13   | 14                  | 154   |
| Non-current provisions           | 1                      | 6                     | 186   | 86   | 40                  | 319   |
| Total provisions                 | 24                     | 38                    | 258   | 99   | 54                  | 473   |
| Statement of changes             |                        |                       |   |  |                     |       |
| December 31, 2008                | 26                     | 39                    | 219   | 109  | 24                  | 417   |
| Setup                            | 14                     | 27                    | 87  | 3  | 29                  | 160   |
| Increase in the present value    | -                      | _                     | 6   | 6  | _                   | 12    |
| Usage                            | -16                    | -25                   | -49   | -31  | -4                  | -125  |
| Reversal                         | _                      | -3                    | -2  | -  | -                   | -5    |
| Translation exchange differences | -                      | -                     | -3  | 12   | 5                   | 14    |
| December 31, 2009                | 24                     | 38                    | 258   | 99   | 54                  | 473   |

The provision for loss jobs is created to cover losses contained in the order backlog. Reversal takes place in line with the progress of project execution. Projects are usually completed within 9 to 24 months of order receipt.

Provisions for restructuring cost also include termination payments and are only recognized in the balance sheet if a social plan exists which has been communicated to the affected parties. Reversal takes place in parallel with the payments which, except for the termination payments, are normally incurred within one year.

Provisions for product liability cases are based on actuarial calculations by independent experts for cases that have occurred, or are expected, but are not yet closed. Reversals take place parallel to the payments, which may extend over a period of up to ten years following the occurrence of the damage. The amounts of the provisions for product liability claims are subject to a certain degree of uncertainty with regard to timing as well as with regard to the amount to be paid. Warranty provisions cover the risk for expenses that have not yet occurred but which are expected before expiration of the granted warranty period.

The provision for self-insurance and general nominated provisions mainly covers risks that in individual countries are not, or not sufficiently, covered by local or state insurances. These provisions are based on corresponding actuarial opinions. In addition, these items contain provisions for process risks, levies and guarantees.

Other provisions cover further country-specific risks of individual companies. A material part thereof relates to provisions for tax risks. Reversal of other provisions normally takes place within five years.

# 28 Shareholders' equity

| 28.1 Share capital   |              |              |
|----------------------|--------------|--------------|
|                      | 31.12.2009   | 31.12.2008   |
| Number of shares     | 71 776 700   | 72 451 200   |
| Nominal value in CHF | 0.10         | 0.10         |
| Share capital in CHF | 7 177 670.00 | 7 245 120.00 |

| 28.2 Participation capital           |              |              |
|--------------------------------------|--------------|--------------|
|                                      | 31.12.2009   | 31. 12. 2008 |
| Number of participation certificates | 48 609 400   | 49 256 900   |
| Nominal value in CHF                 | 0.10         | 0.10         |
| Participation capital in CHF         | 4 860 940.00 | 4 925 690.00 |

| 28.3 Own shares and participation certificates           |            |          |                            |       |  |
|--|------------|----------|----------------------------|-------|--|
|  | Registere  | d shares | Participation certificates |       |  |
| In million CHF   | Number     | Value    | Number                     | Value |  |
| December 31, 2007  | 1 799 250  | 122      | 1 633 177                  | 106   |  |
| Elimination  | -1 117 000 | -81      | -1 679 500                 | -123  |  |
| Withdrawals for capital participation plan               | -111 913   | -8       | _                          | _     |  |
| Exercise of options from the capital participation plan  | -77 295    | -2       | -114 700                   | -3    |  |
| Purchase   | 1 533 284  | 110      | 1 125 481                  | 79    |  |
| Sales  | -23 430    | -2       | _                          | _     |  |
| December 31, 2008  | 2 002 896  | 140      | 964 458                    | 59    |  |
| Elimination  | -674 500   | -54      | -647 500                   | -49   |  |
| Withdrawals for capital participation plan               | -108 124   | -6       | -                          |       |  |
| Exercise of options from the capital participation plan  | -137 573   | -5       | -114 067                   | -4    |  |
| Purchase   | 246 690    | 17       | 94 696                     | 7     |  |
| Sales  | -57 964    | -4       | -176 761                   | -12   |  |
| December 31, 2009  | 1 271 425  | 86       | 120 826                    | 5     |  |
| Number of reserved shares and participation certificates |            |          |                            | J     |  |
| for capital participation plans                          | 1 271 326  |          | 120 826                    |       |  |
| Already earmarked on December 31, 2009                   | 1 271 326  |          | 120 826                    |       |  |

#### 28.4 Further elements of shareholders' equity

The capital reserves consist of the amounts paid in by shareholders and holders of participation certificates that exceed the nominal value. They therefore comprise the share premium of Schindler Holding Ltd. reduced by the amount greater than the nominal value resulting from the elimination of own registered shares and own participation certificates. Should this amount exceed the existing capital reserves, the reduction is made in retained earnings. Furthermore, realized profits and losses on the sale of own shares and own participation certificates are a component of the capital reserves. In addition, options that are issued within the scope of participation plans are recognized with their fair value at the grant date. Their recognition in the capital reserves takes place over the time period up to the definitive entitlement of the beneficiary to the options (three years).

Retained earnings consist of accumulated profits of the Group, which are for the most part freely available.

Minority interests comprise shares held by third-party shareholders in the shareholders' equity (including net profit for the year) of affiliated companies.

Dividends are charged to shareholders' equity in the period in which they are determined by the General Meeting.

# 29 Additional information concerning the consolidated cash flow statement

# Additions/disposals of affiliated companies

The following assets and liabilities were consolidated at fair value as of the date of acquisition:

| 2009  |                    |                            |
|---|--------------------|----------------------------|
| In million CHF  | Carrying<br>amount | Additions<br>Fair<br>value |
| Cash and cash equivalent/accounts receivable/prepaid expenses | 2                  | 2                          |
| Property, plant, and equipment/Intangible assets              | -                  | 3                          |
| Current liabilities   | -1                 | -1                         |
| Net assets  | 1                  | 4                          |
| Total acquisition   |                    | 4                          |
| Cash and cash equivalents acquired                            |                    | -1                         |
| Purchase price obligations                                    |                    | -2                         |
| Net cash outflow  | ·                  | 1                          |

When calculating the cash flow from additions of affiliated companies, the values of the cash and cash equivalents derived from new consolidations are deducted from the respective purchase price.

Since the date of their acquisition, the total operating revenue of the newly consolidated companies amounted to CHF 1 million.

If the acquisition of these companies had already been completed on January 1, 2009, this would have resulted in additional operating revenue of CHF 3 million (unaudited).

| 2008   |          |             |
|--|----------|-------------|
|  |          | Disposals 1 |
|  | Carrying | Fair        |
| In million CHF   | amount   | value       |
| Cash and cash equivalents/accounts receivable/prepaid expenses | -7       | -7          |
| Property, plant, and equipment                                 | -2       | -2          |
| Current liabilities  | 7        | 7           |
| Non-current liabilities (incl. minority interests)             | 1        | 1           |
| Net assets   | -1       | -1          |
| Book profit  |          | -4          |
| Total disposal   |          | -5          |
| Acquired/divested liquidity                                    |          | 4           |
| Cash and cash equivalents received                             |          | -1          |

<sup>&</sup>lt;sup>1</sup> Acquisitions: The values of the individual items of the assets and liabilities of the additions are less than CHF 2 million. The resulting net assets amount to CHF 2 million. The amount of cash used for the purchase was CHF 2 million.

#### 30 Off-balance sheet transactions

| 30.1 Contingent liabilities                                  |      |      |
|--|------|------|
| In million CHF   | 2009 | 2008 |
| Total value of guarantees,                                   |      |      |
| pledges, and guarantee obligations in favor of third parties | 17   | 33   |

As an internationally active company, Schindler is exposed to a multitude of legal risks. These relate particularly to risks associated with product liability, patent law, tax law, and competition law. Some companies are involved in legal proceedings. The results of currently pending or future proceedings cannot be predicted with certainty, which means that decisions of courts or other authorities can cause expenses that are not covered fully, or at all, by insurances and can therefore have significant consequences for the business and on future results. Wherever a reliable estimate of the financial consequences of a past event is possible, and can be confirmed by independent experts, a corresponding provision is made.

Claims for liability have been made against some companies by third parties based, for example, on product liability and labor law. Where these claims are not, or are no longer, covered by state or private insurance schemes, the contingent risk for liability passes to the company. For this purpose, provisions that are appropriate on the basis of the information presently available have been made in the consolidated financial statements. However, a definitive assessment of the situation, and of potential additional costs, is not possible at the present time.

The Schindler companies that were affected by the decision of the European Commission of February 21, 2007, regarding fines under competition law have filed an action for annulment with the Court of First Instance of the European Union. This appeal is still legally pending. A decision by the Court of First Instance is expected during 2010.

The decision of the EU competition authorities has resulted in two claims for damages at Belgian courts. The nature of the alleged infringements leads Schindler to believe that no damages were caused to customers. There is therefore no quantifiable risk attached to such possible damage claims, and consequently no provisions have been made.

| 30.2 Other unrecognized obligations                 |      |      |
|---|------|------|
| In million CHF                                      | 2009 | 2008 |
| Irrevocable payment commitments resulting from      |      |      |
| contracts not to be recognized in the balance sheet | 94   | 128  |

| 30.3 Maturity of rental and lease payments 2009 |                     |                     |                   |  |  |  |  |
|---|---------------------|---------------------|-------------------|--|--|--|--|
| In million CHF                                  | Rental<br>contracts | Operating<br>leases | Finance<br>leases |  |  |  |  |
| Within one year                                 | 26                  | 80                  | 4                 |  |  |  |  |
| Within two to five years                        | 62                  | 128                 | 12                |  |  |  |  |
| More than five years                            | 23                  | 56                  |                   |  |  |  |  |
| Total payments                                  | 111                 | 264                 | 16                |  |  |  |  |
| Less interests                                  |                     |                     | -2                |  |  |  |  |
| Total finance lease financial debts 2009        |                     |                     | 14                |  |  |  |  |

| 30.4 Maturity of rental and lease payments 2008 |                     |                     |                   |  |  |  |  |
|---|---------------------|---------------------|-------------------|--|--|--|--|
| In million CHF                                  | Rental<br>contracts | Operating<br>leases | Finance<br>leases |  |  |  |  |
| Within one year                                 | 26                  | 46                  | 4                 |  |  |  |  |
| Within two to five years                        | 70                  | 70                  | 17                |  |  |  |  |
| Greater than five years                         | 47                  | 19                  |                   |  |  |  |  |
| Total payments                                  | 143                 | 135                 | 21                |  |  |  |  |
| Less interests                                  |                     |                     | -3                |  |  |  |  |
| Total finance lease borrowings 2008             |                     |                     | 18                |  |  |  |  |

#### 31 Financial risk management

As a globally active company, Schindler is exposed to various general and industry-specific risks. A comprehensive analysis of potential risks, and an assessment of their manageability, is therefore an absolute prerequisite to enable important entrepreneurial decisions to be made.

The most significant financial risks to which the Group is exposed are credit, liquidity, and market risks.

#### 31.1 Principles for risk management

The risk policy is aligned to the pursuit of sustainable growth and increase in corporate value in which Schindler endeavors to avoid risks or control them as far as possible. Since risk management is an integral component of planning and executing the business strategy, the risk policy is defined by the Board of Directors, the Executive Committee of the Board, and the Management Committees.

Schindler applies various risk management and control systems that allow the risk to which the Group is exposed to be anticipated, measured, monitored, and managed. The appropriateness of the risk management, and of the internal control system, is reviewed by the Management Committees, the Audit Committee, and the Audit Expert Group at regular intervals, as well as immediately whenever unexpected risks arise (ad hoc), and modifications are made if necessary. This ensures that the Board of Directors, the Executive Committee of the Board, and the Management Committees are fully and promptly informed of material risks.

#### 31.2 Organization of risk management

The members of the Executive Committee of the Board and of the Management Committees receive a large amount of information each month. One source of information is the comprehensive Management Information System (MIS). The MIS has a cockpit function that provides an overview of the current status of the financial performance, information about risk and capital management aspects, as well as an analysis of the competitive situation and strategic developments. The MIS also contains extensive information about the operating business.

The corporate strategic plan, along with the analyses of the corporate functions Area Controlling and Group Assurance, enable the Group to promptly recognize and evaluate risks and initiate the necessary measures.

Group Treasury uses an analysis and evaluation system to register, monitor, and control financial risks. Control is based on instructions from the Board of Directors, the Executive Committee of the Board, and the Finance Committee. The Finance Committee is composed of various experts who are not members of the Board of Directors.

### 31.3 Credit risks

Credit risk contains the risk of a financial loss that arises through one counterparty being unable or unwilling to fulfill its contractual payment obligations. Credit risk thus contains not only the immediate risk of default but also the risk of an impaired credit rating along with the risk of a concentration of individual risks. The maximum credit risk is composed of the carrying amounts of the financial assets (including derivative financial instruments) and the guarantees (see note 30.1).

# 31.3.1 Cash and cash equivalents, marketable securities, and long-term financial assets

An element of the Group's risk policy is for the majority of cash and cash equivalents to be invested in broadly diversified investments that are as safe as possible with a low risk of default. Cash and cash equivalents are correspondingly invested mainly in term deposits and in first-class, low-risk, liquid securities at financial institutions that fulfill certain minimum requirements regarding their credit rating. Where necessary, there are other investments of cash and cash equivalents to the extent considered essential for maintaining the operational business in countries with low ratings.

The Schindler Group makes various other investments which are classified either as marketable securities or as long-term financial assets. In the case of marketable securities, these mainly comprise safe investments in the form of bonds and capital-protected units, while the long-term financial assets comprise mainly low-risk bonds but also shares.

The Group is exposed to losses from credit risks if financial institutions and issuers of securities do not fulfill their obligations. To actively manage the credit risk, the Group has also defined limits for the amounts of assets that may be held with any one bank. In addition, the Group regularly reviews the credit ratings of the banks and the assets that are held there. The credit quality is represented by public ratings of Standard & Poor's. The rating code is a key composed of letters that represents the default risk of a debtor (country, company) and thus provides a simple means of assessing credit-worthiness. Each rating code represents an independent, statistically calculable, and verifiable default probability.

AAA default risk practically zero

AA safe investment but slight risk of default

A safe investment provided that no unforeseen circumstances impair the overall economy or the industry

<A mainly investments for which no public rating exists

| 2009                                    |                |     |                |     |                |     |                |                               |                |
|---|----------------|-----|----------------|-----|----------------|-----|----------------|-------------------------------|----------------|
|   |                |     |                |     |                |     |                | Rating                        |                |
|   |                | AAA |                | AA  |                | Α   |                | <a< th=""><th>Total</th></a<> | Total          |
|   | In million CHF | %                             | In million CHF |
| Cash and cash equivalents               | 102            | 5%  | 661            | 35% | 674            | 35% | 482            | 25%                           | 1 919          |
| Marketable securities <sup>1</sup>      | 91             | 36% | 57             | 22% | 82             | 32% | 24             | 10%                           | 254            |
| Long-term financial assets <sup>1</sup> | 16             | 10% | 2              | 1%  | 22             | 13% | 126            | 76%                           | 166            |
| Total                                   | 209            | 9%  | 720            | 31% | 778            | 33% | 632            | 27%                           | 2 339          |

<sup>&</sup>lt;sup>1</sup> excluding equity instruments

| 2008                                    |                |          |                |         |                |        |                |                |                         |
|---|----------------|----------|----------------|---------|----------------|--------|----------------|----------------|-------------------------|
|   |                |          |                |         |                |        |                | Rating         |                         |
|   | In million CHF | AAA<br>% | In million CHF | AA<br>% | In million CHF | A<br>% | In million CHF | <a<br>%</a<br> | Total<br>In million CHF |
| Cash and cash equivalents               | 40             | 3%       | 682            | 54%     | 257            | 21%    | 275            | 22%            | 1 254                   |
| Marketable securities <sup>1</sup>      | 109            | 20%      | 254            | 46%     | 169            | 30%    | 21             | 4%             | 553                     |
| Long-term financial assets <sup>1</sup> | 36             | 25%      | 32             | 22%     | 28             | 19%    | 49             | 34%            | 145                     |
| Total                                   | 185            | 9%       | 968            | 50%     | 454            | 23%    | 345            | 18%            | 1 952                   |

<sup>&</sup>lt;sup>1</sup> excluding equity instruments

#### 31.3.2 Trade accounts receivable

Schindler markets a wide range of products and services. Since the customer base consists of a large number, and a worldwide spread, the danger of cluster risks occurring in association with trade receivables is limited. The payment terms and outstanding receivables are regularly monitored locally by the companies. Security is additionally assured in the form of prepayments and progress payments.

| Value adjustments on receivables           |      |      |
|--|------|------|
| In million CHF                             | 2009 | 2008 |
| January 1                                  | -134 | -126 |
| Setup                                      | -42  | -36  |
| Usage                                      | 19   | 9    |
| Reversal                                   | 3    | 5    |
| Translation exchange differences           | -2   | 14   |
| December 31                                | -156 | -134 |
| Expenses for the complete derecognition of |      |      |
| trade accounts receivable                  | 18   | 14   |
| Income from the inclusion of derecognized  |      |      |
| trade accounts receivable                  | 1    | _    |

The age structure of the outstanding accounts receivable is as follows:

| Aging analysis of receivables 2009             |                |          |          |         |          |          |              |
|--|----------------|----------|----------|---------|----------|----------|--------------|
|  | Total carrying | of which |          |         |          | of wh    | nich overdue |
|  | amount         | not      |          | 30 to   | 91 to    | 181 to   |              |
| In million CHF                                 | 31.12.2009     | overdue  | <30 days | 90 days | 180 days | 360 days | >360 days    |
| Trade accounts receivable gross                | 1 683          | 696      | 379      | 244     | 133      | 100      | 131          |
| Allowance for doubtful accounts                | -156           | -6       | -16      | -8      | -12      | -29      | -85          |
| Associated companies and other related parties | 17             | 8        | 4        | 2       | 3        | -        | _            |
| Other receivables                              | 163            | 153      | 5        | 2       | _        | 1        | 2            |
| Total receivables                              | 1 707          | 851      | 372      | 240     | 124      | 72       | 48           |

| Aging analysis of receivables 2008             |  |                            |          |                  |                   |                             |                          |
|--|--|----------------------------|----------|------------------|-------------------|-----------------------------|--------------------------|
| In million CHF                                 | Total carrying<br>amount<br>31.12.2008 | of which<br>not<br>overdue | <30 days | 30 to<br>90 days | 91 to<br>180 days | of wh<br>181 to<br>360 days | ich overdue<br>>360 days |
| Trade accounts receivable gross                | 1 666                                  | 753                        | 360      | 196              | 133               | 104                         | 120                      |
| Allowance for doubtful accounts                | -134                                   | -22                        | -3       | -10              | -9                | -23                         | -67                      |
| Associated companies and other related parties | 24                                     | 18                         | 6        | _                | -                 | _                           |                          |
| Other receivables                              | 158                                    | 147                        | 8        | 1                | -                 | 1                           | 1                        |
| Total receivables                              | 1 714                                  | 896                        | 371      | 187              | 124               | 82                          | 54                       |

For the trade accounts receivable that are neither impaired nor overdue for payment, as of balance sheet date, there are no indications that the customers will not meet their payment obligations.

#### 31.4 Liquidity risks

Liquidity risk describes the risk that Schindler cannot fully meet its financial obligations.

The centrally managed liquidity risk management ensures that the Group is always in a position to fulfill its payment obligations promptly. Having a solid financial structure is a significant contribution to assuring liquidity. In addition, the cash flows are constantly monitored by means of a detailed liquidity overview. This summarizes the lifetimes of financial investments and financial assets as well as expected cash flows from business activity.

The Group aims to have available a substantial liquidity reserve in the form of cash and cash equivalents, and thus to ensure solvency and financial flexibility at all times. The creditworthiness of the Group also allows it to make efficient use of the international financial markets for financing purposes should this be necessary.

As of December 31, 2009 and 2008 respectively, the financial liabilities of the Group displayed the maturities shown below. The information is based on the maturity dates in the balance sheet and the contractually agreed interest and amortization payments.

| Financial liabilities 2009: carrying amounts and cash drains |                                   |        |                 |                 |                                     |  |
|--|-----------------------------------|--------|-----------------|-----------------|-------------------------------------|--|
| In million CHF   | Carrying<br>amounts<br>31.12.2009 | Total  | up to<br>1 year | 2 to<br>5 years | Cash drains<br>more than<br>5 years |  |
| Trade accounts payable                                       | -808                              | -808   | -808            | =               |                                     |  |
| Liabilities to banks/shareholders                            | -405                              | -451   | -175            | -272            | -4                                  |  |
| Finance lease liabilities                                    | -14                               | -16    | -4              | -12             | _                                   |  |
| Forward exchange contracts:                                  |                                   |        |                 |                 |                                     |  |
| cash inflows   |                                   | 1 786  | 1 721           | 65              | _                                   |  |
| cash drains  |                                   | -1 778 | -1 713          | -65             | -                                   |  |
| Net  | 8                                 | 8      | 8               | -               | -                                   |  |
| Other financial liabilities                                  | -786                              | -786   | -786            | _               |                                     |  |
| Total  | -2 005                            | -2 053 | -1 765          | -284            | -4                                  |  |

| Financial liabilities 2008: carrying amounts and cash drains |                                   |        |                 |                 |                                     |  |
|--|-----------------------------------|--------|-----------------|-----------------|-------------------------------------|--|
| In million CHF   | Carrying<br>amounts<br>31.12.2008 | Total  | up to<br>1 year | 2 to<br>5 years | Cash drains<br>more than<br>5 years |  |
| Trade accounts payable                                       | -921                              | -921   | -921            | _               | _                                   |  |
| Liabilities to banks/shareholders                            | -467                              | -527   | -234            | -220            | -73                                 |  |
| Issued debt instruments                                      | -298                              | -303   | -303            | -               | _                                   |  |
| Finance lease liabilities                                    | -18                               | -21    | -3              | -18             |                                     |  |
| Forward exchange contracts                                   |                                   |        |                 |                 |                                     |  |
| cash inflows   |                                   | 2 038  | 1 869           | 169             | _                                   |  |
| cash drains  |                                   | -1 973 | -1 809          | -164            | =                                   |  |
| Net  | 65                                | 65     | 60              | 5               | _                                   |  |
| Other financial liabilities                                  | -717                              | -717   | -717            | -               | _                                   |  |
| Total  | -2 356                            | -2 424 | -2 118          | -233            | -73                                 |  |

The cash drains shown above are subject to the following conditions and exceptions:

- All financial instruments are included that were recognized on December
   31, 2009 and 2008 respectively, and for which payments were already contractually agreed. Plan figures for future new liabilities are not included.
- -Foreign currency amounts are translated at balance sheet rates.
- Variable interest payments for financial instruments are based on the last interest rates fixed on December 31, 2009 and 2008 respectively.
- Repayable financial liabilities are always assigned to the earliest maturity date.
- Derivative financial instruments comprise derivatives with negative as well
  as positive replacement values. This takes account of the fact that all derivative financial instruments, and not only those with a negative replacement
  value, can have influence on individual timeframes.

#### 31.5 Market risks

In view of its international business relationships, financial activities, and investments, within the scope of its normal business activities the Group is exposed to market risks that arise from interest rates and foreign currency exchange rates, as well as to a limited extent from share prices of listed securities. These risks can have a material effect on the capital, financial, and income situation of the Group. Moreover, these risks can be augmented or succeeded by further risks which are regarded as immaterial, or are not yet known.

The Group's assets and liabilities associated with pension plans are not included in the following quantitative and qualitative information.

#### 31.5.1 Risk measurement and management

For Schindler, the handling of market risks is a central task. Opportunities that arise from the sale of goods and services in the international market must be captured. At the same time, the associated risks must be minimized by proactive calculation. For this purpose they are constantly evaluated, measured, and monitored. Economic analyses, market information, and industry information flow continuously into the risk management process.

Group-wide management of the market risks is one of the main responsibilities of Group Treasury and is monitored at the level of the Executive Committee of the Board as well as the Finance Committee. If necessary, the risks are managed by the use of derivative financial instruments such as foreign currency contracts or interest rate swaps.

To assess the effects of different conditions in the market, sensitivity analyses are used. They allow the Group-wide evaluation of the risk items. The analyses approximately quantify the risk that can arise under given assumptions when individual parameters are changed in isolation by a defined amount. The potential economic consequences are based on the occurrence of the (un)favorable market changes assumed in the sensitivity analysis. Effects on the consolidated profit and loss statement resulting from occurring market developments may be substantially different.

#### 31.5.2 Interest rate risks

Interest rate risks result from changes in interest rates which could negatively affect the capital, financial and income of the Group. Fluctuations in interest rates cause changes in the interest income and interest cost of interest-bearing assets and liabilities.

The main currencies in which Schindler is exposed to interest risks are the Swiss franc, the euro, the US dollar, and the Brazilian real. Group Treasury monitors the non-current financial debts Group-wide with the objective of minimizing the effects of interest fluctuations in these currencies.



Not only Group-internal finance companies, but also to a limited extent the operating companies, have the possibility to invest capital in interest-bearing financial assets.

The Executive Committee of the Board and the Finance Committee stipulate the desired mix of fixed and variable interest-bearing financial liabilities. According to current internal rules, the operating companies are not allowed to take up long-term fixed-interest financial liabilities. Local, short-term interest rate risks are normally not hedged by the operating companies. For this reason, the majority of the Group's credit instruments are short duration and variable interest rate instruments, and hence exposed to interest rate fluctuations.

Taking into account the existing and planned debt structure, Group Treasury uses interest derivatives if necessary to adjust the interest structure of the financial liabilities to the structure stipulated by management. Depending on whether the Group has a financial overhang in fixed, or in variable, interest-bearing instruments, interest risks can result from a rise in market interest rates as well as a fall.

Risks from changes in interest rates are modeled by means of sensitivity analyses. These sensitivity analyses demonstrate the effects of changes in market interest rates on interest expense and interest income, as well as on shareholders' equity.

If the level of market interest rates on December 31, 2009, had been 100 base points higher (lower), net financial income would have been CHF 21 million higher (lower) (previous year: CHF 10 million).

#### 31.5.3 Exchange rate risks

Through its worldwide activities, Schindler is exposed to currency risks. These risks – which can be divided into transaction and translation risks – can influence the capital, financial, and income situation presented in Swiss francs.

The bulk of expenses and income from operating activities arise in local currency. However, expenses and income that arise in foreign currencies entail transaction risks. To manage these risks, group-wide guidelines require each company to monitor its transaction-related foreign currency risks and to calculate its respective net exposure in the various currencies. All operating units are required to hedge their transaction risks to the extent allowed by law. The hedging is usually undertaken by Group Treasury or, in specially approved cases, directly with external counterparties. Group Treasury groups the various transaction risks in the same currency together and creates natural hedging relationships between individual currencies. This netting facility is optimized through the group-internal billing currencies being essentially limited to the euro and the US dollar.

As far as possible, those remaining transaction risks that could not be mutually hedged within the Group are hedged by Group Treasury with currency derivatives from counterparties with good international risk ratings. Schindler thereby continuously reduces the transaction-related foreign currency risks to a minimal amount, so that there is no material exchange rate risk to the Group. Management receives monthly information on the risk exposure with the Treasury Report.

Translation risks arise in connection with the translation of profit and loss statements and balance sheets of affiliated companies in the consolidated financial statements. They are only hedged in exceptional cases.

The operating companies are not allowed to obtain or invest cash in foreign currencies. Group-internal financing, or investments by Group companies, preferably take place in the respective local currency.

# 1 2 3 4 5 6 **7 8 9**

Financial Statements Group

The following table shows the unhedged net exposures in CHF of the Group in its Swiss franc, euro, and US dollar positions at December 31, 2009, and December 31, 2008, respectively. The unhedged net positions at the end of the year are also representative of the main risks during the year.

| In million CHF | CHF | EUR | USD |
|----------------|-----|-----|-----|
| 31.12.2009     | 1   | _   | 12  |
| 31. 12. 2008   | 1   | -3  | 9   |

In the following sensitivity analysis, the foreign currency risk of the operating companies and finance companies is calculated. The forward contracts of the finance companies have associated currency risks and are included in the calculations.

If, on December 31, 2009, the Swiss franc had been 5% stronger/weaker relative to the euro and the US dollar, and all other parameters had remained unchanged, the effect on the financial result would have been as follows:

|                       |         | CHF +5% |         | CHF –5%    |
|-----------------------|---------|---------|---------|------------|
| In million CHF        | CHF/EUR | CHF/USD | CHF/EUR | CHF/USD    |
| Financial result 2009 | 10      | 1       | -10     | <b>−</b> 1 |
| Financial result 2008 | 17      | 17      | -17     | -17        |

# 31.5.4 Share price risks

Schindler has only limited holdings of shares, options on shares, and other equity instruments, that are not related to its business activities.

Since the share price risk is immaterial, the Group does not present a separate sensitivity analysis of the share price risk.

#### 31.6 Capital management

The main objective of Group capital management is to ensure a strong credit rating and robust key performance figures in support of the operational business activities and shareholder value. To this end, the capital structure is adapted to the ongoing requirements. Possible measures are changes to the dividend payment, repayment of capital to the shareholders in the form of a share repurchase program, or the issue of new shares.

A control parameter for capital management is the gearing ratio. The ratio of net liabilities to total equity is constantly monitored.

| In million CHF   | 2009   | 2008   |
|--|--------|--------|
| Financial debts  | 419    | 783    |
| Liabilities  | 1 013  | 1 142  |
| Less cash and cash equivalents                                 | -1 919 | -1 254 |
| Net liabilities/assets   | -487   | 671    |
| Total equity   | 2 521  | 2 036  |
| Total capital  | 2 034  | 2 707  |
| Gearing ratio (net liabilities as percentage of total capital) | <0%    | 24.8%  |

With the exception of ALSO, no affiliated companies were subject to any externally stipulated minimum capital requirements.

#### **32 Financial instruments**

| 32.1 Financial instruments 200             | 09                          |             |                |                 |                  |       |        |
|--|-----------------------------|-------------|----------------|-----------------|------------------|-------|--------|
|  |                             | Fir         | nancial assets | Finan           | cial liabilities |       |        |
|  | at fair                     |             |                |                 | at fair          |       |        |
|  | alue through profit or loss |             | _              | value through p |                  |       | Total  |
|  | held for                    | Loans and   | available      |                 | her financial    |       | fair   |
| In million CHF                             | trading                     | receivables | for sale       | trading         | liabilities      | Total | values |
| Cash and cash equivalents                  |                             | 1 919       |                |                 |                  | 1 919 | 1 919  |
| Marketable securities                      | 152                         | 19          | 86             |                 |                  | 257   | 257    |
| Accounts receivable                        |                             | 1 707       |                |                 |                  | 1 707 | 1 707  |
| Prepaid expenses                           | 26                          | 75          |                |                 |                  | 101   | 101    |
| Long-term financial assets                 |                             | 65          | 127            |                 |                  | 192   | 192    |
| Financial debts                            |                             |             |                |                 | 419              | 419   | 419    |
| Accounts payable                           |                             |             |                | 1               | 808              | 809   | 809    |
| Deferred income                            |                             |             |                | 18              | 786              | 804   | 804    |
| Total                                      | 178                         | 3 785       | 213            | 19              | 2 013            |       |        |
| Interest income/expense                    | 1                           | 25          | 7              |                 | -45              | -12   |        |
| Net income from securities/trading         | -37                         |             | 4              |                 |                  | -33   |        |
| Change in value adjustments and            |                             |             |                |                 |                  |       |        |
| losses on trade accounts receivable        |                             | -20         |                |                 |                  | -20   |        |
| Total net gain/loss in the profit          |                             |             |                |                 |                  |       |        |
| and loss statement                         | -36                         | 5           | 11             | _               | -45              | -65   |        |
| Recognized in statement of comprehensive   | e income:                   |             |                |                 |                  |       |        |
| not realized                               |                             |             | -3             |                 |                  | -3    |        |
| realized through the profit and loss state | ment                        |             |                |                 |                  |       |        |
| Total                                      | -36                         | 5           | 8              | _               | -45              | -68   |        |

| 32.2 Fair value 2009 by levels        |         |         |         |                         |  |  |  |  |  |  |  |
|---------------------------------------|---------|---------|---------|-------------------------|--|--|--|--|--|--|--|
| In million CHF                        | Level 1 | Level 2 | Level 3 | Total<br>fair<br>values |  |  |  |  |  |  |  |
| Financial assets                      |         |         |         |                         |  |  |  |  |  |  |  |
| at fair value through profit and loss |         |         |         |                         |  |  |  |  |  |  |  |
| Marketable securities                 | 6       | 146     | -       | 152                     |  |  |  |  |  |  |  |
| Prepaid expenses                      | =       | 26      | =       | 26                      |  |  |  |  |  |  |  |
| available for sale                    |         |         |         |                         |  |  |  |  |  |  |  |
| Marketable securities                 | 86      | -       | _       | 86                      |  |  |  |  |  |  |  |
| Long-term financial assets            | 112     | =       | 15      | 127                     |  |  |  |  |  |  |  |
| Financial liabilities                 |         |         |         |                         |  |  |  |  |  |  |  |
| at fair value through profit and loss |         |         |         |                         |  |  |  |  |  |  |  |
| Accounts payable                      | -       | 1       | =       | 1                       |  |  |  |  |  |  |  |
| Deferred income                       | _       | 18      | _       | 18                      |  |  |  |  |  |  |  |

IFRS does not require any retrospective classification of the financial instruments for 2008.

Level 1: Fair values for which quoted prices in active markets are available.

Level 2: Fair values determined on the basis of observable market data. The data must take account of quoted prices in inactive markets or unquoted prices. Such fair values can still also be derived from prices indirectly.

Level 3: Fair values which are not determined on the basis of observable market data.

| 32.3 Financial instruments 20              | 008                                     |                       |                       |                        |                              |       |                |
|--|---|-----------------------|-----------------------|------------------------|------------------------------|-------|----------------|
|  |   | Fir                   | nancial assets        | Finan                  | cial liabilities             |       |                |
|  | at fair<br>value through profit or loss |                       |                       | value through          |                              |       | Total          |
| In million CHF                             | held for<br>trading                     | Loans and receivables | available<br>for sale | held for Ot<br>trading | her financial<br>liabilities | Total | fair<br>values |
| Cash and cash equivalents                  |   | 1 254                 |                       |                        |                              | 1 254 | 1 254          |
| Marketable securities                      | 1                                       | 239                   | 325                   |                        |                              | 565   | 565            |
| Accounts receivable                        | 3                                       | 1 711                 |                       |                        |                              | 1 714 | 1 714          |
| Prepaid expenses                           | 90                                      | 88                    |                       |                        |                              | 178   | 178            |
| Long-term financial assets                 |   | 47                    | 114                   |                        |                              | 161   | 161            |
| Financial debts                            |   |                       |                       |                        | 783                          | 783   | 784            |
| Accounts payable                           |   |                       |                       | 1                      | 921                          | 922   | 922            |
| Deferred income                            |   |                       |                       | 25                     | 717                          | 742   | 742            |
| Total                                      | 94                                      | 3 339                 | 439                   | 26                     | 2 421                        |       |                |
| Interest income/expense                    |   | 48                    | 9                     |                        | <del>-</del> 79              | -22   |                |
| Net income from securities/trading         | 69                                      | -4                    | -20                   |                        |                              | 45    |                |
| Change in value adjustments and            |   |                       |                       |                        |                              |       |                |
| losses on trade accounts receivable        |   | -22                   |                       |                        |                              | -22   |                |
| Total net gain/loss in the profit          |   |                       |                       |                        |                              |       |                |
| and loss statement                         | 69                                      | 22                    | -11                   | =                      | -79                          | 1     |                |
| Recognized in statement of comprehensive   | re income:                              |                       |                       |                        |                              |       |                |
| not realized                               |   |                       | 7                     |                        |                              | 7     |                |
| realized through the profit and loss state | ement                                   |                       | -4                    |                        |                              | -4    |                |
| Total                                      | 69                                      | 22                    | -8                    | _                      | -79                          | 4     |                |

| 32.4 Open derivative financial instr         | uments                     |          |          |          |          |            |  |  |  |
|--|----------------------------|----------|----------|----------|----------|------------|--|--|--|
|  |                            |          | 2009     |          | 200      |            |  |  |  |
|  | Contract Replacement value |          |          | Contract | Replace  | ment value |  |  |  |
| In million CHF                               | value                      | positive | negative | value    | positive | negative   |  |  |  |
| Currency instruments                         |                            |          |          |          |          |            |  |  |  |
| Forward currency contracts                   | 1 760                      | 26       | 18       | 1 948    | 90       | 25         |  |  |  |
| Currency options (OTC)                       | 189                        | -        | -        | 260      | 2        | _          |  |  |  |
| Total currency instruments                   | 1 949                      | 26       | 18       | 2 208    | 92       | 25         |  |  |  |
| Interest instruments                         |                            |          |          |          |          |            |  |  |  |
| Interest rate swaps                          | 20                         | -        | 1        | 322      | 1        | 1          |  |  |  |
| Interest rate options                        |                            |          |          | 300      | =        |            |  |  |  |
| Total interest instruments                   | 20                         | _        | 1        | 622      | 1        | 1          |  |  |  |
| Other derivative financial instruments       | 11                         | -        | _        |          |          |            |  |  |  |
| Total  | 1 980                      | 26       | 19       | 2 830    | 93       | 26         |  |  |  |
| Total derivative financial instruments       |                            |          |          |          |          |            |  |  |  |
| contained in the accounts receivable/payable |                            |          |          |          |          |            |  |  |  |
| and/or prepaid expenses/deferred income      |                            | 26       | 19       |          | 93       | 26         |  |  |  |

| 32.5 Hedging transactions 2009 |            |         |                  |                           |
|--------------------------------|------------|---------|------------------|---------------------------|
|                                |            | Nominal |                  | Hedging                   |
| In million CHF                 | Fair value | amount  | Risk             | instrument                |
| Hedged items                   |            |         |                  |                           |
| Cash flow                      | -164       | -164    | Foreign currency | Forward exchange contract |
| Fair value hedges              | -21        | -20     | Interest rate    | Interest rate swap        |

| 32.6 Hedging transactions 2008 |            |                   |                  |                           |
|--------------------------------|------------|-------------------|------------------|---------------------------|
| In million CHF                 | Fair value | Nominal<br>amount | Risk             | Hedging<br>instrument     |
| Hedged items                   |            |                   |                  |                           |
| Cash flow                      | -111       | -115              | Foreign currency | Forward exchange contract |
| Fair value hedges              | -23        | -22               | Interest rate    | Interest rate swap        |
| Fair value hedges              | 98         | 99                | Foreign currency | Forward exchange contract |
| Current financial debts        | -299       | -300              | Market value     | Interest rate swap        |



## 33 Encumbered assets (assets pledged or assigned as security for the Group's own liabilities)

| In million CHF                                       | 2009 | 2008 |
|--|------|------|
| Marketable securities                                | 13   | 20   |
| Accounts receivable                                  | 126  | 149  |
| Inventories  | 27   | 91   |
| Property, plant, and equipment/Investment properties | 15   | 42   |
| Long-term financial assets                           | 1    | 1    |
| Total pledged assets                                 | 182  | 303  |

The Group assets shown above, mainly comprising items of the ALSO Group, have been pledged to secure existing financial liabilities.

#### 34 Segment reporting

In the current year-end financial statements, the segment reporting is presented for the first time according to IFRS 8 Operating Segments. Since the first-time adoption causes various changes in content, the values for the previous year have been adjusted. There were, however, no consequences for the capital, financial, income, or cash flow situation. The new concept for segment reporting is explained below.

The Schindler Group comprises the two operating segments Elevators & Escalators and ALSO. These are the organizational units for which reporting takes place to the management of the Schindler Group (chief operating decision maker).

The Elevators & Escalators segment comprises various operational units which are active in the production and installation of new installations, as well as in the modernization, maintenance, and repair of existing installations.

The ALSO segment is a company which is listed on the SIX Swiss Exchange and active in various European countries that specializes in distribution and logistical services for information technologies and consumer electronics (ICE).

The category finance/eliminations mainly comprises the expenses of Schindler Holding Ltd. as well as the centrally managed long-term financial assets and the financial liabilities to third parties that have been entered into for Group financing purposes. Also contained in this category are eliminations associated with the ALSO segment and – to a limited extent – the assets and liabilities that cannot be allocated to the segments.

The operating profit contains all operating income and expenses which fall directly in the respective segments. These include cross-segment expenses that are charged directly at arm's length. The charges that are transferred are determined according to the services rendered and on the basis of recognized international standards (OECD Transfer Pricing Guidelines).

The assets and liabilities of the Elevators & Escalators segment contain only third-party financial assets and financial liabilities. By contrast, the ALSO segment can contain financial assets and financial liabilities relative to other affiliated companies which are eliminated in the finance/eliminations category.

Without exception, associated companies operate only in the Elevators & Escalators segment. The share in profit is not part of the reported operating profit.

The closing number of employees is recognized and allocated according to uniform criteria. The number of employees only includes employees who have a direct contractual relationship with Schindler.

In addition to the segment information – in the sense of continuous disclosure – selected information relating to the individual regions of the Elevators & Escalators segment is published on a similar basis to the previous reporting.

The allocation of operating revenue from the Elevators & Escalators segment to the regions takes place according to the billing location. In addition to operating revenue from third parties, revenue from transactions with other regions is reported separately. These revenues are based on market prices (at arm's length).

The employees are allocated geographically to the location where they have an employment contract with a Schindler company and are paid locally by this company, or - in individual cases - allocated to the location where they perform their work.

Since the internal and external reporting are based on the same principles of valuation, the need for reconciliation of the management reporting figures to the financial reporting figures does not arise.

| 34.1 Segment information 2009                |        |                    |       |                   |   |                       |                     |         |
|--|--------|--------------------|-------|-------------------|---|-----------------------|---------------------|---------|
|  |        |                    |       | Segments          | Additional information to the E&E segment |                       |                     |         |
|  |        | _                  |       | Elevators         |   | North,                |                     |         |
|  |        | Finance/<br>Elimi- |       | & Esca-<br>lators |   | Central,<br>and South | Asia,<br>Australia, | Elimi-  |
| In million CHF                               | Group  | nations            | ALSO  | (E&E)             | Europe                                    | America               | Africa              | nations |
| Operating revenue third parties              | 12 691 | _                  | 4 410 | 8 281             | 4 498                                     | 2 406                 | 1 377               | _       |
| Revenue from other regions                   |        | =                  | _     | -                 | 243                                       | 11                    | 51                  | -305    |
| Total operating revenue                      | 12 691 | =                  | 4 410 | 8 281             | 4 741                                     | 2 417                 | 1 428               | -305    |
| Operating profit                             | 974    | -28                | 40    | 962               |   |                       |                     |         |
| Additions of property, plant, and equipment, |        |                    |       |                   |   |                       |                     |         |
| and intangible assets                        | 137    | -                  | 14    | 123               | 58  | 29                    | 36                  | _       |
| Total depreciation and amortization          | 150    | 1                  | 30    | 119               | 68  | 29                    | 22                  | =       |
| of which impairment                          | 16     | -                  | 15    | 1                 | _   | _                     | 1                   |         |
| Share in profits of associated companies     | -6     | _                  | -     | -6                |   |                       |                     |         |
| Assets                                       | 7 080  | 1 525              | 812   | 4 743             | 2 394                                     | 1 391                 | 958                 | _       |
| Investments in associated companies          | 178    | =                  | -     | 178               | 20  | -                     | 158                 |         |
| Liabilities                                  | 4 559  | 29                 | 617   | 3 913             | 2 346                                     | 979                   | 588                 | =       |
| Personnel at year-end (number)               | 43 437 | _                  | 1 475 | 41 962            | 20 894                                    | 11 751                | 9 317               | _       |

| 34.2 Segment information 2008                |                    |                   |       |                                  |        |                                      |                        |                  |
|--|--------------------|-------------------|-------|----------------------------------|--------|--------------------------------------|------------------------|------------------|
|  |                    | -<br>Finance/     |       | Segments<br>Elevators<br>& Esca- | Addit  | ional informat<br>North,<br>Central, | ion to the E&<br>Asia, | E segment<br>-   |
| In million CHF                               | Group              | Elimi-<br>nations | ALSO  | lators<br>(E & E)                | Europe | and South<br>America                 | Australia,<br>Africa   | Elimi<br>nations |
| Operating revenue third parties              | 14 027             | _                 | 5 266 | 8 761                            | 4 752  | 2 617                                | 1 392                  |                  |
| Revenue from other regions                   |                    | _                 | _     | _                                | 252    | 13                                   | 43                     | -308             |
| Total operating revenue                      | 14 027             | _                 | 5 266 | 8 761                            | 5 004  | 2 630                                | 1 435                  | -308             |
| Operating profit                             | 889                | -30               | 24    | 895                              |        |                                      |                        |                  |
| Additions of property, plant, equipment,     |                    |                   |       |                                  |        |                                      |                        |                  |
| investment properties, and intangible assets | 135                | -                 | 9     | 126                              | 70     | 44                                   | 12                     | _                |
| Total depreciation and amortization          | 129                | 1                 | 16    | 112                              | 66     | 27                                   | 19                     |                  |
| of which impairment                          | 4                  | _                 | 4     | _                                | _      | _                                    | _                      | _                |
| Share in profits of associated companies     | 1                  | _                 | -     | 1                                |        |                                      |                        |                  |
| Assets                                       | 6 811 <sup>1</sup> | 1 298             | 876   | 4 637¹                           | 2 6071 | 1 189                                | 841                    | _                |
| Investments in associated companies          | 169                | _                 | _     | 169                              | 14     | _                                    | 155                    | _                |
| Liabilities                                  | 4 775¹             | 369               | 696   | 3 710¹                           | 2 2741 | 876                                  | 560                    |                  |
| Personnel at year-end (number)               | 45 063             | _                 | 1 837 | 43 226                           | 21 436 | 12 674                               | 9 116                  | _                |

 $<sup>^{1}</sup>$  Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

| 34.3 Segment information January 1, 2008 |                    |          |             |                    |        |                                       |            |         |
|--|--------------------|----------|-------------|--------------------|--------|---------------------------------------|------------|---------|
|  |                    |          |             | Segments           | Addit  | Additional information to the E&E seg |            |         |
|  |                    |          | Elevators N |                    |        | North,                                |            |         |
|  |                    | Finance/ |             | & Esca-            |        | Central,                              | Asia,      |         |
|  |                    | Elimi-   |             | lators             |        | and South                             | Australia, | Elimi-  |
| In million CHF                           | Group              | nations  | ALSO        | (E & E)            | Europe | America                               | Africa     | nations |
| Assets                                   | 7 163¹             | 878      | 1 144       | 5 141 <sup>1</sup> | 3 000¹ | 1 260                                 | 881        |         |
| Investments in associated companies      | 233                | -        | =           | 233                | 23     | -                                     | 210        | _       |
| Liabilities                              | 5 063 <sup>1</sup> | 424      | 929         | 3 710 <sup>1</sup> | 2 339¹ | 823                                   | 548        |         |

<sup>&</sup>lt;sup>1</sup> Retrospective adjustment to take account of the new ruling of Interpretation IFRIC 14 (see note 2.2, page 11)

| 34.4 Geographical information   |             |           |        |             |           |        |  |  |  |  |
|---------------------------------|-------------|-----------|--------|-------------|-----------|--------|--|--|--|--|
|                                 |             |           | 2009   |             |           | 2008   |  |  |  |  |
|                                 | ·           | Other     |        |             | Other     |        |  |  |  |  |
| In million CHF                  | Switzerland | countries | Group  | Switzerland | countries | Group  |  |  |  |  |
| Operating revenue               | 1 733       | 10 958    | 12 691 | 1 885       | 12 142    | 14 027 |  |  |  |  |
| Non-current assets <sup>1</sup> | 214         | 1 438     | 1 652  | 189         | 1 408     | 1 597  |  |  |  |  |

<sup>&</sup>lt;sup>1</sup> without long-term financial assets, deferred taxes and employee benefits



#### 35 Capital participation plans

#### 35.1 Content

#### 35.1.1 Capital Participation Plan 2000

For the share-based payment of managerial and other employees of the Group, the Capital Participation Plan 2000 was introduced in the year 2000. This comprises a share plan and an option plan. The duration is six years and was extended for a further six years in 2006. The specific features of the plan, and who should benefit, are decided each year by the Board of Directors. The present Capital Participation Plan 2000 currently applies to about 540 employees of the Group.

The shares and participation certificates that are allocated under this plan pass, on the date of their transfer, into the ownership of the employees, and carry all associated rights, but are subject to the restriction that for a period of three years they may not be sold.

The allocated options pass into the unrestricted ownership of the recipients after three years, provided that they remain in the company for this period. The subsequent exercise period extends for six years (retrospectively changed as from allocation year 2006, formerly three years).

#### 35.1.2 Long Term Incentive Plan

In 2008, to replace the Capital Participation Plan 2000, a Long Term Incentive Plan was introduced to provide long-term performance incentives for the members of the Management Committee Elevators & Escalators and other managers. The Long Term Incentive Plan consists of a Performance Share Plan and an Options Plan.

Under the Performance Share Plan, the Board of Directors at its own discretion awards the beneficiary a certain number of Performance Share Units. Each Performance Share Unit gives the beneficiary the right to a still-to-bedetermined number of shares or participation certificates of Schindler Holding Ltd. The number of shares or participation certificates depends on the attainment of certain growth and profitability figures (Key Performance Figures) which are defined each year by the Board of Directors. The allocation of the shares or participation certificates takes place on completion of the three-year performance period. Before allocating the shares, the extent of attainment of the Key Performance Figures and the resulting multiplier (conversion rate) are calculated. The conversion rate can have a value between 0 and 3. The number of shares to be allocated is calculated by multiplying the Performance Share Units by the conversion rate. The shares are then transferred into ownership of the beneficiary, who may freely dispose of them as from this date.

Under the Options Plan, the Board of Directors at its own discretion awards the beneficiaries a certain number of options on shares or participation certificates of Schindler Holding Ltd. The allocation for the reporting year takes place in April of the reporting year. After three years, the allocated options pass into the unrestricted ownership of the beneficiary, provided that the beneficiary remains in the company for this period. The subsequent exercise period extends for six years (retrospectively changed as from allocation year 2008, before three years).

**35.1.3** Provision of the shares and bearer participation certificates For settlement of the outstanding options and Performance Share Units, the Group normally holds the necessary number of shares or participation certificates in treasury until the options are exercised or expire. No additional shares or participation certificates are issued. All options allow only the purchase of shares or participation certificates and cannot result in the direct receipt of cash or cash equivalents. Similar conditions apply to the Performance Share Units.

#### 35.2 Share plan of Schindler Holding Ltd.

For the Capital Participation Plan 2000 relating to the result for 2008, 108 124 registered shares (previous year: 111 913 registered shares) were removed from treasury stock on the date when they were allocated (April 2009).

In the respective annual financial statements, the expense is accrued at the year-end share price, and based on the approximate number of shares, and charged as expense to personnel cost for the corresponding period. When the allocations become definite (at the end of March in the following year), a possible difference in the number and/or in the fair value at the end of March is also debited as expense, or credited as income respectively, to personnel cost.

#### 35.3 Performance Share Plan

Within the framework of the Long Term Incentive Plan, in the reporting year Performance Share Units were allocated under the Performance Share Plan. The resulting personnel cost is charged over the performance period of three years. The personnel cost to be recognized is based on the share price as at the date of allocation less the present value of the expected dividends over the performance period. This amount is multiplied by the number of shares that is expected to be allocated to the recipients of the Performance Share Units. The estimated number of shares results from the conversion rate multiplied by the number of Performance Share Units that are allocated. The conversion rate to be used is reviewed annually.

## 35.4 Option conditions on shares and participation certificates Schindler Holding Ltd.

| 35.4.1 Capital Participation Plan 2000                   |            |             |                         |             |               |               |            |  |  |  |
|--|------------|-------------|-------------------------|-------------|---------------|---------------|------------|--|--|--|
| All values after 10:1 share/participation certificate sp |            | ', 2006     |                         |             |               |               |            |  |  |  |
|  |            |             |                         |             |               |               |            |  |  |  |
| Year of issue  | 2009       | 2008        | 2007                    | 2006        | 2005          | 2004          | 2003       |  |  |  |
| Options granted  |            | 357 092     | 160 711                 | 138 376     | 263 060       | 279 670       | 645 360    |  |  |  |
| Exercised/expired in the previous years                  |            | -1 978      | -5 682                  | -14 367     | -89 738       | -174 485      | -539 290   |  |  |  |
| Outstanding as at January 1, 2009                        |            | 355 114     | 155 029                 | 124 009     | 173 322       | 105 185       | 106 070    |  |  |  |
| Options granted  | 464 175    | _           | _                       | _           | _             | _             | =          |  |  |  |
| Options exercised  | -1 741     | _           | -3 107                  | -32 245     | -58 316       | -55 751       | -100 480   |  |  |  |
| Options redeemed   | _          | -11 357     | -2 621                  | -1 683      | -3 000        | -3 060        | =          |  |  |  |
| Retrospective adjustment/expired                         | _          | =           | =                       | =           | =             | _             | -5 590     |  |  |  |
| Balance on December 31, 2009                             | 462 434    | 343 757     | 149 301                 | 90 081      | 112 006       | 46 374        | _          |  |  |  |
| of which exercisable                                     | _          | _           | _                       | 90 081      | 112 006       | 46 374        | _          |  |  |  |
| Entitles to purchase of                                  | Shares     | Shares      | Shares                  | Shares      | Participation | Participation | Shares     |  |  |  |
|  |            |             |                         |             | certificates  | certificates  |            |  |  |  |
| Exercise price   | 56.40      | 80.90       | 56.20                   | 48.80       | 32.90         | 28.70         | 25.50      |  |  |  |
| Vesting period ends                                      | 30.04.2012 | 30.04.2011  | 30.04.2010              | 30.04.2009  | 30.04.2008    | 30.04.2007    | 30.04.2006 |  |  |  |
| Exercise period ends                                     | 30.04.2018 | 30.04.20171 | 30.04.2016 <sup>1</sup> | 30.04.20151 | 30.04.2011    | 30.04.2010    | 30.04.2009 |  |  |  |
| Assignment ratio options : shares/                       |            |             |                         |             |               |               |            |  |  |  |
| participation certificates                               | 1:1        | 1:1         | 1:1                     | 1:1         | 1:1           | 1:1           | 1:1        |  |  |  |
| Weighted stock exchange price on exercise in 2008        | =          | =           | 76.30                   | 75.75       | 79.40         | 77.75         | 79.10      |  |  |  |
| Weighted stock exchange price on exercise in 2009        | 72.90      | =           | 65.05                   | 69.10       | 64.65         | 67.10         | 53.80      |  |  |  |

<sup>&</sup>lt;sup>1</sup> In the reporting year, the exercise period was extended by three years. As a result of this extension, the fair value of the options increases by a total of CHF 1 million. The resulting increase in expense is recognized through profit or loss over the remainder of the vesting period.

| 35.4.2 Long Term Incentive Plan        |            |             |
|--|------------|-------------|
| Year of issue                          | 2009       | 20081       |
| Options awarded                        |            | 155 311     |
| Exercised/expired in the previous year |            |             |
| Outstanding as at January 1, 2009      |            | 155 311     |
| Options awarded                        | 312 376    |             |
| Options exercised                      | -          |             |
| Withdrawn                              | -          |             |
| Balance on December 31, 2009           | 312 376    | 155 311     |
| Exercisable                            |            |             |
| Entitles to purchase of                | Shares     | Shares      |
| Exercise price                         | 56.40      | 78.90       |
| Vesting period ends                    | 30.04.2012 | 30.04.2011  |
| Exercise period ends                   | 30.04.2018 | 30.04.20172 |
| Assignment ratio options : Shares/BPC  | 1:1        | 1:1         |

<sup>&</sup>lt;sup>1</sup> Retrospectively recognized in the reporting year (without material effect on the capital, financial or income situation of the previous year).

### 35.5 Option conditions on shares ALSO Holding AG

All values after 10:1 share split on March 23, 2006

| Year of issue | Assignment ratio | Right to | Exercise period                               | Exercise price<br>then applicable<br>in CHF | Open on<br>31.12.2009<br>Number |
|---------------|------------------|----------|---|---|---------------------------------|
| 2004          | 1:1              | Shares   | May 1, 2007 until April 30, 2010              | 33.47                                       | 3 960                           |
| 2005          | 1:1              | Shares   | May 1, 2008 until April 30, 2011              | 33.08                                       | 5 030                           |
| 2006          | 1:1              | Shares   | May 1, 2009 until April 30, 2015 <sup>1</sup> | 35.68                                       | 1 975                           |
| 2007          | 1:1              | Shares   | May 1, 2010 until April 30, 2016 <sup>1</sup> | 43.96                                       | 2 345                           |
| 2008          | 1:1              | Shares   | May 1, 2011 until April 30, 2017 <sup>1</sup> | 67.20                                       | 1 602                           |

<sup>&</sup>lt;sup>1</sup> In the reporting year, the exercise period was extended by three years. This extension does not result in a material increase in the fair value of the options. In the reporting year, no options were issued or exercised, nor did any expire.

<sup>&</sup>lt;sup>2</sup> In the reporting year, the exercise period was extended by three years. As a result of this extension, the fair value of the options increases by a total of CHF 1 million. The resulting increase in expense is recognized through profit or loss over the remainder of the vesting period.

#### 35.6 Valuation of the options

The options are valued by the Hull-White model, which allows consideration to be given to the reduction in fair value resulting from specific characteristics of employee options. The fair value of the options is charged to personnel cost over three years (vesting period).

The volatility was calculated on the basis of the historical volatility of the share price over a time horizon of one year before the date of valuation.

| 35.6.1 Schindler Holding Ltd.                           |         |         |
|---|---------|---------|
|   |         | 2000    |
| Registered shares                                       | 2009    | 2008    |
| Price in CHF  | 52.00   | 73.60   |
| Exercise price in CHF (Capital Participation Plan 2000) | 56.40   | 80.90   |
| Exercise price in CHF (Long Term Incentive Plan)        | 56.40   | 78.90   |
| Volatility  | 44.4%   | 26.0%   |
| Risk-free interest rate                                 | 2.0%    | 3.1%    |
| Dividend rate   | 3.8%    | 2.0%    |
| Exit rate   | 5.0%    | 5.0%    |
| Exercise multiple                                       | 2       | 2       |
| Duration  | 9 years | 6 years |
| Vesting period  | 3 years | 3 years |
| Fair value in CHF (Capital Participation Plan 2000)     | 17.14   | 15.66   |
| Fair value in CHF (Long Term Incentive Plan)            | 17.14   | 15.97   |

| 35.6.2 ALSO Holding AG  |      |         |
|-------------------------|------|---------|
| Registered shares       | 2009 | 2008    |
| Price in CHF            | _    | 57.90   |
| Exercise price in CHF   | _    | 67.20   |
| Volatility              | _    | 45.1%   |
| Risk-free interest rate | -    | 3.1%    |
| Dividend rate           | _    | 0.8%    |
| Exit rate               | _    | 5.0%    |
| Exercise multiple       | _    | 2       |
| Duration                | _    | 6 years |
| Vesting period          | _    | 3 years |
| Fair value in CHF       | _    | 21.70   |

| 35.7 Allocation to Board of Directors and Management Committees |
|---|
|---|

| Year of definite allocation                                    | 2009    | 2008    |
|--|---------|---------|
| Registered shares Schindler Holding Ltd.                       | 8 766   | 26 989  |
| Performance Share Units  | 46 924  | 33 372  |
| Options on registered shares (Capital Participation Plan 2000) | 30 099  | 72 318  |
| Options on registered shares (Long Term Incentive Plan)        | 242 059 | 125 902 |
| Shares ALSO Holding AG   | 2 967   | 2 195   |
| Options on shares ALSO Holding AG                              | -       | 1 602   |

#### 36 Related parties

Schindler Holding Ltd., Hergiswil, Switzerland, is the ultimate holding company and is not controlled by any other company.

On December 31, 2009, the Schindler and Bonnard families, together with parties related to these families, held within a shareholders' agreement 51 026 502 registered shares of Schindler Holding Ltd., corresponding to 71.1% of the voting rights of the share capital entered in the commercial register.

All business transactions with related parties were conducted at arm's length at normal market conditions. Neither with the major shareholders nor with other related parties have unusual transactions taken place during the periods reported.

The transactions with associated companies and other related parties consist of the following:

| 2009 | 2008 |
|------|------|
| 68   | 88   |
| 6    | 5    |
|      |      |

| In million CHF        | 2009 | 2008 |
|-----------------------|------|------|
| Receivables and loans | 21   | 30   |
| Liabilities           | 73   | 71   |



#### 37 Compensation of key management

The members of the Board of Directors of Schindler Holding Ltd. collectively receive for their activities as Board members total fees and expenses of CHF 2.1 million (previous year: CHF 1.9 million). The higher total compensation of the current reporting period is exclusively attributable to the changed number of members and the length of the compensation period (resulting from changes).

In addition, the executive members of the Board of Directors and the members of the Management Committees receive a fixed salary plus performance-related compensation customary for the industry (see also Compensation Report, pages 135 to 150).

| In million CHF               | 2009 | 2008 |
|------------------------------|------|------|
| Short-term employee benefits | 28   | 29   |
| Post-employment benefits     | 3    | 3    |
| Other long-term benefits     | _    | _    |
| Termination benefits         | _    | 2    |
| Share-based payment          | 5    | 3    |
| Total                        | 36   | 37   |

The legally required disclosure of compensation and participation plans is contained in the annual financial statements of Schindler Holding Ltd., pages 96 to 103.

#### 38 Risk assessment

The Board of Directors of Schindler Holding Ltd. assesses the corporate risks within the framework of a systematic risk identification and analysis. Based on this assessment, measures for risk management are defined and constantly monitored. The company has a risk management system which is designed for the prompt identification and analysis of risks as well as the initiation of corresponding measures. The organization, principles, and reporting of risk management are described in detail under Corporate Governance, paragraph 3.6, page 128.

#### 39 Proposal of the Board of Directors

The Board of Directors proposes to the General Meeting a dividend for the financial year 2009 of CHF 2.00 (previous year: CHF 2.00) per registered share and participation certificate. This represents a total dividend payment of CHF 241 million (previous year: CHF 243 million).

#### 40 Release of the consolidated financial statements for publication

The consolidated financial statements were released for publication by the Board of Directors of Schindler Holding Ltd. on February 12, 2010, and will be presented for approval by the General Meeting of Shareholders of March 15, 2010.

#### 41 Events after balance sheet date

-In December 2009, Schindler completed a purchase contract for the entire takeover of Saudi Elevator Co. Ltd. and thereby increased its holding in the company from 20% to 100%. The purchase strengthens the position of Schindler in the largest market of the Gulf region. Following approval by the responsible authorities, the acquisition was completed on February 3, 2010. For the acquisition, SAR 310 million (CHF 87 million) was paid in cash.

The remaining items of information whose disclosure is required by IFRS 3 are outstanding, because completion of the transaction only took place shortly before the annual financial statements were approved by the Board of Directors. They will be determined during the ongoing purchase price allocation and first-time consolidation and will be disclosed accordingly.

-At the beginning of February 2010, claims for damages were lodged with the Commercial Court in Vienna which are based on a decision regarding competition made by the Supreme Court in Vienna in 2008. However, the nature of the alleged infringements leads Schindler to believe that no damages were caused to customers. There are therefore no quantifiable damage claim risks.



# Report of the statutory auditors

Financial Statements Group

#### To the General Meeting of Schindler Holding Ltd., Hergiswil

### Report of the statutory auditor on the consolidated financial statements

As statutory auditor, we have audited the accompanying consolidated financial statements of Schindler Holding Ltd., which comprise the profit and loss statement, statement of comprehensive income, balance sheet, cash flow statement, statement of shareholders' equity, and notes (pages 4 to 83) for the year ended December 31, 2009.

#### **Board of Directors' responsibility**

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards and International Standards on Auditing (ISA). Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Financial Statements Group

#### **Opinion**

In our opinion, the consolidated financial statements for the year ended December 31, 2009, give a true and fair view of the financial position, the results of operations and the cash flows in accordance with IFRS and comply with Swiss law.

#### Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (Article 728 CO and Article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with Article 728a Paragraph 1 Item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

Berne, February 12, 2010

ERNST & YOUNG AG

Roland Ruprecht Licensed audit expert (Auditor in charge) Manuel Trösch Licensed audit expert

```
    2
    3
    5
    6
    8
    9
```

## Profit and loss statement



Financial Statements Schindler Holding Ltd.

| Revenue                          |       |         |         |
|----------------------------------|-------|---------|---------|
| In 1000 CHF                      | Notes | 2009    | 2008    |
| Income from Group companies      | 1     | 552 762 | 519 687 |
| Extraordinary income             | 2     | 5 893   | 12 068  |
| Income from financial operations | 3     | 20 105  | 31 911  |
| Total revenue                    |       | 578 760 | 563 666 |

| Expenses                          |       |         |         |
|-----------------------------------|-------|---------|---------|
| In 1000 CHF                       | Notes | 2009    | 2008    |
| Financial expenses                | 4     | 11 823  | 31 786  |
| Write-down, value adjustments,    |       |         |         |
| and changes to provisions         | 5     | 54 017  | 82 278  |
| Administration expenses and taxes |       | 22 233  | 22 020  |
| Total expenses                    |       | 88 073  | 136 084 |
| Net profit for the year           |       | 490 687 | 427 582 |



# Balance sheet before appropriation of profits

Financial Statements Schindler Holding Ltd.

| Assets                                   |       |            |       |            |       |
|--|-------|------------|-------|------------|-------|
| In 1000 CHF                              | Notes | 31.12.2009 | %     | 31.12.2008 | %     |
| Current assets                           |       |            |       |            |       |
| Cash and cash equivalents                | 6     | 931 749    |       | 793 078    |       |
| Marketable securities                    | 6     | 85 405     |       | 149 109    |       |
| Accounts receivable from Group companies |       | 116 367    |       | 261 835    |       |
| Accounts receivable from third parties   |       | 383        |       | 1 540      |       |
| Prepaid expenses and accrued income      |       | 1 108      |       | 13 729     |       |
| Total current assets                     |       | 1 135 012  | 41.4  | 1 219 291  | 43.2  |
| Non-current assets                       |       |            |       |            |       |
| Investments in Group companies           | 7     | 1 600 000  |       | 1 600 000  |       |
| Long-term financial assets               |       | 3 576      |       | 3 577      |       |
| Total non-current assets                 |       | 1 603 576  | 58.6  | 1 603 577  | 56.8  |
| Total assets                             |       | 2 738 588  | 100.0 | 2 822 868  | 100.0 |

| Liabilities and shareholders' equi         | ty     |            |       |            |       |
|--|--------|------------|-------|------------|-------|
| In 1000 CHF                                | Notes  | 31.12.2009 | %     | 31.12.2008 | %     |
| Liabilities                                |        |            |       |            |       |
| Accounts payable to Group companies        | 8      | 427 696    |       | 458 551    |       |
| Accounts payable to third parties          |        | 4 993      |       | 5 648      |       |
| Debenture                                  | 9      | -          |       | 300 000    |       |
| Provisions                                 | 10     | 108 284    |       | 55 409     |       |
| Accrued expenses and deferred income       |        | 12 148     |       | 8 663      |       |
| Total liabilities                          |        | 553 121    | 20.2  | 828 271    | 29.3  |
| Shareholders' equity                       |        |            |       |            |       |
| Share capital                              | 11, 12 | 7 178      |       | 7 245      |       |
| Participation capital                      | 11, 12 | 4 861      |       | 4 926      |       |
| Statutory reserves                         | 12     | 317 121    |       | 317 121    |       |
| Reserves for treasury stock                | 12, 15 | 91 012     |       | 199 279    |       |
| Other reserves                             | 12     | 1 256 121  |       | 1 019 877  |       |
| Brought forward from previous year         | 12     | 18 487     |       | 18 567     |       |
| Net profit for the year                    | 12     | 490 687    |       | 427 582    |       |
| Total shareholders' equity                 |        | 2 185 467  | 79.8  | 1 994 597  | 70.7  |
| Total liabilities and shareholders' equity |        | 2 738 588  | 100.0 | 2 822 868  | 100.0 |

88

# Notes to the financial statements

Financial Statements Schindler Holding Ltd.

#### **Principles of valuation**

The financial statements as at December 31, 2009, comply with Swiss corporation law. Regarding the inclusion of Schindler Holding Ltd. in the consolidated financial statements, the accounting and reporting principles described in the notes to the consolidated financial statements apply.

#### 1 Income from Group companies

Income from Group companies, totaling CHF 552.8 million (previous year: CHF 519.7 million), includes the ordinary dividends of the Group companies as well as the contractually agreed payments for services rendered by Schindler Holding Ltd.

#### 2 Extraordinary income

Extraordinary income mainly comprises accounting gains on the liquidation of Group companies as well as income from the reversal of amortization of loans.

#### 3 Income from financial operations

Income from financial operations – interest on investments in third parties and Group companies, together with income received from other financial investments – amounts to CHF 20.1 million (previous year: CHF 31.9 million). While market gains on securities were higher than the previous year, interest income was distinctly lower due to the lower level of interest rates.

#### 4 Financial expenses

The financial expenses of CHF 11.8 million (previous year: CHF 31.8 million) comprise interest payments to Group companies for current account loans, interest on long-term debt (in the form of an outstanding debenture which was repaid on June 2, 2009), and revaluations of financial assets. The lower level of expenses in the reporting year is due to lower interest charges.

#### 5 Write-downs, value adjustments, and changes to provisions

In the reporting year, write-downs amounting to CHF 5.0 million were charged on investments in Group companies and loans. In addition, a provision of CHF 49.0 million was set up in association with a guarantee that was granted. This expense item takes into account the prudent assessment of economic and currency risks associated with non-current assets. The previous year's amount also includes value adjustments totaling CHF 65.6 million on treasury stock.



#### 6 Cash and cash equivalents and marketable securities

Cash and cash equivalents closed at CHF 931.7 million (previous year: CHF 793.1 million). In the reporting year, cash inflow resulted mainly from the cash flow and from the reduction of credit balances at Group companies. Despite the negative cash flow resulting from the dividend payment and repayment of a debenture, on balance, cash and cash equivalents rose by CHF 138.6 million relative to the previous year.

The inventory of marketable securities amounting to CHF 85.4 million (previous year: CHF 149.1 million) consists mainly of treasury stock. The treasury stock of shares and participation certificates, the respective movements, and information about repurchases are shown in note 15.

All shares and participation certificates in treasury are valued at the lowest of cost, market value, or the exercise price of the capital participation plans.

#### 7 Investments in Group companies

At the end of the reporting year, the balance sheet value of investments in Group companies was unchanged at CHF 1600.0 million. New establishments and purchases of shares in Group companies totaling CHF 20.5 million, write-downs (CHF 4.5 million), and derecognition of carrying amounts of investments in Group companies due to liquidation (CHF 16.0 million) result in the reported net value for investments in Group companies.

The companies in which Schindler Holding Ltd. has a direct or indirect interest are listed on pages 106 to 109.

#### **8 Accounts payable to Group companies**

This item of the balance sheet also contains current account credit balances of shareholders of Schindler Holding Ltd. of CHF 60.8 million (previous year: 59.4 million). These credit balances bear interest at normal market conditions.

| 9 Debenture                                 |      |         |
|---|------|---------|
| In 1000 CHF                                 | 2009 | 2008    |
| 31/2% debenture 1999-2009, due June 2, 2009 | -    | 300 000 |

Until its expiration date on June 2, 2009, the  $3\frac{1}{2}$ % debenture was converted by means of an interest rate swap (IRS) into an account payable with a variable interest expense. The resulting net interest income is offset against the interest expense.

Schindler Holding Ltd.

#### 10 Provisions

The existing provisions to cover financial risks in conjunction with international business commitments amount to CHF 108.3 million (previous year: CHF 55.4 million). They consist mainly of provisions for guarantees, bad debts, and currency risks, as well as provisions to cover commitments entered into. In the reporting year, a provision of CHF 49.0 million was created in association with a guarantee that was granted.

#### 11 Share capital/participation capital

| 11.1 Share capital                             |            |         |           |
|--|------------|---------|-----------|
|  |            |         | In CHF    |
|  |            | Nominal | Share     |
|  | Number     | value   | capital   |
| December 31, 2006                              | 73 568 200 | 0.10    | 7 356 820 |
| December 31, 2007                              | 73 568 200 | 0.10    | 7 356 820 |
| Legally binding reduction (as of June 4, 2008) | -1 117 000 |         | -111 700  |
| December 31, 2008                              | 72 451 200 | 0.10    | 7 245 120 |
| Legally binding reduction (as of May 25, 2009) | -674 500   |         | -67 450   |
| December 31, 2009                              | 71 776 700 | 0.10    | 7 177 670 |

| 11.2 Participation capital                     |            |                  |                                    |
|--|------------|------------------|------------------------------------|
|  | Number     | Nominal<br>value | In CHF<br>Participation<br>capital |
| December 31, 2006                              | 51 416 400 | 0.10             | 5 141 640                          |
| Legally binding reduction (as of May 24, 2007) | -480 000   |                  | -48 000                            |
| December 31, 2007                              | 50 936 400 | 0.10             | 5 093 640                          |
| Legally binding reduction (as of June 4, 2008) | -1 679 500 |                  | -167 950                           |
| December 31, 2008                              | 49 256 900 | 0.10             | 4 925 690                          |
| Legally binding reduction (as of May 25, 2009) | -647 500   |                  | -64 750                            |
| December 31, 2009                              | 48 609 400 | 0.10             | 4 860 940                          |

#### 12 Shareholders' equity

In the last three years, the individual components of shareholders' equity developed as follows:

|                                       |                     |                  |                       | Reserves for      |                   |                      | Total share         |
|---------------------------------------|---------------------|------------------|-----------------------|-------------------|-------------------|----------------------|---------------------|
| In 1000 CHF                           | Share Pa<br>capital | rticipation      | Statutory<br>reserves | treasury<br>stock | Other<br>reserves | per balance<br>sheet | holders'            |
| December 31, 2006                     | 7 357               | capital<br>5 142 | 317 121               | 94 059            | 613 185           | 239 898              | equity<br>1 276 762 |
| Dividend                              | 7 337               | 3 142            | 317 121               | 94 039            | 013 103           | -158 555             | -158 555            |
| ·                                     |                     |                  |                       |                   | 70 000            |                      | -136 333            |
| Appropriation to other reserves       |                     |                  |                       |                   | 70 000            | -70 000              |                     |
| Legally binding reduction             |                     |                  |                       |                   |                   |                      |                     |
| (as of May 24, 2007)                  |                     | -48              |                       | -29 509           | 48                |                      | -29 509             |
| Change in reserves for treasury stock |                     |                  |                       | 163 288           | -163 288          |                      |                     |
| Net profit 2007                       |                     |                  |                       |                   |                   | 874 205              | 874 205             |
| December 31, 2007                     | 7 357               | 5 094            | 317 121               | 227 838           | 519 945           | 885 548              | 1 962 903           |
| Dividend                              |                     |                  |                       |                   |                   | -191 981             | -191 981            |
| Appropriation to other reserves       |                     |                  |                       |                   | 675 000           | -675 000             | _                   |
| Change in reserves for treasury stock |                     |                  |                       | 175 348           | -175 348          |                      | _                   |
| Legally binding reduction             |                     |                  |                       |                   |                   |                      |                     |
| (as of June 4, 2008)                  | -112                | -168             |                       | -203 907          | 280               |                      | -203 907            |
| Net profit 2008                       |                     |                  |                       |                   |                   | 427 582              | 427 582             |
| December 31, 2008                     | 7 245               | 4 926            | 317 121               | 199 279           | 1 019 877         | 446 149              | 1 994 597           |
| Dividend                              |                     |                  |                       |                   |                   | -237 662             | -237 662            |
| Appropriation to other reserves       |                     |                  |                       |                   | 190 000           | -190 000             | _                   |
| Change in reserves for treasury stock |                     |                  |                       | -4 830            | 4 830             |                      | _                   |
| Legally binding reduction             |                     |                  |                       |                   |                   |                      |                     |
| (as of May 25, 2009)                  | -67                 | -65              |                       | -103 437          | 40 689            |                      | -62 880             |
| Merger gain <sup>1</sup>              |                     |                  |                       |                   | 725               |                      | 725                 |
| Net profit 2009                       |                     |                  |                       |                   |                   | 490 687              | 490 687             |
| December 31, 2009                     | 7 178               | 4 861            | 317 121               | 91 012            | 1 256 121         | 509 174              | 2 185 467           |
| Of which share premiums (unchanged)   |                     |                  | 311 321               |                   |                   |                      |                     |

<sup>&</sup>lt;sup>1</sup> from the merger with Schindler Technik AG, Pratteln (Switzerland)

| 1 | 2 |   |
|---|---|---|
| 4 | 5 | 6 |
| 7 | 8 | 9 |
|   |   |   |

#### 13 Contingent liabilities

The contingent liabilities of Schindler Holding Ltd. amount in total to CHF 719.0 million (previous year: CHF 651.7 million) and cover conditional obligations for bank guarantees, loans, and supply contracts in favor of Group companies. Utilized credits and incurred obligations are reported in the consolidated balance sheet as accounts payable or – if necessary – covered by provisions and recognized in the balance sheet.

There are also letters of comfort for unquantified amounts in favor of Group companies. As a result of the group value added tax system for the Swiss companies introduced on January 1, 2003, there is a joint liability for the tax owed by the value added tax group in favor of the Swiss Federal Tax Authority.

Contingent liabilities in favor of unconsolidated companies amount to CHF 17.5 million (previous year: CHF 28.1 million).

| 14 Liabilities to retirement benefit plans |       |      |  |  |  |
|--|-------|------|--|--|--|
| In 1000 CHF                                | 2009  | 2008 |  |  |  |
| Total liabilities                          | 1 308 | 875  |  |  |  |

The liabilities to retirement benefit plans consist entirely of current account overdrafts.

Financial Statements Schindler Holding Ltd.

#### 15 Treasury stock

| 15.1 Changes in number and value                         |                 |          |                   |           |
|--|-----------------|----------|-------------------|-----------|
|  | Registere       | d shares | Participation cer | tificates |
| In million CHF   | Number          | Value    | Number            | Value     |
| December 31, 2007  | 1 799 250       | 122      | 1 633 177         | 106       |
| Cancellation   | -1 117 000      | -81      | −1 679 500        | -123      |
| Withdrawals for capital participation plan               | -111 913        | -8       | _                 | _         |
| Exercise of options from the capital participation plan  | <b>−</b> 77 295 | -2       | -114 700          | -3        |
| Purchase   | 1 533 284       | 110      | 1 125 481         | 79        |
| Sales  | -23 430         | -2       | _                 | _         |
| December 31, 2008  | 2 002 896       | 140      | 964 458           | 59        |
| Cancellation   | -674 500        | -54      | -647 500          | -49       |
| Withdrawals for capital participation plan               | -108 124        | -6       | _                 | _         |
| Exercise of options from the capital participation plan  | -137 573        | -5       | -114 067          | -4        |
| Purchase   | 246 690         | 17       | 94 696            | 7         |
| Sales  | -57 964         | -4       | -176 761          | -12       |
| December 31, 2009  | 1 271 425       | 86       | 120 826           | 5         |
| Number of reserved shares and participation certificates |                 |          |                   |           |
| for capital participation plans                          | 1 271 326       |          | 120 826           |           |
| Already earmarked as at December 31, 2009                | 1 271 326       |          | 120 826           |           |

#### 15.2 Repurchase program

The repurchase program that was started on January 3, 2007, was completed on December 30, 2009. Within the scope of this program, a total of 1791 500 registered shares and 2 327 000 participation certificates, each with a nominal value of CHF 0.10, were repurchased, which represents 2.43% of the share capital, and 4.52% of the participation capital, that was registered in the Commercial Register as at December 31, 2006.

In December 2009, the Board of Directors of Schindler Holding Ltd. decided that there should be a further repurchase program. Under the program, starting January 4, 2010, a maximum of 7 177 670 registered shares and a maximum of 4860 940 participation certificates, each with a nominal value of CHF 0.10, can be repurchased. This corresponds to 10% of the registered share capital and participation certificate capital respectively. Should less than 10% of the registered share capital be offered, Schindler Holding Ltd. has the right to repurchase more than 10% of the participation capital. However, the total repurchase must not exceed 10% of the nominal capital. Schindler Holding Ltd. is under no obligation to purchase its own registered shares and participation certificates via the second trading line at all times, but will participate in the market as purchaser depending on market conditions. Schindler Holding Ltd. will terminate the repurchase program as soon as 10% of the nominal capital has been repurchased.

Execution of the repurchase program takes place through the second trading lines for registered shares and participation certificates that were set up for this purpose at SIX Swiss Exchange. These second trading lines are exclusively reserved for Schindler Holding Ltd. as purchaser to purchase its own registered shares and its own participation certificates.

#### 16 Significant shareholders

Regarding the existence of a shareholders' agreement, see note 36 to the Consolidated Financial Statements, page 81.

```
1 2 3
4 5 6
7 8 9
```

#### 17 Compensation disclosed

Of the disclosed compensation, Schindler Holding Ltd. paid the fees to the members of the Board of Directors directly. The remaining items of compensation were borne by Group companies with corresponding Group management functions and charged to the Group companies and Schindler Holding Ltd. within the framework of a Group-wide intercompany charging concept.

In the reporting year, no securities or guarantees were granted to members of the Board of Directors or of the Management Committees. The company has not waived any liabilities due from members of the Board of Directors or of the Management Committees.

In the reporting year, no members of the Board of Directors or Management Committees received fees or other compensation for additional work for Schindler Holding Ltd. or any other Group company.

The composition of the fixed and variable compensation of the members of the Board of Directors and of the Management Committee Elevators & Escalators is explained in detail in the Compensation Report on pages 135 to 150. In view of the extent of the information, the compensation and participations of members of the ALSO Management Committee are not disclosed in this report since they are available in the ALSO annual report as well as in the permanent information source at www.also.com.

#### 17.1 Members of the Board of Directors of Schindler Holding Ltd.

| 17.1.1 Total Compensat                       | ion 2009 – Bo                    | ard of Dire           | ctors                                      |   |                               |                    |   |                    |
|--|----------------------------------|-----------------------|--|---|-------------------------------|--------------------|---|--------------------|
| in 1000 CHF                                  | Fixed compensation  Cash (gross) | Cash bonus<br>(gross) | Participation<br>certificates <sup>5</sup> | Performance<br>Share Units <sup>5</sup> | Variable compensation Options | Fringe<br>benefits | Expenses<br>for post-<br>employment<br>benefits | Total              |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 3 265                            | 3 297                 | 221  | _                                       | 90 <sup>6</sup>               | _                  | 545   | 7 418 <sup>8</sup> |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 1 500                            | 1 877                 | 221  | _                                       | 90 <sup>6</sup>               | _                  | 419   | 4 107°             |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 805                              | 580                   | _  | 400                                     | 4007                          | _                  | 337   | 2 522              |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 185                              |                       | _  | -                                       | _                             | -                  | 11  | 196                |
| Dr. Hubertus von Grünberg³                   | 185                              | =                     | -  | -                                       | _                             | -                  | 8   | 193                |
| Lord Charles Powell <sup>3</sup>             | 185                              | _                     | _  | _                                       | _                             | -                  | 8   | 193                |
| Dr. Alexander Schaub <sup>3, 4</sup>         | 350                              | -                     | _  | -                                       | _                             | -                  | _   | 350                |
| Rolf Schweiger <sup>3, 11</sup>              | 146                              | -                     | _  | -                                       | _                             | -                  | 8   | 154                |
| Dr. Jenö C. A. Staehelin³                    | 185                              | _                     | _  | _                                       | _                             | -                  | _   | 185                |
| Robert Studer <sup>3, 10</sup>               | 39                               | _                     | _  | _                                       | _                             | -                  | 2   | 41                 |
| Dr. Klaus W. Wellershoff <sup>3, 11</sup>    | 146                              |                       | _  | -                                       | _                             | -                  | 8   | 154                |
| Total compensation                           | 6 991                            | 5 754                 | 442  | 400                                     | 580                           | -                  | 1 346   | 15 513             |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

The total compensation includes the following Board of Directors' fees (including flat-rate expense reimbursement): Chairman CHF 370 000 (previous year: CHF 370 000), Vice Chairman CHF 278 000 (previous year: CHF 278 000), other members CHF 185 000 (previous year: CHF 185 000).

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Including compensation as Chairman of the Audit Committee

<sup>&</sup>lt;sup>5</sup> For the purpose of inclusion in the total compensation, the participation certificates of Schindler Holding Ltd. are valued at the stock exchange price at the end of December 2009 of CHF 79.65. The Performance Share Units were included in the total compensation with CHF 46.20 (average share price ten trading days before the date of the allocation on January 20, 2009, less a deduction of 10%).

<sup>&</sup>lt;sup>6</sup>The options allocated under the Capital Participation Plan 2000 are valued according to the Black-Scholes formula at CHF 20.65 per option

<sup>&</sup>lt;sup>7</sup> The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>8</sup> After voluntarily waiving a total of CHF 978 000

<sup>&</sup>lt;sup>9</sup> After voluntarily waiving CHF 523 000

<sup>&</sup>lt;sup>10</sup> Compensation up to March 16, 2009 (General Meeting of Shareholders 2009)

<sup>11</sup> Compensation from March 16, 2009 (General Meeting of Shareholders 2009)

## 17.1.2 Number of participation certificates, Performance Share Units and options allocated 2009 – Board of Directors

|  | Participation certificates <sup>2</sup> | Performance<br>Share Units | Options            |
|--|---|----------------------------|--------------------|
| Alfred N. Schindler, Chairman <sup>1</sup> | 2 772                                   | _                          | 4 358 <sup>3</sup> |
| Luc Bonnard, Vice Chairman <sup>1</sup>    | 2 772                                   | _                          | 4 358 <sup>3</sup> |
| Prof. Dr. Karl Hofstetter <sup>1</sup>     | =                                       | 8 658                      | 44 5934            |

<sup>&</sup>lt;sup>1</sup> Executive member

In the reporting year 2009, the variable part of the compensation for the executive members of the Board of Directors was on average 51% (previous year: 54%) of the total compensation: 41% in cash (previous year: 47%), 6% in the form of shares/participation certificates/Performance Share Units (previous year: 4%), and 4% in the form of options (previous year: 3%).

#### 17.1.3 Total Compensation 2008 – Board of Directors

| - 1000 CHF                                   | Fixed compensation | Cash bonus | Registered | Performance  | Variable compensation | Fringe   | Expenses<br>for post-<br>employment | Tabal  |
|--|--------------------|------------|------------|--------------|-----------------------|----------|-------------------------------------|--------|
| in 1000 CHF                                  | Cash (gross)       | (gross)    | shares⁵    | Share Units⁵ | Options <sup>6</sup>  | benefits | benefits                            | Total  |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 3 265              | 3 475      | 137        | _            | 90                    | _        | 451                                 | 7 4187 |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 1 478              | 2 031      | 137        | _            | 90                    | _        | 371                                 | 4 107  |
| Alfred Spörri <sup>8</sup>                   | 1 154              | 2 248      | 137        | _            | 90                    | =        | 215                                 | 3 844  |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 885                | 560        | _          | 291          | 210                   | -        | 232                                 | 2 178  |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 185                | _          | -          | _            | _                     | -        | 11                                  | 196    |
| Dr. Hubertus von Grünberg³                   | 185                | _          | =          | _            | _                     | =        | 8                                   | 193    |
| Lord Charles Powell <sup>3</sup>             | 185                | _          | =          | _            | _                     | =        | 8                                   | 193    |
| Dr. Alexander Schaub <sup>3,4</sup>          | 323                | _          | =          | _            | _                     | =        | _                                   | 323    |
| Dr. Jenö C. A. Staehelin³                    | 185                | _          | =          | _            | _                     | =        | _                                   | 185    |
| Robert Studer <sup>3</sup>                   | 185                | _          | =          | _            | _                     | =        | 8                                   | 193    |
| Total compensation                           | 8 030              | 8 314      | 411        | 291          | 480                   | =        | 1 304                               | 18 830 |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

<sup>&</sup>lt;sup>2</sup> This number is based on the allocation value of CHF 48.70

<sup>&</sup>lt;sup>3</sup> Options from the Capital Participation Plan 2000 (participation certificates)

<sup>&</sup>lt;sup>4</sup> Options from the Long Term Incentive Plan (registered shares)

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Incl. compensation as member/Chairman of the Audit Committee

<sup>&</sup>lt;sup>5</sup> For the purpose of inclusion in the total compensation, the shares of Schindler Holding Ltd. were valued at the stock exchange price at the end of December 2008 of CHF 47.05.

For inclusion in the total compensation, the Performance Share Units were valued as follows: stock exchange price of one share of Schindler Holding Ltd. as at December 31, 2008, (CHF 47.05) multiplied by a conversion rate of 1.

<sup>&</sup>lt;sup>6</sup>The options allocated under the Capital Participation Plan 2000 are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>7</sup> After voluntarily waiving CHF 185 000 of fixed compensation.

<sup>&</sup>lt;sup>8</sup> Compensation for the full reporting year. Until March 26, 2008, for his activities as executive member, thereafter for his consulting activities for the Executive Committee of the Board.

## 17.1.4 Number of registered shares, Performance Share Units and options on registered shares allocated 2008 – Board of Directors

|  | Registered<br>shares³ | Performance<br>Share Units | Options |
|--|-----------------------|----------------------------|---------|
| Alfred N. Schindler, Chairman <sup>1</sup> | 2 922                 | _                          | 10 0334 |
| Luc Bonnard, Vice Chairman <sup>1</sup>    | 2 922                 | _                          | 10 0334 |
| Alfred Spörri <sup>2</sup>                 | 2 922                 | =                          | 10 0334 |
| Prof. Dr. Karl Hofstetter <sup>1</sup>     | =                     | 6 192                      | 23 3925 |

<sup>&</sup>lt;sup>1</sup> Executive member

### 17.2 Members of the Management Committee Elevators & Escalators

| 17.2.1 Total Compensation 2009 – Management Committee Elevators & Escalators |                   |                       |   |                       |                    |                        |        |  |  |
|--|-------------------|-----------------------|---|-----------------------|--------------------|------------------------|--------|--|--|
| comp   | Fixed<br>ensation |                       |   | Variable compensation |                    | Expenses<br>for post-  |        |  |  |
|  | sh (gross)        | Cash bonus<br>(gross) | Performance<br>Share Units <sup>1</sup> | Options <sup>2</sup>  | Fringe<br>benefits | employment<br>benefits | Total  |  |  |
| Total Management Committee Elevators & Escalators <sup>3</sup>               | 5 047             | 5 302                 | 1 775                                   | 1 775                 | 446                | 1 817                  | 16 162 |  |  |
| Highest single compensation: Jürgen Tinggren                                 | 860               | 1 320                 | 500                                     | 500                   | _                  | 323                    | 3 503  |  |  |

<sup>&</sup>lt;sup>1</sup> The Performance Share Units were included in the total compensation with CHF 46.20 (average share price ten trading days before the date of the allocation on January 20, 2009, less a deduction of 10%).

## 17.2.2 Number of Performance Share Units and options on registered shares awarded 2009 – Management Committee Elevators & Escalators

|   | Performance<br>Share Units | Options |
|---|----------------------------|---------|
| Total Management Committee Elevators & Escalators | 38 421                     | 197 880 |
| Jürgen Tinggren                                   | 10 823                     | 55 741  |

In the reporting year 2009, the variable component of the compensation for the members of the Management Committee Elevators & Escalators was on average 55% (previous year: 39%) of the total compensation: 33% cash (previous year: 25%), 11% in the form of Performance Share Units (previous year: 8%) and 11% in the form of options (previous year: 6%). The calculation was based on a conversion rate of 1.

<sup>&</sup>lt;sup>2</sup> Executive member until March 26, 2008

<sup>&</sup>lt;sup>3</sup> This number is based on the allocation value of CHF 46.20

<sup>&</sup>lt;sup>4</sup> Options from the Capital Participation Plan 2000

<sup>&</sup>lt;sup>5</sup> Options from the Long Term Incentive Plan

<sup>&</sup>lt;sup>2</sup> The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>3</sup> The compensation of the executive members of the Board of Directors is reported only under the compensation of the members of the Board of Directors and not under the Management Committee.

| 17.2.3 Total Compensation 2008 – Management Committee Elevators & Escalators |             |            |                          |                      |           |            |        |  |  |
|--|-------------|------------|--------------------------|----------------------|-----------|------------|--------|--|--|
|  | Fixed       |            |                          | Variable             |           | Expenses   |        |  |  |
| comp   | ensation    |            |                          | compensation         | Fringe    | for post-  |        |  |  |
|  |             | Cash bonus | Performance              |                      | benefits/ | employment |        |  |  |
| In 1000 CHF Ca   | ish (gross) | (gross)    | Share Units <sup>1</sup> | Options <sup>2</sup> | others    | benefits   | Total  |  |  |
| Total Management Committee Elevators & Escalators <sup>3</sup>               | 5 452       | 4 021      | 1 283                    | 921                  | 2 3344    | 1 772      | 15 783 |  |  |
| Highest single compensation: Jürgen Tinggren                                 | 900         | 1 185      | 364                      | 262                  | -         | 244        | 2 955  |  |  |

<sup>&</sup>lt;sup>1</sup> For inclusion in the total compensation, the Performance Share Units were valued as follows: stock exchange price of one share of Schindler Holding Ltd. as at December 31, 2008, (CHF 47.05) multiplied by a conversion rate of 1.

<sup>&</sup>lt;sup>4</sup> Contains termination compensation for a former member of the Executive Committee of CHF 1.9 million.

| 17.2.4 Number of Performance Share Units and options on |             |         |  |  |  |  |  |
|---|-------------|---------|--|--|--|--|--|
| registered shares awarded 2008 – Management Committee   |             |         |  |  |  |  |  |
| Elevators & Escalators                                  |             |         |  |  |  |  |  |
|   | Performance |         |  |  |  |  |  |
|   | Share Units | Options |  |  |  |  |  |
| Total Management Committee Elevators & Escalators       | 27 180      | 102 510 |  |  |  |  |  |
| Jürgen Tinggren   | 7 740       | 29 240  |  |  |  |  |  |

<sup>&</sup>lt;sup>2</sup> The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>3</sup> The compensation of the executive members of the Board of Directors is reported only under the compensation of the members of the Board of Directors and not under the Management Committee.

Schindler Holding Ltd.

#### 18 Former members of governing bodies

Compensation was paid to the following former members of governing bodies:

Roland W. Hess, President of the Management Committee Elevators & Escalators until July 31, 2007, CHF 1.1 million (previous year: CHF 1.2 million).

Alfred Spörri, until March 26, 2008, executive member of the Board of Directors and member of the Executive Committee of the Board: total compensation 2009 CHF 1.2 million.

#### 19 Related parties

Schindler Holding Ltd. pays pensions to three widows of former executive members of the Board of Directors. In the reporting year, these amounted to CHF 259 200. The actuarially determined present value is recalculated annually, and as at December 31, 2009, amounted to CHF 1.7 million. This amount is reported by Schindler Holding Ltd. as a provision.

#### 20 Loans

#### 20.1 Present and past members of governing bodies

No loans were granted by Schindler Holding Ltd. or any other Group company to any present or past members of the governing bodies, and no such loans were outstanding as at December 31, 2009.

The Chairman of the Board of Directors has been granted borrowing rights. As at December 31, 2009, the unutilized credit limit was CHF 25 million, which was secured by shares of Schindler Holding Ltd. owned by the Chairman with a value of more than CHF 200 million.

#### 20.2 Related parties

Schindler Holding Ltd. has not made any loans to related parties of present or past members of governing bodies.

#### 21 Participations, option rights, and conversion rights

The participations and option rights of the members of the Board of Directors of Schindler Holding Ltd. and of the Management Committee Elevators & Escalators and of their related parties are as follows (there are no outstanding conversion rights):

#### 21.1 Participations, option rights, and conversion rights 2009 – Board of Directors

|   |                      | Number of                     |   | Numbe   | er of vested options   |
|---|----------------------|-------------------------------|---|---|--|
| as at 31.12.2009                              | Registered<br>shares | Participation<br>certificates | on participation<br>certificates allo-<br>cated under the<br>option plan 2004 | on participation<br>certificates allo-<br>cated under the<br>option plan 2005 | on registered<br>shares allocated<br>under the<br>option plan 2006 |
| Alfred N. Schindler, Chairman <sup>1, 2</sup> | 4                    | 24 540                        | =   | =   | 3 153  |
| Luc Bonnard, Vice Chairman <sup>1, 2</sup>    | 4                    | =                             | _   | _   | =  |
| Prof. Dr. Karl Hofstetter <sup>2</sup>        | 47 623               |                               | 7 560   | 6 220   | 3 153  |
| Prof. Dr. Pius Baschera <sup>3</sup>          | 3 000                | _                             | _   | _   |  |
| Dr. Hubertus von Grünberg³                    | 5 000                | =                             | _   | _   | =  |
| Lord Charles Powell <sup>3</sup>              | 5 000                | =                             | _   | _   |  |
| Dr. Alexander Schaub³                         | 3 000                | _                             | _   | _   |  |
| Rolf Schweiger³                               | 3 375                | -                             | _   | _   |  |
| Dr. Jenö C. A. Staehelin³                     | 4                    | _                             | _   | _   | _  |
| Dr. Klaus W. Wellershoff <sup>3</sup>         | 3 000                | -                             | _   | _   |  |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

#### 21.2 Participations, option rights, and conversion rights 2008 - Board of Directors

|  |            | Number of     |                  | Numbe              | r of vested options |
|--|------------|---------------|------------------|--------------------|---------------------|
|  |            |               | on registered    | on participation   | on participation    |
|  |            |               | shares allocated | certificates allo- |                     |
|  | Registered | Participation | under the        | cated under the    | cated under the     |
| as at 31.12.2008                             | shares     | certificates  | option plan 2003 | option plan 2004   | option plan 2005    |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 4          | 18 320        | -                | _                  | 6 220               |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 4          | _             | _                | _                  | _                   |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 24 623     | 10 760        | 23 000           | 7 560              | 6 220               |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 3 000      | _             | _                | _                  | _                   |
| Dr. Hubertus von Grünberg³                   | 5 000      | _             | _                | _                  | _                   |
| Lord Charles Powell <sup>3</sup>             | 5 000      | _             | -                | _                  | _                   |
| Dr. Alexander Schaub³                        | 3 000      | _             | _                | _                  | _                   |
| Dr. Jenö C. A. Staehelin <sup>3</sup>        | 4          | -             | -                | _                  | _                   |
| Robert Studer <sup>3</sup>                   | 5 000      | 5 000         | -                | _                  | _                   |
|  |            |               |                  |                    |                     |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Alfred N. Schindler, Luc Bonnard, Dr. Jenö C. A. Staehelin, and parties related to these persons hold their registered shares of Schindler Holding Ltd. under a shareholders' agreement. As at December 31, 2009, these comprised 51 026 502 shares, corresponding to 71.1% of the voting rights of the share capital entered in the Commercial Register.

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Alfred N. Schindler, Luc Bonnard, Dr. Jenö C. A. Staehelin, and parties related to these persons hold their registered shares of Schindler Holding Ltd. under a shareholders' agreement. As at December 31, 2008, these comprised 51 082 480 shares, corresponding to 70.5% of the voting rights of the share capital entered in the Commercial Register.

#### 21.3 Participations, option rights, and conversion rights 2009 Management Committee Elevators & Escalators

|                                       |                      | Number of                  |                                     | Numbe                                  | r of vested options            |
|---------------------------------------|----------------------|----------------------------|-------------------------------------|--|--------------------------------|
|                                       |                      |                            | on participation certificates allo- | on participation<br>certificates allo- | on registered shares allocated |
| as at 31.12.2009                      | Registered<br>shares | Participation certificates | cated under the option plan 2004    | cated under the option plan 2005       | under the option plan 2006     |
| Jürgen Tinggren, President            | 20 097               | 8 410                      | -                                   | 4 680                                  | 2 901                          |
| Miguel A. Rodríguez, Deputy President | 19 841               | 10 120                     | _                                   | 6 220                                  | 2 565                          |
| Erich Ammann                          | 7 879                | 4 450                      | _                                   | 5 530                                  | 2 883                          |
| Dr. Rudolf W. Fischer                 | 24 413               | _                          | _                                   | _                                      | 2 733                          |
| Michael Füllemann                     | 715                  | =                          | =                                   | =                                      | =                              |
| Dr. Christoph Lindenmeyer             | 11 300               | 3 340                      | _                                   | 4 150                                  | 2 179                          |
| Silvio Napoli                         | 1 811                | 725                        | 3                                   | 460                                    | 325                            |
| Jakob Züger                           | 13 828               | 5 030                      | _                                   | 3 320                                  | 1 507                          |

## 21.4 Participations, option rights, and conversion rights 2008 Management Committee Elevators & Escalators

|                                       |            | Number of     |  | Numbe   | r of vested options                                       |
|---------------------------------------|------------|---------------|--|---|---|
|                                       | Registered | Participation | on registered<br>shares allocated<br>under the | on participation<br>certificates allo-<br>cated under the | on participation<br>certificates allo-<br>cated under the |
| as at 31.12.2008                      | shares     | certificates  | option plan 2003                               | option plan 2004  | option plan 2005  |
| Jürgen Tinggren, President            | 20 097     | 8 410         | 18 760   | 6 090   | 4 680   |
| Miguel A. Rodríguez, Deputy President | 15 672     | 10 120        | 21 010   | =   | 6 220   |
| Erich Ammann                          | 7 879      | 4 450         | _  | _   | 5 530   |
| Dr. Rudolf W. Fischer                 | 27 338     | 4 450         | _  | _   | 5 530   |
| Michael Füllemann                     | 715        | _             | _  | _   | _   |
| Dr. Christoph Lindenmeyer             | 11 300     | 3 340         | =  | =   | 4 150   |
| Silvio Napoli <sup>1</sup>            | 1 811      | 725           | _  | 3   | 460   |
| Jakob Züger                           | 13 828²    | 5 030         | _  | 460   | 3 320   |

<sup>&</sup>lt;sup>1</sup> Member since March 1, 2008

Regarding option conditions, see note 35 to the Consolidated Financial Statements, pages 76 to 81.

<sup>&</sup>lt;sup>2</sup> Retrospectively corrected from 14828 to 13828 (typographical error)

Financial Statements Schindler Holding Ltd.

#### 22 Risk assessment

The Board of Directors of Schindler Holding Ltd. assesses the corporate risks within the framework of a systematic risk identification and analysis. Based on this assessment, measures for risk management in the company are defined and constantly monitored. The company has a risk management system which is designed for the prompt identification and analysis of risks as well as the initiation of corresponding measures. The organization, principles, and reporting of risk management are described in detail under Corporate Governance, paragraph 3.6, page 128.

# Appropriation of profits

Financial Statements Schindler Holding Ltd.

| Proposals to the General           | Meeting                            |            |                     |
|------------------------------------|------------------------------------|------------|---------------------|
| In 1000 CHF                        |                                    | 31.12.2009 | 31.12.2008          |
| Total available profit             |                                    |            |                     |
| Net profit for the year            |                                    | 490 687    | 427 582             |
| Brought forward from previous ye   | ear                                | 18 487     | 18 567              |
| Total profits as per balance she   | eet                                | 509 174    | 446 149             |
|                                    |                                    |            |                     |
| Appropriation of net profit        |                                    |            |                     |
| Gross dividends proposed:          |                                    |            |                     |
| per registered share               | CHF 2.00 (previous year: CHF 2.00) | 143 553¹   | 141 013 ²           |
| per participation certificate      | CHF 2.00 (previous year: CHF 2.00) | 97 219¹    | 96 649 <sup>2</sup> |
| Total dividend                     |                                    | 240 772    | 237 662             |
| Appropriation to other reserves    |                                    | 260 000    | 190 000             |
| Total appropriation of net prof    | it                                 | 500 772    | 427 662             |
| Balance carried forward to new acc | count                              | 8 402      | 18 487              |

<sup>&</sup>lt;sup>1</sup>The total dividend amount covers all outstanding registered shares and participation certificates. This may, as in the previous year, reduce the reported total dividend payment accordingly.

<sup>&</sup>lt;sup>2</sup> Payment excludes dividends on treasury stock (see also note 15).



# Main Group companies

Status December 31, 2009

Financial Statements Schindler Holding Ltd.

| Country        | Head office         | Name of company                            | Participation<br>in % | Nominal c<br>(in thou<br>of local cur | sands |     |   |
|----------------|---------------------|--|-----------------------|---------------------------------------|-------|-----|---|
| Europe         |                     |  |                       |                                       |       |     |   |
| Austria        | Vienna              | Haushahn Aufzüge GmbH                      | 100                   | 290                                   | EUR   | •   |   |
|                |                     | Schinac Verwaltungs AG                     | 100                   | 70                                    | EUR   |     | 0 |
|                |                     | Schindler Aufzüge und Fahrtreppen GmbH     | 100                   | 2 000                                 | EUR   | • • |   |
|                |                     | Schindler Fahrtreppen International GmbH   | 100                   | 2 000                                 | EUR   | •   |   |
|                |                     | Schindler Liegenschaftsverwaltungs GmbH    | 100                   | 4 362                                 | EUR   |     | 0 |
|                | Wolfurt             | Doppelmayr Aufzüge AG                      | 100                   | 730                                   | EUR   | •   |   |
| Belgium        | Brussels            | S.A. Schindler N.V.                        | 100                   | 75 570                                | EUR   | •   |   |
| Bulgaria       | Sofia               | Schindler Bulgaria EOOD                    | 100                   | 200                                   | BGN   | •   |   |
| Croatia        | Zagreb              | Schindler Hrvatska d.o.o.                  | 100                   | 9 100                                 | HRK   | •   |   |
| Czech Republic | Prague              | Schindler CZ a.s.                          | 100                   | 101 000                               | CZK   | •   |   |
| Denmark        | Herlev              | Schindler Elevatorer A/S                   | 100                   | 1 000                                 | DKK   | •   |   |
| Estonia        | Tallinn             | GNT Eesti AS <sup>1</sup>                  | 100                   | 3 000                                 | EEK   |     | 0 |
| Finland        | Helsinki            | ALSO Nordic Holding Oy <sup>1</sup>        | 100                   | 10 000                                | EUR   |     | 0 |
|                |                     | Schindler Oy                               | 100                   | 100                                   | EUR   | •   |   |
|                | Tampere             | GNT Finland Oy <sup>1</sup>                | 100                   | 841                                   | EUR   |     | 0 |
| France         | Illzach             | Elevator Car System                        | 100                   | 2 416                                 | EUR   | • • |   |
|                | Vélizy-Villacoublay | Schindler                                  | 99.9                  | 7 538                                 | EUR   | •   |   |
| Germany        | Berlin              | Schindler Aufzüge und Fahrtreppen GmbH     | 100                   | 9 715                                 | EUR   | •   |   |
|                |                     | Schindler Deutschland GmbH                 | 100                   | 51 129                                | EUR   |     | 0 |
|                | Straubing           | ALSO Deutschland GmbH <sup>1</sup>         | 100                   | 103                                   | EUR   |     | 0 |
|                | Stuttgart           | C. Haushahn GmbH & Co.                     | 100                   | 8 997                                 | EUR   | •   |   |
| Great Britain  | Sunbury on Thames   | Schindler Ltd.                             | 100                   | 0.1                                   | GBP   | •   |   |
|                |                     | Schinvest Ltd.                             | 100                   | 2 005                                 | GBP   |     | 0 |
| Greece         | Athens              | Schindler Hellas S.A.                      | 100                   | 2 833                                 | EUR   | •   |   |
| Hungary        | Budapest            | Schindler Hungária Lift és Mozgólépcsó KFT | 100                   | 460 000                               | HUF   | •   |   |
| Iceland        | Reykjavík           | HÉDINN Schindler Lyftur hf.                | 51                    | 10 000                                | ISK   | •   |   |
| Ireland        | Dublin              | Schindler Ltd.                             | 100                   | 25                                    | EUR   | •   |   |
| Italy          | Concorezzo          | Schindler S.p.A.                           | 100                   | 8 400                                 | EUR   | •   |   |
| Jersey         | St. Helier          | Schinvest (Jersey) Ltd.                    | 100                   | 95                                    | GBP   |     | 0 |
| Latvia         | Marupe              | GNT LATVIA SIA¹                            | 100                   | 842                                   | LVL   |     | 0 |
|                | Riga                | A.S. Latvijas Lifts Schindler              | 100                   | 123                                   | LVL   | •   |   |
|                |                     | Service Net LV SIA <sup>1</sup>            | 100                   | 53                                    | LVL   |     | 0 |
| Liechtenstein  | Vaduz               | Reassur AG                                 | 100                   | 20 000                                | CHF   |     | 0 |

<sup>•</sup> Production

<sup>•</sup> Sales, installation, maintenance

 $<sup>\</sup>circ\, \text{Other services}$ 

<sup>&</sup>lt;sup>1</sup> Participations of ALSO Holding AG

Financial Statements Schindler Holding Ltd.

| Country     | Head office    | Name of company                       | Participation<br>in % | Nominal c<br>(in thou<br>of local cur | sands |   |   |
|-------------|----------------|---------------------------------------|-----------------------|---------------------------------------|-------|---|---|
| Lithuania   | Kaunas         | UAB GNT Lietuva <sup>1</sup>          | 100                   | 6 500                                 | LTL   |   |   |
|             | Vilnius        | UAB Schindler Liftas                  | 100                   | 1 365                                 | LTL   |   | • |
| Luxembourg  | Luxembourg     | Schindler S.à r.l.                    | 100                   | 175                                   | EUR   |   | • |
| Malta       | Msida          | Schindler Ltd.                        | 70                    | 50                                    | MTL   |   | • |
| Monaco      | Fontvieille    | Schindler Monaco                      | 98                    | 150                                   | EUR   |   | • |
| Netherlands | The Hague      | Schindler Liften B.V.                 | 100                   | 567                                   | EUR   |   | • |
| Norway      | Bergen         | Schindler Stahl Heiser A/S            | 100                   | 550                                   | NOK   |   | • |
|             | Sandefjord     | GNT Norway AS <sup>1</sup>            | 100                   | 11 063                                | NOK   |   |   |
|             | Vennesla       | Reber-Schindler Heis A/S              | 100                   | 8 000                                 | NOK   |   | • |
| Poland      | Warsaw         | Schindler Polska sp.z o.o.            | 100                   | 5 000                                 | PLN   |   | • |
|             | Wroclaw        | GNT Polska Sp.z o.o.¹                 | 100                   | 3 000                                 | PLN   |   |   |
| Portugal    | Carnaxide      | Schindler S.A.                        | 100                   | 4 000                                 | EUR   |   | • |
| Romania     | Bucharest      | Schindler Romania S.R.L.              | 100                   | 125                                   | RON   |   | • |
| Russia      | Moscow         | ZAO Schindler                         | 100                   | 21                                    | RUR   |   | • |
| Serbia      | Belgrade       | Schindler d.o.o. Beograd              | 100                   | 100                                   | EUR   |   | • |
| Slovakia    | Bratislava     | Schindler Výtahy a Eskalátory a.s.    | 100                   | 963                                   | EUR   |   | • |
|             | Dunajská       | Schindler Eskalátory s.r.o.           | 100                   | 1 236                                 | EUR   | • |   |
| Slovenia    | Ljubljana      | Schindler Slovenija d.o.o.            | 100                   | 73 012                                | SIT   |   | • |
| Spain       | Madrid         | Schindler S.A.                        | 99.7                  | 27 801                                | EUR   | • | • |
|             | Saragossa      | Schindler Ibérica Management, S.A.    | 100                   | 4 420                                 | EUR   |   |   |
| Sweden      | Stockholm      | Schindler Hiss AB                     | 100                   | 9 440                                 | SEK   |   | • |
|             | Upplands Väsby | GNT Sweden AB <sup>1</sup>            | 100                   | 5 000                                 | SEK   |   |   |
| Switzerland | Ebikon         | EbiSquare AG                          | 74                    | 500                                   | CHF   |   |   |
|             |                | Schindler Aufzüge AG                  | 100                   | 25 000                                | CHF   | • | • |
|             |                | Schindler Consulting AG               | 100                   | 250                                   | CHF   |   |   |
|             |                | Schindler Informatik AG               | 100                   | 1 000                                 | CHF   |   |   |
|             |                | Schindler Management AG               | 100                   | 1 000                                 | CHF   |   |   |
|             |                | Schindler Repro AG                    | 52                    | 150                                   | CHF   |   |   |
|             | Emmen          | ALSO Schweiz AG <sup>1</sup>          | 100                   | 100                                   | CHF   |   |   |
|             | Hergiswil      | ALSO Holding AG                       | 64                    | 6 039                                 | CHF   |   |   |
|             |                | Inventio AG                           | 100                   | 11 000                                | CHF   |   |   |
|             |                | Schindler Pars International Ltd.     | 100                   | 5 000                                 | CHF   |   |   |
|             | Locarno        | Schindler Elettronica S.A.            | 100                   | 2 000                                 | CHF   | • |   |
|             | Wettswil       | AS Aufzüge AG                         | 100                   | 7 000                                 | CHF   |   | • |
| Turkey      | Istanbul       | Schindler Turkeli Asansor Sanayi A.S. | 100                   | 3 600                                 | TRY   |   | • |
| Ukraine     | Kiev           | Schindler Ukraine                     | 100                   | 21                                    | UAH   |   | • |

• Production

<sup>•</sup> Sales, installation, maintenance

 $<sup>\</sup>circ\, \text{Other services}$ 

 $<sup>^{\</sup>rm 1}\,{\rm Participations}$  of ALSO Holding AG

8 9

Financial Statements Schindler Holding Ltd.

| Country                | Head office       | Name of company                                   | Participation<br>in % | Nominal cap<br>(in thousa<br>of local curre | nds   |     |
|------------------------|-------------------|---|-----------------------|---|-------|-----|
| North, Central, and    | South America     |   |                       |   |       |     |
| Argentina              | Buenos Aires      | Ascensores Schindler S.A.                         | 90                    | 1 372 A                                     | ARS   | •   |
| Brazil                 | São Paulo         | Elevadores Atlas Schindler S.A.                   | 100                   | 195 479 E                                   | BRL • | • • |
| British Virgin Islands | Tortola           | Jardine Schindler Holdings Ltd.                   | 50                    | 100 L                                       | JSD   |     |
| Canada                 | Scarborough       | Schindler Elevator Corporation                    | 100                   | 31 464 C                                    | AD    | •   |
| Chile                  | Santiago de Chile | Ascensores Schindler (Chile) S.A.                 | 100                   | 59 200                                      | CLP   | •   |
| Colombia               | Bogotá            | Ascensores Schindler de Colombia S.A.             | 100                   | 671 718 C                                   | ОР    | •   |
| Costa Rica             | San José          | Elevadores Schindler S.A.                         | 60                    | 200 000 C                                   | CRC   | •   |
| Guatemala              | Guatemala City    | Elevadores Schindler S.A.                         | 100                   | 600 G                                       | ΤQ    | •   |
| Mexico                 | Mexico City       | Elevadores Schindler S.A. de C.V.                 | 100                   | 32 073 N                                    | 1XP   | •   |
| Peru                   | Lima              | Ascensores Schindler del Perú S.A.                | 100                   | 2 371 F                                     | PEN   | •   |
| Uruguay                | Montevideo        | Ascensores Schindler S.A.                         | 100                   | 698 U                                       | IYU   | •   |
| USA                    | Gantano           | Schindler Corp. of Puerto Rico                    | 100                   | 4 039 L                                     | JSD   | •   |
|                        | Morristown        | Schindler Elevator Corporation                    | 100                   | 506 915 L                                   | JSD ( | • • |
|                        | Mountainside      | Slade Industries, Inc.                            | 100                   | 5 855 L                                     | JSD   | •   |
|                        | Niles             | Adams Elevator Equipment Company                  | 100                   | 6 625 L                                     | JSD ( | • • |
|                        | Wilmington        | Schindler Enterprises, Inc.                       | 100                   | 523 434 L                                   | JSD   |     |
| Venezuela              | Caracas           | Ascensores Schindler de Venezuela S.A.            | 100                   | 40 000 \                                    | /EB   | •   |
| Africa                 |                   |   |                       |   |       |     |
| Botswana               | Gabarone          | Schindler Lifts (Botswana) (PTY) Ltd.             | 100                   | 120 B'                                      | WP    | •   |
| Egypt                  | Cairo             | Schindler Ltd.                                    | 100                   | 24 250 E                                    | GP    | •   |
| Ghana                  | Accra             | Elesca Engineering Ltd.                           | 20                    | 28 000 G                                    | iHC   | •   |
| Kenya                  | Nairobi           | Schindler Ltd.                                    | 100                   | 5 000 k                                     | KES   | •   |
| Morocco                | Casablanca        | Schindler Maroc S.A.                              | 100                   | 10 000 M                                    | AD    | •   |
| Namibia                | Windhoek          | Schindler Lifts (Namibia) (PTY) Ltd.              | 100                   | 1 N   | AD    | •   |
| South Africa           | Johannesburg      | Schindler Lifts SA Investments Holding (PTY) Ltd. | 100                   | 4 250 Z                                     | ZAR   | •   |
|                        |                   | Schindler Lifts (SA) (PTY) Ltd.                   | 90                    | 100 Z                                       | ZAR   | •   |
| <br>Zimbabwe           | Harare            | Schindler Lifts (Zimbabwe) (PVT) Ltd.             | 100                   | 4 Z\  | ND    | •   |

ProductionSales, installation, maintenance

Other services

Financial Statements Schindler Holding Ltd.

| Country              | Head office         | P.<br>Name of company  | articipation<br>in % | Nominal ca<br>(in thous<br>of local curr | ands |   |     |
|----------------------|---------------------|--|----------------------|--|------|---|-----|
| Asia/Australia       |                     |  |                      |  |      |   |     |
| Australia            | Sydney              | Schindler Lifts Australia Pty. Ltd.                          | 100                  | 8 500                                    | AUD  |   | •   |
| Bahrain              | Manama              | Jalal Schindler Lifts & Escalators Co. W.L.L.                | 49                   | 20                                       | BHD  |   | •   |
| Brunei               | Bandar Seri Begawan | Schindler Liftec Sdn. Bhd. <sup>1</sup>                      | 50                   | 500                                      | BND  |   | •   |
| Cambodia             | Phnom Penh          | Jardine Schindler (Cambodia) Ltd.1                           | 100                  | 21                                       | USD  |   | •   |
| China                | Hong Kong SAR       | Holake Hong Kong Lifts Limited <sup>1</sup>                  | 100                  | 500                                      | HKD  |   | •   |
|                      |                     | Schindler Lifts (Hong Kong) Ltd. <sup>1</sup>                | 100                  | 25 000                                   | HKD  |   | •   |
|                      | Macau SAR           | Jardine Schindler Lifts (Macao) Ltd.1                        | 100                  | 25                                       | МОР  |   | •   |
|                      | Shanghai            | Schindler (China) Elevator Co. Ltd.                          | 100                  | 564 602                                  | CNY  | • | •   |
|                      |                     | Shanghai Schindler Trading Co. Ltd.                          | 100                  | 1 200                                    | CNY  |   | 0   |
|                      |                     | Schindler Management AP (Shanghai) Co. Ltd.                  | 100                  | 35 627                                   | CNY  |   | 0   |
|                      | Suzhou              | Schindler Electronics (Suzhou) Co. Ltd.                      | 100                  | 71 426                                   | CNY  | • |     |
|                      |                     | Suzhou Esca Step Co. Ltd.                                    | 100                  | 38 914                                   | CNY  | • |     |
|                      |                     | Suzhou Schindler Elevator Co. Ltd.                           | 100                  | 155 373                                  | CNY  | • | •   |
| India                | Mumbai              | Schindler India PVT Ltd.                                     | 100                  | 1 191 879                                | INR  |   | •   |
| Indonesia            | Jakarta             | PT Berca Schindler Lifts <sup>1</sup>                        | 50                   | 6 745 000                                | IDR  |   | •   |
| Israel               | Kfar Yona           | Schindler Nechushtan Elevators Ltd.                          | 100                  | 7 045                                    | ILS  |   | •   |
| Japan                | Kagoshima           | Mercury Ascensore Ltd.                                       | 100                  | 25 000                                   | JPY  |   | •   |
|                      | Tokyo               | Schindler Elevator K.K.                                      | 99.9                 | 500 000                                  | JPY  |   | •   |
| Lebanon              | Antelias/Beirut     | Schindler Lebanon S.A.L.                                     | 100                  | 600 000                                  | LBP  |   | •   |
| Malaysia             | Kuala Lumpur        | Antah Schindler Sdn. Bhd. <sup>1</sup>                       | 70                   | 14 500                                   | MYR  |   | •   |
| Myanmar              | Yangon              | Myanmar Jardine Schindler Ltd. <sup>1</sup>                  | 100                  | 300 N                                    | ИΜК  |   | •   |
| New Zealand          | Auckland            | Schindler Lifts NZ Ltd.                                      | 100                  | 1 000                                    | NZD  |   | •   |
| Philippines          | Manila              | Jardine Schindler Elevator Corp. <sup>1</sup>                | 100                  | 277 000                                  | PHP  |   | •   |
| Qatar                | Doha                | Al Doha Schindler Elevators & Escalators WLL                 | 49                   | 200                                      | QAR  |   | •   |
| Saudi Arabia         | Jeddah              | Saudi Elevator Co. Ltd.                                      | 20                   | 30 000                                   | SAR  |   | •   |
| Singapore            | Singapore           | Schindler Lifts (Singapore) Pte. Ltd. <sup>1</sup>           | 100                  | 27 514                                   | SGD  |   | •   |
| South Korea          | Kyungki-do          | Hyundai Elevators Co. Ltd.                                   | 25.5                 | 35 662 565                               | KRW  | • | • 0 |
|                      | Seoul               | Schindler Elevator Company Ltd.                              | 100                  | 5 902 000                                | KRW  | • | •   |
| Taiwan               | Taipei              | Jardine Schindler Lifts Ltd. <sup>1</sup>                    | 100                  | 100 000                                  | TWD  |   | •   |
| Thailand             | Bangkok             | Jardine Schindler (Thai) Ltd. <sup>1</sup>                   | 100                  | 90 268                                   | THB  |   | •   |
| United Arab Emirates | Dubai               | Schindler Pars International Ltd. (Dubai and Abu Dhabi brand | ches) 100            | _  | _    |   | •   |
| Vietnam              | Ho Chi Minh City    | Schindler Vietnam Ltd. <sup>1</sup>                          | 100                  | 20 818 485                               | VND  | • | •   |

#### • Production

<sup>•</sup> Sales, installation, maintenance

Other services

¹ Participations of Jardine Schindler Holdings Ltd., BVI



# Report of the statutory auditors

#### To the General Meeting of Schindler Holding Ltd., Hergiswil

#### Report of the statutory auditor on the financial statements

As statutory auditor, we have audited the accompanying financial statements of Schindler Holding Ltd., which comprise the profit and loss statement, balance sheet, and notes (pages 87 to 109) for the year ended December 31, 2009.

#### **Board of Directors' responsibility**

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system.

An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Financial Statements Schindler Holding Ltd.

#### **Opinion**

In our opinion, the financial statements for the year ended December 31, 2009, comply with Swiss law and the company's articles of incorporation.

#### Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (Article 728 Code of Obligations [CO] and Article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with Article 728a Paragraph 1 Item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

Berne, February 12, 2010

**ERNST & YOUNG AG** 

Roland Ruprecht Licensed audit expert (Auditor in charge) Manuel Trösch Licensed audit expert

```
    2
    3
    5
    6
    8
    9
```

The Corporate Governance report contains the information required by the Directive Relating to Information on Corporate Governance of the SIX Swiss Exchange that was valid on December 31, 2009, and follows the Directive's structure. The Corporate Governance report also contains the legally required disclosure of compensation and participation rights of the highest corporate level.

#### 1 Structure of the Group and shareholders

#### 1.1 Group structure

| Board of Directors of Schindler Holding Ltd. |  |  |  |  |
|--|--|--|--|--|
| as at 31.12.2009                             |  |  |  |  |
| Alfred N. Schindler                          | Chairman, executive member <sup>1</sup>      |  |  |  |
| Luc Bonnard                                  | Vice Chairman, executive member <sup>1</sup> |  |  |  |
| Prof. Dr. Karl Hofstetter                    | Executive member                             |  |  |  |
| Prof. Dr. Pius Baschera                      | Non-executive member                         |  |  |  |
| Dr. Hubertus von Grünberg                    | Non-executive member                         |  |  |  |
| Lord Charles Powell                          | Non-executive member                         |  |  |  |
| Dr. Alexander Schaub                         | Non-executive member                         |  |  |  |
| Rolf Schweiger                               | Non-executive member                         |  |  |  |
| Dr. Jenö C. A. Staehelin                     | Non-executive member                         |  |  |  |
| Dr. Klaus W. Wellershoff                     | Non-executive member                         |  |  |  |

<sup>&</sup>lt;sup>1</sup>Member of the Executive Committee of the Board

| Management Committe       | ees   |
|---------------------------|---|
| as at 31.12.2009          |   |
| Elevators & Escalators    |   |
| Jürgen Tinggren           | President                                       |
| Miguel A. Rodríguez       | Deputy President, Europe                        |
| Erich Ammann              | Chief Financial Officer (CFO)                   |
| Dr. Rudolf W. Fischer     | Corporate Human Resources                       |
| Michael Füllemann         | Global Business                                 |
| Dr. Christoph Lindenmeyer | East, Middle East, India, and Africa (EMIA)     |
| Silvio Napoli             | Asia/Pacific                                    |
| Jakob Züger               | North, Central, and South America               |
| ALSO                      |   |
| Thomas C. Weissmann       | President, Chairman and executive member of the |
|                           | Board of Directors of ALSO Holding AG           |
| Laisvunas Butkus          | Managing Director GNT Baltic States             |
| Michael Dressen           | Managing Director ALSO Deutschland GmbH         |
| Lucas Kuttler             | Chief Operating Officer                         |
| Marc Schnyder             | Managing Director ALSO Schweiz AG               |
| Maija Strandberg          | Managing Director GNT Finland                   |
| Urs Windler               | Chief Financial Officer                         |
| Peter Zurbrügg            | Chief Information Officer                       |

The operational structure of the Group corresponds to the segment reporting presented on page 74 of the Financial Statements.

Main Group companies are listed on pages 106 to 109 of the Financial Statements.



ALSO Holding AG, Hergiswil, Switzerland, 64% of whose shares were held by Schindler Holding Ltd. at the end of 2009, has been listed on the SIX Swiss Exchange (securities number 2 459 027) since 1986. ALSO Holding AG publishes its own annual report which also fulfills the requirements of the International Financial Reporting Standards (IFRS). As at December 31, 2009, the market capitalization of ALSO was CHF 248 million. In view of the extent of the required information, this report does not contain ALSO's report on Corporate Governance, or disclosure of its compensation (Swiss Code of Obligations Art. 663b<sup>bis</sup>) and participations (Swiss Code of Obligations Art. 663c), for which reference should be made to the ALSO annual report and the permanent source of information at: www.also.com

#### 1.2 Significant shareholders

As at the end of 2009, the Schindler and Bonnard families, together with parties related to these families, held within the scope of a shareholders' agreement 51 026 502 registered shares of Schindler Holding Ltd., corresponding to 71.1% of the voting rights of the share capital registered in the Commercial Register.

#### 1.3 Cross-shareholdings

Schindler Holding Ltd. has no cross-shareholding of more than 5% in a company outside the Schindler Group.

#### 2 Capital structure

#### 2.1 Capital

As at December 31, 2009, the ordinary share capital of Schindler Holding Ltd. was CHF 7 177 670 and the participation capital CHF 4860 940.

#### 2.2 Authorized and conditional capital

As at December 31, 2009, Schindler Holding Ltd. had no authorized or conditional capital.

#### 2.3 Changes in capital in the last three years

Information about changes in the capital of Schindler Holding Ltd. in the last three reporting years is presented on pages 91 and 92 of the Financial Statements.

#### 2.4 Shares and participation certificates

As at December 31, 2009, the share capital was CHF 7 177 670. This is divided into 71 776 700 fully paid-in registered shares, each with a nominal value of CHF 0.10. Subject to Article 13 of the Articles of Association, each share carries the right to one vote, as well as the right to a share in the profits contained in the balance sheet, and in the proceeds of liquidation, corresponding to its nominal value.

As at December 31, 2009, the participation capital was CHF 4860940 which is divided into 48 609 400 fully paid-in participation certificates, each with a nominal value of CHF 0.10. Each participation certificate carries the right to a share in the profits contained in the balance sheet, and in the proceeds of liquidation, corresponding to its nominal value. It does not, however, carry any voting rights, nor any other rights of membership, such as participation at General Meetings of Shareholders.

#### 2.5 Profit sharing certificates

Schindler Holding Ltd. has not issued any profit sharing certificates.

#### 2.6 Limitations on share transferability and nominee registrations

#### 2.6.1 Limitation on share transferability

According to Article 13 of the Articles of Association, the Board of Directors shall refuse registration of an acquirer as a full shareholder in the share register if:

- the acquirer has not acquired the share(s) in his/her own name and on his/her own account, or
- -registration would result in the acquirer holding more than 3% of the voting rights.

The voting rights of related shareholders shall be counted together. This does not apply to proxies to representatives of corporate bodies, or deposit agreements with banks.

In accordance with Swiss federal law requiring demonstration of Swiss control of the company, the registration of foreign acquirers can be refused if, as a result of their registration, all foreign shareholders together would hold more than 10% of the voting rights.

The statutory restrictions on registration do not apply if:

- on June 15, 1992, the applicant was already recorded in the share register as holding 3% of the voting rights or is the applicant's spouse, child, descendant, brother or sister, or
- the voting rights were acquired directly by inheritance, division of estate, or matrimonial property law.

Details and further exceptions are contained in Article 13 of the Articles of Association of Schindler Holding Ltd.



The General Meeting of Shareholders can determine exceptions to the percentage limits by relative majority, a legally binding decision requiring at least half of the shares registered in the Commercial Register. Applicants have the right to have their application presented at the General Meeting of Shareholders. The General Meeting of Shareholders was not required to rule on any applications for exceptions in the financial year 2009.

#### 2.6.2 Nominee registrations

The Articles of Association do not contain any special regulations regarding the registration of nominees in the share register.

#### 2.7 Convertible bonds and options

#### 2.7.1 Convertible bonds

Schindler Holding Ltd. has no outstanding convertible bonds.

#### 2.7.2 Employee options

All values after 10:1 share/participation certificate split of March 27, 2006

| Allocation year |   | Options<br>allocated<br>(number) | Exercise price<br>in CHF | Blocked<br>period ends | Exercise<br>period<br>ends | Forfeited | Number a<br>Exercised | s at 31.12.2009<br>Outstanding |
|-----------------|---|----------------------------------|--------------------------|------------------------|----------------------------|-----------|-----------------------|--------------------------------|
| 2003            | А | 645 360 <sup>1</sup>             | 25.50                    | 30.04.06               | 30.04.09                   | -39 480   | -605 880              |                                |
| 2004            | А | 279 670²                         | 28.70                    | 30.04.07               | 30.04.10                   | -9 740    | -223 556              | 46 374                         |
| 2005            | А | 263 060²                         | 32.90                    | 30.04.08               | 30.04.11                   | -7 630    | -143 424              | 112 006                        |
| 2006            | А | 138 376¹                         | 48.80                    | 30.04.09               | 30.04.15 <sup>3</sup>      | -1 990    | -46 305               | 90 081                         |
| 2007            | А | 160 711¹                         | 56.20                    | 30.04.10               | 30.04.16 <sup>3</sup>      | -3 029    | -8 381                | 149 301                        |
| 2008            | А | 357 092¹                         | 80.90                    | 30.04.11               | 30.04.17³                  | -11 357   | -1 978                | 343 757                        |
| 2008            | В | 155 311¹                         | 78.90                    | 30.04.11               | 30.04.17³                  | -         | _                     | 155 311                        |
| 2009            | А | 464 175¹                         | 56.40                    | 30.04.12               | 30.04.18                   | -         | -1 741                | 462 434                        |
| 2009            | В | 314 783¹                         | 56.40                    | 30.04.12               | 30.04.18                   | -         | =                     | 314 783                        |

A Options Capital Participation Plan 2000

B Options Long Term Incentive Plan

<sup>&</sup>lt;sup>1</sup> One option gives entitlement to purchase one share

<sup>&</sup>lt;sup>2</sup> One option gives entitlement to purchase one participation certificate

<sup>&</sup>lt;sup>3</sup> Retrospectively extended for three years (see note 5.3.3.1 and 5.3.3.2)

## **3** Board of Directors, Executive Committee of the Board, and other committees

#### 3.1 Members of the Board of Directors of Schindler Holding Ltd.

The Board of Directors, which according to its Articles of Association comprises between five and ten members, currently has ten members. Three members are executive members of the Board of Directors, two of these executive members form the Executive Committee of the Board. The remaining seven members are non-executive members of the Board of Directors.

| Members   |                        |                    |  |                                 |                                     |
|---|------------------------|--------------------|--|---------------------------------|-------------------------------------|
| as at 31.12.2009                                      | Domicile               | Nationality        | Function                                     | In office<br>since <sup>1</sup> | Term of office expires <sup>1</sup> |
| Alfred N. Schindler (1949)                            | Hergiswil, Switzerland | Switzerland        | Chairman, executive member <sup>2</sup>      | 1977                            | 2011                                |
| Luc Bonnard (1946)                                    | Hergiswil, Switzerland | Switzerland        | Vice Chairman, executive member <sup>2</sup> | 1984                            | 2011                                |
| Prof. Dr. Karl Hofstetter (1956)                      | Zug, Switzerland       | Switzerland        | Executive member                             | 2006                            | 2012                                |
| Prof. Dr. Pius Baschera (1950)                        | Zurich, Switzerland    | Switzerland, Italy | Non-executive member                         | 2005                            | 2011                                |
| Dr. Hubertus von Grünberg (1942)                      | Hanover, Germany       | Germany            | Non-executive member                         | 1999                            | 2011                                |
| Charles Powell (Lord Powell of Bayswater KCMG) (1941) | London, UK             | UK                 | Non-executive member                         | 2003                            | 2012                                |
| Dr. Alexander Schaub (1941)                           | Brussels, Belgium      | Germany            | Non-executive member                         | 2007                            | 2010                                |
| Rolf Schweiger (1945)                                 | Baar, Switzerland      | Switzerland        | Non-executive member                         | 2009                            | 2012                                |
| Dr. Jenö C. A. Staehelin (1940)                       | Basel, Switzerland     | Switzerland        | Non-executive member                         | 1980                            | 2011                                |
| Dr. Klaus W. Wellershoff (1964)                       | Zurich, Switzerland    | Germany            | Non-executive member                         | 2009                            | 2012                                |

<sup>&</sup>lt;sup>1</sup>At the Annual General Meeting of Shareholders in the year shown

#### 3.2 Other activities and vested interests

#### Alfred N. Schindler

joined the Board of Directors in July 1977 and has been Chairman of the Board of Directors since 1995. Since 1985 Alfred N. Schindler has been CEO of the Schindler Group and a member of the Executive Committee of the Board. Before joining the Schindler Group he was employed by Neutra Treuhand AG in Berne, later becoming CFO of Notz AG in Biel. In order to focus entirely on Schindler, Alfred N. Schindler resigned from his board memberships of the following companies: Bank Julius Bär, UBS, Jacobs Suchard (all Switzerland), and Deutsche Post AG. He is still a member of the European Advisory Board of the Wharton School. Alfred N. Schindler holds a degree in law from the University of Basel, Switzerland, and an MBA from the Wharton School of Finance of the University of Pennsylvania, USA.

<sup>&</sup>lt;sup>2</sup>Member of the Executive Committee of the Board



#### **Luc Bonnard**

has been a member of the Board of Directors since August 1984, and a member of the Executive Committee of the Board since 1991. Since 1996 he has been Vice Chairman of the Board of Directors. Luc Bonnard joined Schindler in 1972, and from 1983 was a member of the Management Committee with responsibility for northern Europe. From 1986 until 1990 he was head of the Group's elevators and escalators business. Luc Bonnard holds a master's degree in electrical engineering from the Swiss Federal Institute of Technology, Zurich.

#### Prof. Dr. Karl Hofstetter

was elected to the Board of Directors in March 2006 with executive responsibility as Group General Counsel. Karl Hofstetter has worked for Schindler since 1990. Until the General Meeting of Shareholders of 2006 he was a member of the Management Committee Elevators & Escalators. Karl Hofstetter is a member of the Board of Directors of ALSO Holding AG, Hergiswil, Switzerland, and of Venture Incubator AG, Zug, Switzerland. He is a member of the University Council of the University of Lucerne, Switzerland, of the Commission of Experts on Disclosure of the SIX Swiss Exchange, and of the Arbitration Commission of the Central Swiss Chamber of Commerce. As from 2010 he will be a board member of the Kuoni and Hugentobler Foundation, Switzerland. Karl Hofstetter studied law and economics at the universities of Zurich, Stanford, UCLA, and Harvard. He is a licensed attorney in Zurich and New York, as well as a professor of private and commercial law at the University of Zurich. During the spring term of 2009 he lectured at Harvard Law School, USA, as a visiting professor.

#### Prof. Dr. Pius Baschera

was elected to the Board of Directors in March 2005. He joined Hilti AG, Schaan, Liechtenstein, as head of production controlling in 1979, transferring in 1982 to Hilti Inc., Tulsa, USA, as head of corporate development. In 1985, Pius Baschera became head of Hilti (Switzerland) AG, followed by Hilti Germany GmbH, and in 1989 became responsible for the Europe 1 market region. In 1990, as chief financial officer, he was made a member of the executive board of Hilti AG and from January 1994 until the end of 2006 was its chairman. On January 1, 2007, he became chairman of the board of directors of Hilti AG. He is also a member of the board of directors of F. Hoffmann-La Roche Ltd., Basel, Switzerland, of the advisory board of Vorwerk & Co, Wuppertal, and of Ardex, Witten, both in Germany, as well as chairman of the board of directors of Venture Incubator AG, Zug, Switzerland, and a professor of business administration at the Swiss Federal Institute of Technology, Zurich. On completion of his studies in mechanical engineering and management science at the Swiss Federal Institute of Technology in Zurich, Pius Baschera gained a degree of Dr. sc. techn. ETH.

#### Dr. Hubertus von Grünberg

has been a member of the Board of Directors since May 1999. On completing his studies, he first worked for Teves GmbH, a subsidiary of ITT, in Frankfurt. In 1989 he became president and CEO of ITT Automotive Inc., Auburn Hills, Michigan, USA, and a senior vice president of ITT Corporation. From 1991 to 1999 he was president of the executive management committee of Continental AG, Hanover, Germany. From June 1999 to March 2009 he was chairman of the supervisory board of Continental AG. He is also a member of the supervisory boards of Allianz Versicherungs AG, Munich, and Deutsche Telekom AG, Bonn, both in Germany. He resigned from his board membership of MAN AG in March 2007, and of Deutsche Post AG in July 2007, as well as from his position as an advisor to BHF Bank AG. Since May 3, 2007, Dr. Hubertus von Grünberg has been chairman of the board of directors of ABB Ltd., Zurich. He holds a doctorate in physics from the University of Cologne, Germany.

#### **Lord Powell of Bayswater**

Charles Powell was elected to the Board of Directors in March 2003. From 1963 to 1982 he was a member of the British Diplomatic Service. From 1983 to 1991 he was private secretary and advisor on foreign affairs and defense to prime ministers Margaret Thatcher and John Major. Since 1992, Lord Powell has been an international businessman. He is chairman of the board of directors of Magna Holdings International Ltd., Bermuda, and serves on the boards of Caterpillar Inc., Peroria, Illinois; Textron Corporation, Providence, USA; LVMH (Louis Vuitton Moët Hennessy), Paris; Mandarin Oriental International Ltd., Bermuda; Hong Kong Land Holdings Ltd., Bermuda; Matheson & Co Ltd., London; Financière Agache, Paris; Singapore Millennium Foundation, Singapore; Falgos Investments, London; Northern Trust Global Services, Chicago/London, and Capital Generation Partners Ltd., London. He is a member of several company advisory boards including Rolls-Royce, Derby; Barrick Gold, Toronto; Thales, UK; GEMS, Hong Kong; and ACE, Bermuda. He is also chairman of the trustees of the Oxford University Business School Foundation, chairman of the UK Asia Task Force, chairman of the Atlantic Partnership, London, as well as a trustee of the British Museum, London, and of the Aspen Institute, USA. Lord Powell is an independent member of the House of Lords. He gained a master of arts degree with first-class honors in history at Oxford University.

#### Dr. Alexander Schaub

was elected to the Board of Directors in March 2007. He has been a member of the Audit Committee of the Schindler Group since March 2007 and has been its Chairman since July 2008. In addition, since September 2006 he has been a member of the Audit Expert Group, and since July 2008 its chairman. Since 2007, Alexander Schaub has also been of counsel with the international law firm Freshfields Bruckhaus Deringer LLP at its Brussels office, as well as a lecturer at the University of St. Gallen. Alexander Schaub began his career at the European Commission in Brussels in 1973 in the office of Ralf Dahrendorf and subsequently worked for Commissioners Guido Brunner, Etienne Davignon, and Willy De Clercq, and for Commission President Gaston Thorn. From 1995 to 2002, he was director general for competition with commission members Karel van Miert and Mario Monti. During this period he oversaw the preparations for major reforms (modernization) of European policy on competition. He subsequently worked as director general internal market and services until he retired in mid-2006. Alexander Schaub studied law and economics at the universities of Freiburg im Breisgau and Bonn, Germany; Lausanne, Switzerland; and the College of Europe, Bruges, Belgium.

#### **Rolf Schweiger**

has been a member of the Board of Directors since March 2009. In 1969 Rolf Schweiger was elected to the parliament of the Canton of Zug, of which he remained a member for 22 years, 14 of them as leader of the Liberal Democratic Party section. Since 1999, he has represented the Canton of Zug in the Swiss Council of States. In 2004 he was chairman of the Liberal Democratic Party in Switzerland. Rolf Schweiger is a member of the following committees of the Swiss Council of States: the Finance Committee and chairman of Subcommittee 2 (EDA/EVD); the Economics and Taxes Committee; the Environment, Spatial Planning and Energy Committee (as Chairman); the Law Committee; the Courts Committee and chairman of its subcommittees. Rolf Schweiger is active in various political organizations including membership of the governing board of economiesuisse, president of Action for a Sensible Energy Policy in Switzerland (AVES), and president of the Federation of Swiss Food Industries (fial). He is also a member of various boards of directors in the property and building construction industries (including Hammer Retex Holding AG, Cham, Switzerland), in the food segment (Hochdorf Holding AG, Hochdorf, Switzerland) and in the pharmaceuticals segment as chairman of the board of directors of Roche Diagnostics AG, Risch, Switzerland. In addition, Rolf Schweiger is involved in various not-for-profit institutions including chairmanship of the foundation "Ombudsman of Private Insurance and SUVA," Zurich. Rolf Schweiger studied law at Zurich University where he completed his academic education in 1969, graduating with the licentiate degree. In 1971 he gained his attorney's license in Zug and began his career as attorney and notary. Since 1976 he has been a partner in the legal firm of Schweiger Attorney and Notary, Zug, Switzerland.

#### Dr. Jenö C. A. Staehelin

was elected to the Board of Directors in June 1980. In 1969 he entered the Swiss Federal Department of Foreign Affairs (FDFA) where he worked as a legal consultant before being appointed vice chairman of the European Patent Organization in Munich in 1977. In 1984 he returned to the FDFA where in 1987 he was appointed an ambassador, and head of the Department for Europe and North America. At the same time as holding this office, from 1991 to 1993 he was also a special ambassador to the Vatican. In April 1993, he was made Swiss Ambassador to Japan, following which, in June 1997, he was appointed permanent Swiss observer at the United Nations in New York. Subsequent to Switzerland's entry to the United Nations, from 2002 to 2004 he became the first permanent representative of Switzerland at the United Nations in New York. Starting January 2003, Jenö Staehelin was president of the executive board of UNICEF for one year. In the following year, he began a two-year term as chairman of the United Nations Mine Action Support Group. He was also Swiss commissioner for the World Exhibition 2005 in Aichi, Japan. He is currently a member of the International Committee of the Red Cross, the Kofi Annan Foundation, and the Centre for Humanitarian Dialogue, Geneva. He holds a doctorate in law from the University of Berne, a master of law degree from Harvard Law School, USA, and is a licensed attorney in Zurich.

#### Dr. Klaus W. Wellershoff

was elected to membership of the Board of Directors in March 2009. From June 1995 until spring 2009 Dr. Wellershoff worked for UBS. From 1997 to 1998 he was chief economist of the then Swiss Bank Corporation. From 2003 until fall 2008 he held the function of global head wealth management research as well as chairman of the investment committee of the UBS Global Wealth Management & Business Banking Division. Before 2003 he held the position of chief economist and head of research of UBS-Investment Bank Switzerland. Since September 1, 2009, he has been CEO of Wellershoff & Partners Ltd., an international independent management consultancy in Zurich. Dr. Wellershoff is a member of the management committee of the Institute of Economics at the University of St. Gallen, and a Council Member of the World Demographic Association. On completion of his banking apprenticeship with private bankers Sal. Oppenheim jr. & Cie., Klaus W. Wellershoff studied economics and business administration at the University of St. Gallen. While studying for his doctorate he was appointed visiting fellow in the Department of Economics at Harvard University, USA. Klaus W. Wellershoff holds a doctorate in economics from the University of St. Gallen, Switzerland.



#### 3.3 Elections and terms of office

The members of the Board of Directors of Schindler Holding Ltd. are elected by the General Meeting of Shareholders for a term of three years, on completion of which they can be reelected for a further period of the same duration (individual election on first appointment, collective election for renewal). The renewal of the Board of Directors takes place on a staggered basis.

According to the Articles of Association, the Chairman of the Board of Directors is elected by the General Meeting of Shareholders.

Members of the Board of Directors are required to retire as of the date of the Ordinary General Meeting of Shareholders in the year in which they attain the age of 70. In exceptional cases, the Board of Directors may depart from this rule.

#### 3.4 Internal organizational structure

#### 3.4.1 Allocation of tasks within the Board of Directors

The Chairman of the Board of Directors convenes the meetings of the Board of Directors, prepares them, and leads them. He decides from case to case on the inclusion of further persons in the discussions of the Board of Directors. The Chairman of the Board of Directors determines the agenda. Every member of the Board of Directors can request convocation of a meeting of the Board of Directors stating the item to be discussed and giving a brief justification.

The Chairman of the Board of Directors serves as the link to the Board of Directors regarding fulfillment of the responsibilities of the Executive Committee of the Board.

One or more Vice Chairmen is/are elected by the Board of Directors from among its members for a term of three years. A Vice Chairman represents the Chairman.

#### 3.4.2 Committees

The Board of Directors can delegate the preparation and execution of its decisions, the supervision of business, and the clarification or investigation of important events, to committees formed of its own members or to individual members. The Board of Directors has appointed four standing committees: the Executive Committee of the Board, the Nominations Committee, the Compensation Committee, and the Audit Committee. For each committee, the Board of Directors appoints a chairman.

#### 3.4.2.1 Executive Committee of the Board

The Board of Directors appoints from among its members a standing Executive Committee of the Board for a term of three years. The Chairman and Vice Chairman of the Board of Directors are members of the Executive Committee of the Board. Members of the Executive Committee of the Board are not members of the Management Committees.

| Members             |               |  |
|---------------------|---------------|--|
| as at 31.12.2009    |               |  |
| Alfred N. Schindler | Chairman      |  |
| Luc Bonnard         | Vice Chairman |  |

The Executive Committee of the Board manages and supervises the business of the entire Group and exercises its interests vis-à-vis third parties, in particular vis-à-vis business organizations and associations, as well as vis-à-vis authorities and the public. In addition, the Executive Committee of the Board (at ALSO, subject to legal stipulations and the Articles of Association of ALSO Holding AG) has the following specific tasks:

- -Exercising the rights of Schindler Holding Ltd. as shareholder
- Preparing all business to be handled by the Board of Directors, and submitting proposals
- -Creating the prerequisites for ultimate direction by the Board of Directors
- -Ensuring that the Board of Directors is informed
- In close collaboration with the two Management Committees, formulating and submitting to the Board of Directors the goals and strategies of the Group as a whole, and of its two business segments, and allocating the financial and human resources
- Ensuring the execution of decisions of the Board of Directors and implementation of the Group strategy by the Management Committees
- Evaluating the performance and results of the two Management Committees Elevators & Escalators and ALSO
- -Approving the quarterly financial statements
- Defining the goals and structures of the Finance and Human Resources areas
- Continuous monitoring of the managerial qualifications of the members of the two Management Committees and of further holders of important staff and line functions
- Determining the information and investor relations policies
- Deciding on the publication of ad hoc information and other disclosure obligations under stock exchange regulations.



#### 3.4.2.2 Nomination Committee

The Executive Committee of the Board acts as Nomination Committee in selecting candidates for election to the Board of Directors, each member of the Board of Directors having the right to make proposals of their own to the Chairman of the Board. With regard to the composition of the Board of Directors, attention is paid not only to competence, but also to professional and cultural diversity.

The Board of Directors makes the final decision regarding nominations to be proposed to the General Meeting of Shareholders.

The Nomination Committee also supervises on behalf of the Board of Directors the succession planning and nominations for the top management of the Group.

#### 3.4.2.3 Compensation Committee

The Board of Directors appoints a Compensation Committee composed of two independent members of the Board of Directors who are not members of the Executive Committee of the Board.

| Members                   |  |          |
|---------------------------|--|----------|
| as at 31.12.2009          |  |          |
| Dr. Hubertus von Grünberg | Independent member of the Board of Directors | Chairman |
| Prof. Dr. Pius Baschera   | Independent member of the Board of Directors | Member   |

The responsibilities of the Compensation Committee are described in note 5.2.

#### 3.4.2.4 Audit Committee

The Board of Directors appoints an Audit Committee whose chairman must be an independent member of the Board of Directors. The Audit Committee has a total of two to three members, who possess the necessary financial, legal, and technical know-how.

| Members              |  |          |
|----------------------|--|----------|
| as at 31.12.2009     |  |          |
| Dr. Alexander Schaub | Independent member of the Board of Directors | Chairman |
| Luc Bonnard          | Vice Chairman, executive member of the       |          |
|                      | Board of Directors                           | Member   |

The Audit Committee reports to the Board of Directors. The Chairman of the Audit Committee informs the Board of Directors about the work of the Audit Committee at every meeting of the Board of Directors. A full report is given once per year.

The Audit Committee is particularly responsible for the following:

- Approval of the annual and semiannual financial statements for submission to the Board of Directors
- Review and determination of audit programs
- -Reviewing the performance, fees, and independence of the auditing body
- Discussion of all reports issued by the auditing bodies as well as status reports on implementation
- Issuance of recommendations and instructions regarding organization, human resources, and activities in the Audit and Compliance areas within the Schindler Group
- Review of the appropriateness of sanctions that are proposed in consequence of detected misconduct or infringements of internal guidelines
- Enactment of new guidelines, instructions, clarifications, or other instructions in connection with the Code of Conduct.

The Audit Committee maintains contact with the external auditors. It is also assisted by an Audit Expert Group.

| 1 | 2 |   |
|---|---|---|
| 4 | 5 | 6 |
| 7 | 8 | 9 |
|   |   |   |

| Audit Expert Group        |   |               |  |  |
|---------------------------|---|---------------|--|--|
| as at 31.12.2009          |   |               |  |  |
| Dr. Alexander Schaub      | Independent member of the Board of Directors        | Chairman      |  |  |
| Alfred Spörri             | Not a member of the Board of Directors <sup>1</sup> | Vice Chairman |  |  |
| Peter Bühler              | External, not a member of the Board of Directors    | Member        |  |  |
| Prof. Dr. Oliver Gassmann | External, not a member of the Board of Directors    | Member        |  |  |
| Prof. Dr. Karl Hofstetter | Executive member of the Board of Directors          | Member        |  |  |

<sup>&</sup>lt;sup>1</sup>Executive member of the Board of Directors until March 26, 2008

The Audit Expert Group supports the Audit Committee and the Executive Committee of the Board in fulfilling their supervisory functions.

The Audit Expert Group applies the following supervisory instruments of the Audit Committee:

- Internal audits, for the purpose of verifying compliance with rules and processes in the business and financial area
- Code of Conduct Compliance Audits, for the purpose of verifying and enforcing the Code of Conduct enacted by the Board of Directors in 1997, which is binding for all employees worldwide
- -Technical Compliance Audits, for the purpose of verifying compliance with safety-relevant standards and processes in the Elevators & Escalators business
- Information Security Audits, for the purpose of ensuring appropriate and constant protection of vital business data against internal and external hazards.

Application of the supervisory instruments is coordinated by Corporate Group Assurance.

The Audit Expert Group possesses the necessary financial and technical knowledge for it to provide substantial support to the Audit Committee. It holds whole-day meetings four to six times per year. At the meetings, a total of approximately 120 audit reports from the specialist areas listed above are discussed.

## 3.4.3 Frequency of meetings of the Board of Directors and its committees

The Board of Directors holds six regular half- or whole-day meetings per year, and ad hoc meetings as necessary. Each year in September, a joint two-day meeting of the Board of Directors takes place with the members of both Management Committees. In the reporting year, six meetings were held.

The Executive Committee of the Board normally meets for a whole day every two weeks. In the reporting year, 37 meetings were held.

The other committees meet for half or whole days according to need. In the reporting year, the Audit Committee held four meetings. The Compensation Committee met four times, and the Nomination Committee 15 times. No external consultants attended the meetings.

The agendas of the meetings are set by the respective chairmen. Minutes are taken of all discussions and resolutions at the meetings.

The President of the Management Committee Escalators & Elevators attends all meetings of the Board of Directors. Other members of the Management Committees, or other persons, may be invited to the meetings of the Board of Directors or its committees by the respective chairmen.

#### 3.5 Definition of areas of responsibility

According to law, the Board of Directors exercises ultimate direction and ultimate supervision of the entire Group, i.e. of the Management Committees Elevators & Escalators and ALSO (in the case of ALSO, subject to the legal stipulations and the Articles of Association of ALSO Holding AG). The non-transferable and inalienable responsibilities of the Swiss Code of Obligations, Article 716a, Paragraph 1, are incumbent on the Board of Directors. In addition, the Board of Directors can resolve all matters which are not defined by the laws or Articles of Association as being the responsibility of any other governing body.

It is also incumbent on the Board of Directors to approve, or decide on, the following:

- The objectives and strategies of the Group as a whole, and of its two business segments
- -The essential prerequisites for business activity
- -The main risks and the catalog of measures for preventing and minimizing potential damage
- The budget, the plans, and the forecasts of Schindler Holding Ltd. and the entire Group
- The consolidated annual and semiannual financial statements of the entire Group
- The annual financial statements of Schindler Holding Ltd. for submission to the General Meeting of Shareholders
- -Setting up and changing the essential financing structures of Schindler Holding Ltd.
- -The initiation and structuring of repurchase programs
- -Guidelines and limits for financial management (cash management, financial investments, foreign currency market operations, and credit issues)
- -Material M&A transactions, joint ventures, etc.
- Election of the Vice Chairman of the Board of Directors and of the chairman and members of the Executive Committee of the Board

- Proposing candidates to the General Meeting of Shareholders for election to the Board of Directors
- -The fees of the members of the Board of Directors
- -The structure and content of the participation programs and their beneficiaries.

In all other matters, the Board of Directors has delegated the management of the overall Group to the Executive Committee of the Board and the two Management Committees.

The main responsibilities of the Management Committee Elevators & Escalators are as follows:

- In close collaboration with the Executive Committee of the Board, formulation of the strategic goals for submission to the Board of Directors
- Accomplishment of the strategic and operational goals approved by the Board of Directors
- Definition of the goals for the areas of the operationally active members of the Management Committees, and determination of the organizational structure
- Handling of issues of cross-area significance
- Definition of the market strategy and of the communication policy in the marketing area
- -Approval of the budgets, plans, and forecasts of the Group companies
- Preparation of budgets, plans, and forecasts for submission to the Executive Committee of the Board or Board of Directors as the case may be
- -Appointment of the responsible persons to the supervisory, directive, and management bodies of the Elevators & Escalators Group companies and decisions regarding their signing authorities
- Enactment of binding rules for the Elevators & Escalators business segment
- Decisions regarding material corrective actions and major restructurings (partial plant closures, expansions, etc.).

### 3.6 Information and control instruments vis-à-vis the Management Committees

The Board of Directors controls the Management Committees and supervises their work. The Schindler Group has at its disposal a comprehensive electronic management information system (MIS) for both business segments of the Group. The Board of Directors receives a written report each quarter. The Executive Committee of the Board is informed monthly in detail about the financial and operational development of the Elevators & Escalators and ALSO business segments. In the presence of the responsible persons, the reports are discussed in detail at the respective meetings of the Board of Directors and the Executive Committee of the Board.

Once yearly, a joint two-day meeting of the Board of Directors takes place with the members of both Management Committees.

Schindler defines and evaluates the most important risks of the Elevators & Escalators business segment in a four-phase process based on a detailed risk catalog (information regarding ALSO is contained in the annual report of ALSO Holding AG). These risks are divided into the categories of product, market and business risks, financial, operational and organizational risks, as well as safety, health, and environment risks. In all risk categories, the legal aspects are also evaluated. The four phases of the process are as follows:

- -Each Group company creates a risk matrix as part of its budget process.
- -The risks are consolidated into a Group matrix and evaluated in detail by an interdisciplinary risk committee comprising the responsible heads of the product groups and Group staff offices. Based on the evaluation, a detailed catalog of measures for the most important risks is presented to the Management Committee.
- -The Management Committee evaluates the risk matrix and the proposed catalog of measures and proposes additions.
- The most important risks, along with possible measures to prevent and minimize potential damage, are presented to the Board of Directors for decision.

Internal Audit, the auditing body, and the compliance departments support the Board of Directors in exercising its supervisory and control function.

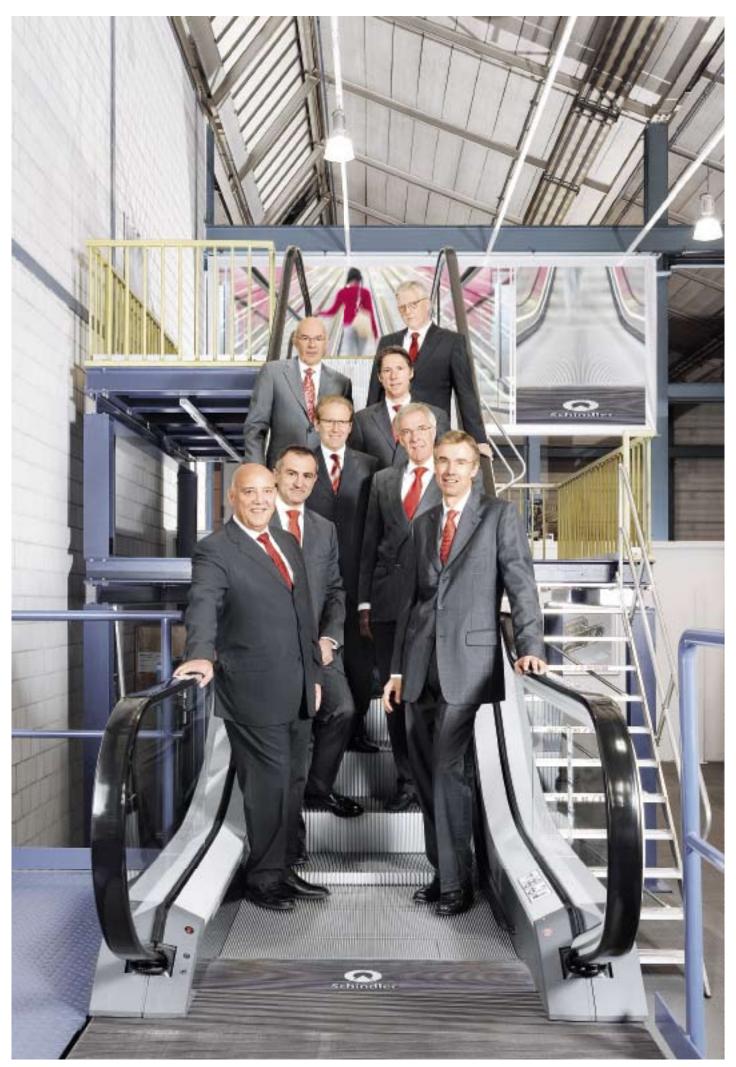
| 3.7 Board of Directors of ALSO Holding AG |   |                      |  |
|---|---|----------------------|--|
| as at 31.12.2009                          |   |                      |  |
| Thomas C. Weissmann                       | Chairman of the Board of Directors and President of the |                      |  |
|   | Management Committee ALSO                               | Executive member     |  |
| Prof. Dr. Karl Hofstetter                 |   | Non-executive member |  |
| Prof. Dr. Rudolf Marty                    |   | Non-executive member |  |

Further information is contained in the ALSO Holding AG annual report.

Corporate Governance

#### **4 Management Committees**

| 4.1 Members of the Management Committee Elevators & Escalators |             |   |  |
|--|-------------|---|--|
| as at 31.12.2009   | Nationality | Function                                    |  |
| Jürgen Tinggren (1958)   | Sweden      | President                                   |  |
| Miguel A. Rodríguez (1953)                                     | Spain       | Deputy President, Europe                    |  |
| Erich Ammann (1957)  | Switzerland | Chief Financial Officer (CFO)               |  |
| Dr. Rudolf W. Fischer (1952)                                   | Switzerland | Corporate Human Resources                   |  |
| Michael Füllemann (1967)                                       | Switzerland | Global Business                             |  |
| Dr. Christoph Lindenmeyer (1953)                               | Switzerland | East, Middle East, India, and Africa (EMIA) |  |
| Silvio Napoli (1965)   | Italy       | Asia/Pacific                                |  |
| Jakob Züger (1952)   | Switzerland | North, Central, and South America           |  |



#### Jürgen Tinggren

has been President of the Management Committee since August 1, 2007. He joined the Management Committee on April 1, 1997, initially with responsibility for Europe 1. In 1999 he took over responsibility for the Asia/Pacific region. On May 1, 2005, Jürgen Tinggren was appointed Deputy President of the Management Committee and took over responsibility for Technology and Strategic Procurement. From 1985 to 1997 he worked for the Sika Group, ultimately as a member of the management committee with responsibility for North America. Jürgen Tinggren holds a joint MBA from the Stockholm School of Economics and New York University Business School.

#### Miguel A. Rodríguez

has been a member of the Management Committee since December 1, 1998, with responsibility initially for Europe South West, and since November 1, 2001, for all of Europe. From 1991 to 1998 he managed the Schindler subsidiaries in Spain and Portugal. From 1981 to 1991 he was a member of the corporate management of the Armstrong Group, holding the position of general manager at various subsidiaries in Spain. Miguel A. Rodríguez studied at the Advanced School of Industrial Engineering of the University of Bilbao, Spain, where he graduated as an industrial engineer.

#### **Erich Ammann**

has been a member of the Management Committee, and Chief Financial Officer of the Schindler Group, since November 1, 2001. From 1997 he was Head of Group Controlling, and from 1992 to 1997 CFO of Schindler USA. Erich Ammann joined the Schindler Group in 1988 as Area Controller for North America. Prior to that, he was treasurer of Intershop Holding, Zurich, Switzerland, and before that an auditor with Schweizerische Treuhandgesellschaft (STG) in Geneva. He obtained a degree in economics and business administration from St. Gallen University of Applied Sciences, Switzerland, and in 1994 gained an executive MBA from the Wharton School, University of Pennsylvania, Philadelphia, USA.

#### Dr. Rudolf W. Fischer

has been a member of the Management Committee with responsibility for Human Resources, Training, and Corporate Safety & Health since January 1, 1996. From 1994 to 1995 he was a partner in Dr. Björn Johansson Associates, an executive search company in Zurich. From 1991 to 1994 he was CEO of Jockey/Vollmöller AG in Uster, and subsequently of Hanro AG in Liestal, both in Switzerland. Previously, for almost nine years, he held various managerial positions in human resources and trade marketing with Jacobs Suchard in Switzerland and Belgium. From 1980 to 1982 he worked for Zürcher Kantonalbank and First National Bank of Boston. He is a member of the board of directors of Vetropack Holding AG, Bülach, Switzerland. Rudolf W. Fischer completed his studies in 1979 with a doctorate in economics at the University of Zurich.

#### Michael Füllemann

joined the Management Committee on August 1, 2007, and took over responsibility for the newly created Global Business function. From 1993 until 2007 Michael Füllemann worked for the Boston Consulting Group (BCG) in Germany, the United States, and finally as senior partner and managing director in Switzerland. At BCG he was responsible for the Global Competence Center Industrial After Sales and the Swiss business with industrial goods companies. Michael Füllemann graduated from St. Gallen University with a master's degree in economics in 1992.

#### Dr. Christoph Lindenmeyer

has been a member of the Management Committee since March 1, 2003, with responsibility for the EMIA area (East, Middle East, India, and Africa). He joined the Schindler Group in 1983 as Deputy Head of Corporate Planning. Since then he has held various managerial positions within the Group including CFO North America, Head of Field Operations Germany, and CEO of Schindler Elevator Ltd., Switzerland. He is also a board member of the Ammann Group, Langenthal, Switzerland, and a member of the executive committee of Swissmem, Zurich. Christoph Lindenmeyer is a licensed attorney and holds a doctor of law degree from Berne University as well as an MBA from INSEAD, Fontainebleau, France.

#### Silvio Napoli

has been a member of the Management Committee with responsibility for the Asia/Pacific region since March 1, 2008. For three years prior to that date he was head of the Jardine Schindler Group. From 2003 to 2005 he was General Manager of Schindler Lifts (Hong Kong) Ltd. From 2001 to 2003 he was Director of Corporate Development (M&A) for ALSO Holding AG. Silvio Napoli joined the Schindler Group in 1994 and has held various positions, including Vice President South Asia, President and CEO Schindler India, and Head of Corporate Planning. For three years prior to joining Schindler, Silvio Napoli held various positions with The Dow Chemical Company in Germany. He holds an MBA from Harvard Graduate School of Business Administration and a degree in materials science from the Swiss Federal Institute of Technology (EPFL), Lausanne.

#### Jakob Züger

has been a member of the Management Committee since July 1, 2006, with responsibility for North, Central, and South America. He joined Schindler Elevator Ltd. in March 1995. In 2003 he became Chief Executive Officer of Schindler Elevator Ltd., Switzerland. From 1990 to 1995, Jakob Züger was chief executive officer of Saurer Embroidery Systems Ltd., a subsidiary of the Saurer Group. Before that, he worked for several tool and textile machinery manufacturers. Jakob Züger studied at the Swiss Federal Institute of Technology (ETH) in Zurich, where he graduated with a master's degree in mechanical engineering in 1978 and additional studies in management science.



Changes in the Management Committee Elevators & Escalators
As from January 1, 2010, the existing area responsibilities will be restructured. Europe will be divided into two areas: Europe North and Europe
South. The EMIA area will cease to exist. Thomas Oetterli, formerly CEO of
Schindler Elevator Ltd., Switzerland, will become Area Head of Europe
North and Didier Gaudoux, formerly Vice President of Europe South Air
Liquide, will become Area Head of Europe South. Miguel A. Rodríguez,
former Area Head Europe, will in the future be Area Head Global Business.
Dr. Christoph Lindenmeyer and Michael Füllemann will leave the Management Committee Elevators & Escalators.

As of January 1, 2010, the structure of the Management Committee will therefore be as follows: Jürgen Tinggren, President of the Management Committee, Miguel A. Rodríguez, Deputy President, Erich Ammann, Rudolf W. Fischer, Didier Gaudoux, Silvio Napoli, Thomas Oetterli, Jakob Züger.

| 4.2 Management Committee ALSO |             |   |  |
|-------------------------------|-------------|---|--|
| as at 31.12.2009              | Nationality | Function  |  |
| Thomas C. Weissmann           | Switzerland | President, Chairman and executive member of the |  |
|                               |             | Board of Directors of ALSO Holding AG           |  |
| Laisvunas Butkus              | Latvia      | Managing Director GNT Baltic                    |  |
| Michael Dressen               | Germany     | Managing Director ALSO Deutschland GmbH         |  |
| Lucas Kuttler                 | Switzerland | Chief Operating Officer                         |  |
| Marc Schnyder                 | Switzerland | CEO, ALSO Switzerland AG                        |  |
| Maija Strandberg              | Finland     | Managing Director GNT Finland                   |  |
| Urs Windler                   | Switzerland | Chief Financial Officer                         |  |
| Peter Zurbrügg¹               | Switzerland | Chief Information Officer                       |  |

<sup>&</sup>lt;sup>1</sup> In September 2009 ALSO Holding AG announced that Peter Zurbrügg will leave the Group in the next 12 months. A successor has not yet been announced.

Further information is contained in the annual report of ALSO Holding AG.

#### 4.3 Management contracts

Schindler Holding Ltd. has not entered into any management contracts with third parties outside the Group.

#### 5 Compensation report

#### 5.1 Principles

The success of the Schindler Group depends on the quality and commitment of its employees. The objective of the compensation policy is to attract qualified employees, motivate them, and bind them to the company. Performance-related compensation has the further objective of promoting entrepreneurial thought and action.

The most important principles are:

- -Performance-related compensation consistent with the market
- Participation in the company's success
- Fairness and transparency in compensation decisions
- -A balance between short-term and long-term compensation.

#### 5.2 Responsibility and determination process

The Board of Directors appoints a Compensation Committee composed of two independent members of the Board of Directors who are not members of the Executive Committee of the Board.

| Members of the Compensation Committee |  |          |  |  |  |
|---------------------------------------|--|----------|--|--|--|
| as at 31.12.2009                      |  |          |  |  |  |
| Dr. Hubertus von Grünberg             | Independent member of the Board of Directors | Chairman |  |  |  |
| Prof. Dr. Pius Baschera               | Independent member of the Board of Directors | Member   |  |  |  |

The Compensation Committee

- -definitively determines the compensation of the Chairman of the Board of Directors,
- -approves upon proposal of the Chairman of the Board of Directors all compensation of the other executive members of the Board of Directors, and
- -approves upon proposal of the Chairman of the Board of Directors the compensation of the President of the Management Committee Escalators & Elevators.

It is also informed of all compensation of members of the Management Committee Elevators & Escalators.

The Compensation Committee exercises its responsibilities in consultation with Corporate Human Resources but without the involvement of external consultants.

#### The Board of Directors

- approves all compensation of the non-executive members of the Board of Directors, based on proposals submitted by the Chairman of the Board,
- determines the variable compensation under the Long Term Incentive Plan for the members of the Management Committee Elevators & Escalators (except for the President of the Management Committee), and
- -approves the compensation and bonus regulations.

#### The Chairman of the Board of Directors

- determines the compensation of the members of the Management Committee for Corporate Human Resources and of the members of the Management Committee for Corporate Finance (except for the variable compensation under the Long Term Incentive Plan), and
- -approves the proposals of the President of the Management Committee Elevators & Escalators for the compensation of the remaining members of the Management Committee (except the variable compensation under the Long Term Incentive Plan).

In addition, once yearly the Board of Directors reviews and discusses the compensation of the executive members of the Board of Directors and of the Management Committee Elevators & Escalators which is presented to the Board of Directors by the Compensation Committee.

Each year since the reporting year 2007, the entire compensation system for the executive members of the Board of Directors and of the Management Committee has been presented to the General Meeting of Shareholders for its consultative vote. The compensation of the Chairman of the Board of Directors and of the other executive members of the Board of Directors are presented in detail each year.

#### 5.3 Compensation system

#### 5.3.1 Board of Directors

#### 5.3.1.1 Non-executive members of the Board of Directors

For their activities, the non-executive members of the Board of Directors receive a fixed fee and a flat-rate reimbursement of expenses, but no performance-related compensation. In accordance with their own wish, they are not included in the capital participation plans. The Chairman of the Audit Committee receives an additional fee for performing this function.

#### 5.3.1.2 Executive members of the Board of Directors

In addition to their fee as members of the Board of Directors, the executive members of the Board of Directors receive further compensation, which comprises fixed and performance-related (variable) components.

The fixed compensation comprises a monthly salary, a year-end salary, and flat-rate reimbursement of representation and car expenses. Also, a fixed payment is made into the Schindler Foundation (retirement plan for managerial employees). In addition, the compensation includes fringe benefits, which are disclosed if they exceed CHF 500 per case and a total of CHF 20000 in the reporting year.

The variable compensation of members of the Executive Committee of the Board is allocated under the Capital Participation Plan 2000 and comprises a bonus (cash bonus plus shares or participation certificates of Schindler Holding Ltd.) and options on shares or participation certificates of Schindler Holding Ltd.

The variable compensation of the Chairman of the Board of Directors depends on the consolidated cash flow from operating activities (cash flow from business activities excluding the change in remaining net working capital). A rate per thousand applies which is contractually fixed and has not been changed since 1997. The variable compensation of the second member of the Executive Committee of the Board also depends on the consolidated cash flow, but with consideration also being given to the achievement of strategic goals, as well as individual goals set by the Chairman of the Board of Directors.

At the level of the Executive Committee of the Board, the cash flow from operating activities is used as the measurement parameter because this promotes long-term growth in the value of the Group rather than short-term profit maximization. This system of compensation ensures that impending restructuring projects as well as the associated depreciation/amortization and provisions are recognized as early as possible.

The variable compensation of the further executive member of the Board of Directors is composed of a bonus as well as Performance Share Units and options on shares or participation certificates of Schindler Holding Ltd. which are allocated under the Long Term Incentive Plan (see note 5.3.3.2).

The target bonus for the respective reporting year is determined at the beginning of that year. The actual bonus can be between 0 and 150% of the target bonus. It is paid in April of the following year, and depends 100% on the personal, qualitative, and quantitative goals.

The percentage makeup from fixed and variable components is the same as for the members of the Management Committee Elevators & Escalators (see note 5.3.2).



#### 5.3.2 Management Committee Elevators & Escalators

The members of the Management Committee Elevators & Escalators receive compensation which consists of fixed and performance-related (variable) components.

The fixed compensation comprises a monthly salary, a year-end salary, and flat-rate reimbursement of representation and car expenses. In addition, a fixed payment is made into the Schindler Foundation (retirement plan for managerial employees). The compensation also includes fringe benefits, which are reported if they exceed CHF 500 per case and a total of CHF 20000 in the reporting year.

The variable compensation comprises a bonus as well as Performance Share Units and options on shares or participation certificates of Schindler Holding Ltd. which, on achievement of the goals, amount to approximately 50% of the total compensation.

-The target bonus, which on achievement of the goals amounts to approximately 20% of the total compensation, is determined for the respective reporting year at the beginning of that year. The actual bonus can be between 0 and 150% of the target bonus and is paid out in April of the following year.

For members of the Management Committee with responsibility for results, the actual bonus depends 50% on achievement of the budget goals of the business unit for which the member of the Management Committee is responsible, and 50% on the personal qualitative and quantitative goals. For members of the Management Committee who have no responsibility for results (Dr. R. W. Fischer, E. Ammann, and M. Füllemann), the personal qualitative and quantitative goals have a weighting of 100%.

-The Performance Share Units, as well as the options on shares or participation certificates of Schindler Holding Ltd. are allocated to the members of the Management Committee under the Long Term Incentive Plan (see note 5.3.3.2). If the goals are achieved, the variable compensation under the Long Term Incentive Plan amounts to approximately 30% of total compensation.

#### 5.3.3 Capital participation plans

The capital participation plans contribute to aligning the medium- and long-term interests of the top level of management with those of the shareholders.

A capital participation plan for the top level management of the Group has been in existence since 2000. It comprises a share plan and an options plan. The duration of the plan was initially six years, but was extended for a further six years in 2006. The specific features of the plan, and the beneficiaries, are decided each year by the Board of Directors.

In 2008 the Board of Directors decided to offer to the members of the Management Committee Elevators & Escalators, as well as to other employees, the possibility of participating in the newly established Long Term Incentive Plan instead of in the existing Capital Participation Plan 2000. All members of the Management Committee Elevators & Escalators as well as one executive member of the Board of Directors have decided to participate in this plan (see note 5.3.3.2).

#### 5.3.3.1 Capital Participation Plan 2000

- Under the Share Plan (Deferred Compensation Plan), the beneficiaries are paid 30% of their actual bonus up to a limit of CHF 135 000 in the form of shares or participation certificates of Schindler Holding Ltd. The allocation value of one share or one participation certificate is determined each year in December of the reporting year by the Board of Directors, normally from the average market value of the shares or participation certificates in December of the previous year, less a discount that is defined by the Board of Directors. The number of shares and participation certificates to be allocated to each beneficiary is also determined in December and their ownership transferred in April of the following year. The shares and participation certificates carry all associated rights, but are subject to a blocked period of three years during which they may not be sold.
- -Under the *Options Plan*, a beneficiary can be allocated options on shares or participation certificates of Schindler Holding Ltd. for a maximum of CHF 90 000. Each year in December, the Board of Directors or the Compensation Committee, as the case may be, determines the value for which the recipient should receive options. The number of options to be allocated is calculated by dividing the value to be allocated by the economic value of one option (Black-Scholes formula) as at the date on which the exercise price is determined. The Board of Directors determines the exercise price for the options in March of each reporting year. The exercise price is normally based on the average market value of the shares in December of the previous year plus a premium that is defined by the Board of Directors. The blocked period is three years, the subsequent exercise period six years (retrospectively changed as from allocation year 2006).

#### 5.3.3.2 Long Term Incentive Plan

The Long Term Incentive Plan consists of a Performance Share Plan and an Options Plan.

-Under the Performance Share Plan, the Board of Directors or the Compensation Committee, as the case may be, at its own discretion allocates to the beneficiary a certain number of Performance Share Units. Each Performance Share Unit gives the beneficiary the right to a still-to-be-determined number of shares or participation certificates of Schindler Holding Ltd. The number of shares or participation certificates depends on the achievement of certain growth and profitability figures (Key Performance Figures) which are defined each year by the Board of Directors.

Key Performance Figures that have been defined as relevant for 2009 are:

- a. the difference between (1) the average EBIT of the Schindler Elevators & Escalators business from 2009 to 2011, and (2) the average growth in EBIT of a group of companies in the elevators and escalators market over the same years, and
- b. the difference between (1) the growth in turnover of the Schindler Elevators & Escalators business from 2008 to 2011 and (2) the growth in turnover of a group of companies in the elevators and escalators market in the same period.

Key Performance Figures defined for 2008 were:

- a. the average EBIT margin of the Elevators & Escalators business for the years 2008, 2009, and 2010, and
- b. the difference between (1) the growth in turnover of the Schindler Elevators & Escalators business from 2007 to 2010 and (2) the growth in turnover of a group of companies in the elevators and escalators market in the same period.

The Performance Share Units 2009 are Performance Share Units on the shares of Schindler Holding Ltd. Allocation of the shares for the Performance Share Units 2009 will only take place in April 2012 on expiration of the three-year performance period. Before allocating the shares, the extent of achievement of the Key Performance Figures and the resulting multiplier (conversion rate) are calculated. The conversion rate can have a value between 0 and 3. The number of shares to be allocated is calculated by multiplying the Performance Share Units by the conversion rate. The shares are then transferred into ownership of the beneficiary, who may freely dispose of them as from this date.

-Under the Options Plan, the Board of Directors or the Compensation Committee, as the case may be, at its own discretion allocates to the beneficiaries a certain number of options on shares or participation certificates of Schindler Holding Ltd. The allocation for the reporting year takes place in April of the reporting year. The blocking period is three years, the subsequent exercise period six years (retrospectively changed as from allocation year 2008).

The exercise price for the options is determined by the Board of Directors in the respective reporting year and is normally based on the average market value of the shares or participation certificates in December of the previous year plus a premium that is defined by the Board of Directors.

#### 5.3.4 Employment contracts and special agreements

Employment contracts, each with a renewable duration of three years, exist for Alfred N. Schindler, executive member and Chairman of the Board of Directors, and Luc Bonnard, executive member and Vice Chairman of the Board of Directors. There are no other employment contracts with notice periods of more than twelve months.

The employment contracts with the executive members of the Board of Directors and members of the Management Committee Elevators & Escalators do not contain any severance payments.

No severance payments were made in the reporting year.



#### 5.4 Compensation for the reporting year

By decision of the Board of Directors, under the Capital Participation Plan 2000 participation certificates and options on participation certificates of Schindler Holding Ltd. are allocated for the reporting year. At its meeting in December 2009, for the allocation of participation certificates and options for the financial year 2009, the Board of Directors decided to use the average market price of the participation certificates of December 2008. On this basis, the following values were determined:

- -Allocation value for the participation certificates CHF 48.70
- Exercise price for the options on participation certificates CHF 53.60 (average market price of the participation certificates plus the premium of 10% defined by the Board of Directors)
- -Option value according to the Black-Scholes formula CHF 20.65

In March 2009 the Board of Directors decided to allocate options on shares of Schindler Holding Ltd. under the Long Term Incentive Plan with an exercise price of CHF 56.40. The basis for the option price was the average market value from January 6 to 19, 2009, plus a premium defined by the Board of Directors of 10%.

The compensation of the Board of Directors and Management Committee Elevators & Escalators that is disclosed below contains the respective compensation for the entire reporting year with the following additions and limitations:

- -The disclosed variable compensation elements relate to the completed reporting year. The allocation and payment of the variable compensation under the Capital Participation Plan 2000 only takes place in April of the following year.
- -The compensation of new members of the Board of Directors or Management Committee Elevators & Escalators is reported as from the date on which they take over the respective function. For transfers between the Board of Directors and the Management Committee Elevators & Escalators (e.g. transfer from the Management Committee Elevators & Escalators to the Board of Directors) the entire compensation for the reporting year is included and reported under the new function.

- -In case a member resigns from the Board of Directors or Management Committee Elevators & Escalators, the compensation up to the date of resignation plus any other compensation paid in the reporting year in connection with the member's former activities in a governing body of the company is reported.
- -In individual cases, depending on the country in which the member of the Management Committee lives, a company car is provided to a member of the Management Committee, and in this case no flat-rate car expenses are paid. Additional compensation is paid for assignments abroad (expatriates). These payments are reported under fringe benefits.
- All contributions to retirement benefit plans, premiums for managerial insurances, or benefits in the form of reduced premiums for insurances, are reported under expenses for post-employment benefits.
- -Some members of the Board of Directors of Schindler Holding Ltd. and the Management Committee Elevators & Escalators are also members of the boards of directors of companies within the Group. If the respective Group companies pay a board of director's fee for this function, the compensation is not paid to the individual board member but to the company by which the member is normally compensated.
- -In the reporting year, no securities or guarantees were granted to members of the Board of Directors or of the Management Committee Elevators & Escalators. Neither Schindler Holding Ltd. nor any other Group company has waived any liabilities due from members of the Board of Directors or of the Management Committee Elevators & Escalators.
- In the reporting year, no members of the Board of Directors or Management Committee Elevators & Escalators received fees or other compensation for additional work for Schindler Holding Ltd. or any other Group company.

#### 5.4.1 Members of the Board of Directors of Schindler Holding Ltd.

| Total compensation 200                       | 9 – Board of                     | Directors             |  |   |                               |                    |   |                    |
|--|----------------------------------|-----------------------|--|---|-------------------------------|--------------------|---|--------------------|
| in 1000 CHF                                  | Fixed compensation  Cash (gross) | Cash bonus<br>(gross) | Participation<br>certificates <sup>5</sup> | Performance<br>Share Units <sup>5</sup> | Variable compensation Options | Fringe<br>benefits | Expenses<br>for post-<br>employment<br>benefits | Total              |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 3 265                            | 3 297                 | 221  | _                                       | 90 <sup>6</sup>               | _                  | 545   | 7 418 <sup>8</sup> |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 1 500                            | 1 877                 | 221  | _                                       | 90 <sup>6</sup>               |                    | 419   | 4 107°             |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 805                              | 580                   | _  | 400                                     | 4007                          | _                  | 337   | 2 522              |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 185                              | -                     | -  | -                                       | -                             | -                  | 11  | 196                |
| Dr. Hubertus von Grünberg³                   | 185                              | -                     | -  | -                                       | -                             | -                  | 8   | 193                |
| Lord Charles Powell <sup>3</sup>             | 185                              | -                     | _  | _                                       | _                             | -                  | 8   | 193                |
| Dr. Alexander Schaub <sup>3, 4</sup>         | 350                              | -                     | _  | _                                       | _                             | -                  | -   | 350                |
| Rolf Schweiger <sup>3, 11</sup>              | 146                              | -                     | _  | _                                       | _                             | -                  | 8   | 154                |
| Dr. Jenö C. A. Staehelin³                    | 185                              | =                     | _  | _                                       | -                             | =                  | -   | 185                |
| Robert Studer <sup>3, 10</sup>               | 39                               |                       |  | -                                       | _                             |                    | 2   | 41                 |
| Dr. Klaus W. Wellershoff <sup>3, 11</sup>    | 146                              |                       |  | -                                       | _                             |                    | 8   | 154                |
| Total compensation                           | 6 991                            | 5 754                 | 442  | 400                                     | 580                           | -                  | 1 346   | 15 513             |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

The total compensation includes the following Board of Directors' fees (including flat-rate expense reimbursement): Chairman CHF 370 000 (previous year: CHF 370 000), Vice Chairman CHF 278 000 (previous year: CHF 278 000), other members CHF 185 000 (previous year: CHF 185 000).

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Including compensation as Chairman of the Audit Committee

<sup>&</sup>lt;sup>5</sup> For the purpose of inclusion in the total compensation, the participation certificates of Schindler Holding Ltd. are valued at the stock exchange price at the end of December 2009 of CHF 79.65. The Performance Share Units were included in the total compensation with CHF 46.20 (average share price ten trading days before the date of the allocation on January 20, 2009, less a deduction of 10%).

<sup>&</sup>lt;sup>6</sup>The options allocated under the Capital Participation Plan 2000 are valued according to the Black-Scholes formula at CHF 20.65 per option

<sup>&</sup>lt;sup>7</sup>The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>8</sup> After voluntarily waiving a total of CHF 978 000. Payments by Alfred N. Schindler to charitable organizations CHF 740 000.

<sup>&</sup>lt;sup>9</sup> After voluntarily waiving CHF 523 000

<sup>10</sup> Compensation up to March 16, 2009 (General Meeting of Shareholders 2009)

<sup>11</sup> Compensation from March 16, 2009 (General Meeting of Shareholders 2009)

## Number of participation certificates, Performance Share Units and options allocated 2009 – Board of Directors

|  | Participation certificates <sup>2</sup> | Performance<br>Share Units | Options            |
|--|---|----------------------------|--------------------|
| Alfred N. Schindler, Chairman <sup>1</sup> | 2 772                                   | -                          | 4 358 <sup>3</sup> |
| Luc Bonnard, Vice Chairman <sup>1</sup>    | 2 772                                   | _                          | 4 358 <sup>3</sup> |
| Prof. Dr. Karl Hofstetter <sup>1</sup>     | =                                       | 8 658                      | 44 5934            |

<sup>&</sup>lt;sup>1</sup> Executive member

In the reporting year 2009, the variable part of the compensation for the executive members of the Board of Directors was on average 51% (previous year: 54%) of the total compensation: 41% cash (previous year: 47%), 6% in the form of shares/participation certificates/Performance Share Units (previous year: 4%), and 4% in the form of options (previous year: 3%).

| Total compensation 200                       | 8 – Board of                     | Directors             |                       |  |   |                    |   |                    |
|--|----------------------------------|-----------------------|-----------------------|--|---|--------------------|---|--------------------|
| in 1000 CHF                                  | Fixed compensation  Cash (gross) | Cash bonus<br>(gross) | Registered<br>shares⁵ | c<br>Performance<br>Share Units <sup>5</sup> | Variable<br>ompensation<br>Options <sup>6</sup> | Fringe<br>benefits | Expenses<br>for post-<br>employment<br>benefits | Total              |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 3 265                            | 3 475                 | 137                   | -  | 90  | _                  | 451   | 7 418 <sup>7</sup> |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 1 478                            | 2 031                 | 137                   | -  | 90  | -                  | 371   | 4 107              |
| Alfred Spörri <sup>8</sup>                   | 1 154                            | 2 248                 | 137                   | _  | 90  | _                  | 215   | 3 844              |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 885                              | 560                   | =                     | 291  | 210   | =                  | 232   | 2 178              |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 185                              | _                     | -                     | _  | -   | =                  | 11  | 196                |
| Dr. Hubertus von Grünberg³                   | 185                              | _                     | -                     | _  | _   | _                  | 8   | 193                |
| Lord Charles Powell <sup>3</sup>             | 185                              | _                     | -                     | _  | _   | _                  | 8   | 193                |
| Dr. Alexander Schaub <sup>3,4</sup>          | 323                              | =                     | =                     | =  | =   | =                  | _   | 323                |
| Dr. Jenö C. A. Staehelin³                    | 185                              | =                     | =                     | =  | =   | =                  | _   | 185                |
| Robert Studer <sup>3</sup>                   | 185                              | _                     | -                     | _  | -   | =                  | 8   | 193                |
| Total compensation                           | 8 030                            | 8 314                 | 411                   | 291  | 480   | -                  | 1 304   | 18 830             |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

<sup>&</sup>lt;sup>2</sup> This number is based on the allocation value of CHF 48.70

<sup>&</sup>lt;sup>3</sup> Options from the Capital Participation Plan 2000 (participation certificates)

<sup>&</sup>lt;sup>4</sup> Options from the Long Term Incentive Plan (registered shares)

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Incl. compensation as member/Chairman of the Audit Committee

<sup>&</sup>lt;sup>5</sup> For the purpose of inclusion in the total compensation, the shares of Schindler Holding Ltd. were valued at the stock exchange price at the end of December 2008 of CHF 47.05.

For inclusion in the total compensation, the Performance Share Units were valued as follows: stock exchange price of one share of Schindler Holding Ltd. as at December 31, 2008, (CHF 47.05) multiplied by a conversion rate of 1.

<sup>&</sup>lt;sup>6</sup>The options allocated under the Capital Participation Plan 2000 are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>7</sup> After voluntarily waiving CHF 185 000 of fixed compensation. Taxes paid by Alfred N. Schindler in Switzerland of CHF 12 475 000 and donations to charities of CHF 600 000.

<sup>&</sup>lt;sup>8</sup> Compensation for the full reporting year. Until March 26, 2008, for his activities as executive member, thereafter for his consulting activities for the Executive Committee of the Board.

## Number of registered shares, Performance Share Units and options on registered shares allocated 2008 – Board of Directors

|  | Registered<br>shares³ | Performance<br>Share Units | Options             |
|--|-----------------------|----------------------------|---------------------|
| Alfred N. Schindler, Chairman <sup>1</sup> | 2 922                 | -                          | 10 033 <sup>4</sup> |
| Luc Bonnard, Vice Chairman <sup>1</sup>    | 2 922                 | _                          | 10 0334             |
| Alfred Spörri <sup>2</sup>                 | 2 922                 | -                          | 10 0334             |
| Prof. Dr. Karl Hofstetter <sup>1</sup>     | _                     | 6 192                      | 23 3925             |

<sup>&</sup>lt;sup>1</sup> Executive member

## 5.4.2 Members of the Management Committee Elevators & Escalators

| Total compensation 2009 – Management                           | Commi             | ttee Elevato          | ors & Escala                            | ators                 |                    |                        |        |
|--|-------------------|-----------------------|---|-----------------------|--------------------|------------------------|--------|
| comp   | Fixed<br>ensation |                       |   | Variable compensation |                    | Expenses<br>for post-  |        |
| In 1000 CHF Ca:  | sh (gross)        | Cash bonus<br>(gross) | Performance<br>Share Units <sup>1</sup> | Options <sup>2</sup>  | Fringe<br>benefits | employment<br>benefits | Total  |
| Total Management Committee Elevators & Escalators <sup>3</sup> | 5 047             | 5 302                 | 1 775                                   | 1 775                 | 446                | 1 817                  | 16 162 |
| Highest single compensation: Jürgen Tinggren                   | 860               | 1 320                 | 500                                     | 500                   | -                  | 323                    | 3 503  |

<sup>&</sup>lt;sup>1</sup> The Performance Share Units were included in the total compensation with CHF 46.20 (average share price ten trading days before the date of the allocation on January 20, 2009, less a deduction of 10%).

## Number of Performance Share Units and options on registered shares allocated 2009 – Management Committee Elevators & Escalators

|   | Performance<br>Share Units | Options |
|---|----------------------------|---------|
| Total Management Committee Elevators & Escalators | 38 421                     | 197 880 |
| Jürgen Tinggren                                   | 10 823                     | 55 741  |

In the reporting year 2009, the variable component of the compensation for the members of the Management Committee Elevators & Escalators was on average 55% (previous year: 39%) of the total compensation: 33% cash (previous year: 25%), 11% in the form of Performance Share Units (previous year: 8%) and 11% in the form of options (previous year: 6%). The calculation was based on a conversion rate of 1.

<sup>&</sup>lt;sup>2</sup> Executive member until March 26, 2008

<sup>&</sup>lt;sup>3</sup> This number is based on the allocation value of CHF 46.20

<sup>&</sup>lt;sup>4</sup> Options from the Capital Participation Plan 2000

<sup>&</sup>lt;sup>5</sup> Options from the Long Term Incentive Plan

<sup>&</sup>lt;sup>2</sup> The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>3</sup> The compensation of the executive members of the Board of Directors is reported only under the compensation of the members of the Board of Directors and not under the Management Committee.

| Total compensation 2008 – Management Committee Elevators & Escalators |                   |                       |   |                       |                     |                        |        |  |  |  |
|---|-------------------|-----------------------|---|-----------------------|---------------------|------------------------|--------|--|--|--|
| comp  | Fixed<br>ensation |                       |   | Variable compensation | Fringe              | Expenses<br>for post-  |        |  |  |  |
|   | sh (gross)        | Cash bonus<br>(gross) | Performance<br>Share Units <sup>1</sup> | Options <sup>2</sup>  | benefits/<br>others | employment<br>benefits | Total  |  |  |  |
| Total Management Committee Elevators & Escalators <sup>3</sup>        | 5 452             | 4 021                 | 1 283                                   | 921                   | 2 3344              | 1 772                  | 15 783 |  |  |  |
| Highest single compensation: Jürgen Tinggren                          | 900               | 1 185                 | 364                                     | 262                   | =                   | 244                    | 2 955  |  |  |  |

<sup>&</sup>lt;sup>1</sup> For inclusion in the total compensation, the Performance Share Units were valued as follows: stock exchange price of one share of Schindler Holding Ltd. as at December 31, 2008, (CHF 47.05) multiplied by a conversion rate of 1.

## Number of Performance Share Units and options on registered shares allocated 2008 – Management Committee Elevators & Escalators

|   | Performance<br>Share Units | Options |
|---|----------------------------|---------|
| Total Management Committee Elevators & Escalators | 27 180                     | 102 510 |
| Jürgen Tinggren                                   | 7 740                      | 29 240  |

#### 5.4.3 Former members of governing bodies

Alfred Spörri, until March 26, 2008, a member of the Executive Committee of the Board, received total compensation in the reporting year 2009 of CHF 1.2 million.

Roland W. Hess, President of the Management Committee Elevators & Escalators until July 31, 2007, received total compensation of CHF 1.1 million (previous year: CHF 1.2 million).

#### 5.4.4 Related parties

Schindler Holding Ltd. pays pensions to three widows of former executive members of the Board of Directors. In the reporting year, these amounted to CHF 259 200. The actuarially determined cash value is recalculated annually, and on December 31, 2009, amounted to CHF 1.7 million. This amount is reported by Schindler Holding Ltd. as a provision.

<sup>&</sup>lt;sup>2</sup> The options allocated under the Long Term Incentive Plan are valued according to the Black-Scholes formula at CHF 8.97 per option.

<sup>&</sup>lt;sup>3</sup> The compensation of the executive members of the Board of Directors is reported only under the compensation of the members of the Board of Directors and not under the Management Committee.

<sup>&</sup>lt;sup>4</sup> Contains termination compensation for a former member of the Executive Committee of CHF 1.9 million.

#### 5.5 Loans

#### 5.5.1 Present and former members of governing bodies

No loans were granted by Schindler Holding Ltd. or any other Group company to any present or former members of the governing bodies, and no such loans were outstanding as at December 31, 2009.

The Chairman of the Board of Directors has been granted borrowing rights. As of December 31, 2009, the unutilized credit limit was CHF 25 million, which was secured by shares of Schindler Holding Ltd. owned by the Chairman with a value of more than CHF 200 million.

#### 5.5.2 Related parties

Schindler Holding Ltd. has not made any loans to related parties of present or former members of governing bodies.

#### 5.6 Participations, option rights, and conversion rights

The participations and option rights of the members of the Board of Directors of Schindler Holding Ltd. and of the Management Committee Elevators & Escalators and of their related parties are as follows (there are no outstanding conversion rights):

|  |                      | Number of                  |                                     | Numbe                             | r of vested options              |
|--|----------------------|----------------------------|-------------------------------------|-----------------------------------|----------------------------------|
| _  |                      |                            | on participation certificates allo- |                                   | ,                                |
| as at 31.12.2009                             | Registered<br>shares | Participation certificates | cated under the options plan 2004   | cated under the options plan 2005 | under the op-<br>tions plan 2006 |
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 4                    | 24 540                     | _                                   | -                                 | 3 153                            |

Participations, option rights, and conversion rights 2009 - Board of Directors

| as at 31.12.2009                             | Registered<br>shares | Participation<br>certificates | cated under the options plan 2004 | cated under the options plan 2005 | under the op-<br>tions plan 2006 |
|--|----------------------|-------------------------------|-----------------------------------|-----------------------------------|----------------------------------|
| Alfred N. Schindler, Chairman <sup>1,2</sup> | 4                    | 24 540                        | _                                 | -                                 | 3 153                            |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>    | 4                    | _                             | _                                 | _                                 | _                                |
| Prof. Dr. Karl Hofstetter <sup>2</sup>       | 47 623               | =                             | 7 560                             | 6 220                             | 3 153                            |
| Prof. Dr. Pius Baschera <sup>3</sup>         | 3 000                | =                             | _                                 | _                                 | _                                |
| Dr. Hubertus von Grünberg³                   | 5 000                | =                             | _                                 | _                                 | _                                |
| Lord Charles Powell <sup>3</sup>             | 5 000                | =                             | _                                 | _                                 | _                                |
| Dr. Alexander Schaub³                        | 3 000                | -                             | _                                 | _                                 | _                                |
| Rolf Schweiger <sup>3</sup>                  | 3 375                | _                             | _                                 | _                                 | _                                |
| Dr. Jenö C. A. Staehelin³                    | 4                    | =                             | _                                 | _                                 | _                                |
| Dr. Klaus W. Wellershoff <sup>3</sup>        | 3 000                | _                             | _                                 | _                                 | _                                |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Alfred N. Schindler, Luc Bonnard, Dr. Jenö C. A. Staehelin, and parties related to these persons hold their registered shares of Schindler Holding Ltd. under a shareholders' agreement. As at 31.12.2009, these comprised 51 026 502 shares, corresponding to 71.1% of the voting rights of the share capital entered in the Commercial Register.

| Participations, option rights, and conversion rights 2008 – Board of Directors |            |               |  |   |   |  |  |  |  |  |
|--|------------|---------------|--|---|---|--|--|--|--|--|
|  |            | Number of     |  | Numbe   | r of vested options                                       |  |  |  |  |  |
|  | Registered | Participation | on registered<br>shares allocated<br>under the | on participation<br>certificates allo-<br>cated under the | on participation<br>certificates allo-<br>cated under the |  |  |  |  |  |
| as at 31.12.2008   | shares     | certificates  | option plan 2003                               | option plan 2004  | option plan 2005  |  |  |  |  |  |
| Alfred N. Schindler, Chairman <sup>1, 2</sup>                                  | 4          | 18 320        | _  | _   | 6 220   |  |  |  |  |  |
| Luc Bonnard, Vice Chairman <sup>1,2</sup>                                      | 4          | _             | _  | _   | =   |  |  |  |  |  |
| Prof. Dr. Karl Hofstetter <sup>2</sup>   | 24 623     | 10 760        | 23 000   | 7 560   | 6 220   |  |  |  |  |  |
| Prof. Dr. Pius Baschera <sup>3</sup>   | 3 000      | _             | _  | _   | _   |  |  |  |  |  |
| Dr. Hubertus von Grünberg³   | 5 000      | =             | =  | =   | =   |  |  |  |  |  |
| Lord Charles Powell <sup>3</sup>   | 5 000      | _             | _  | _   | =   |  |  |  |  |  |
| Dr. Alexander Schaub³  | 3 000      | _             | _  | _   | _   |  |  |  |  |  |
| Dr. Jenö C. A. Staehelin <sup>3</sup>  | 4          | -             | _  | _   |   |  |  |  |  |  |
| Robert Studer³   | 5 000      | 5 000         |  | -   | _   |  |  |  |  |  |

<sup>&</sup>lt;sup>1</sup> Member of the Executive Committee of the Board

## Participations, option rights, and conversion rights 2009 – Management Committee Elevators & Escalators

|                                       |                      | Number of                     |   | Numbe   | r of vested options  |
|---------------------------------------|----------------------|-------------------------------|---|---|--|
| as at 31.12.2009                      | Registered<br>shares | Participation<br>certificates | on participation<br>certificates allo-<br>cated under the<br>option plan 2004 | on participation<br>certificates allo-<br>cated under the<br>option plan 2005 | on registered<br>shares allocated<br>under the<br>option plan 2006 |
| Jürgen Tinggren, President            | 20 097               | 8 410                         | -   | 4 680   | 2 901  |
| Miguel A. Rodríguez, Deputy President | 19 841               | 10 120                        | -   | 6 220   | 2 565  |
| Erich Ammann                          | 7 879                | 4 450                         | -   | 5 530   | 2 883  |
| Dr. Rudolf W. Fischer                 | 24 413               | _                             | _   | _   | 2 733  |
| Michael Füllemann                     | 715                  | _                             | _   | _   | _  |
| Dr. Christoph Lindenmeyer             | 11 300               | 3 340                         | _   | 4 150   | 2 179  |
| Silvio Napoli                         | 1 811                | 725                           | 3   | 460   | 325  |
| Jakob Züger                           | 13 828               | 5 030                         | _   | 3 320   | 1 507  |

<sup>&</sup>lt;sup>2</sup> Executive member

<sup>&</sup>lt;sup>3</sup> Non-executive member

<sup>&</sup>lt;sup>4</sup> Alfred N. Schindler, Luc Bonnard, Dr. Jenö C. A. Staehelin, and parties related to these persons hold their registered shares of Schindler Holding Ltd. under a shareholders' agreement. As at December 31, 2008, these comprised 51 082 480 shares, corresponding to 70.5% of the voting rights of the share capital entered in the Commercial Register.

## Participations, option rights, and conversion rights 2008 – Management Committee Elevators & Escalators

|                                       |            | Number of     | Number of vested options |                       |                  |
|---------------------------------------|------------|---------------|--------------------------|-----------------------|------------------|
|                                       |            |               | on registered            | on participation      | on participation |
|                                       |            |               | shares allocated         | certificates allocat- |                  |
|                                       | Registered | Participation | under the op-            | ed under the op-      | ed under the op- |
| as at 31.12.2008                      | shares     | certificates  | tions plan 2003          | tions plan 2004       | tions plan 2005  |
| Jürgen Tinggren, President            | 20 097     | 8 410         | 18 760                   | 6 090                 | 4 680            |
| Miguel A. Rodríguez, Deputy President | 15 672     | 10 120        | 21 010                   | _                     | 6 220            |
| Erich Ammann                          | 7 879      | 4 450         | _                        | _                     | 5 530            |
| Dr. Rudolf W. Fischer                 | 27 338     | 4 450         | _                        | _                     | 5 530            |
| Michael Füllemann                     | 715        | _             | -                        | -                     |                  |
| Dr. Christoph Lindenmeyer             | 11 300     | 3 340         | -                        | -                     | 4 150            |
| Silvio Napoli <sup>1</sup>            | 1 811      | 725           | _                        | 3                     | 460              |
| Jakob Züger                           | 13 828²    | 5 030         |                          | 460                   | 3 320            |

<sup>&</sup>lt;sup>1</sup> Member since March 1, 2008

Regarding option conditions, see note 35 to the Consolidated Financial Statements, pages 76 to 81.

<sup>&</sup>lt;sup>2</sup> Retrospectively corrected from 14828 to 13828 (typographical error)

#### 6 Shareholders' participation

#### 6.1 Restrictions on voting rights and representation

Provided that the share is recorded in the share register as a share with voting rights, each share carries the right to one vote. Subject to the registration of shares, the Articles of Association do not impose any restrictions on the voting rights of shareholders (see note 2.6.1).

Shareholders' rights of participation at General Meetings of Shareholders are in accordance with the law and the Articles of Association. Each shareholder can personally participate at the General Meeting of Shareholders and cast their vote, or be represented by a person with written power of attorney who is also a shareholder. Representation is also possible by institutional representatives, by the independent proxy, or by depositary representatives.

#### 6.2 Statutory quorums

#### 6.2.1 Quorum

Article 19 of the Articles of Association stipulates that for the resolutions of the General Meeting of Shareholders stated below, the presence of shareholders representing at least half of the share capital recorded in the Commercial Register is required:

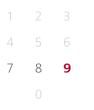
- -Election and discharge of members of the Board of Directors
- Conversion of registered shares into bearer shares and vice versa, and, subject to the individual voting rights of the shareholders, conversion of shares into participation certificates
- Issuance of profit sharing certificates, or conversion of participation certificates into profit sharing certificates
- -Exceptions from the restrictions on registration as full shareholders when the percentage limit is exceeded
- Resolutions for which there is a legal or statutory requirement for a qualified decision-making quorum.

#### 6.2.2 Decision-making majority

Resolutions by the General Meeting of Shareholders are normally determined by the relative majority of the votes cast.

According to the Articles of Association, the following resolutions require the agreement of at least two-thirds of the voting rights represented at the meeting, and of the absolute majority of the nominal value of shares represented at the meeting:

- -All resolutions according to Article 704 of the Swiss Code of Obligations
- Resolutions regarding changes to the company name, issuance of profit sharing certificates, and any change in the share capital or participation capital.



#### 6.3 Convocation of the General Meeting of Shareholders

General Meetings of Shareholders are convened by the Board of Directors or, if necessary, by the auditing body or other bodies in accordance with the stipulations of Articles 699 and 700 of the Swiss Code of Obligations. Notification of General Meetings of Shareholders is given by non-registered letter to the address of registered shareholders recorded in the share register, and by publication once only in the Swiss Official Gazette of Commerce. Although not required by statute, it is also customary to publish notification in selected Swiss daily newspapers. The period of notification is 20 days.

#### 6.4 Inclusion of items on the agenda

The Board of Directors prepares the agenda of the items to be discussed. According to Article 17 of the Articles of Association, shareholders who represent 5% of the share capital can request an item to be placed on the agenda. The request, with details of the item to be discussed, must be submitted in writing by the deadline announced and published once only by the Board of Directors.

#### 6.5 Entries in the share register

Only those shareholders with voting rights and whose names were recorded in the company's register of shareholders on the respective closing date may attend the General Meeting of Shareholders and exercise their voting rights. The Board of Directors endeavors to set the closing date for registration as close as possible to the date of the General Meeting of Shareholders, i.e. not more than five to ten days before the respective General Meeting of Shareholders. There are no exceptions to this rule regarding the closing date. The closing date is published together with the invitation to the General Meeting of Shareholders in the Swiss Official Gazette of Commerce and in various newspapers.

#### 7 Change of control and defensive measures

#### 7.1 Duty to make an offer

According to Art. 33 of the Articles of Association, the obligation to submit a public takeover bid pursuant to Articles 32 and 52 of the Swiss Securities Exchanges and Securities Trading Act has been foregone (opting out).

#### 7.2 Clauses on changes of control

There are no clauses (e.g. golden parachutes) in favor of members of the Board of Directors or the Executive Committee of the Board, or other members of management, in case of a change of control.

#### 8 Auditing body

## **8.1 Duration of mandate and term of office of the auditor in charge** Ernst & Young AG, Berne, have been the auditing body of Schindler Holding Ltd., as well as Group auditors, since 1999.

The auditor in charge has held this function since 2003, both for the audit of the individual financial statements of Schindler Holding Ltd. and for the consolidated financial statements of the Schindler Group. As required by law, the auditor in charge is changed every seven years.

#### 8.2 Audit and additional fees

The audit fees of Ernst & Young as auditors of the Group's consolidated financial statements, and as auditing body of both Schindler Holding Ltd. and the majority of Group companies in Switzerland and abroad, as well as the fees for additional services, were as follows:

| In 1000 CHF   | 2009  | 2008  |
|---|-------|-------|
| Audit fees (audit of the consolidated financial statements, the   |       |       |
| financial statements of Schindler Holding Ltd., and the financial |       |       |
| statements of the Group companies in Switzerland and abroad)      | 4 861 | 5 312 |
| Additional fees:  |       |       |
| Additional audit-related services                                 | 358   |       |
| Tax advice  | 1 044 |       |
| Transaction advice  | 95    |       |
| Total additional fees   | 1 497 | 1 537 |

#### 8.3 Informational instruments pertaining to an external audit

The Audit Committee evaluates the performance, fees, and independence of the auditors each year according to the following criteria:

- -Quality of the Management Letter
- -Global coverage and coordination of the audit instructions
- Meeting the deadlines required to allow the annual results media and analysts conference to be held on the scheduled date
- The quality of the guidance provided on the effects of changes in the accounting standards on internal guidelines and processes
- Benchmark analysis of the audit fees
- -Independence as defined by relevant rules of the Swiss Audit Law (RAG).

The Audit Committee discusses and reviews the scope of the audits, and the feedback resulting therefrom. Based on this information, it determines changes and improvements as necessary.

Material non-audit-related services (e.g. tax services) that are provided by the auditors must be approved in advance by the Audit Committee.

In 2009 the Auditing Body had regular contacts with members of the Executive Committee of the Board and the Chief Financial Officer.

In the reporting year, one meeting took place with the Audit Committee.

Group Assurance reports 4–6 times to the Audit Expert Group, twice yearly to the Audit Committee of the Board of Directors, and once yearly to the Board of Directors.

9 Information policy

# The Schindler Group pursues an information policy that is based on truthfulness, timeliness, and continuity. Matters affecting the share price are published immediately in accordance with the ad hoc publicity rules of the SIX Swiss Exchange. The ad hoc announcements can be called up as from the time when they are communicated to the SIX Swiss Exchange and for two years thereafter at www.schindler.com (http://www.schindler.com/group\_index/group\_media/group\_news.htm).

It is also possible to receive potentially price-relevant information immediately at no cost directly from Schindler by e-mail. This service is offered at www.schindler.com under Media – News Subscription (http://www.schindler.com/group\_index/group\_media/group\_kg\_mr\_sub.htm).

Schindler provides information about the half-year results and annual results in the form of interim and annual reports in printed and electronic form. The quarterly reports as at March 31 and September 30 are only made available in electronic form. Schindler also presents its annual financial statements each year at its annual results media and analysts conference and at the General Meeting of Shareholders.

Key dates are:

| Closing of the financial year                | as at December 31                     |
|--|---------------------------------------|
| Annual results media and analysts conference | Mid-February                          |
| Publication of the Annual Report             | Mid-February                          |
| General Meeting of Shareholders              | Mid-March                             |
| Interim Reports                              | as at March 31, June 30, September 30 |
| Publication of the Interim Reports           | April, August, October                |

The exact dates for the current year and the subsequent year can be called up at www.schindler.com – Investor Relations – Financial Calendar (http://www.schindler.com/group\_index/group\_kg\_ir/group\_kg\_ir\_fincal.htm).

Also available at www.schindler.com are the annual reports, press releases, and current share price, as well as general information about the Group.

Interested persons may also communicate with the Group directly through the following contacts:

#### Schindler

Schindler Holding Ltd.
Seestrasse 55
6052 Hergiswil
Switzerland
Telephone +41 41 632 85 50
Fax +41 41 445 31 34

Schindler Management Ltd.
Zugerstrasse 13
6030 Ebikon
Switzerland
Telephone +41 41 445 32 32
Fax +41 41 445 31 34
email@schindler.com

www.schindler.com

#### **Corporate Communications**

Barbara Schmidhauser
Chief Communications Officer
Schindler Management Ltd.
6030 Ebikon
Switzerland
Telephone +41 41 445 30 60
Fax +41 41 445 31 44
barbara.schmidhauser@ch.schindler.com

#### **Investor Relations**

Barbara Zäch
Investor Relations Manager
Schindler Management Ltd.
6030 Ebikon
Switzerland
Telephone +41 41 445 30 61
Fax +41 41 445 31 44
barbara.zaech@ch.schindler.com

Stephan Jud Head of Treasury Schindler Management Ltd. 6030 Ebikon Switzerland Telephone +41 41 445 31 19 Fax +41 41 445 45 30 stephan.jud@ch.schindler.com The Annual Report of the Schindler Group for 2009 consists of the Group Review and the Financial Statements and Corporate Governance.

The original German language version is binding. English, French, Spanish and Chinese translations of the Group Review are also available. The Financial Statements and Corporate Governance are published in German and English only.

### Overall responsibility, concept, and text

Schindler Management Ltd. Corporate Communications Ebikon, Switzerland

**Concept and graphic design** Interbrand Zurich, Switzerland

**Typesetting, prepress, and printing** NZZ Fretz AG Schlieren, Switzerland

Photography

Image photography: OnRequest Images

Management Committee (page 131): Julian Salinas







"Guangzhou has a new landmark: the Poly World Trade Center. Together, two towers form a single, gigantic complex. Masses of people move into and out of the buildings, and between them, every day. Each one must reach their destination quickly and safely — a real challenge. Together, the developers, architects and Schindler have perfectly mastered these requirements."

Huang Zheng Ji, General Manager, Poly International Plaza Property Management; Guangzhou, China